## THE OMAHA BEE: FRIDAY, DECEMBER 5, 1924. Government Must Aid in Developing Agricultural Policy on Constructive Lives, Says Coolidge Farm Taxes colloquialism which was employed in undersold at home by New Zealand mutton, Argentine beef, Canadian farm. When I was a boy in Verociations in the corn belt states is furnishing of food to a population must seek a well rounded-out, com sociations in the corn belt states is furnishing of food to a population must seek a well rounded-out, com-forwarded to the co-operative selling which is so rapidly expanding should plete, and independent existence. A Court to Rule on Japanese Beet Grower agencies at the terminal markets. The be the soundest and most reliable of country without agriculture is shorn **Demands** Silver Dollars ont, a farm was described, not as bacco. Chinese eggs or Cuban sugar. ndency is toward larger local or- all business. of half its strength and necessarily **Church Bequests** in Payment for His Crop containing 60 acres, or 80 acres, or Contrary to claims often advanced, anizations which provide sufficient PRESIDENT PRAISES vulnerable. The key to successful Must Be Cut lume of business to justify the em- FARM WOMAN'S COURAGE. agriculture has always been its flocks Bridgeport, Dec. 4 .- When Mishita loyment of skilled managers, and to The other day I received a letter and herds. permit the economies of operation on from an old gentleman Kiowa, a Japanese beet grower of the Therefore, from the forum which Early Decision Expected in And I am not sure but this old in his business and protects who wanted fashioned mode of measurement was every article raised Torrington country, cashed his beet the farm large scale. me to know that he had voted for me is provided by this splendid exposi An essential preliminary to efficient so-operation in marketing is the establishment of standards, and the self of the changes that have taken Suit to Break Will of to Minimum check he refused paper money more accurately descriptive than any Whatever may be the trouble with unit derived from the activities of the surveyor. The real gauge of both the application of the tariff to his tion of the livestock branch checks and demanded all the \$785 ogriculture, I make my pledge and John Eason. him in silver dollars, which were paid. my appeal to the farmers of the He left the bank carrying 30 pounds the land's productiveness and the business. Certainly, it can not be ducation of livestock producers to place in his lifetime, I wondered how nation. My pledge is that your goy Randolph, Dec. 4 .- Decision in an of silver. farmer's capability was much more claimed that the government has ne nderstand and appreciate the value much the population of the world ernment will do everything possible important case which was tried in Principle of Co-Operation in hese. The consumer is always willintimately related to the number of glected the farmer. In the past three and proper for a government to do might have increased in that period. ounty court at Hartington. over years over \$500.000,000 ing to pay more for cows than to the number of acres. have been nowever, many of the expensive war what he wants On examination of the best statistics, to encourage and direct your striv Production, Finance and which Judge Wilbur F. Bryant pre-PRESIDENT OUTLINES than for what he does not want. The I found that in 90 years the world ings toward the goal of prosperity placed at the service of agriculture ime loans have been paid, money is sided, and which has aroused a great producer who meets the most exact- community has considerably more cheaper, and the outlook for reducthrough the War Finance corporastability, and security. My appeal is **Marketing Must Be** EXHIBIT'S HISTORY. deal of interest in Cedar ing demands is certain to be the best than doubled in numbers. In the ion of hog raising should strengthen tion that farmers everywhere shall find It was the realization of this rela-Fostered. tion of livestock to successful farm- GOVERNMENT MUST The best paid producer is that same period the population of our own the market for beef. Conditions are ways in which to organize and as volved, will be given this week, it ing that animated the men who AID GENEROUSLY. ne who knows just what his custom- country has been multiplied by more not yet good, however, in the cattle sociate themselves together in the believed. Judge Bryant announce er wants and then produces that par- than eight. It is well within the prob The enormous increase in determination to employ effectively Cites Aid Already Given founded the International Livestock Three and one-half million dollars that he wished to read the testimony hog production and slaughtering in ticular article. In order that pro- abilities that millions of people not every means of improvement that has 1922 and 1923 produced a competition ducers may do this, the government. living will read the returns of a cen exposition. As this year's exposi- have been loaned in the northwest to twice and consider the case carefully been placed at their disposal. co-operating