

KOHLER & CAMPBELL PIANOS

Eleventh Ave. & Fiftieth St. New York

FAMOUS PIANO IN THE WORLD FOR THE MONEY

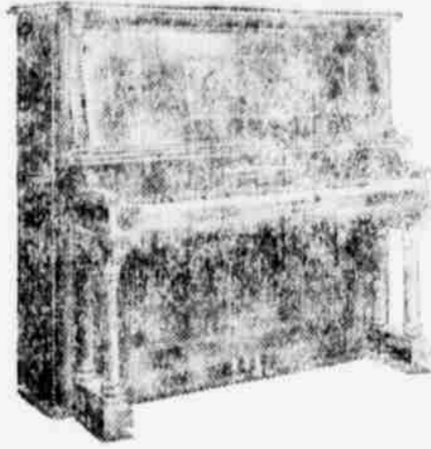


About Wholesale Prices of Pianos

SUPPOSE That in the space of 10 years a certain medium priced piano (No. 1) is sold for an average of \$10,000. **OVER 35,000 IN USE!** WOULD YOU CONSIDER THAT PIANO A GOOD SELLER?

SUPPOSE That in the space of a certain other medium priced piano (No. 2) had become so popular that there were about 25,000 in use would you consider that piano a good seller or not?

SUPPOSE You were an agent and could buy both pianos at the same price, and sell them at the same price, which piano would you rather sell?



SUPPOSE

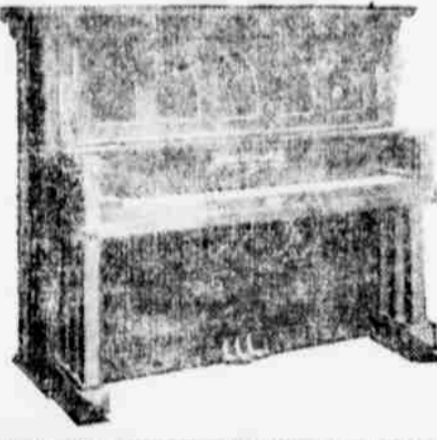
In a competitive sale the agent offering No. 2 tells you that he knows the "wholesale price" of No. 1, and that it is only 8... very cheap, but leaves the impression that his piano cost a great deal more (though not SAYING so) what would you THINK?

IF No. 1 costs LESS (as he leads you to suppose) and is a better SELLER (\$8,000 in 10 years against 25,000 in 40 years) of two pianos in the same class IS ABSOLUTE PROOF OF THE SELLING QUALITIES. Isn't it funny that he prefers to sell No. 2? THINK IT OVER.

I don't suppose such methods of selling would be resorted to by a legitimate dealer in merchandise, but unfortunately it sometimes is by travelling piano agents. You would not expect Minor Bros. to tell you the "wholesale price" of Turnure Bros' goods, and vice versa.

A piano is something you can examine as to tone, touch, and general appearance, but you rely chiefly upon the dealer's word, backed up by the guarantee of the Manufacturer as to the DURABILITY of the instrument.

LOOK AT THE NUMBER which is usually seen by raising the lid of the piano OF THE INSTRUMENT OFFERED YOU then remember that THERE ARE OVER 35,000 KOHLER & CAMPBELL PIANOS IN USE THAT THEY ARE GUARANTEED BY A RESPONSIBLE FACTORY TO LAST AS LONG AND GIVE AS GOOD SATISFACTION AS ANY PIANO MADE REGARDLESS OF COST. THEY ARE NOT OVERPRICED.



By buying these pianos DIRECT FROM THE FACTORY OF KOHLER & CAMPBELL IN NEW YORK CITY, I AM ENABLED TO DIVIDE THE ONE DOLLAR BETWEEN FACTORY AND CONSUMER WITH YOU, AND UNDEVELOPED AND TRAVELLING AGENTS OF THIS CLASS, AS YOU HAVE TO BUY THROUGH THEM I AM SURE TO LOOK AFTER YOUR INTERESTS.

I DON'T ASK YOU TO EXPECT TO BUY AT THE WHOLESALE PRICE. Leave your name, and I will send you a list of the pianos offered at this price. I don't want you to know them for my business, NO! I will sell you at my own business price.

