

### Two Iowa Towns Join Railroad to Boost Resort

Business Men Come to Omaha From Clear Lake and Mason City to Distribute Literature.

Twenty-nine boosters of Clear Lake and Mason City, Ia., are spending two days in Omaha and Council Bluffs in the interests of the summer season at their lake resort. These men arrived in a McKee motor car which moved over the rails of the Chicago & Great Western road from Mason City to Omaha. In charge of the party is C. F. Crane, publicity chairman

of the Clear Lake Chamber of Commerce. The visitors attended luncheon yesterday noon at the Omaha Chamber of Commerce, and during the afternoon they visited points in Omaha and Council Bluffs distributing their literature, which they also distributed at the stations along the way from Mason City. The Great Western announces the lowest summer fare between Omaha and Clear Lake than has been authorized since before the war. Through sleeping car service will be started over the Great Western on June 22. On June 17, members of the Omaha Railway Men's association and employees of this division of the Great Western railway will hold their annual picnic at Clear Lake. It is expected that 1,500 will attend this outing. The business men of Mason City and of Clear Lake are co-operating with the Great Western in promoting this summer resort as the most convenient for people living in Omaha

and Council Bluffs. Marshall B. Craig of the Great Western says the summer service will be the best that has ever been offered and he expects that this season will break all records at Clear Lake. **Six Soldiers Assigned to Run Down Bootleggers** Six soldiers from Fort Omaha, five of them sergeants, are acting under Prohibition Agent Bob Samardick as booze sleuths. The deputizing of the men came in response to the call sent the government by Lieut. Col. Tiltson, commanding officer at the fort. Obtaining of evidence by soldiers, Samardick said, eliminates the stigma of "stool pigeon" which has hindered the government in presenting its cases to juries. **If you like The Bee, tell your neighbors about it.**

### Surety Business Welton's Theme

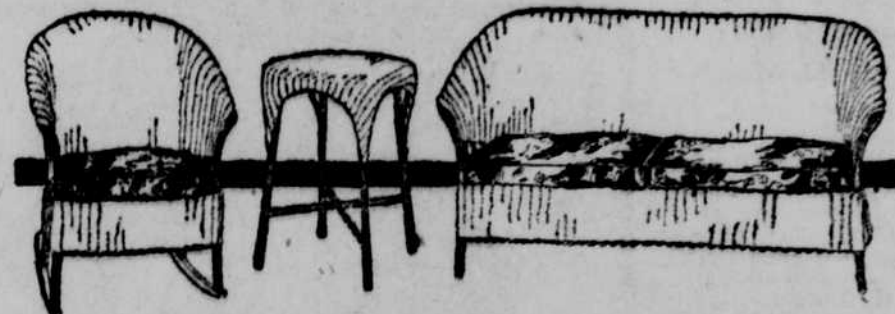
Marylander Tells Nebraska Agents Keeping at It Wins Success.

"Practical Suggestions on Where to Find Surety Business and How to Develop It, Particularly in Smaller Communities," will be the subject Spencer Welton, vice president of the Fidelity and Deposit Company of Maryland will talk on at the meeting of the Nebraska Association of Local Insurance Agents, which ends in York today. Mr. Welton says spoken words must become mental images before the brain reacts to them. He urges the agent to capitalize calamity, and to circularize everybody in his commu-

nity when anything goes wrong where a bond is carried, or should have been carried. The weak agent, he says, uses an excuse that frequent mailings will irritate the prospect. That argument, states Mr. Welton, is as weak as a Volstead cocktail. "You can do anything, if you try hard enough, long enough, and remember that no prospect is lost hopelessly until he is closed up by the sheriff or undertaker," he says. He urges agents to keep up with the news columns, pointing out to them that editors and reporters are eager at all times for news topics and stories with a "kick." Mr. Welton was the guest of Harry S. Byrne, resident vice president of the Fidelity and Deposit Company of Maryland, and Walter W. Head of the Omaha National bank, Wednesday. The American dollar has become a novelty in Berlin, where each shopkeeper and clerk is anxious to have at least one as a souvenir.