with the state extension sus tion marks the first quarter-cen- buy seed. before giving the decision. which inevitably injured the market The complete text of Presitennial anniversary of the interna-The intermediate credit banks which will credit this country The case involved the question of service, has been sending market ex. with far beyond 200,000,000 inhabi JUDGMENT AGAINST the settlement of the estate of John for beef. Moreover, the great intional, it will not be amiss for me to have been established, assuring the dent Coolidge's address berease in the number of dairy cattle perts to instruct stockmen in selectsay a word about its organization farmer cheap working capital. tants. These will require to be fed ison, a bachelor of Randolph, who introduced another competitive ele ing, grading and shipping their stock We may, therefore, look forward to a fore the International Live-As president, I initiated an Agri SCHLAIFER, BOYLE died in September in the Salter hospi and development. It has been prement, for dairy cattle ultimately go so that it will meet the most exactstock exposition follows: time not now very far ahead of us ceded by the old Chicago fat stock cultural Credit company with \$10,tal at Norfolk, leaving a will being market demands. From their when this country will have ceased to to the market and compete with the Though neither Morrie Schlaifer, queathing his property show. The men who established the 000,000 capital for relief of farmers In coming this year to visit the In-This season actual experience and touch with far. be an exporter of agricultural prodnore expensive meats. exposition were possessed of special and banks in the northwest. manager, benef clarles among which were the Omaha pugilist, nor his ternational Livestock exposition, I mers they bring back the conclusion ucts, and will have has seen a considerable reduction in become instead a Pat Boyle, appeared in Municipal Methodist church of Randolph, to opportunities for insight into the A drouth loan was provided have been able to gratify a wish of the production of hogs and indica- that intelligent marketing is fully 50 Judge Patrick's court Thursday to which he bequeathed \$1,500; the Ranneeds of the industry. They had the needed. Government control of grain heavy importer of When that many years' standing. This exposi per cent of production. There can be time comes, our farmers will look answer two suits by the Drive-It- dolph Catholic church, \$1,000; the tions point to a continuance of these benefits of the long and wide-ranging exchanges, government control With no profitable production which does back with wonderment to the time striking testimony to the man conditions the coming season. Yourself company for automobile Catholic parochial school, \$500; and experience of the Chicago stockyards packers and stockyards, a sound invelous advance of American agriculsuch reductions in supplies, and favor- not have always in mind the market when such a thing as agricultural hire bills, both confessed judgment several individuals to whom he left and packing industry, which touched formation trade service, and needed able prospects for foreign demand, whose requirements it is intended to depression, resulting from over-proture. It is also a convincing proof of through attorneys. every possible phase from produc- increases in tariff protection have various sums of money. The suit to the outlook for the pork raiser is present soundness and future meet. This means that the producer duction, was possible. No interest Schlaifer's unpaid is break the will was brought by Howtion on the frontier range to market. all been granted. must equip himself with a vast the nation is entitled to look upon the security of this great national intermore hopeful. But the beef grower \$432.49. Of this sum, \$176.10 was and Houston, a nephew of Mr. Eason, When the farmers asked repreing in the most distant part of the with practically no foreign outlet for amount of information regarding mar. future with more confidence than our immediately paid into court by Man- living in Wisconsin, who alleged that sentation on the federal reserve I appointed one a surplus, and with so much com- ket We are entitled, I think, to look world. That information agriculture. conditions. ager Franke of the Auditorium. It board, they got it. represented in the historic meeting farmer to the shipping board and petition confronting him, seems likely must be accurate, comprehensive Every aspect of the industry was his uncle, 78 was in a state of se pon livestock as one of the most consisted of fight money due Schlainility and incapable of making a will. It is true that some sections of th highly developed products of the agri to serve himself best by producing standardized and timely. I believe all fer which had been garnisheed. another to the federal trade board. farming community have suffered se that was held on November 24, 1899. Mr. Eason made Dr. Q. A. Kerley oultural industry. To bring that in fewer and better animals. That will of these conditions are met by