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Shoes made to order. Repair work a specialty.

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Damerell Block. Phone 88.

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Women as Well as Men Are Made Miserable by Kidney and Bladder Trouble.

Kidney trouble preys upon the mind, discourages and lessens ambition; beauty, vigor and cheerfulness soon disappear when the kidneys are out of order or diseased.

Kidney trouble has become so prevalent that it is not uncommon for a child to be born afflicted with weak kidneys. If the child is not treated, if the urine scalds the flesh, or if, when the child reaches an age when it should be able to control the passage, it is yet afflicted with bed-wetting, depend upon it, the cause of the difficulty is kidney trouble, and the first step should be towards the treatment of these important organs. This unpleasant trouble is due to a diseased condition of the kidneys and bladder and not to a habit as most people suppose.

Women as well as men are made miserable with kidney and bladder trouble, and both need the same great remedy. The mild and the immediate effect of Swamp-Root is soon realized. It is sold by druggists, in fifty-cent and one-dollar size bottles. You may have a sample bottle by mail free, also a pamphlet telling all about Swamp-Root, including many of the thousands of testimonial letters received from sufferers cured. In writing Dr. Kilmer & Co., Binghamton, N. Y., be sure and mention this paper. Don't make any mistake, but remember the name, Swamp-Root, Dr. Kilmer's Swamp-Root, and the address, Binghamton, N. Y., on every bottle.

RHEUMATISM CURED IN A DAY. Dr. Deacon's Relief for Rheumatism and Neuralgia and other pains in the body. Its action upon the system is remarkable and mysterious. It removes at once the cause and the disease. Immediate disappearance. The first dose greatly benefits. 75 cents and \$1. Sold by H. E. GRACE, Druggist, Red Cloud.

Pinesolve carbolic acts like a poultice. Quick relief for bites and stings of insects, chapped skin, cuts, burns and sores, tan and sunburn. Sold by Henry Cook.

A woman puts dignity upon her husband being bored by calling it being embarrassed.

Operation for piles will not be necessary if you use Man Zan pile remedy. Put up ready to use. Guaranteed. Try it. Sold by Henry Cook.

The average man would rather win a dollar on a bet than a thousand working for it.

Pinesolve for the kidneys. 30 day's trial \$1. Guaranteed. Act directly on the kidneys and bring relief in the first headache, rheumatic pains, bladder trouble. Invigorative system. Sold by Henry

A Place of Safety.

With which are serviceable only in fair weather are not of much use to the pioneer of a new country. All sorts of vicissitudes present themselves to the dweller of the wild regions. Mr. Willey in his "History of the White Mountains" gives an instance of a man whose ingenuity withstood a cyclone. The incident took place in the early days of Jackson.

A terrible tornado passed over the little settlement. It was so strong hardly anything could stand before it. Houses and barns were leveled, trees were whirled about in the air like sticks, and men and women were caught up and carried along for rods.

One house was razed to the ground, and chairs, tables, beds, bedding and children went flying about in the wind. The father of the family, snatching his babies from the rude grasp of the monster, thrust the little folks' heads through two rails of a fence and left them thus secured, with their legs dangling in the wind. He then went to look after his other property.

The five little children remained safe in their fastening and, uninjured, out rode the tempest.

Thought He Was In India. As a consequence of the frequency with which venomous snakes are met with in India Anglo-Indians spend their whole lives in thinking of their lives and watching out for snakes. When Mr. Kipling reached London from India in his search for fame and fortune he lodged in some small rooms on Vile-street, Strand, up two flights of stairs. One morning a friend called, and when he found himself in Kipling's sitting room he was surprised to see a handsome man who stood over the fireplace "smashed to smithereens."

"Snake!" said Kipling, noticing the look of astonishment on his friend's face. "I was dozing in my chair yesterday evening and my foot slipped out of my shoe, which for comfort I had unlaced. Half waking, I felt with my foot for the shoe and began slipping it in when my toes touched the leather tongue. Snake flashed across my sleepy brain. I gave one desperate kick, and when the shoe struck that mirror I realized that I was in London and not in India."