## Orchard & Wilhelm Co.

SIXTEENTH AND HOWARD STREETS

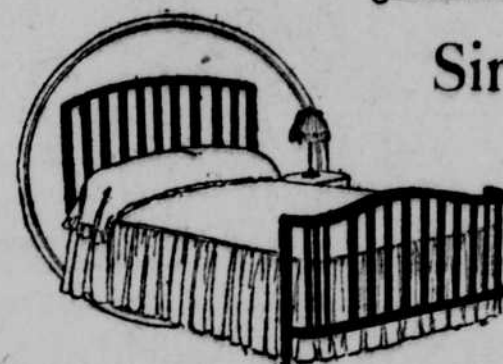


### 3-Piece Lloyd Loom Sunroom Suite

This is a wonderfully well constructed, attractive suite, beautifully finished, and fitted with extra quality velour cushions. In frosted silver or frosted mahogany; price for settee, chair or rocker and 24-inch table

**\$72.50**

Separately: Chair or Rocker, **\$19.50** Settee, **\$42.00** Table, **\$11.00**



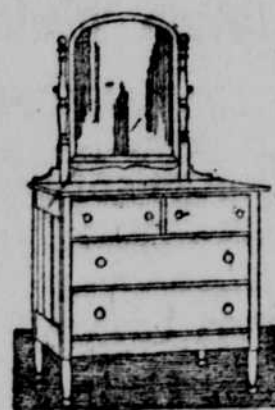
### Simmons' Bow Foot Beds

Made of Steel in Wood Finishes

The Beds are sanitary, stylish and very durable. The Bed pictured, in American walnut, is offered at

**\$37**

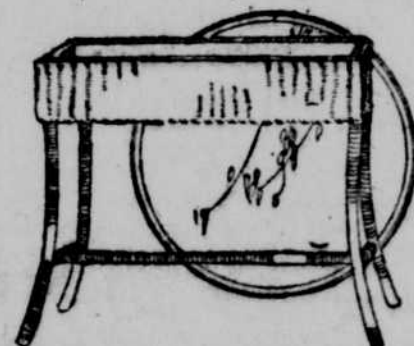
Other Bowfoot Simmons Beds at—  
**\$22.00, \$27.00, \$33.00, \$36.00, \$37.50**  
Simmons' Bow Foot Spring to fit **\$8.50**



### Introducing a New Line of All Oak Bedroom Furniture

Exceptional in quality, design and finish, we offer a large Fumed Oak Dresser as pictured, fitted with 22x28 French plate mirrors. While they last Friday and Saturday at.

**\$28.75**



### Lloyd Loom Fernery of Exceptional Quality

28 inches long and fitted with strongly constructed self-watering metal container. Note the exceptionally fine continuous weave at the top. Finished in plain nut brown

**\$7.85**

In frosted mahogany or silver at **\$10.00**

### McDougall Kitchen Cabinet

We have about fifteen McDougall Kitchen Cabinets on sale at the following prices that constitute savings of not less than 25%:

Fully equipped Golden Oak McDougall Kitchen Cabinets for **\$50.00** and **\$59.50**  
Fully equipped White Enamel McDougall Kitchen Cabinets for **\$56.00**

(All of the above have sliding porcelain work tops.)

Terms to Suit You. Downstairs



### Smart Stemware

We are exhibiting new and exceedingly fine appearing patterns in stemware. The woman who loves to have her table appointments delightful and appropriate will be very much interested in the following:

Mother of Pearl (permanently iridescent) paraffin, high or low Sherbets and Goblets, per dozen **\$9.00**  
Ice Teas, Cocktails, Wines, per dozen **\$7.50**  
OTHER NEW COLORS AND STYLES  
Green Stem and Foot and Crystal Cup.  
Cobalt Blue Stem and Foot, Block Optic Cup.  
All Amethyst. All Turquoise.  
Amethyst Stem and Foot with Amber Cup.  
Prices range from, per dozen **\$12.50**  
All the above are shown in conjunction with Glass Table Candlesticks and Bowls.



