



DETROIT

the Automobile Center

is the logical place to

Learn the Automobile Business

Read What the Manufacturers Say About the M. S. A. S.

MAXWELL MOTOR COMPANY
DETROIT, MICH.

Mr. James Williams, 20 Lincoln St., Glensville, N. Y.
Dear Sir—Your letter of February 23rd, making inquiry regarding the Michigan State Auto School received. I wish to say that this is one of the best schools in the country, and would not hesitate to recommend it to anyone who is desirous of learning the automobile business. It is a recognized institution among the automobile factories of this city.

We have a great many graduates from this school in our employ and every one has given entire satisfaction. Trusting this information will be of benefit to you, we remain,
Very truly yours,
MAXWELL MOTOR COMPANY, Inc.
CHALMERS PLANT.
H. R. Lee, Supervisor Welfare and Labor.

DETROIT, MICH. U.S.A.

The Michigan State Auto School enjoys a very enviable reputation and is probably one of the best of its kind in the United States. I have no hesitation in recommending it in every particular. Yours very truly,
PACKARD MOTOR CAR COMPANY.

KING MOTOR CAR COMPANY
DETROIT, U.S.A.

Replying to a recent letter addressed to Mr. Arlomas Ward making inquiry as to the reputation of the Michigan State Auto School, will say that as far as we know all Detroit Automobile manufacturers endorse the work they are doing.

It is managed very efficiently and they have been turning out some pretty good men for the automobile industry, and cannot see any reason why you should hesitate about taking a course with this institution. Yours very truly,
KING MOTOR CAR COMPANY.

INTERNATIONAL HARVESTER COMPANY OF AMERICA
CHICAGO, ILL.

Your practice of co-operating with the factories is very commendable for it brings together the biggest men and most successful ideas to be had.

We will gladly co-operate with the Michigan State Auto School through our ninety branches in the United States in placing your tractor graduates. There is a constant demand for competent trained tractor men at very good wages. Very truly yours,
INTERNATIONAL HARVESTER COMPANY OF AMERICA.

HUDSON MOTOR CAR COMPANY
DETROIT, MICH. U.S.A.

The Michigan State Auto School, in our opinion, is the finest institution of its kind in the country. So far as we are aware, its course of instruction is thorough, comprehensive and practical. In fact, we endorse its method of tuition.

We have recommended a great many students to them and the results were very satisfactory. Yours very truly,
HUDSON MOTOR CAR COMPANY.

NOT A ONE MAN SCHOOL

This school is founded on the best, most practical and newest principles in the Automobile, Truck, Aeroplane and Tractor business. It is the result of the keenest co-operation with manufacturers, service stations, garages and owners. It is no one man's idea, but the ideas of the biggest and most successful men in each field.
A. G. Zeller, President.



The Auto, Truck and Tractor business offers the greatest opportunities for ambitious men. There are more than six million automobiles in use as well as thousands of trucks and thousands of tractors. These machines are needing constant attention. Trained, competent men are in demand in every section of the globe. There are opportunities in every town at good, big salaries for men who know. Garages are needed and can be started on small capital. You can learn this business in a few weeks and get a job at once or be

successful in business for yourself. But learn in Detroit, the Auto Center at Michigan State Auto School. Detroit is the automobile center of the world. It is the Heart of the Industry. You get all the benefit of this. In no other city can you get such advantages. Factories need trained, competent men everywhere, at the factories, in service stations, garages and as traveling service men and they help our graduates obtain the best locations for garages and assist when our graduates want to sell cars.

EARN \$100 TO \$400 PER MONTH

We can teach you in a few short weeks to handle any auto or tractor proposition. You learn to repair any car that comes along. Our garage repair shop has from twenty to thirty-five cars for you to work on. Different cars go

and come every day—you get regular garage experience. In our block test department alone, we have twenty-five different types of motors for you to work on. We have absolutely the best equipment obtainable.

OWN A GARAGE — DO REPAIRING SELL AUTOMOBILES—TRUCKS—TRACTORS Get Job in Factory, Garage or Service Station

OWN A GARAGE — DO REPAIRING

Hundreds of our graduates are in business for themselves, repairing cars and are making from \$2,500 to \$10,000, and more a year. They went into a business on a small capital and succeeded because they know the business thoroughly. There are thousands of opportunities open today right in your own town. You too, can succeed if you let us train you. You can do more jobs if you know just how to locate the trouble quickly.

SELL AUTOMOBILES—TRUCKS—TRACTORS

Deal in new and used machines. Everyone has been making big money for three or four years. Farmers have obtained big prices. Everyone wants an auto, needs a truck or tractor and has the money to pay for it. You should know the business thoroughly before you enter the selling end of it. The used machine field is unlimited and you lose money if you do not know how to judge used machines. Then too you can give service properly if you know how.

