VANDERBILT'S FORTUNE.

On the high bluffs which skirt the Raritan river just below the canal outlet in the famous old Belionia hotel, | dolls. It possesses Zuni dolls, which where Commodore Cornelius Vanderbilt made his start in life and laid the foundation of his great fortune. The building is dilapidated, but as solid as in the early years of the nineteenth century.

The hotel was built in 1803 by the New York and New Brunswick Steamshippers it became a favorite resort, dined at the Bellonia. Twice a day the the religion of these semi-savages. coaches of the Trepton line pulled up before the inn.

In 1823 the Bellonia passed into the hands of Cornelius Vanderbilt, who was unknown, except that every day or so he would sail up from Perth Amboy with a boatload of oysters and in the supernatural. fish and hawk them about the town.

How did Vanderbilt get the money from fish-peddling to buy the Bellonia? He didn't.

Early in 1822 William Gibbons, a capthe ferryman to take him across, but he were gathered.

"Where's the man with the nerve to row me across?" he called out.

must be daft." Gibbons cried: "Name your price;

I've got to go!"

"Corny" Vanderbilt stalked in.

Vanderbilt ordered a drink and swallowed it in silence, then he responded: start!"

his boat, with a pair of oars, an oll- of the world. skin and a lantern. The capitalist then Staten Island, soaked to the skin.

Vanderbilt had just been married and Gibbons could not persuade him to remain over night on the island. The rich man handed him a card, with tery place when he visited New York.

and was cordially received. When he pitiation. The Earth Goddess is an was about to leave Gibbe 's gave him unpretentious old lady. The Father of a package, and told him to go to a the Gods has an aggressive appearance, wharf, where he would find an oyster and his head is decorated with feathers. smack for his own use

Brunswick. The Bellonia, through the that she is married.

ald of Gibbons. over and the hor She one of whose descendants was to be a duchess, washed and scrubbed to accumulate a fortune. She had a good eye for

After a while Mrs. Vanderbilt felt a desire to live more like the aristocrats children are ready tobe eaten, but about her and moved her household into a house yet standing in Burnet street. Here it was that William H. and drove out the monsters. As for the Vanderbilt was born. Captain Van- Wolf God, he is one of the deities of derbilt was promoted and wanted to war. He is colored red, is ornamented give up the tavern, but his wife was with red feathers, and holds a bow and not willing to kill the goose that laid arrrow. The Father of the Gods is one the golden egg, and continued to wel- of the sun gods, and naturally of great come travelers. The good cheer of the hestelry was famous.

Charles Spaulding kept an excellent private school at 370 George street, in those days, and to this was young W. H Vanderbilt sent, having for schoolmates boys known later in life as Gov- back with his collection. ernor Ludlow, Bishop Richard Goodrich, Colonel Jacob J. Janeway, Judge Charles D. Deshler and other prominent

In 1834 the steamer Bellonia was transferred to another boat, which he ran for several years. His shrewdness won the confidence of his employers, flag, and he refused. and when a vacancy occurred in the New York office "Commodore" Vanderbi't was made superintendent of the company.

He moved to New York with his family and the Bellonia hotel passed into the hands of Colonel Peter Che- get a picture of this Spartan to play ney, who, later, served with the Jersey him up against Bill Anthony, the hero troops under General McClellan in the of the Maine, of whom the public at civil war. It is now a tenement.

of the Vienna Caritheater, has caused marbles that he would never do anyionable women of that capital by the the stars and stripes. unrivalled magnificence of her stage, boudoir, dressing room and promenade toilets. The ladies of Vienna, themselves most fastidious in matters of told. There wasn't any heroism about dress, can talk of nothing else just now it. If we'd ask him to holystone the but the furore the Parisienne has made binnacle he would have refused to do in eclipsing them in this respect. In that, too. Paris Mme. Hading is considered a reigning beauty. Opinions are divided at Vienna on this score. She is cer- However, if you insist on seeing him, tainly a splendid figure and majestic in her carriage.

Father (whose daughter was rescued from drowning)-I tell you, dearle, for photographing and you wouldn't be Clara was very lucky to have a man mear the beach at the time.

Mother-What, lucky! Unlucky, I should say. Why, the man was mar-

INDIAN DOLL BABIES.