the Boyle's bill was \$194.80. Extremely liberal appropriations to organize this annual exposition. To verely in recent years because of residuary legatee and executor of the dustry to its present high estate has increase his profits by reducing his market news service maintained by that meeting came representatives of have been made under the federal costs. In the inspiration which it the Department of Agriculture. The collapse in prices which followed the estate and the will was witnessed by required a continuing co-operation of the purebred industry, federal and highway act for the construction of Wayside Country Club agents of the service are highly during the war. Had it not been for William Cain, a banker, and Lee gives to this program, this exposition unflagging industry, determined courstate educators, transportation and better roads. trained men who spend their time the women on the farms in many in Brenner, an undertaker of Randolph, to Build New Clubhouse s serving the high practcal purpose age, sound business, a widespread and Looking to the future, the on the market studying its conditions stances the disaster would have been methods, and the recognition of the press, packing concerns, and all the ment must aid generously in de for which it was intended. market agencies, the agricultural About 24 witnesses were examined Columbus, Dec. 4 .- Directors of and much conflicting testimony was dealings of their own, and, therefore, tion saved the situation. But the li-Wayside Country club have issued a veloping a national agricultural policy MARKETING MUST call for the annual meeting of the brought out, some saying that the old rest. Among these, there was realizapractical advantages to be derived club's membership Friday evening, man was perfectly clear of mind and tion that livestock production was on broadly constructive lines. It will BE IMPROVED. om our American system of agri-December 12. The problem of the quite capable of taking care of his falling behind the pace of increase support any sound program to re-Sheep and wool growers are in more quidation of the surpluses, both in ac cultural education. This annual ex-lease the farmer from the individuin human population. It was seen lease the farmer from the individu-that the ranges were fast being alistic competitive conditions under favorable position than producers own affairs, and others testifying that position has marked perhaps more acnew clubhouse will be considered either cattle or hogs. Sheep, lambs tion, has been carried far toward comhe was incapable of deciding qu curately than any other index the and an early start will be made on largest centers of meat consumption. which agriculture has been conand wool all made a quick recovery denuded, and that there was too little pletion. The worst of this hard ex tions for himself. Attorneys for progression of agriculture steady They are all trained in the same the financing program in order that knowledge of benefits and profits to ducted. It must encourage orderly from the price collapse of 1921, du perience is behind us. The American Houston were Michael J. Harrington. from an unorganized and rudimentary the building can be launched in the school, which means that they all emand centralized marketing as a subin large part to the emergency tariff. spring. Members of the board have O'Neill; C. F. Peasinger and Attorney be had from breeding and feeding a farmer can look forward hopefully ploy the same technical marketing and even confidently to a time when occupation to the point where it has better class of stock. With all these stitute for the haphazard and waste-The world is short of sheep and of terms and give those terms precisely his will again be regarded as the most Reader of Wisconsin, and those for taken on the character of a profes things in mind, this exposition was ful distribution methods of the past. found that the kind of the clubwool, and their prices are decidedly the same meaning. Finally, every independent and secure section of our the defendants were A. R. Davis, sion, and has summoned to its aid the founded as an object lesson to attract The principle of co-operation in pro house they want would cost complete better than those of other farm ani Wayne and P. F. O'Gara of Randolph. most effective methods of business oremployed to disseminate rapidly the population. He will reach the fortubetween \$12,000 and \$13,000. Sale of ducing, financing, buying, and marmals. But these conditions seem to and hold the interest of producers, ganization, economic analysis and acquaint them with the realities of keting must be encouraged to the utbonds among the members is prothe warning that the sheep 'Grandma' Gilkerson Funeral justify cientific methods. must help the farmer to reduce his and wool industry is strikingly sub results of their observation. The mail, lay he will avail of the agencies and posed as one of the means of financthe situation, and help them adapt the telegraph, the telephone and ra- instrumentalities that have been se ing the project. Services Held at Burchard

