

An Organization You Ought To Know

Officers:
 Jay D. Foster, President
 Joseph Barker, Vice President & Gen. Mgr.
 E. A. Creighton, Treasurer
 Lee L. Hamlin, Vice President
 Edw. B. Wirt, Secretary
 Raymond F. Low, Vice President
 Clark Cheney, Adjuster
 Paul H. Ervin, Credit Man
 Elsie Paustian, Fire Underwriting
 W. B. Dudley, Fire Engineer
 J. F. Forman, Office Manager
 Maynard Buchanan, Mgr. Health & Accident
 Rowland P. Thomas, Mgr. Bond Dep't.

Salesmen:
 T. D. Dinan, Salesman
 R. J. O'Brien, Salesman
 W. H. Baumer, Salesman
 Paul J. Murphy, Salesman
 Geo. A. Graham, Salesman
 W. S. McCune, Salesman
 Frank Weaver, Salesman
 Fred B. Lowe, Salesman
 H. J. Oswald, Salesman

Other Staff:
 R. L. Batie, Chief Accountant
 Murriel Cummins, "Our Telephone Girl"

Historical Sketch of the Foster-Barker Company

MR. JAY D. FOSTER first engaged in the insurance business in Chicago in the year of 1886, coming to Omaha in 1889, where for the past 35 years he has been continuously engaged in insurance work.

Starting in the business on his own account in May, 1889, he later merged his agency in September, 1891, with that of the H. E. Palmer & Son Agency under the firm name of H. E. Palmer & Son Co., which company continued until the demise of Capt. Palmer and his son George. The business was then taken over entirely by Mr. Foster in April, 1908.

After two years in the Insurance Business under his own name, Mr. Joseph Barker joined Mr. Foster in April, 1908. The firm was incorporated, and has been conducted under the name of Foster-Barker Co., Inc., since that time.

Mr. Barker, having been born and raised in Omaha, enjoyed a wide and well earned acquaintance with business, professional, pioneer men and families of our city. This, coupled with enthusiasm and hard work, and paying particular attention to the sales end of the business led to increased volume.

In the year of 1910, owing to the steady growth of the firm, Mr. Lee L. Hamlin, who had been since boyhood engaged in the fire insurance business, in the employ of some of the largest companies, in executive positions, joined the organization, specializing in fire underwriting.

As the business continued to grow, it was found necessary to increase the personnel. In 1910 Mr. Raymond F. Low joined the force. In 1911, Mr. E. A. Creighton. In 1912, Mr. Edward B. Wirt, they later becoming officers of the Company.

From time to time the expansion of the business required additional employes in the different departments.

Looking back over his 35 years of experience, remembering the modest beginning in a small office with one assistant, Mr. Foster looks with pardonable pride at the results in the growth of the business to its present standing.

FOREWORD

Having faith in the continued development of Nebraska and surrounding territory, The Foster-Barker Co. looks forward to increasing its staff, and

SERVICE

WHICH IS

"Having the training, knowledge, experience of its personnel, and the capacity of its organization at the disposal of its present and prospective customers for THEIR INTEREST and WELFARE in insurance needs."

(This is the first of a series of advertisements through which we will acquaint you with the policy, ideals and service of the Foster-Barker Organization.)

Foster-Barker Company Organization

OFFICERS

Jay D. Foster, President
 Joseph Barker, Vice President
 Lee L. Hamlin, Vice President
 R. F. Low, Vice President
 E. A. Creighton, Treasurer
 Edw. B. Wirt, Secretary
 Elsie M. Paustian, Asst. Secretary

Department Managers and Personnel

J. F. Forman, Office Manager

FIRE DEPARTMENT

Lee L. Hamlin, Manager
 Elsie M. Paustian, Asst. Mgr.
 Anne Killian, Policy Writer
 Francis Krall, Policy Writer
 Walter B. Dudley, Fire Rating Engineer
 Ruby Reeves, Endorsement Clerk
 Inez L. Bolding, Endorsement Clerk
 Francis M. Castetter, Stenographer

LOSS DEPARTMENT

Clark Cheney, Adjuster

LIABILITY AND CASUALTY DEPARTMENT

Raymond F. Low, Manager
 Ethel B. Paulsen, Chief Clerk
 Laura Peters, Sec. to Mr. R. F. Low

AUTOMOBILE DEPARTMENT

Clara L. Rees, Chief Clerk
 Mona Kerkow, Assistant

ACCIDENT AND HEALTH, PLATE GLASS AND BURGLARY DEPARTMENT

M. A. Buchanan, Manager
 Lillian Peterson, Chief Clerk

BOND DEPARTMENT

R. P. Thomas, Manager
 Esther Barry, Chief Clerk

ACCOUNTING DEPARTMENT

Ralph L. Batie, Chief Accountant
 Mary J. Carey, Head Bookkeeper and Cashier
 J. F. Griffith, Bookkeeper
 Alice A. Miller, Bookkeeper
 Helen Lynch, Registration and Statistical Clerk
 Grace R. Coe, Cashier and Statistical Clerk

PAY ROLL DEPARTMENT

Donald T. Fox, Manager
 V. J. Morton, Assistant

CLAIMS SERVICE DEPARTMENT

R. T. Rance, Manager
 E. L. Murphy, Adjuster
 T. E. Sullivan, Adjuster
 Miss J. M. Rance, Stenographer
 Miss G. Huntton, Stenographer
 Miss Irene Mathieson, Stenographer

INSPECTION AND SAFETY ENGINEERING DEPARTMENT

W. C. Gehrt, Manager
 Chas. W. Anderson, Assistant

CREDIT DEPARTMENT

Paul H. Ervin, Manager

Muriel I. Cummins, "Our Telephone Girl"
 Miss Dagmar Cook, Secretary to Mr. Joseph Barker
 Wilbur A. Millison, Mailing Department
 Theresa Brick, Secretary to Mr. T. D. Dinan
 T. D. Dinan, Manager Stock Yards Office

"IF IT'S WORTH ANYTHING---HAVE IT INSURED"