### Drapery Trimmings

Are Very Necessary for the Proper Finishing of Curtains and Draperies

We have a very extensive line of fringes and trimmings and are rather proud of our method of showing them, as we have been frequently told that it is the most attractive and by far the largest trimming section in this part of the country.

Cretonne edge, yard **15c**  
Narrow brush edges for drapery trimmings, yard **15c**  
Silk fringe edge, yard **30c**  
Fine Lambrequin fringe, yd., **50c, \$1, \$1.50**  
Coarse Net and Tuscan Net Fringe at **25c, 35c, 40c**  
Silk Bullion fringes, **85c, \$1, \$1.35, \$1.50**  
Silk thread fringe in many widths, yard, **\$1.35, \$1.50, \$2 up to \$5**  
Gold Galoons, yard, **10c Up**  
Galaon Trimmings, yard, **30c, 50c, 85c**  
Upholstery Gimp, yard, **15c**  
Curtain tie backs, pair **10c, 15c**  
Shade pulls, each **5c**  
Shade Tassels, white, cream and ecru, each **15c, 25c, 40c, 65c**  
Standard lamp pulls, each, **75c, 85c, \$1, \$1.33**  
Gilt tassels in many styles and sizes, each, **20c**  
and up to **\$3.50**  
Silk tassels, various sizes and colors, each, at from **25c to \$3.50**  
Picture cords and mirror cords, each, **\$1.85**  
and, pair **\$3.50**  
Picture cord by the yard, yd., **15c, 20c, 35c**

### Armstrongs and Nairns

## Inlaid Linoleums

The spring season with brighter days brings home to many women the need of new floor coverings. The possibilities of Linoleum for every room can be readily estimated by a visit to our second floor where we are showing inlaid tile, wood, carpet, granite, jasper and plain Linoleums in almost endless variety and at a wide price range. We particularly want our friends to see our inlaid patterns at, per square yard—

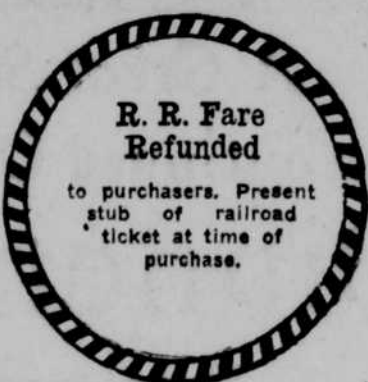
**\$1.50**

# Hospe's 49th Annual Spring CLEARANCE

## of High-Grade Upright, Grand, Player Pianos and Phonographs



Freight Prepaid to railroad station nearest your home. Free delivery in Omaha and suburbs.