AGRICULTURE IN SAFE HANDS.

All of this, impressive as is the ac complishment which it has wrought. would not be a sure guaranty of the show, and agreed to contribute ficient. soundness and permanent security in generously in financing it. The manthe realm of agriculture, if the busi- agement realized that the nation's ness were one of enormous units and reserve strength in livestock improvecentrated management. If these ment through breeding must lie in striking advances could be attributed the purebred animals, and offered farmer so much as economy, econevery incentive for increasing these to the wisdom and vision of any nar row group of men; if they were the supplies, through this and many

omplishment of some limited num-other similar educational efforts. of particularly capable leaders. There has resulted a remarkable and minating the industry as a board of continuing interest in purebred livedirectors might rule a great corpora- stock, until today we have ap tion, the results which we see here proximately 4,500,000 registered breed- perity. INTENSIVE STUDY OF would not justify all the confidence ing food animals in the country. PROBLEM NECESSARY. with which we view the future of the These constitute our fountain of bet-American farming community. In terment. The exposition has brought It can not be that the problems ch a situation, we might well fear together the best products of animal the farmer are beyond solution. His e possibility that leadership would husbandry from all over the union business and his welfare are all gov. e day fall into the hands of less from Canada and from other foreign

apable, less understanding, less far- countries. It has been a meeting sighted management with disastrous place for the best livestock thought results. Fortunately, there is small and experience.

ject to alternations of high produ their methods to rapidly changing taxes, broaden his foreign market. conditions. The United Stockyards tion with low prices, and lo ompany offered the splendid site and and keep freight rates as low as posduction with high prices. Producer building that have been the home of sible while keeping the railroads efmay well guard against assuming that ORDERLY PRODUCTION

by the development of navigation in a present prosperity will continue if IS A NECESSITY. the Mississippi valley and in the St. they too greatly expand their produ Lawrence river. I can think of tion. In a broad view. I think we

nothing that will surely help the find general agreement that if ou farmer must keep himself posted, omy in the local and national govern- livestock industry were as efficient months in advance, concerning the ments. This remedy Washington is in marketing as it is in producing, its probable production of various kinds generously providing. These remeres results would be far better. This ex- of stock during the coming season, position has been an annual exhibit as well as concerning the probable individual producer, and dies have been effective at last. of the best methods and results in requirements of the market. Re operative organizati What we want now is the assurance of stability and continuing pros- production. Costs of raising stock markably accurate surveys are made, have lessened and the fattening per showing the number and quality of lod shortened. A quarter century ago animals that are being fed, the num- be somehow linked together in great fat yearling steers were unknown on bers for which raisers are breeding,

the market. A litter of pigs making and the prospective requirements of than have yet been known. from one to two tons of pork in six markets, both domestic and foreign. months was unheard of even a few The accuracy and practical value of stitutions or agricultural years ago. American farmers have these reports have now been thor. nor the benevolent purposes of society won nearly all the world high-produce oughly tested. The farmer who will as a whole, can in the What is necessary is an intensive study in order to find out what these laws are and provide for their appli-a corresponding progress. If this ex-tail indication is a corresponding progress is the thing is the top is a corresponding progress is the thing is a corresponding progress is a corresponding progress is the thing is a corresponding progress is the thing is a corresponding progress is a corresponding progress is the thing is a corresponding progress is a corresponding progress. If this ex-tail is a corresponding progress is a corresponding progress is the thing is a corresponding progress is a corresponding progress is a corresponding progress. If this ex-tail is a corresponding progress is a corresponding progress is the thing is a corresponding progress. If this ex-tail is a corresponding progress is the thing is a corresponding progress is the thing is a corresponding progress is the thing is a corresponding progress is the production is the production is the progress is the production is the preduction is the production is the production is the

KNOW THE TRUTH. duction is a necessary preliminary to himself and business. He needs to orderly marketing, the well-informed

