Kreisler to Play Here March 23

violinist, Kreisler wins his public. As a violinist, he has penetrated down and standing up again? Do and mastered every technical secret you realize that every time you set of his instrument until he can draw down and stand up you make a dead from it a tone of manifold and lus- lift of"-be looked at us-"250 trous beauty, at once sustained and pounds? Did you ever reflect that plastic, sensitive to whatever shading every time you sit down you have or suggestion he would lay upon it. to get up again?" "Never," we said

quietly, "we never thought of it."
"You didn't!" he sneered. "No, you'd

rather go on lifting 250 pounds

through two feet-an average of 500

foot-pounds, practically 62 kilowatts

of wasted power. Do you know that

by merely hitching a pulley to the

back of your neck you could gen-

erate enough power to light your

We hung our heads. Simple as the thing was, we had never thought of

it. "Very good," said the stranger.

"Now, all American business men are

like you. They don't think-do you

We realized the truth of it at once.

We had never thought. Perhaps we

didn't even know how. "Now, I tell

you," continued our visitor, speaking

rapidly and with a light of wild en-

thusiasm in his face, "I'm out for a

new campaign-efficiency in business -speeding things up-better organiza-

Seeing Things in the Air.

"But surely," we said, musingly, we have seen something about this before in the papers? "Seen it, sir,"

he exclaimed, "I should say so. It's

everywhere. It's a new movement. It's in the air. Has it never struck

No remedy can cure all ail-ments of the hu-man body, but an immense

in your blood that enables you to get the nourishment out of your food. Without iron your food merely passes through you without doing you any good; you don't get the strength out of it. There is one universally the company to that here

ally known tonic that has helped thousands because it contains iron like the iron in fresh vegetables and

like the iron in your blood.

NUXATED IRON

is an eminent physician's best blood prescription, standardized. It is recom-mended for all anaemic and run-down conditions. It has helped thousands of others. It should help you. Ask for it at any drug store.

you to give publicity."

understand me? They don't think."

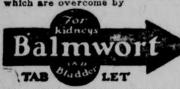
Don't 'Cuss' **Your Corns** Let "Gets-It" **End Them**

everybody, everywhere needs to know what millions of folks have already learned about



Freedom!

Mrs. Nellie McGinn, 609 East 128th
St., New York City, writes: "For the
last year I had suffered greatly from
Kidney and Bladder trouble, distressing pain in the back and hips, with
rheumatic twinges and frequent severe headache, accompanied by nervousness, chilis, and fever; also a frequent desire to urinate, a smarting,
burning sensation, with pain in the
region of the bladder. I would frequently, have to arise at night, my
wieep being disturbed by the pressure
and inflammation in bladder. Beginning the use of Balmwort Tablets, I
noticed almost instant relief, and
continuing to use them I am now
totally well and relieved of all pain
and distress from which I suffered.
I am glad to recommend Balmwort
Tablets as a reliable, beneficial
medicine.
The foregoing letter describes in The foregoing letter describes in detail the distressing symptoms which are overcome by



the soothing, healing, mild and good medicine. Your case is probably just as simple, so go to druggist for Balmwort tablets now. 60c and \$1.25.

Free Medical Book and Sample Medicines to anyone sending 10 cents in stamps to the Blackburn Products Co., Dept. B. Dayton, Ohio.

ADVERTISEMENT.



Beautiful Hair in a Moment

Girls! Try This! Hair Instantly Appears Abundant, Soft, Lustrous and Colorful—A Gleamy Mass!

35 Cent "Danderine" Also Ends Dandruff; Falling Hair!

Immediately!-your hair becomes ates the scalp, stopping itching and beautiful. Just moisten a cloth with falling hair. Danderine and draw it carefully through your hair, taking one small strand at a time; this will cleanse the showers of rain are to vegetation.

Danderine is the best, cheapest and most delightful hair corrective and tonic. It is to the hair what fresh showers of rain are to vegetation.

"These results," we said, "are tainly marevious. You are most suredly to be congratulated on—"You talk teo much," said duffy and possess an incomparable heavy, strong.

the hair of dust, dirt or any excest goes right to the roots, vitalizes and Stranger, "Dont' do it. Learn to list sive oil-in a few minutes you will strengthens them. Its stimulating ten. If a young man comes to me for se amazed. Your hair will be wavy, properties help the hair to grow long, advice in business-and they do in

Besides beautifying the hair Dan- any drug store or toilet counter. It this is only part of the method. Anderine eradicates dandruff; invigor- is not greasy, oily or sticky

Speeding Up Business Clipping the Minutes With the New Efficiency

By STEPHEN LEACOCK.

Fritz Kreisler, violinist, will appear in concert Friday night, March 23, at the Auditorium, under auspices of the Tuesday Musical club.

