

Deaf People Now Hear Whispers

Listening Machines Invented by a Kentuckian.

Invisible, When Worn, but Act Like Eye-Glasses.

Ever see a pair of Listening Machines? They make the Deaf hear distinctly. They are so soft in the ears one can't tell they are wearing them. And, no one else can tell either, because they are out of sight when worn. Wilson's Ear Drums are to weak hearing what spectacles are to weak sight. Because, they are sound-magnifiers, just as glasses are sight-magnifiers. They rest the Ear Nerves by taking the strain off them—the strain of trying to hear dim sounds. They can be put into the ears, or taken out, in a minute, just as comfortably as spectacles can be put on and off. And, they can be worn for weeks at a time, because they are ventilated, and so soft in the ear holes they are not felt even when the head rests on the pillow. They also protect any raw inner parts of the ear from wind, or cold, dust, or sudden and piercing sounds.

These little telephones make it as easy for a Deaf person to hear weak sounds as spectacles make it easy to read fine print. And, the longer one wears them the better his hearing grows, because they rest up, and strengthen, the ear nerves. To rest a weak ear from straining is like resting a strained wrist from working.

Wilson's Ear Drums rest the Ear Nerves by making the sounds louder, so it is easy to understand without trying and straining. They make Deaf people cheerful and comfortable, because such people can talk with their friends without the friends having to shout back at them. They can hear without straining. It is the straining that puts such a queer, anxious look on the face of a deaf person.

Wilson's Ear Drums make all the sound strike hard on the center of the human ear drum, instead of preading it weakly all over the surface. It thus makes the center of the human ear drum vibrate ten times as much as if the same sound struck the whole drum head. It is this vibration of the ear drum that carries sound to the hearing Nerves. When we make the drum vibrate ten times as much we make the sound ten times as loud and ten times as easy to understand.

This is why people who had not in years heard a clock strike can now hear that same clock tick anywhere in the room, while wearing Wilson's Ear Drums.

Deafness, from any cause, ear-ache, buzzing noises in the head, raw and running ears, broken ear-drums, and other ear troubles, are relieved and cured (even after Ear Doctors have given up the case), by the use of these comfortable little ear-resters and sound-magnifiers.

A sensible book, about Deafness, tells how they are made, and has printed in it letters from hundreds of people who are using them.

Clergymen, Lawyers, Physicians, Telegraph Operators, Trainmen, Workers in Boiler Shops and Foundries—four hundred people of all ranks who were Deaf, tell their experience in this free book. They tell how their hearing was brought back to them almost instantly, by the proper use of Wilson's Ear Drums.

Some of these very people may live near you, and be well known to you. What they have to say is mighty strong proof.

This book has been the means of making 325,000 Deaf people hear again. It will be mailed free to you if you merely write a post card for it today. Don't put off getting back your hearing. Write now, while you think of it. Get the free book of proof.

Write for it today to the Wilson Ear Drum Co. 2002 Todd Building, Louisville, Ky.



neighbor, who is paid the same, or that they will wear out their brains in order to make another man's fortune.

They will always continue to work for pay day, and their envelopes at the end of each week will always contain the same amount of money—or less; for when a man lacks interest in what he is doing he soon begins to fall off in his earning power.

Meanwhile the men who keep interested, who are not afraid of doing more work than they are paid for, and who are not so much worried about wearing out their brains as they are about using them too little, are the men whose wages are advanced.

Employers learn that such men steadily earn more than they are paid, and while their salaries may never keep pace with their value—there would be no profit in employing them if such was the case—they at least are progressing, and soon will leave their pessimistic young friends far behind.

Another thing which the man who goes out after success soon learns is that when he does another man's work he must do it better than his predecessor did.

If one bookkeeper or clerk takes the place of another, he will attract no attention as long as he does the work exactly as it was done before.

If he does not do it as well, he will not be likely to last very long in his new position. But if he does it better, he will be noticed and will stand an excellent chance of promotion.

In any business ruts are soon formed and the man who takes the place of another finds it easier to get into the same rut, and plod steadily along there, satisfied if he brings down upon himself no criticism.

He is usually sorrowful because he is not paid as much as the other man. He does the same work, he says, and he ought to get the same pay.

But the man who is doing the paying is not looking for that kind of substitutes.

He is in a rut himself, and the fact that everything is going on as formerly makes no particular impression on him.

But if the new man once gets out of the rut, and does things that the man whose place he took could or did not do, then he begins to be noticed and marked out for advancement.

All young men are naturally anxious to earn more money—to get, somehow or other, that valuable and useful thing which is known as success.

Unhappily the systems of employment in use by the great corporations limit the opportunities of vast numbers of their employes, and make it necessary for many of them to work for far less than their services are worth; but the men who do advance are not those who are the most careful to do only that for which they are paid.

And big corporations, as well as individual employers, are alive to the value of men who can learn to be worth more, and that is the kind of men who get the big salaries in the end or acquire the information and experience which enable them some day to get into business for themselves and become employers on their own account.—Chicago American.

The Convolutions of Lincoln's Brain

The Tribune says it does not pretend to understand "the convolutions of the anti-imperialist brain," as if there were some abnormality in an American who believes that our nation was "conceived in liberty and dedicated to the proposition that all men are created equal."

There are those who sneer at the as-

sertion that "all men are created equal." We are told it is not true, that it was put in the Declaration of Independence merely because it suited the purposes of the revolting colonists. But as Lincoln said, it "was of no practical use in effecting our separation from Great Britain, and it was placed in the Declaration not for that but for future use. Its authors meant it to be, as, thank God, it is now proving itself, a stumbling-block to all those who in after times might seek to turn a free people back into the hateful paths of despotism. They knew the proneness of prosperity to breed tyrants."

What has the Tribune to say about the "convolutions" of Lincoln's brain?—New York World.

Not in War

"The carnage was fearful," read Mr. Spym from the paper. "All about us the dead were piled in ghastly piles, and the air was filled with groans and shrieks of the wounded. The slaughter was—"

"Oh, I wish you wouldn't read those dreadful war stories!" interrupted Mrs. Spym.

"This isn't a war story," said Mr. Spym, testily.

"What is it then?"

"Why, it's only an Englishman's account of a journey on an American railroad."—Cleveland Leader.

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All the way

men who are earning more than they get.

The business man knows that to keep good men working for him he must pay them according to what they do, not what they would do if they got more money.

In all kinds of business where men are employed there is a large class of clerks and other wage earners who work only for pay day.

They are continually haunted by the fear that they will do more than their