Washington, D. C .- (Special.)-The bureau of ethnology is "shy" on Moki are similar, but do not supply the deficiency. Accordingly Dr. J. W. Fewkes has been dispatched to Arizona to look up a remedy for this lack. He is expected to return with a collection of Moki mannikins.

What makes these dolls so interesting is that they represent the demons boat company. With boatmen and and divinities feared and worshipped by the Moki. Furthermore, the chiland country residents who drove into dren of the tribe are taught the ruditown hardly felt satisfied till they had ments of the ritual which makes up

> No other people have such elaborate dolls; for, whereas, the manikin of the Anglo-Saxon nursery or of the Continental Europe is much the same everywhere, the Moki dolls exhibit the wildest play of an aboriginal fancy reveiling cant, of course. One gets the same

festivals, largely of a religious char- forts." acter, and on these occasions men appear dressed in fantastic costumes and wearing strange masks. Each repreitalist, made a night drive from this sents a god or demon, and the whole city (New York) to Perth Amboy. It affair is a religious play. Those engagwas imperative that he should cross ed give the little girls the dolls referred Arthur Kill to Tottenville, S. I. The to, which themselves wear masks and night was stormy. Gibbons besought costumes similar to those of the actors. The play in question is supposed to derefused. He then wandered into an old pict scenes in the mythological history ferry tavern, where hardy boatmen of the Moki people. Usually it lasts for days.

The actors in the religious drama are members of societies, each of which has One old salt said: "Why, Cap'n, you its secret underground chamber.

In these chambers the members whitand dress them, decorate them with Just then the door swung open and feathers and paint them red, yellow, is of the best quality and in perfect green, black and white. The material condition, while he cats adulterated all screne again, including the officer's the cottonwood tree, which has a sa-"Well, Cap'n, I'm your man. Let's cred character because it grows near is perfect in these respects. The poor water-the scarcest and most desirable Buttoning up his coat Corny got out of all things in that sun-parched part

Elaborate and curious are these Moki climbed upon the rear seat and held the dolls-there are only a few of themlantern. Perhaps an hour later the and from their variety it may be judged two men, after a perilous voyage, trod how rich in divinities the mythology is. The Corn Mald is one; she brought to the Indians the precious gift of maize.

The Corn Maid is varied almost indefinitely, as her attributes possess such variety. But the Little God of some money, and told him to call at War is comparatively simple. His busithe steamboat company's office in Bat- ness is fighting, and he looks deflant. The Wolf God is an energetic demon, Some weeks later Vanderbilt did go, and the Moki deem him worthy of pro-

The Mother of the Gods wears a blan-With this boat Vanderbilt began to ket. She is otherwise known as the make money. Not many months later | Very Old Woman or the Spider Wohe had saved \$200 and leased the Bel- man. She has the power to change her lonia hotel. Fortune seemed to have shape at will. When the War God smiled upon him, for about the same performs any feat she perches on his time he was made captain of the first shoulder and gives advice. The mansteamer between New York and New ner in which her hair is arranged shows

The Planting God carries a hoe and While he was on the water Mrs. Van- a water gourd. The bogy is chiefly derbilt cared for the guests who came of use for frightening children. Mothto the Bellonia. She frequently took a ers tell their infants that if they are hand in caring for their horses, and di- not good the Bogy God will eat them. vided the rest of her time in looking The Bogy God doll has a long snout r law worked with a string, so that anybody may perceive his pro-

> At a certain time every year six of these bogies, represented by costumed men, come into town and ask if the somebody says no and so they escape.

> The Little God of War saved the corn importance. He has a long, red tongue which hangs out.

> These are only a few of the divinities represented by the dolls of the Moki children. More will be known about them, perhaps, when Dr. Fewkes gets

Why He Was Not Hobsonized

During the blockade of Havana it became necessary for a United States cruiser to run near the harbor, and, burned. Vanderbilt was immediately hoisting a flag of truce, communicate with the shore. The officer in charge of the cruiser told a sallor to run up the

It was announced that he said: "Never shall such a flag be shown by an American ship while I'm aboard her!" line. Upon the death of Mr. Gibbons or something like that, and, folding his Mr. Vanderbilt became president of the arms, stood dramatically in the les scuppers and waited for a file of marines to shoot him for mutiny.

