



“I Knew You’d Make Good”

“I ALWAYS felt you had it in you to get ahead. But for a time I was afraid your natural ability would be wasted because you had never trained yourself to do any one thing well. Yes, I was afraid you would always be ‘a jack of all trades and master of none.’

“But the minute you decided to study in your spare time I knew you’d make good. You seemed more ambitious—more cheerful—more confident of the future. And I knew that your employers couldn’t help but notice the difference in your work.

“Think what this last promotion means! More money—more comforts—more of everything worth while. Tom, those hours you spent on that I. C. S. course were the best investment you ever made.”

HOW about you? Are you always going to work for a small salary? Are you going to waste your natural ability all your life? Or are you going to get ahead in a big way? It all depends on what you do with your spare time.

It takes but a moment to mark the career of your choice, sign your name, clip out and mail the coupon printed on the right. Yet that simple act has started more

than two million men and women toward success.

In city, town and country all over the world, men are living contented lives in happy, prosperous homes—because they clipped this coupon.

In every line of business and industry, in shops, stores, offices, factories, in mines and on railroads, men are holding important positions and receiving splendid salaries—because they clipped this coupon.

CLERKS have become sales, advertising and business managers; mechanics have become foremen, superintendents and engineers; carpenters have become architects and contractors; men and boys have risen from nothing to places of responsibility—because they clipped this coupon.

You have seen it in almost every magazine you have looked at for years. And while you have been passing it by, more than ten thousand men each month have been making it the first stepping stone to real success in life.

Will you still turn away from Opportunity? Can you still go on, putting in your days at the same grind, getting the same pay envelope with the same insufficient sum, when such a little thing can be the means of changing your whole life?

You can have the position you want in the work you like best, a salary that will give you and your family the home, the comforts, the little luxuries you would like them to have. No matter what your age, your occupation, your education, or your means—you can do it.

ALL we ask is the chance to prove it. Just mark and mail this coupon and find out what the I. C. S. can do for you. There’s no obligation and not a penny of cost. But it may be the means of changing your whole life for the better. Do it now—before it slips your mind!

INTERNATIONAL CORRESPONDENCE SCHOOLS Box 9372, Scranton, Penna.

Without cost or obligation on my part, please tell me how I can qualify for the position or in the subject before which I have marked an X:

- | BUSINESS TRAINING DEPARTMENT | |
|---|--|
| <input type="checkbox"/> Business Management | <input type="checkbox"/> Salesmanship |
| <input type="checkbox"/> Industrial Management | <input type="checkbox"/> Advertising |
| <input type="checkbox"/> Personnel Organization | <input type="checkbox"/> Better Letters |
| <input type="checkbox"/> Traffic Management | <input type="checkbox"/> Foreign Trade |
| <input type="checkbox"/> Business Law | <input type="checkbox"/> Stenography and Typing |
| <input type="checkbox"/> Banking and Banking Law | <input type="checkbox"/> Business English |
| <input type="checkbox"/> Accountancy (including C.P.A.) | <input type="checkbox"/> Civil Service |
| <input type="checkbox"/> Nicholson Cost Accounting | <input type="checkbox"/> Railway Mail Clerk |
| <input type="checkbox"/> Bookkeeping | <input type="checkbox"/> Common School Subjects |
| <input type="checkbox"/> Private Secretary | <input type="checkbox"/> High School Subjects |
| <input type="checkbox"/> Business Spanish | <input type="checkbox"/> Illustrating |
| <input type="checkbox"/> French | |
| TECHNICAL AND INDUSTRIAL DEPARTMENT | |
| <input type="checkbox"/> Electrical Engineering | <input type="checkbox"/> Architect |
| <input type="checkbox"/> Electric Lighting | <input type="checkbox"/> Blue Print Reading |
| <input type="checkbox"/> Mechanical Engineer | <input type="checkbox"/> Contractor and Builder |
| <input type="checkbox"/> Mechanical Draftsman | <input type="checkbox"/> Architectural Draftsman |
| <input type="checkbox"/> Machine Shop Practice | <input type="checkbox"/> Concrete Builder |
| <input type="checkbox"/> Railroad Positions | <input type="checkbox"/> Structural Engineer |
| <input type="checkbox"/> Gas Engine Operating | <input type="checkbox"/> Chemistry <input type="checkbox"/> Pharmacy |
| <input type="checkbox"/> Civil Engineer | <input type="checkbox"/> Automobile Work |
| <input type="checkbox"/> Surveying and Mapping | <input type="checkbox"/> Airplane Engines |
| <input type="checkbox"/> Metallurgy <input type="checkbox"/> Mining | <input type="checkbox"/> Agriculture and Poultry |
| <input type="checkbox"/> Steam Engineering <input type="checkbox"/> Radio | <input type="checkbox"/> Mathematics |

Name.....
 Street.....
 Address..... 1-10-23
 City..... State.....

Occupation.....
 Persons residing in Canada should send this coupon to the International Correspondence Schools Canadian, Limited, Montreal, Canada