FARMER NEFDS TO

a day for three weeks. The farm is marketing from \$20 to \$25 worth of both as an eggs a week, and the flock has not yet started the heavy laying period. narketing. John Spargo's Grandchild

er and more effective co-operation

Burchard, Dec. 4 .- Funeral services 200 Hens Lay 90 Eggs Daily were held for Mrs. Carl Gilkerson. at Goshen Experiment Farm Bridgeport, Dec. 4 .- Two hundred

generally known as "Grandma" Gilkerson, 82, former long time resident mens at the Goshen county experiment of Burchard and Wymore. Mrs. Gilfarm, where they are being trap-nestkerson died at Lincoln, where she ed to keep a record of production. had recently made her home, Decem have been laying an average of 90 eggs ber 1 and the body was shipped here for burial. The family lived at Wymore in the early days.

Consul Talbot Assists in Albion Membership Drive

1153

120

102

154

524

1519

Albion, Neb., Dec. 4 .- Head Consul Injured in Auto Accident A. R. Talbot of the Modern Wood Franklin, Dec. 4 .- Marvel Niveon men, assisted in the membership drive 14, granddaughter of John Spargo, here. About 275 members of the order were present and the degrees were conferred on 17 candidates. District Deputies E. E. Koester and end do for the Omaha to attend her. She suffered John Darnell were present. Albion

was seriously injured in an automo bile accident a mile east of Bloomington. A specialist was called from

understand all the facilities that have been created, wherewith he can help himself. He needs to study them, and to learn to ut lize them.

the great farmers' organizations must

Neither the government, no

dustry which is absolutely essential to IN THE MARKET. the national welfare. Its success de pends upon the skill and wisdom of millions of men who must qualify as competent executives capable of utilizing the best of business methods, of scientific knowledge, and of sound economic understanding, all applied to the intensely practical problems of every day's work and every season's planning. The real achievement has consisted far less in breeding up our grains and fruits and livestock to present high standards, than in training up a generation of farmers who can confidently be intrusted with future management

If anybody questions that the farming community of this country has become a community of men and women canable of dealing with affairs in the broadest and most inclusive sense, I should like to have the doubter share with me the privilege of discussing the problems of agriculture with some of the men and women who ne straight from the farm to the should like to have him give an occasional hour to the sort of conferences which have become so familiar to me. In these conferences the men and women of the soil appear as practical economists, as students of international relations, as organizers of big enterprises, as keen commentators on the problems of finance, of international trade, of supply, demand, consuming capacity, producing possioilities, and marketing opportunities. should like to have the doubter know, as well as I know, that even in his times of misfortune the farmer emonstrates a most reassuring ca pacity to keep his common sense intact and to do his economic think

## ing on sound lines. FARMER FOUND BUSINESS MAN.

There is altogether too much dis position in some quarters to assume that the farmer is peculiarly given to wild ideas and unsound notions about business, finance and econom les. On the other hand, every dis inct test in these respects has re rom the farmers in favor of sanity, eason in dealing with all their probems. Nobody is going to advance his own interests by playing upor the presumption of the farmer's ig He does not demand special treat substantially toward taking care of ductive system. The farmer receives swine, and nearly 8 per cent of its CO-OPERATIVES the rest of us.

From the beginnings, the prosperi

TROUBLES

The interest of the national govern ment and of many of the states has been enlisted. The Department of and practical co-operation. Its aim intimate contact with all agencies concerned in producing and market-ing livestock. One of its prime duties ing livestock. One of its prime duties has been to keep out foreign animal diseases and to eradicate any that might gain entrance. The effective- strong enough to meet all the reness of these efforts is shown in the

success of the bureau of animal industry in checking every outbreak of the dreaded foot-and-mouth disease. Hog cholera and tuberculosis are producer and consumer alike, and in lems. its field is a model for the world. It is not from any lack of government activity in these directions that the farmer is suffering? The troubles farm problem is not a political probof the farmer are on the farm and lem. It must have an economic solu-White House for that purpose. I in the market. They come largely tion. from overproduction. We are searching for remedies. We know by all experience that government subsidies or price-fixing would increase production and aggravate the evil. We might give away the surpluses, or buy and store them indefinitely; still the cost must come from the taxpayer, and the farmer is a taxpayer. But in the end these efforts always for the finances of the nation. fail. The sound remedy is to reduce REWARDS OF INDUSTRY

production, and that is a remedy which will automatically apply itself if there is not artificial interference. Another point of attack is better mar keting. There are other practical workable measures of relief for such conditions as the farmer has recently faced, and these have been invoked. I want to call attention to some efforts in this direction.

