I Am the Paint Man

Let Me Give You 2 Gallons of My Paint As a Test

Suppose you went to a store and the man placed 2 full gallons of paint on the counter and said "Here is some paint I want you to try before you buy. Just spread these 2 gallons on your walls. When you have done so, if the paint is entirely satisfactory, come in and buy the balance of your order. If not, those 2 gallons are a present from me as a test."

You would think it was a mighty fair offer, wouldn't you?

But no paint dealer ever makes this kind of an offer.

I am not keeping a paint store.

I am not keeping a paint store. I am running a paint factory. My paint is not sold over the counter.

sell it direct from my factory to the user fresh.

Let me make you a better and more liberal offer than the above.

With the paint I send my pen-and-ink stoned iron-clad Guarantee that it will last 8

offer is because I manufacture and sell paint

ms new way.

My pigment, or paint base, — which is white lead, zinc, coloring matter and drier—is ground fresh to order after your order is received, hermetically sealed in caus, dated the day it is packed, and shipped in separate

cans from the oil.
My Pure Old Process Linseed Oil is shipped in a twin can.

My paint is ready to use but NOT ready mixed.

There are reasons for my manufacturing and selling this way. Good reason.

Reasons that permit me to give an 8 Year.

Reasons that permit me to give an 8 Year-Guarantee.

Briefly, here they are:
Paint pigment is a mineral.
Pure linseed oil is a vegetable.
When packed together the chemical action of the mineral pigment eats the life out of the oil—that shortens the life of the paint.
Old process linseed oil is scarce on the market.

Oil used in ready mixed paint is usually adulterated. My oil is pure. Shipping it separately gives you a chance

to prove it.

Ready mixed paint settles—a cement-like substance forms in the bottom of every can. This can never be properly mixed again by

hand.

My method of shipping pigment and oil separately, does away with all settling. You can use every drop out of every gallon of my paint on your walls, and you get the full life of the paint on your buildings.

I want to tell you more about my plan.
Just drop me a line today, asking for my
Paint Book, copy of my Guarantee, and other
printed matter, which includes my free instructions "This Little Book Tells How to
Paint." They are all FREE.
Do it now while you think of it.

O. L. CHASE, The Paint Man, 611G Locust St St. Louis, Mo.

NOTE-My 8 Year Guarantee backed by \$50,000 Bond.

INSURANCE SENATORS

There is nothing in modern politics that is taken more as a matter of course by the initiated than that the great insurance companies elect their United States senators as well as their members of assembly and state senate, not only in New York but in other states. It ought to be a simple matter for Senator Armstrong and Mr. Hughes, in their investigation, to trace the money of policyholders used to elect United States senators. This is so extensive a job -buying bosses and state legislatures all over the country-that very conspicuous trails must have been left on the books of insurance companies, though the items have been charged up to "real estate" or intangible investment.

It will be as interesting to policyholders to see how their money has been used to obtain a New York Life senator from Indiana, say, as it has been to reveal how campaign contributions are supplied for the election of presidents. And it will be worth while noting if, when it is discovered that a New York Life has put up the the money to bag a United States senatorship from Indiana, as another company has to add one from New York to its assets, Mr. McCall will plead guilty to this conversion of policyholders' money and declare: "Il thank God that I did it."

At any rate, let us have the facts as to the investments in United States senatorships, which may or may not be entered on the books as cash assets in the reserve fund.-New York Press (republican).

A SATISFACTORY CONFERENCE

Hearing voices inside the room, the wife of the eminent financier paused at the door of his office and heard this conversation:

"Yes, we have several hundred thousand dollars over and above any possible amount we shall need this year for taking up matured endowment policies or paying death claims which we should like to invest in good securities."

"You have full power to invest this

"Absolutely."

"H'm! I am glad to meet you indeed. It happens most opportunely that our firm is about to organize a syndicate for the exploitation of certain suburban properties. The security is gilt edged and the profits are sure to be large. We can use a considerable amount of money in financing this enterprise."

"Do you consider it personally a desirable investment?"

"I consider it away up in G. It's

the best thing now on the market." "Well, I'll see you again to-morrow and we will arrange for the deal."

Here the conversation ceased. The wife of the emment financier waited a moment longer, then knocked lightly on the door and went

"Why, Jasper," she said, surprised at finding him alone, "I thought I heard you talking to somebody.".

"Quite likely, my dear," he answered with a large and genial smile. "I was talking to myself."-Chicago Tribune.

Life

Lower Flatte-"I've asked those people in the flat above to postpone their piano playing until later in the day because I work nights. There is nothing of the neighborly spirit about them."

Upper Flatte-"Goodness gracious, those people in the flat below knew I was going to have company this evening, and that's the reason they are boiling cabbage for dinner. never knew how mean people could be until I moved into this apartment



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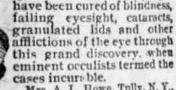
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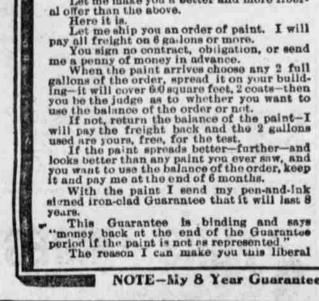
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