WE were sitting at our editorial desk in our inner room, quietly writing up our week's poetry, when a stranger looked in upon us.

Tuesday Musical club.

Tuesday Musical club.

Tuesday Musical club.

The trio is constructed.

"A sad case, sir," he said, and he tapped his forehead.

"You mean—" I asked.

"You mean—" in concerns the building trade. I've to look after him, but he gave mean to look after him taken.



man-

"Yes," we said, "quite so."

"Well, here is what he writes:

you how a thing like this can be seen methods. I am receiving ten thous | a brick,' and down he comes like and answers a day"-here he dragged lightning. Here again we were at fault. In a bundle of letters out of his pocketall our lives we had never seen any- "from Maine, from New Hampshire, of-" thing in the air. We had never even from Vermont," - "Massachusetts, looked there. "Now," continued the stranger. "I want your paper to murmured. Island, Connecticut," we

"Exactly," he said; "from every help. I want you to join in. I want State in the Union-from the Philippines, from Porto Rico, and last week I had one from Canada," "Marvelous," we said; "and may one ask what your new methods are?"

A Race in Outdoing.

"You may," he answered. "It's a proper question. It's a typical business question, fair, plain, clean, and even admitting of an answer. The great art of answering questions," he continued, "is to answer at once without loss of time, friction or delay in moving from place to place.

rivalry, of wholesome competition; by inviting each and every worker to

stranger. "The proof of it is that they are doing it. Listen. Here is an answer to my circular No. 6, Effi-

big things in it. At once we sent one of our chief managers to the rolling mill. He carried a paper bag in his "Now, boys," he said, "every man who rolls a rail gets a gumdrop." The effect was magical. The good fellows felt a new stimulus, They now roll out rails like dough. Work is a joy to them. Every Saturday night the man who has rolled most gets a blue ribbon; the man who has rolled the next most, a green ribbon; the next most a yellow ribbon, and so on through the spectroscope. The man who rolls least gets only a red ribbon. It is a real pleasure to see the brave rellows clamor ing for their ribbons. Our output, after defraying the entire cost of the ribbons and the gumdrops, has in-creased 40 per cent. We intend to carry the scheme further by allowing all the men who get 100 blue ribbons first, to exchange them for the grand efficiency prize of the firm -a pink ribbon. This the winner will be entitled to wear whenever and wherever he sees fit to wear it. Transforming a Hotel.

The stranger paused for breath. "Marvelous," we said. "There is no doubt the stimulus of keen competition-

"Shut up," he said impatiently. "Let me explain it further. Competition is only part of it. An item just as big that makes for efficiency is to take account of the little things. It's the little things that are never thought of."

Here was another wonder! We re-alized that we had never thought of them. "Take an example," the Stranger continued. "I went into a hotel the other day. What did I see? Bellboys being summoned upstairs every minute, and flying in the elevators. Yes-and every time they went up they had to come down again. I went up to the manager. I said, 'I can understand that when your guests ring for bellboys they have to go up. But why should they come down? Why not have them go up and never come down?' He caught the idea at once. That hotel is transformed. I have a letter from the manager stating that they find it 50 per cent cheaper to hire new bellboys instead of waiting for the old ones to

come down." "These results," we said, "are cer tainly marevlous. You are most as-

"You talk too much," said the hundreds, lots of them-almost in softness, lustre and really appear twice as thick and abundant—a mass and lots of it, if you will spend 35 'Young man, never talk, listen: anof luxuriant, glinty, colofful hair, cents for a bottle of Danderine at swer, but don't speak.' But even all other side of it is technique."

During his years in the United States, Kreisler has played in every was all excitement. "Sit on what I am about to say."

He came in with a burst—like the stop, said the vision. To talk, bricks even for a high building were to much. You're prosy. Don't talk, bricks even for a high building were to much. You're prosy. Don't talk, bricks even for a high building were carried up to the mason in hods. "He is under delusions?" we manner was all excitement. "Sit on what I am about to say." part of the country, and probably down," we said, in our grave, cour
Madness! Think of the waste of it. the same thing all along the line. I've down," we said, in our grave, cour
We fixed it. The stranger's man
By my method instead of carrying got the Method introduced into the "Yes, sir. He's got it into his head."

Omethod instead of carrying got the Method introduced into the "Yes, sir. He's got it into his head." has a larger following in America than any other violinist.

down, we said, in our grave, courteous way. "Sit down!" he exclaimed, than any other violinist.