TARIFF DESIGNED TO BENEFIT FARMER.

In the first place, let us consider the tariff. The present rates on im ports have been criticized as sacrificing the farmer to the manufacturer. But, in fact, our tariff enables sulted in an overwhelming verdict us to pay American workmen the highest wages in the world. High soundness, moderation, sense, and standards of living thus established have enabled the people to consume, per capita, more than twice as much cotton, dairy products, poultry, tobacco, eggs, meats, sugar, and animal norance, or selfishness, or incapacity fats, as is consumed in continental and the demagogue invairiably dis- receiving the generous prices which cover that the farmer does not want protection assures him for many of their unsound proposals of panaceas. his products, gets better and cheaper machinery than any other farmer in ment and class favoritism. He wants the world because of the economies a fair show, and when he gets it which mass production makes possi he can be relied upon to take good ble. We have built argriculture care of himself and to contribute squarely into the structure of our pro-

tariff duties on competing farm prod- producing and the greatest meat-conty and efficiency of farming have ucts. In international trade the flow been very accurately measured by the of grain and hog products is outward, I do not know just when the dis- fits of protection. But in the case of national asset. The ilvestock indus-

ation and osition, or some other institutio ong ago that the financial and moneary system of our government was hazard way. Sometimes there was a credit, at other times there was a done, most of your probems would be the livestock business; to eliminate and orderly marketing. But unless has been to help improve the stand-ards of your show, and to maintain ed attempts at a remedy the whole

If we will consider the certainty

erned by natural and inevitable laws.

ted, whether they appeared to be popular or not, and a government fl. of continuing increase in the country's industries which furnish the nation's food are certain of a continually exquirements of the great war. Withpanding market. In the long run, out it disaster would have prevailed. their position should be sound and Acting on a similar theory, I have intrusted what I believe to be a thorcially, to bring relief as early as posughly representative and most ably directed study of marketing. Pro-The members of this conferducers must learn to help themselves. ence will be entirely free from any They must learn what the market kind of political pressure in the conwants and when it wants it. They sideration of these questions. The must learn to interpret demand.

Consumers also must be better in-The conference can take a broad and inclusive view of the whole an inexpensive cut from a choice ani-agricultural field, the production of from an inferior animal. When such fruits, grains, herds, and flocks, and knowledge is generally disseminated all other foods and materials that and acted upon, there will be sufcome from the farm. Out of their ficient premium on the best meat to consideration I trust there may justify the farmer in producing it. emerg a plan which will enable us to

The International is this year putdo for the agriculture of the nation ting on demonstrations with the parmething like what has been done ticular purpose of diffusing this kind of information among consumers. I am convinced that there is today a

MUST BE INCREASED. wider field for useful service to the With some knowledge and a broad livestock farmer in educating the nterest in all these activities. I housewives of the country in buying have been glad of opportunity to and utilizing their meats, than in en visit the exposition this year. By couraging the farmer to further ex doing so I have strengthened my be- pansion of production. But the idea lief in the necessity to maintain ev. adjustment would contemplate well ery proper agency aiming to improve directed campaigns for wiser produc livestock, and to increase the rewards tion, for more efficient marketing. of the industry. The faith and de- and for more intelligent utilization

