

## HOW A CITY IS BUILT.

### ENERGY AND ENTERPRISE ARE EVER POTENT FACTORS.

They Are the Genii Under Whose Magic Touch Industry Springs Into Life and Commerce Unfolds Its Wings—Natural Advantages Not Indispensable.

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The town which is built on a great waterway or has other extraordinary transportation facilities, or those situated contiguous to coalfields, iron regions, lead mines or in districts rich in other natural resources, have a great advantage over those which are not so fortunate in this respect. But experience teaches us that a possession of natural advantages is not indispensable and an unfavorable location does not prevent a city from attaining greatness and success if the citizens who inhabit it are made of the right kind of stuff.

Chicago, the wonderful city which has made such strides in the past few years, is located on a tract of land which was at one time a swamp. A more forbidding spot for the site of a city could hardly be imagined. But the indomitable spirit of its early settlers, which still characterizes the citizens of that metropolis, overcame all obstacles and built a city that is at once the pride of the American people and the marvel of the world. Kansas City, the name of which is a synonym for western grit and enterprise, outdoes Rome for a rugged location. Rome was built on seven hills, but Kansas City boasts of being located on 70. The stranger who saw Kansas City in its early days and who visits it now can see an example of what energy and determination will do when put in practice. Bluffs have been blasted away, hills graded down, valleys filled up, and the Gate City has not only become beautiful, but is now the commercial center of the great west.

We have in our mind's eye a fine city in one of the western states which was laid out about 15 years ago on the raw prairie. This village had not one natural advantage to recommend it. It was many miles from navigation, and not even a streamlet sufficient to furnish water for domestic purposes flowed within several miles of it. It was remote from timber or coal, and if one had prophesied in its early days that a city would be built on that spot he would have been ridiculed. But what the embryo city lacked in natural resources was more than balanced by the pluck and persistence of the citizens who first took up their residence within its borders. "Hustle" has been their watchword from the day they secured a cross railroad up to the present time.

Four mammoth canning factories send their pack all over the United States and foreign countries, and the product of their vernal and shirt factories are worn from Maine to California, and their foundries, machine shops and cigar factories furnish employment for hundreds of men and women, while a flourishing college is annually attended by a large number of young men and women, who contribute in no small measure to the volume of the city's trade. The farms for miles around present the appearance of vast market gardens, and their tillers reap a rich harvest, furnishing vegetables for the canneries and produce for consumption by the operatives in the various industries.

The city continues to grow and bids fair to become one of the most important manufacturing centers in the west. All this has been attained solely by the exercise of energy and enterprise of the citizens, directed and encouraged by three or four leading spirits. A paid secretary keeps himself informed of the movements in the commercial and industrial world, and no sooner does a manufacturing enterprise, state or charitable institution intimate that it contemplates a change of location, or there is an inquiry for a suitable place for the establishment of a new industry, than a committee of business men from this city at once besieges the management with data and evidence to convince them that no place on the footstool can offer such inducements as the city they represent.

The promoters of the city we have referred to have no monopoly on enterprise, and their methods are not copyrighted. They have no exclusive privilege to make a desert bloom like a rose or build cities where but a few years ago tall weeds nodded in the wind and the gopher dug his hole unscared. That which they have accomplished under disadvantageous surroundings we who have so many natural advantages that they have not may also accomplish. It is only a matter of making the attempt and persevering in it. Industries that will employ labor will enhance the value of our property, make business for our merchants and furnish a home market for the products of our farms. All classes of people will profit by it. Energy and enterprise, backed by brains and common sense, will accomplish all this, and more.