Get Job in Factory, Garage or Service Station

Factories are asking constantly for men at big wages. They want trained men, and are eager to have our graduates. Garages write us for our men. Factories need men all over the world in service stations and as traveling service men. These men must be able to locate trouble at once and our men are in constant demand. Then too our graduates who have gone into business for themselves ask us for graduates for they know we train them right. We assist in getting graduates just what they want.

Factories Endorse Our School

The leading automobile factories in Detroit and other cities endorse our school, our equipment and our methods of teaching. They endorse the good work we are doing, in fact they assisted us in outlining our course and they have included lectures on practical theory in the courses, knowing that you cannot learn the business properly without them. You must train the head to guide the hand. Read

some of their endorsements on this page. These were written in reply to letters from different parts of the country asking about us. We enjoy their keenest co-operation and you as a student (here in Detroit, the auto center), get the benefit of it. This school is very highly endorsed, and has a world-wide reputation for excellence.

Big Demand for Detroit Trained Men

We have more calls for trained men at big salaries than we can supply—factories ask us daily for men. Telegrams come from factories and garages all over the U. S. A. asking for Detroit trained men. Think what it means to learn at the M. S. A. S. in the heart of the industry. This school with its world-wide reputation backs up its graduates after they leave. Detroit trained men get preference every time.

People prefer "Detroit Trained Men," just as they prefer Detroit stoves or any other commodity, for which Detroit is famous. And don't forget they are willing to pay more for the Detroit Brand, whether it is a trained man or a stove or an automobile. The coming year will be the busiest the auto industry has ever known. Opportunities are unlimited. Get started now.

COMPLETE TRACTOR COURSE INCLUDED IN AUTO COURSE

We have always maintained a thorough course of instructions in the care, repair, and maintenance of tractors. We have steadily improved this course. It is now unequalled. We have the keen co-operation of three of

the largest tractor makers—International, Moline and Emerson Brantingham. They have placed their tractors in the Michigan State Auto School for our students to study and use.

Aeroplane Course Now Included with Complete Auto Course

We are including the complete Aeroplane Mechanics' course with the Automobile course at no additional cost. We have Curtiss equipment for instructions.

Brazing, Welding, and Tire Repairing

In addition to our general automobile course we give separate and complete courses on Brazing and Welding and on Tire Repairing. With over six million cars in use and four or five tires per car, there is a lot of money in repairing tires. Brazers and welders are getting \$8.00 to \$10.00 per day. Factories and garages are always looking for these men, too.

EARN WHILE YOU LEARN

If necessary we can secure work for you to help pay expenses while you are taking our courses.

FREE—NEW 176-PAGE CATALOG

123 Illustr. showing our unexcelled equipment. Hundreds of letters from many of our 7,000 satisfied graduates from around the world. Dozens of letters from factories endorsing our schools and methods. Fill in the coupon; get the "Auto School News" and New 176-Page Illustr. Catalog. All absolutely free.

Use the Coupon, tell us when to expect you, jump on a train as hundreds have done and come to Detroit, the Auto Center and "learn the business right." If you can't come at once, we will send you absolutely FREE our new 176-page catalog and a copy of "Auto School News" just off the press. Mail the coupon NOW.

America's Most Progressive Auto School

Michigan State Auto School

Automobiles, Trucks, Tractors, Aeroplanes
A. G. Zeller, President

864 AUTO BUILDING, 687-89-91 WOODWARD AVENUE DETROIT, MICHIGAN, U. S. A.

OPEN A GARAGE OF YOUR OWN



C. F. Swanson of Sioux City, Iowa, is making \$520.00 per month repairing and selling new and used cars. You can do the same. There are wonderful opportunities for small garages. Over six million cars to repair and re-sell with another million and a half new cars coming out this year.

Money-Back Guarantee

We guarantee to qualify you for a position as chauffeur, repair man, tester, demonstrator, auto electrician, garage man, automobile dealer, aeroplane motor mechanic or tractor mechanic and operator, paying from \$100 to \$400 monthly or refund your money.

SEND THIS COUPON TODAY

MICHIGAN STATE AUTO SCHOOL
864 Auto Bldg. 687-89-91 Woodward Ave.
DETROIT, MICH., U. S. A.

Gentlemen: Please send me, absolutely FREE, New 176-page Illustr. of Catalog, "Auto School News," and information as checked below.

Auto and Tractor Course Tire Repairing Course
 Brazing and Welding

(Mark each course you are interested in.)
Or, better still, you can expect me about

Name.....
Street.....
City.....State.....

THESE ARE NEW TRACTORS JUST ADDED TO OUR TRACTOR DEPARTMENT