A newspaper correspondent went to that time had heard all there was to hear. He wanted some facts showing The famous Paris actress, Mme. Jane how the white flag man had promised Hading, who is appearing on the stage his mother while still a tot playing no end of a sensation among the fash- thing to bring a blush to the cheek of

> The officer in command of the cruiser said: "Yes, he refused to hoist the flag, but then he never does anything he's

> "Please don't make a hero of him, or the whole navy will refuse to work, you'll find him down in the forecastle with a couple of sailors sitting on him, for he's fighting drunk at this moment, The light down there isn't very good able to see much of his face anyway, because the man who's sitting on it is rather stout."

> And so it came to pass that that particular hero was never Hobsonised.

END OF MONEY X

the pulpit."

wouldn't do It."

or two in silence.

the shoulder

worldly goods."

came into his face.

you would not say it after me."

"Never mind, sir," he said, "she

didn't lose a blessed thing by my fail-

Interviewing a Bishop.

A somewhat abrupt but doubtless de-

served rebuke of what may be called

impertinences of journalism was ad-

ministered by a well known bishop to

whom a reporter had been dispatched

for the purposes of interview. This is

The bishop met him cordially, invited

him into the library, received him with

congratulating himself on the success

At last, just as the astonished re-

porter was catching his breath to begin

his turn of questioning, the bishop

"I've asked a good many questions,

"And you have been polite enough to

"It is doubtless pour opinion that

some of these questions concerned mat-

"I am inclined to think, my dear sir,"

interrupted the bishop, "that you have

come on an errand with questions quite

as important as my own. I am much

afraid that I shall not be so polite to

you as you have been to me. So per-

haps I had better wish you good-morn-

Breaking the News.

In the province of Holstein, noted for

its superior breed of cattle, the country

people are not only very thrifty but

exceedingly fond of their cows, as may

be gathered from the following charac-

"Ah, I have a sad errand pastor,"

"Farmer Henrik's cow is dead in my

"Indeed it is, but I shall break it to

"I shall first tell him that it is his

mother who is dead, and then, having

opened the way for sadder news still,

shall tell him that it is not his

Kangaroo farming is an important

industry in Australia. The hides are

valuable, and the tendons extremely

known to surgeons for sewing up

wounds, and especially for holding

broken bones together, being much

The French postoffice estimates that

no fewer than 93,000 letters were stolen

last year from pillar boxes, Experi-

finer and tougher than catgut.

pasture, and I am on my way to tell

ters that are not my business?"

"Well, as to that-

"You certainly have."

how the meeting began and ended:

in his voice.

portance.

have I not?

answer them?"

"I hope so."

teristic story:

tor met him.

the pastor.

"What is it?"

him gently."

"A hard task, Jan."

"How will you do it?"

mother, but the cow."

said Jan.

him.

said:

what I'll do. I'll wipe out this debt

opinions you have heard from me in

The little curate got quite excited.

"I'd sooner steal the money and then

have all your money at the price of

having your views of life as well, I

The millionaire smoked for a moment

"You're not a bad sort of fool," he

She Lost Nothing.

A distinguished naval officer was tel-

ng this story on himself the other

evening to a gathering of his friends.

At the time of his marriage he had

been through the civil war and had had

many harrowing experiences aboard

courage and remained as calm as a

brave man should. As the time for the

ness gradually gave way. At the altar,

amid the blaze of brass buttons and

gold lace marking the full naval wed-

eremony came on, however, his calm-

sald at last.-Black and White.

"But does it never occur to you." asked the curate, as he poured two teaspoonfuls of port into his glass and passed the decanter, "does it never occur to you to ask yourself what is the good of it all?"

"Never," said the millionaire, with decision. "You never regret-you see, after all,

money is not everything, is it?" "That observation is frequently made," said the millionaire, thoughtfully, "and it is misleading Money is not everything, but it is much nearer

to being everything than anything else is. There is quite a good deal of cant talked about money. It is comforting kind of thing about birth. Personally, At intervals the Mokl Indians hold I always mistrust anything that com-

"But is it all cant? Take the question of health, for instance. Money ship, through all of which he kept his cannot give health, and it is better to be well than to be wealthy."

"I often wonder why people go or saying that money cannot give health. when they must see every day that money does give health, and that povert yeauses iliness. If work is injurious to me I can afford to give it up If I have to winter abroad I can do it easily, without considering the question of expense. If an operation is required, I can pay the man to do it, and under the very best conditions. The poor man can do none of these things. My tle out with knives the wonderful dolls ordinary way of life is much more healthy than his. The food that I eat | way. employed is wood, from the roots of rubbish and stale garbage. His house is ill warmed and insanitary, and mine man dies, and in nine cases out of ten it serves him right."