**A Good Word for the Newspaper.**  
At a recent business convention Governor Francis of Missouri, who is in a position to know whereof he speaks, paid tribute to the local newspaper as follows:  
"Each year the local paper gives from \$500 to \$5,000 in free lines to the community in which it is located. No other agency can or will do this. The editor, in proportion to his means, does more for his town than any other 10 men, and in all fairness with men brought to be supported—not because you like him or admire his writings, but because the local paper is the best investment a community can make. It may not be brilliantly edited or crowded with thought, but financially it is of more benefit to the community than the teacher or preacher. Understand me. I do not mean mentally or morally, but financially, and yet on the moral question you will find most of the local papers on the right side. Today the editors of the home papers do the most for the least money of any people on the face of the earth."

## THE PEDDLER NUISANCE.

So Long as This Swindler Is Patronized, Just So Long Will He Flourish.

If there is one thing that makes the life of a housewife a burden more than another, it is the constant and unremitting visits of that peripatetic vender of "sheep" merchandise yclept the peddler. A knock at the door or a pull at the bell arouses her and disturbs her household duties, and with the expectation that it is some dear friend she tidies her hair, arranges her dress, and with her sweetest smile responds to the summons.

Her smile of pleasure gives way to an expression of disgust, however, when instead of meeting the expected friend she is confronted by an unkempt and disreputable son of faraway Italy or some other foreign clime who importunes her to examine the wonderful array of bargains to be found in his foul smelling pack. If she yields, and after allowing him to scatter his goods over her chairs and sofas she fails to buy, he frequently becomes insolent and is got rid of with difficulty.

That they are a worry and a nuisance is the universal verdict of all householders, but how to suppress them is another story. Kicking the interloper off the stoop and into the street may relieve an individual case, but those who come after him, and their name is legion, do not seem to be deterred by the inhospitable reception given their compatriot, but persist in their calls as long as the neighborhood gives them patronage. The class of customers who encouraged the peddler are often caught by a sly insinuation from the cunning dealer that the goods have been smuggled or secured by fraud or thieving in order to explain their cheapness. But if the woman who welcomes him to her house paws over his wares, buys his goods and encourages him to repeat his visit could view the surroundings of the foreign hawker when at home and before he starts on his pilgrimage to the rural districts, she would hesitate before allowing him to encumber her parlor with his goods or expose her family to the contaminated air engendered by his presence.

Imagine the headquarters of the peddlers, as described in one of the great daily newspapers some months since, where hundreds of them, male and female, with their packs of merchandise, baskets of decaying fruit, fish and vegetables, were packed together in a dark, unventilated cellar, like sardines in a box. When the reporter visited one of these places, the noisome odor was so great that he was almost overcome and was obliged to retreat to the fresh air outside. Vermin crawled all over the walls, over the packs, the baskets and over the bodies of the men, women and children.

Out from these fever breeding kennels their inmates go, entering cleanly village homes and farmhouses, bearing with them the seeds of disease and contagion, to be scattered among the innocent children of the bargain seeking housewife. The peddler is the citizen of no community. He seldom possesses the first elements of honesty, and he is ready and eager to make any guarantee or representation in order to palm off his goods upon the unsuspecting, fully aware of the fact that he will not pass that way again and will therefore not be called upon to make his word good when the fraudulent nature of his transactions are discovered. Only thoughtless people patronize the fly by night hawker, and they invariably receive their just deserts by being thoroughly swindled. The safest plan is to banish all the unsavory breed from your houses when they call and forbid them repeating their visits. Buy only from those whom you know, whose antecedents are good, habits decent and whose regard for their business reputations, if not their innate honesty, would deter them from misrepresenting their merchandise and obtaining your money under false pretenses.

**Local Reciprocity.**  
The application of the principles of reciprocity should be made in every town that is ambitious of attaining prosperity. The mechanic or laborer who lives in a town, and who is dependent on the people of that town or community for employment, who spends his money in another city has no right to complain if his neighbor refuses to employ him, but instead imports a workman from some other locality to build his house, lay his wall or paint his barn, as the case may be.

