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SAVED OLD LADY'S HAIR



WHO IS
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## My Word Is As Good As My Bond

and when I say that I will sell you Ten Acres of the Best Land in the Panhandle of Florida at $\$ 7.50$ cash an acre and accept the balance of the purchase price in sugar cane, I mean every word of it.

## JOHN. E. STILLMAN

## MY OFFER

Growers of sugar cane in the Florida Panhandle, average $\$ 100.00$ an acre from their crop and it is the easiest, safest, surest crop that grows. I have 27,000 acres of selected, rich cane land, also suited to trucking and fruit growing, in Escambia County, Florida, north of the city of Pensacola. Ten acres will net you $\$ 1,000.00$ a year in sugar cane alone. I will sell you ten acres for $\$ 30.00$ an acre, $\$ 7.50$ an acre cash and the balance in two. three and four years. Payable in suggar cane or cash.

## MY RECORD

I have been dealing in Florida lands for the past 24 years, and in order to convince you of my absolute responsibility, I want to tell you-that I am Ex-President of the Pensacola Chamber of Commerce, have been Collector of Customs for the port of Pensacola for the past thirteen years, and that I am President of The Pensacola Inter-State Fair Association.

I am President of the Pensacola Investment Co., capitalized at $\ldots . \$ \$ 300,000$
I am Vice-President of the Pensacola Hotel Co., capitalized at ..... 8300,000 I am President of the East Pensacola City Co., capitalized at.... 250,000 I am President of the Maxent Land Company, capitalized at I am President of the Suburban Railway Co., capitalized at

Total Capitalization of Companies

## $\mathbf{\$ 1 , 0 3 0 , 0 0 0}$

Write to me today or simply sign and mail me the coupon. I will answer all your questions personally. The Florida Panhandle has the right kind of landwhat she needs is the right kind of people. Address
JOHN E.STLLLMAN, Pensacola, Fla