> "Isn't that rather a terrible thing to say?" said the curate, nervously, play ng with his wine glass.

"In nine cases out of ten poverty is the result of stupidity. You blame a man for his moral defects, and I blame him for his mental defects; one is just as fair as the other. And both the mental and moral defects are about equally capable of remedy."

"Surely not," sai dthe curate earnestly. "A sinner may be recalimed, but you cannot give a man an intel-

"You should use the same word in both cases. You may reclaim a man's intellect just as you reclaim his morals. have done it. I did it in my own case. admit that mental reclamation, like moral reclamation, is rare." "It all seems so dreary and fatalist-

c," said the curate. "So it is," the millionaire agreed cor-Hally. "As I told you, I don't like comforting cant. The best fable that ever was written was the fable of the great deference, and just as he was fox and the sour grapes. Everybody's a gentleman who feels like it, and of his mission the reporter was diswealth is not everything. Oh, yes! I mayed by a rapid fire of questions put know these consolatory stories for to him by the reverend gentleman. those who are out of it. But they are The bishop asked him his name, his only stories, and, as a matter of fact, age, his father's business, the name of wealth is everything as near as you his paper, the editor-in-chief, and a can get it. What wealth cannot do dozen other questions of no great im-

The curate seemed to reflect for a moment.

nothing else can.

"Tell me," he said darkly, "do you value the affection of your relatives and friends and those whom you have about you?"

"Of course," the millionaire owned. Perhaps one values that most of all. "And do you mean to tell me," asked the curate, flushed with triumph, "that that kind of thing can be bought with money?"

The millionaire concentrated his attention on his cigar with the air of a man who can provide a platitude without troubling to think.

"But, of course," he said, "you can buy affection as easily as you can buy a pound of tea, and on almost the same commercial principles." The curate stuck to it.

"Are you sure that it is genuine affection?" he said.

"There," said the millionaire, "I don't trouble myself. I get respect and subservience while I am there, and really don't care what they say when I am not there. You see, I don't think about these people very much. It would annoy me if they showed hostility to me while I was with them. It would give one all the trouble of having to think of new things to say. But they are perfectly welcome to say what they like behind my back, because they haven't got any money worth mentioning, or any position, and they don't matter. But as a matter of fact money -19-C P lfnyr' vbgkq vbgkq vbgkq JJ can generally buy genuine affection, an affection that is just as real as that where there has been no value received.

"Really, this is too cynical," said the

curate. "Not at all," replied the millionaire; in fact, I am on the whole less cynical than you. I still believe in gratitude, and it would appear that you don't. Generosity is an admirable and popular quality. You must admit that And it is very easy for a rich man to be generous; he just plugs in a few presents, as a gardener puts in seeds, and afterwards he gets the fruitsquite genuine fruits, too. I sometimes wonder how anybody who is not a millionaire believes in genuine affection; it is certainly a luxury for the

"Well," said the curate, with a sigh, I must not let you off. We owe two nundred and fifty dollars on the church restoration at St. Barnabas. I'll see if it makes me think more highly of of the boxes with steel teeth, which

"I never subscribe: I either do a the hope of guarding against these thing or I leave it alone. I'll tell you thefts in the future.

THE QUEEE'S CONDOLENCES.

the Wrote Letters of Sympathy to Bre Lincoln and Mrs. Garfield.

When President Lincoln was assassinated Queen Victoria wrote the fol-

lowing letter to Mrs. Lincoln I am overwhelmed dear Mrs. Lincoin. What can any earth , being for you altogether if you preach the say to lessen the terrible mow that has come upon you in the loss, and the loss in such a way, of your great and noble husband? Accept with this my heartfelt sympathy in your affliccut my throat," he said. "If I could tion, through which the good God alone can guide you to peace and resignation. My people are shocked by this terrible calamity, which is to me a personal grief. My tears and prayers are yours. May He comfort and protect you always." When, in 1881. President Garfield

succumbed to the builet of an assassin. after a long period of suffering. Queen wrote a personal letter to Mrs.

Garfield, saying :
"I have watched during the last few and sad months with admiration the patience and Christian fortitude of your gallant husband, and learn with great grief that he has passed away. too, know the sorrow of such unhappy desolation, and I ask you to accept my deepest sympathy in your bereavement. President Garfield was a good and noble man. May God sustain you in your hour of trouble."