The merchant or shopkeeper who ignores his townsmen in a different line of business when he wishes to make a purchase and goes from home to trade is not entitled to the least consideration from the people of his town. It is the duty of every person residing in a community to as far as possible reciprocate the many benefits which the community has conferred upon him, and the individual who fails in this regard is not endowed with that public spirit which characterizes a good citizen.

**Lay of the Croaker.**  
Goin to build an elevator, I hear the folks say. I warn you now, stranger, 'twon't never pay. An elevator'll never pay in this here town. You'll sink every dollar that you put in. Billville's superior, accordin to my tell, And Waycross town will beat it all to—well. 'Thout any talkin, you can chalk it down. An elevator'll never pay in this here town. There's a people livin about here who really say A north and south railroad's comin this way. And best about the size the town's got to git. Some even claim 'twill make a city yit. City nothin! I'll jest bet a speckled cow 'Twon't be this big twenty years from now. Talk that to them, and they look mad and frown.

But there'll be no railroad in this here town. The people that live here? All a sorry lot. The preacher's a hypocrite, deacon's a sot, The doctors all quacks, the lawyer a fool, The teacher the biggest dolt that ever taught a school. Boys are all vicious and full of devilry; Gals ain't jest what they rally ought to be. Oh, for meanness we've got great renown, And it's a bad one—this here town.

They say that factories are comin 'thout fall; Darned sight better build a good jail, A poorhouse, reform school and penitentiary, And let our thieves and scoundrels go in free. So, stranger, you had better take my advice— I give it to you 'thout money or 'thout price. If you want to get down and get done brown, Just invest your money in this here town. —Jack Cravon.

## IT RAINS.

It rains. And the leaves fall thick and fast, As the boughs are bent in the autumn blast; The sparrows hover 'neath sheltering eaves, And the voice of the wind is like one who grieves.

It rains. And the team goes not afield To seed the earth for another yield; The farmer sits by the kitchen fire And smokes his pipe to soothe his ire.

It rains. And the fire burns cheerful and bright, And the heart of the mother is happy tonight, And she smiles as the lampflame shimmers o'er Her babes at play with their toys on the floor.

It rains. And with voice with emotion choked, A mother, in garments tattered and soaked, Drags her weary feet with trembling tread To beg for her darlings a morsel of bread.

It rains. And the sailor's wife is sad, As the wind shrieks by like a demon mad, And a prayer ascends to the great white throne, "Oh, Father, leave me not alone!"

It rains. And the tall trees sadly wave Their drooping boughs o'er a new made grave, And the grief-stricken hearts burst forth again, As they think of the loved one out in the rain.

It rains. —A. Willis Lightbourn.

**Betsy Patterson Bonaparte.**  
Mme. Betsy Patterson Bonaparte, the sister-in-law of an emperor, was born in Baltimore, and after living many years abroad returned to her native land, where she passed the last years of her life.

One of the old lady's crack stories in her latter days was of a lesson in etiquette given her by the black butler of her host. At breakfast she motioned to him and handed him her cup, wishing a second cup of tea. Uncle Bob, instead of taking the cup to his mistress at the head of the table, put it down with a great flourish on the sideboard.

"But I wanted another cup of tea," said Mme. Bonaparte.

"Did you, mum?" blandly asked Uncle Bob. "You see, mum, you put your spoon in de saucer, an that means you doan' want no mo' tea. When you wants some mo' tea, de c'rect way is to put de spoon in de cup—like dis heah," and Uncle Bob gravely illustrated the "c'rect" method of procedure.

The family were on thorns, expecting an outbreak from the sister-in-law of an emperor, although there is no doubt that a black butler in his own bailiwick could face an emperor himself, but Betsy was only amused and laughed heartily.

After 50 years of money getting and money saving, she realized in the latter part of her life how futile it all was and explained grimly, "Once I had everything but money! Now I have nothing but money."—Boston Transcript.