"Yes, sir. He's got it into his head to carrying got the Method introduced into the teous way. "Sit down!" he exclaimed, that business in this country has all one to please thinks it must be to please thinks it must be to please. The organization has just com-As personality, as musician and as amount of time and energy that are can efficiency movement. I have sent wire rope, give him a brick, and up trying to find the counters. Now we organized. He writes letters about being wasted in American business by out circulars to fifty thousand rep- he goes again. As soon as he wants install a patent springboard, with a it all day and sends them to the the practice of perpetually sitting resentative firms, explaining my another brick he calls down, I want mechanism like a catabult. As soon papers with imaginary names. You where its efforts were well received as a customer comes in an attendant may have seen some of them. Good by musical critics. puts him on the board, blindfolds him. day, sir." and says, 'Where do you want to go?' We looked at our watch. We had City Officials Lay Plans 'Glove counter.' 'Oh, all right.' He's lost just half an hour over the new fired at it through the air. No time efficiency. We turned back with a lost. Same with the railways. They're sigh to our old-fashioned task. installing the method, too. Every engineer who breaks the record from New York to Buffalo gets a glass of When he gets a hundred glasses he can exchange them for a glass of beer. So with the doctors. On the new method, instead of giving

> ing excitement, "you'll see even the But just at this moment the door opened. A sturdy-looking man in blue entered. The stranger's voice was hushed at once. The excitement died out of his face. His manner all of a sudden was meekness itself.

Doctors, lawyers, everybody-in time,

sir," said the stranger, in tones of ris-

"I was just coming," he said.
"That's right, sir" said the man; ADVERTISEMENT.

GLANDS MADE ACTIVE BY A NEW DISCOVERY

Chemists Find a Substance Which Nerves and Secretions.

"This," we said, "is little short chemists will be hailed with delight by millions. It is a substance which quickly renews youthful vigor by increasing the Another thing bigger than any is activity of the nerves and glands on which organization. Half the business in vital force depends. Its effect is so prompt this country is not organized. As soon that a few grains of it produce a visible as I sent out my circular, No. 4, impovement. Thousands who have tried it have you organoized your business! I tell of delightful results in 24 to 48 hours, got answers thousands! Heartbroken, many reporting a full restoration of phymany of them. They had never sical powers within a week. thought of it! Here, for example, is a

The discovery has what scientists call letter written by a plain man, a gar- a "selective" effect, concentrated directly dener, just an ordinary man, a plain on important nerve centers, glands and proves, a new sense of warmth is felt and the increased glandular activity soon brings a restoration of youthful power read it all through from end to end, and animation, manifested in sparkling and I saw that all my failure in the eyes, in buoyant step and an eagerness past had come from my not being and inireased capacity for the duties "Do," we said.

"I will," said the stranger. "My method is first: to stimulate business to the highest point by infusing into

house and I said to my wife, "Jane, viger of the prime of life. it everywhere the spirit of generous I'm going to organize myself." She In the research department of the Melsaid, "Oh, John!"-and not another ton laboratories, the substance has been word but you should have seen they made available for home treatment by comby inviting each and every worker to outdo each and every other."

"And can they do it?" we asked, puzzled and yet fascinated. "Can they all do it?"

"They do, and they can," said the look on her face. So the next morning look on her face so the next morning look or her too hard. But bit by bit I did, it and now, thank God, I am organized. I wish all men like me could know the

an answer to my circular No. 6, Efficiency and Recompense, that came in this morning. It is from a steel firm.

Listen."

Spur of Ribbons and Gumdrops.

The stranger picked out a letter and read it.

Dear Sir:

Our firm is a steel corporation.

We roll rails. As soon as we read your circular on the Stimulus of Competition we saw that there were big things in it. At once we sent one

10 nuine

have any hired help here to work "better come along and not take up Northland Trio to Make with me, but only father. He cuts the the gentleman's time."

First Appearance Here wood and does odd chores about the "Good bye, then," said the stranger, The Northland trio, a recently or- discarded articles in the same manplace. So I realized that the best I with meek affability, and he went out. could do was to try to speed up. The man in blue lingered behind ganized Scandinavian musical or ner as was observed last year. last Tuesday, and I wish you could "A sad case, sir," he said, and he ganization, will make its first appearance in Omaha March 15, in a program of Swedish, Danish and

> The trio is composed of Rose Pear son-Burgeson, soprano; Mary Peterson, mezzo-soprano; and Signe Mortenson, contralto. They will be as-

The organization has just com

for Cleanup Campaign "Seventy-seven" at the first Chill, Mayor J. C. Dahlman is conferring Sneeze or Shiver. with the health department and the street cleaning and maintenance gin to ache, it may take longer. Oberlin, March 3 .- Dr. Wallace department in connection with the ana missionary in Japan, is dead here.

Dr. Taylor was a native of Findlay,

O. where his ancestors were among the early settlers. He restored for the early settlers. He restored from the early settlers are settlered from the early settlers. The restored from the early settlered from the early settle Taylor, 88, for more than 40 years nual city-wide cleanup campaign

they give him 14 pills in one day, the early settlers. He retired from three districts and set aside a week for each district, instead of attempt

ADVERTISEMENT.

