

mail-order dealers. We make the goods and sell direct to user. We have no jobbers or dealers. We can sell to the user just as cheap as we could to jobbers. PHONOGRAPH

THE DUPLEX PHONOGRAPH is larger, more durable and better finished than any \$100 talking machine on the market. If it is not, you may ship it back at our expense. It marks the greatest advance of the age in the perfect reproduction of musical tones or sounds. Scientists and musicians pronounce it perfect in principle and construction:

WE SELL DIRECT from factory a better machine at one-fourth the retail price of other makes. You save all middlemen's, jobber's and dealer's profits. We are not in the trust. Ours is the modern method of selling goods and middlemen are no longer a necessity. Progressive people are buying direct from factories.

The Duplex Pho-

nograph is really

FOR THE WHOLE FAM We will ship, Freight Prepaid, one complete Duplex a wonderful instrument that places in reach of everyone the most Phonograph with complete instructions, which will enable any one to set it up and operate it. Case or cabinet of machine made throughout charming music of the greatest masters of the art as well as all the of solid quartered oak and handsomely decorated with French Marsoul-stirring "songs of long ago." No home is complete without quetry design, set in columns at corners, hand rubbed and beautifully music. Pianos are expensive and years of costly instruction and polished. The largest talking machine case made. It is 18 inches training are required to play them. Any child can play The Duplex Phonograph, and get better music than the average person long, 14 inches wide, 10 inches high. The motor has large double springs and runs three records with one winding. It is the strongcan make on a piano. Your whole family will enjoy The Duplex est and best motor manufactured, and will wear a lifetime. Repro-Phonograph. It is worth many times its cost. It will keep the ducer, 3 inches in diameter, the largest made. Horn crane made sons and daughters at home, and will make the home a popular of brass and nickle plated. All trimmings made of brass and finely place for entertaining friends and neighbors. We have made the nickle plated. Two silk-covered brass horns, each 30 inches long with price so low that anyone can afford it, and the happiness of your 17 inch bells. These horns alone sell at retail stores for \$14. Three home demands it. If you wish more complete information write hundred best quality needles, and 8-10 inch records; making a complete for descriptive catalogue. We take all the risk. If the outfit is not outfit ready to play. This outfit would sell in stores at retail for \$125. satisfactory, return it at our expense and your money will be refunded.