**A Race of Giant Cannibals.**

Unlikely as it may seem to some who read these lines, it is a fact nevertheless that there is an island in the gulf of California, not more than 60 miles from the Mexican mainland, which is inhabited by the remnants of a race of giant cannibals. This startling discovery was made by a west coast naturalist early in 1891 and has since been confirmed by both United States and Mexican explorers. Mr. McNamara, the scientist referred to, has a photograph of one of the men found by him on the island, that individual, although not one of the largest, being over 7 feet in height. The island upon which they were found is known as the island or isle of Leri, and the original discoverer says that there is every evidence of cannibalism among them.—St. Louis Republic.

**What Decided Him.**

"It's no use," said the poet to the barber, "I will have to get my hair cut." "All right. Want it pretty short?" "Close up. I want the job attended to thoroughly." "Long hair ain't in style any more," ventured the barber in an effort to be genial.

"It isn't the style I care for. Just a few minutes ago I was introduced to a man and he said, 'Which do you play, football or the piano?'"—Washington Star.

**His Wife's Name.**

An old farmer, intent on making his will, was asked by a lawyer the name of his wife, when he gravely replied: "Well, indeed, I really don't recollect what it is. We've been married for upward of 40 years, and I've always called her my old woman." The lawyer left a blank to be filled up when his old woman's name was ascertained.—New York Mail and Express.

One of the most interesting collections of historical papers in the country is in the possession of Joseph Hilton of Pittsburg. The collection includes many old, rare autographs and newspapers. An "election extra," issued by The Ledger in 1844, is a prized relic belonging to Mr. Hilton.

A medical journal commends the invention for discovery of a method of treating certain disease by a doctor in Trinidad, but says that "unfortunately" he is debarred from putting it into practice in his country owing to the scarcity of these particular diseases there.

A fountain that stood for many years on the Main street square in Pawtucket, R. I., has been removed and set up in a cemetery. Its base bears in big letters the touchingly appropriate word "Welcome."

Some women are awfully touchy. A widow has brought an action against a paper which said that her husband had gone to a happier home.

## TOWN AND COUNTRY.

### THE PROGRESS OF ONE BENEFICIAL TO THE OTHER.

Co-operative Effort of Farmer and City Dweller Will Best Conserve the Interest of Both—A Word About Kickers—The Value of a Newspaper.

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The interests of a town or city and the community and country surrounding are identical. That which benefits one is certain to favorably affect the other. Often there is an unreasoning antagonism in the farming community against their home town. From some inexplicable reason they consider it their duty to oppose every movement that has for its object the forwarding of its interests and depreciate its importance in every conceivable manner.

Fortunately in this community all of our best and most progressive farmers and landowners have a kindly interest in the town and are as enthusiastic in wishing it success and exercising their energies to attain that end as any one who dwells within its limits. But the fact cannot be disguised that we have many individuals in our vicinity who display the same characteristics that distinguish those who have been the bane and curse of other localities.

These people only speak of their home town, community and neighbors in terms of disapproval. Their good points are kept in the background, while what they are pleased to call their faults are proclaimed from the house tops. They sell their products in a distant market and buy their supplies at the same place. They are simply barnacles on the ship of progress, and the sooner they take up their residence where they transact their business and make room for some progressive and liberal minded citizen the better it will be for the community.

The fact cannot be controverted that a town cannot increase in size and importance without at the same time making the country contiguous a better place to live. As its population increases it furnishes a better market for the farmer, his land is enhanced in value, the amount of taxable property in the town becomes greater, and a consequent decrease of the farmer's tax results. The literary, social and educational advantages and church privileges keep pace with the town's growth, and the farmer, his wife, sons and daughters enjoy them equally with other citizens.

Suppose, for instance, that our thriving center of business and trade was swept away, and in its stead we had a crossroads hamlet, with a postoffice, blacksmith shop and grocery store. Do you think that this community would be as desirable a one to live in as at present? On the other hand, should the growth of this community continue until we had as large a population as some of the larger cities we might name, with their manufacturing industries, commercial, literary and educational institutions and all the conveniences which are in reach of those who live convenient to metropolitan centers, would not the life of a farmer be more pleasant and comfortable and his vocation more profitable, his daughters better educated and his sons given a better chance in life than as present situated?