Closing His Mouth. A very sensible bit of advice expressed in homely language was given by a man not long ago to an excitable and quarrelsome friend. It was in a brickyard, and two of the workmen had engaged in an angry dispute which culminated in a fierce encounter. In the skirmish one of the combatants was nastily hurt on the head, and the employer, who happened to come on the scene of action when the fight was finishing and was a man of more temper than discretion, advised the injured one to get a warrant for the other's arrest. While the matter

was being discussed by a number of workmen who had gathered round a big, burly fellow who had heard everything and seen the whole affair made his way to the man with the damaged cranium and said:

"You don't want to get no warrant, Bill. You just go to the chemist's shop and get yourself two pieces of plaster—good big ones and put one piece on yer head an' the other on yer mouth, an' you'll be all right."—London Mail.

Queer Auctions.

A Dutch auction at Cape Town is frequently exciting. If a house is to be sold, the auctioneer offers "50 golden sovereigns for the man who first bids 25,000." Nobody bids. A pause, and then "50 golden sovereigns for the man who first bids 24,000." This is kept up until a bid is secured. But it by no means follows that the house is sold to this bidder. No, the auctioneer is then at it again. Say that 24,000 is the first bid. The auctioneer cries, "There are 25 golden sovereigns for the first man who has the courage to bid 24,000." Perhaps no one has it. Then 25 is offered for a 24,500 bid. If there is eventually no bid above the 24,000, the man who made that bid is saddled with the house. Otherwise he pockets his bonus and gets off free of it all.—Westminster Gazette.

Gone to Hongkong.

Some time ago a large tea shop was opened in a town near London. To attract customers it was announced that each purchaser of a pound of tea would receive a check for a shilling to buy goods of a certain date. The proprietor did a flourishing trade till the day came for the checks to be presented. Crowds of customers came and were greatly disappointed to see the shutters down and on them a big poster, which read:

"Our compliments to our customers, and we beg to state that we have gone to Hongkong for more tea."—London Express.

Mannish. Mr. Dubble—How awfully mannish she is! Miss Stuart—She is, indeed, Mr. Dubble—Yes, and the funny part of it is she thinks people admire her for being that way. It's queer she doesn't realize that people are only laughing at her. Miss Stuart—Well, she's mannish even to that extent.—Philadelphia Press.

Explicit. One of Manchester's sextons in making his report of burials is explicit to a commendable degree. For instance, such entries as this occur:

"Died, John Green, male; aged three days; unmarried."—London Tit-Bits.

Taking the Count. James—I wish you hadn't told father to count ten when angry. Mother—Why? James—He has time to get the switch. He used to use his hand when he licked me.—New York Journal.

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We have in stock at all times a complete line of Building Material and Good Coal. Our prices are reasonable. We solicit your patronage. Bell Tel. 60. Farmers Ind. 71.



L. SHERMAN, General Auctioneer

Residence: First door south of Red Cloud Mill, 191 South Webster street.

Can be found at home every forenoon.

Terms reasonable.

PARKER'S HAIR BALSAM

Cleanses and beautifies the hair. Promotes a luxuriant growth. Never Falls to Heaters. Gray Hair to its Youthful Color. Cures aching, itching, hair falling, itching and itching of the scalp.

One application of Manzan pile remedy, for all forms of piles relieves pain, soothes, reduces inflammation, soreness and itching. Price 50c. Guaranteed to give satisfaction. Sold by Henry Cook.

Wood's liver medicine is for the relief of malaria, chills and fever and all ailments resulting from deranged condition of the liver, kidneys and bladder. Wood's liver medicine is a tonic to the liver and bowels, relieves sick headache, constipation, stomach, kidney and liver disorders and acts as a gentle laxative. It is the ideal remedy for fatigue and weakness. Its tonic effects on the entire system felt with the first dose. The 81 size contains nearly 2 1/2 times the quantity of the 50c size. In liquid form. Pleasant to take. Sold by Henry Cook.

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Believes all forms of skin disease.

HERE IS RELIEF FOR WOMEN. Mother Gray, a nurse in New York discovered an aromatic, pleasant herb cure for women's ailments called AUSTRALIAN LEAF. It is the only certain regulator. Cures female weakness and backache, kidney, bladder and urinary troubles. At all druggists or by mail 50 cents. Sample FREE. Address, The Mother Gray Co., Le Roy, N. Y.