Run-Down Women Face to Face With Old Age!

Blood-Power Builds Nerve-Power, Strength, Endurance. Energy, Girlish Charm! S. S. S. Is Remarkable in Building Blood-Power and Nerve-Power!



She is not 40 in years yet but she is run-down, exhausted and that is just what old age is. S. S. S. will build up your blood-power. This gives strength always!

Aged Missionary Dead.

missionary work in 1913.

Madam, this truth may give you the "creeps." Shudder as you will, this fact stares you in the face! You cannot down it! If you face the fact, you can add glorious strength to your treakened body. You can add sweeter years to your life, and bring back some of the glorious charm of your girlhood days! But if you refuse to believe it, then no power on earth heap you! When you are exhausted, when you feel like "flopping down" on every seat you come to, that very thing you feel is nothing but early old age. Exhaustion and old age are practically the same thing. Both mean a "wearing out."

The number of years you have spent on earth has nothing to do with the way you feel! Remember this, the number of blood-cells yeu have controls your rerves, your vitality, your health and strength! It is all you have! The answer then is, build up looked? Since in two sizes.

S.S.S. makes you feel like yourself again

Vigor of Youth In A New Discovery

is for Grip, Influenza, Coughs and

If you wait till your bones be-

Medical Book, tells all, free.

ing to cover the entire city in one

City trucks will collect rubbish and

Science Produces a Vitalizer Superior to Famous Gland Treatment-Magic Power of a Bark From Africa.

Have you lost your youth, yigor and "pep"? Does life seem dull and wark a grind? Don't worry. Science has discovered a new vitalizer superior even to the much discussed "goat gland" and "monkey gland" treatment. Anyone can now quickly and easily regain the vitality and easer of youth and do it in the originary.

and easily regain the vitality and cagerness of youth and do it in the privacy of the home.

The principal ingredient is an entract from the bark of an Arican tree. It is said to be the most amazing intigorator ever discovered. Combined with it are other tonic and vitaliting elements of proved merit. In most cases the compound produces marked improvement in a day or two, and in a short time the vitality is raised, the circulation improves and the glow of health is felt in every part.

The laboratories producing this new vitalizes, which is called Re-Bild Tabs, are so confident of its power that they offer new customers a large \$2 supply for only \$1 and guarantee to refund the money if the remedy falls to give results in one week.

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Try This on Your Hair 15 Days



lair, baldness, gray hair, by strengthening and pro-longing life of the hair. Send name and address now before its too late for the li-days' free trial offer. Aymes Co., M-198, 3932 N. Robey St., Chicago, III.

ADVERTISEMENT.

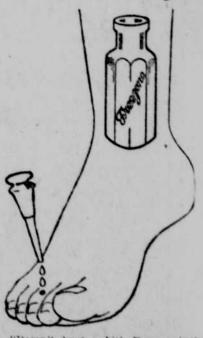
Careless Shampooing Spoils the Hair

Soap should be used very carefully if you want to keep your hair looking its best. Many soaps and prepared shampoos contain too much free ai-This dries the scalp, makes the hair brittle, and ruins it.

The best thing for steady use is Mulsified cocoanut oil shampoo (which is pure and greaseless), and is better than anything else you can use. Two or three teaspoonfuls of Mulsified in a cup or glass with a dittle warm water is sufficient to cleans: the hair and scalp thoroughly. moisten the hair with water and rub the Mulsified in. It makes an abundance of rich creamy lather, which rinses out easily, removing every particle of dust, diret, dandruff and excess oil. The hair dries quickly and evenly, and it leaves the scalp soft, and the hair fine and silky, bright, lustrous, fluffy and easy to manage. You can get Mulsified cocoanut oil

shampoo at any pharmacy, it is very cheap, and a few ounces will supply every member of the family months. Be sure your druggist gives

Lift Off with Fingers



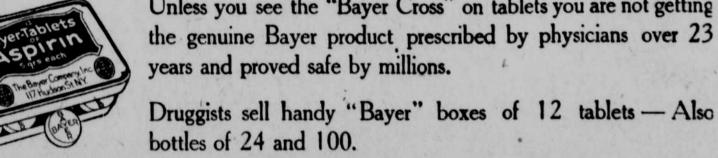
'Freezone" on an aching corn, instantly that corn stops hurting, then shortly you lift it right off with the fingers. Truly!

Your druggist sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses without screness or irritation.

SAY "BAYER" when you buy.

Unless you see the "Bayer Cross" on tablets you are not getting the genuine Bayer product prescribed by physicians over 23 years and proved safe by millions.

Accept only "Bayer" package which contains proper directions



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