Probably we shall never be a New York or Chicago, but by a united effort of our citizens we can build up a place of which we may feel proud and secure to the community many of the advantages that go to make life worth living in the great cities and at the same time make our callings in life more attractive and profitable. This consummation can only be secured by the co-operative effort of the entire population of the community—farmers, mechanics, merchants, laborers and professional men as well as capitalists. Each can contribute his share by assisting his neighbor with his patronage and by giving every worthy enterprise or undertaking his hearty and unqualified support and approval.

Every business and professional man in this town should have an advertisement in this paper if it is nothing greater than a two inch card. In addition to the benefit it does the advertiser in bringing his business to the attention of the public, it is a slight token of his appreciation of the benefit that a well conducted and enterprising newspaper is to a town. Further, it a notice to the world at large that his particular line of business is represented in the place by an enterprising man and gives those seeking locations a good opinion of the business men represented. The advertising columns of the local paper are a good criterion to judge a town by.

**The Valuable Citizen.**

The citizen who is of the most value to a community, town or city is not always the man who possesses the most wealth, the highest intelligence or the most aristocratic lineage. Of course the two former will increase a man's usefulness if he will but exert them in the proper direction. But the valuable citizen par excellence is the man who believes thoroughly in his town, its people and its business and professional men. He does not make it his business to decry the honesty of his local banker or merchant or the ability of the resident lawyer or physician. But instead he is an enthusiastic advocate of all things that pertain to the welfare of his own locality. He has the interest of his schools, churches, societies and people at heart and exploits their excellence abroad. We need more of this class of citizens and have the material in our midst to construct them.

A newspaper with evidence of substantial support in its pages speaks volumes for a town. The fact that every trade seeker has an advertisement in its columns proves that the people are up with the times and favorably impresses the stranger into whose hands it chances to fall.

If you spend a dollar at home, it will return to you before many days, but if you spend it abroad it is forever lost, both to you and your community.

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(Regular Graduates.)

are the leading and most successful specialists and will give you help.

Young and middle aged men.

Remarkable results have followed our treatment. Many years of varied and unsuccessful experience in the use of curative methods that we alone own and control for all disorders of men who have weak, undeveloped or diseased organs, or who are suffering from errors of youth and excess or who are nervous and impatient, the scorn of their fellows and the contempt of their friends, leads us to believe that we can possibly cure you.

Guaranteed to all patients, if not cured we will restore, our own exclusive treatment will afford a cure.

**WOMEN:** Don't you want to get cured of that weakness with a treatment that you can use home without instruments? Our wonderful treatment has cured others. Why not try it? **CATARH,** and diseases of the Skin, Blood, Heart, Liver and Kidneys.

**SYPHILIS**—The most rapid, safe and effective remedy. A complete Cure Guaranteed.

**SKIN DISEASES** of all kinds cured where many others have failed.

**UNNATURAL DISCHARGES** promptly cured. A complete Cure Guaranteed. This includes Gleet and Gonorrhoea.

**TRUTH AND FACTS.** We have cured cases of Chronic Diseases that have failed to get cured at the hands of other specialists and medical institutes.

**WOMEN, REMEMBER** that there is hope for you. Consult no other, as you may waste valuable time. Obtain our treatment at once.

Be aware of free and cheap treatments. We give the best and most scientific treatment at moderate prices—as low as can be done for safe and skillful treatment. **FREE** consultation at the office by mail. Thorough examination and careful diagnosis. A home treatment can be given in a majority of cases. Send for Sympptom Blank No. 1 for Men; No. 2 for Women; No. 3 for Skin Diseases. All correspondence answered promptly. Business strictly confidential. Entire treatment sent free from observation. Refer to our patients, banks and business men.

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