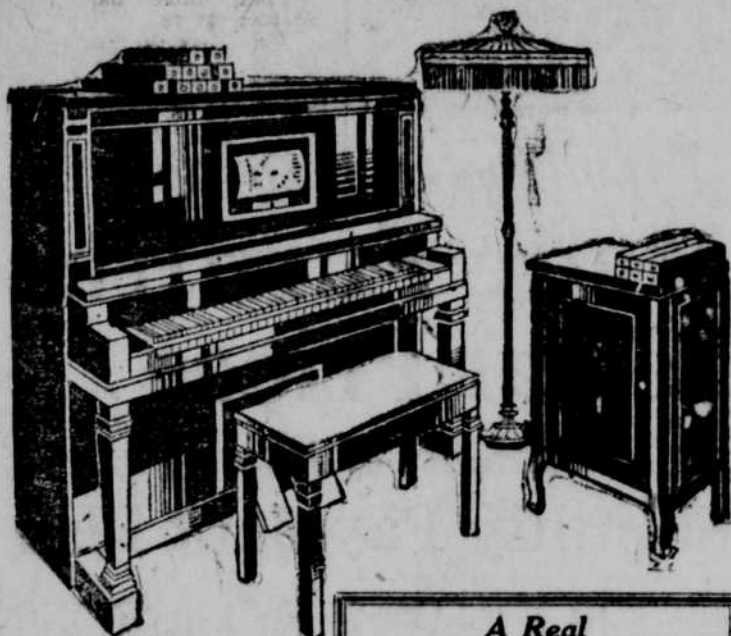


R. R. Fare Refunded to purchasers. Present stub of railroad ticket at time of purchase.

which opened at 9 a. m. this morning was pronounced a great success by the enthusiastic purchasers who attended the sale. All previous records of value-giving are broken—all previous offers of reasonable terms are out-distanced in this great event. Never before has a music house offered greater values or terms than are being offered right now on instruments of the highest quality.

Save \$100 to \$200 on a Piano

### This Complete Player Outfit Only \$378



#### A Real Player Outfit

For the home that wants a Player Piano, here is the greatest value ever offered in a Complete Player Piano outfit.

A modern 88-note instrument, with every modern appliance for rendering perfect expression, including bench to match, a beautiful floor lamp and music cabinet for filing sheet music and rolls. During this sale, the entire outfit is priced at only **\$378**. Terms, \$2.50 Per Week.

### FREE!

With Every Player Piano Purchased During This Sale We Give FREE 15 Rolls of Music, Your Own Choice.

### Compare Our Prices—Consider Our Quality Brand New Baby Grand Pianos

Beautiful Baby Grand Pianos in shaded mahogany case. Brand new instruments that represent the last word in design and workmanship. Instruments that are absolutely guaranteed by both maker and ourselves. Priced during our Spring Clearance Sale at

**\$598**

Terms: \$3 Per Week.



### BRAND NEW PLAYERS



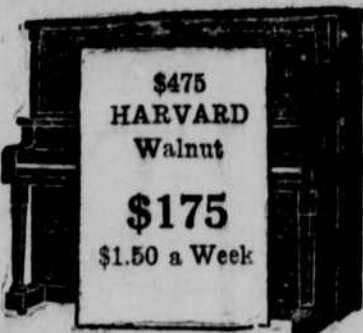
Brand new 88-note Player Pianos in either mahogany, walnut or oak, complete with 15 rolls of music. A truly remarkable instrument that ordinarily would sell for at least \$450. Priced at only—

**\$335**

Terms: \$2.50 Per Week.

We carry the largest stock of Victor Victrolas and Brunswick Phonographs in the west.

### Scores of Bargains in "Re newed" Pianos



**\$475 HARVARD Walnut \$175 \$1.50 a Week**

2 Values in Used Pianos



**\$550 EMERSON Mahogany \$185 \$1.75 a Week**

### If You Cannot Call—Mail This Coupon



Brunswick

A. Hospe Co., Omaha, Neb. Gentlemen—Please send me full details regarding Upright..... Grand..... Player..... Phonograph..... Used..... New..... Name..... Address..... City..... State.....

### Clearance Sale—Phonographs Beautiful Consoles—of Standard Make

An exceptional value in a Console Phonograph of Standard make. Beautiful Mahogany or Walnut Cabinets, with a smooth running, serviceable motor. You have never before seen an instrument that can equal it at this price. Has flat top, and ample space for filing records. Priced at only—

Terms \$1.50 a Week **\$115** Terms \$1.50 a Week

### Our Radio Dept.

We maintain a complete Radio Department. Come to us for separate parts or complete sets. Everything for the Radio fan.

## A. Hospe Co. Everything in Art and Music

1513-15 Douglas Street

### Your Old Piano

Your old Piano accepted as part payment on purchase price of a new instrument. We make liberal allowance for it.