termination of those who have ef. of meat products. fected the great improvement in our As regards co-operative marketing livestock since the beginning of this of livestock, an astonishing measure century, are deserving of all encour- of progress has been accomplished in agement and support, and you may recent years. The Department of Ag be sure that these will be extended riculture states that 1,547 livestock in every proper manner by the na. shipping association are reporting to tional government. The importance, it. Their membership numbers almost 300,000 farmers, whom the associaindeed the necessity of such a policy, is attested by the statement that for tions serve in marketing their stock the crop year 1923-24 over 53 per cent It is estimated that they handle \$162, of the gross income of the nation from agricultural production came are 27 co-operative sales agencies a 000,000 of business annually. There various terminal livestock markets from livestock. Over 11 per cent of to think accurately. The visionary Europe. The American farmer, while the entire national income from all owned and controlled co-operatively by industry in the nation was from live. farmers. They handle stock on a com stock and livestock products. Final. mission basis and periodically distribly, our country's pre-eminence in this branch of agriculture is shown by branch of agriculture is shown by penses. Last year these selling the fact that although we have only about 6 per cent of the world's popuagencies handled over 10,000,000 head lation, we possess over 11 per cent of stock and returned over \$800,000 of excess con of its cattle, over 29 per cent of its

the maximum benefit possible from sheep. We are the greatest meat ARE REVIEWED.

The significance of such a large co suming nation in the world. operative marketing movement is the It is necessary to have prosperity more apparent when it is observed development of its livestock feature. and, therefore, these receive less bene- for an industry which is so great a that the first of the co-operative terminal-market selling agencies for live covery was made that the profitable wool, sugar, eggs, dairy products, flax- try is on a better foundation today stock was established only so recently mode of marketing products of the seed, tobacco, nuts, fruits and other than at any time since the price col- as 1917. Most of them have been cre farm was to drive them away on four produce the flow is inward; they re-farm was to drive them away on four produce the flow is inward; they re-feet. But I do know that this was ceive the full measure of protection men have had a harder time than any ing associations have largely develso long ago recognized in the old and sell in the home market above other group. For three years gradual oped within the same period. At pres-New England country of which I am the general commodity price index. but steady liquidation has been go ent between 50 and 60 per cent of livea native, that it gave rise to a quaint The American farmer must not be ing on in the cattle industry. Now, stock handled by farmers' shipping as-

adapted to the purpose, would de either ignorant or skeptical regard. But there will be no cheaper or great vate the next quarter century to the ing their value. The tendency, as er production unless the millions of maintained in an illogical and hap betterments of marketing methods, and more and more stock raisers learn to farmers shall employ these means. would do it as effectively as the work avail themselves of all this informa. Masters of business organization may Agriculture has given active support great abundance of currency and of improving production has been tion, is to smooth out the course of work out plans for orderly production

dio are all utilized in this last step up to help him better his position.

of carrying the facts to the farmers.

Finally, inasmuch as

the peaks of inflation and areas of the farmers will adopt these plans. depression; in short, to stabilize the they will produce no advantages. Every prospect seems to indicate business on a basis of safe and rea-

sonable profits. that we are starting out on a new

In the long run, American agricul era. There will be prosperty enough tural production and marketing must for all if we are willing to work nancial system adopted which was population, we must realize that the be adjusted to the production and for it and willing to remain on a consumption conditions of the world, sound basis. If we give way to selfish Conditions at home are of first im- ness, if we try to secure what we do portance because the home market not work for, if we adopt unsound absorbs most of our production. But financial methods and begin to quarsecure. But to assure this, and espe- the surplus which is left over for rel over the rewards of industry, we export is a factor of great influence can expect nothing but disaster and sible from conditions of the present, and importance. In a world whose distress. I do not believe we are inspection service is a protection to analogous study of the farm probcrease at a pace far beyond that of be unless we beware, unless we are earlier times, it is apparent that the wise enough to be guided by the exbusiness of furnishing food to the perience of other peoples in past hispeople must meet a rapid increase tory. Every indication points to an f demand. Unless there are malad- advantageous position of American justments absolutely without excuse agriculture in the coming future. formed. They should be taught that in the economic relations of indus. Our country must not be given up an inexpensive cut from a choice ani- try, agriculture, and commerce, the entirely to industrial development. It



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## **Fireside Baskets**



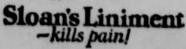
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