The Tale of the Tortoise.

Occasionally Dr. Creighton would tell an old story, giving it fresh huding, the officer was all but stampeded, mor by its special application. At one and what went on there seemed very of the first public dinners that he atmuch mixed to him. Fearing the extended in London, he was called upon citement of the moment would temto return thanks for the House Lords, the proposer of the toast dwellporarily take him off his feet, the offiing at length upon the powers for cer had learned the marriage ceremony good that the second chamber letter perfect, as he thought, and he DO8sessed. The daring bishop, in his reremembered repeating the words after ply, said he was reminded of the old the minister in a mechanical sort of Oxford tale of the college that kept a pet tortoise on the grass plot of the After the ceremony was all over and quad. One day the dean saw two well-meaning freshmen vainly trying to tempt the creature by offering it various choice scraps from their breakfast table. At last the dean, state of mind, the kindly clergyman came up to him and touched him on waxing impatient, flung up his win-"Look here, old anan" he said "you dow and called out: "Try the other did not endow your wife with any gentlemen, try the other end!" The freshmen, not being natura sts. " What's that?" asked the bridehad been offering the food at the tail groom with something of astonishment end! The bishop's terse application was conveyed in a single sentence. namely, that those who wished to ac-"Why, I repeated the sentence With complish any wholesome changes all my worldly goods I thee endow! should apply to the other branch of the legislature and not to several times, and despite my efforts, the hereditary house. From some men The bridegroom seemed purturbed such a jest on the House of Lords would have been unpardonable; from for a moment and then a beaming light the bishop it was received with much

Senator Towns's Rapid Career.

Events in the life of Senator Towns of Minesota have within the last year or so crowded thick and fast upon each other's heels, says the Washington Times. His nomination by the Populist party for vice president during the recent campaign was an exceedingly high honor for so young a man and there was "a little twinkle in his eye" a day or so ago when he mounted the steps and took up the vice presidential gavel, which Was handed over to him temporarily by Senator Frye.

Senator Mason took in the situation with keen delight. Senator Allen was speaking, manifestly to fill up time. At the earliest opportunity Senator Manson sent to Towne a little note, saying: "Your sins are many. The punishment fits the crime."

Senator Towne replied with the following note: "I don't know about or the crime, but I think I am breaking a record. One term in the house, one month in the senate, and one hour in the vice presidential chair.'

A Close Shave.

A Sand Hog in a red shirt and grimy trousers sat down by me one afternoon on a heap of boards midway between the San. Hog house and "hospital." the 'I'...is pressure worker, whose knees showed traces of "the bends," evidently had a story to tell. "It was only the other day,"

said, "I seen it, and how the man ever happened to live, I dunno. It was one o' these little caissons here we're putting tas building on. He was one of the superintendents, a young college feller mat knows als job. Well. he went down with us. There wuz four in the gang, and one o' them, Tim-that chap yer might see drinkin' coffee now. They wuz a rock there and the foreman told Tim to have a go at it. He got his pick and swung It for a good crack. There was a tearin' an' a rippin' an' Tim dropped his pick. As he swung it the young felled had stepped out, and the pick had ripped off every button from the blue jumper he had on, without even scratchin' him.-Cromwell Childe, in Leslie's Popular Monthly.

Farmer Jan was welking sadly down Rules for Preserving Life. the road one day when the village pas-Dr. D. K. Pearsons of Chicago, when celebrating his eightieth birthday, "Why so sad, Farmer Jan?" said not long ago, gave these rules for long

and go to the devil.

No ples or cakes; no pains or aches. Most men dig their graves with their teeth.

oon tell on your brain. Live like a farmer and you will live like a prince. Men can live ten days without eating; they can't do without pure air

If you overwork your liver, it will

for five minutes. won't get angry and don't get excited; every time you fret you lose a minute of life. Let a man abuse his stomach, and he'll get fidgety, cross to his family

Doctors say don't sleep on a full stomach; I take my after-dinner nap just the same, and I'm eighty years old. You can't believe all the doctors

say. If you catch cold lose your quinine fine; indeed, they are the best thing and eat an onion. Give away your money; its exhilar-

ating and tends to longevity. The idea of giving while one is alive will become epidemic as soon as men

The morning after he arrived Lord Roberts slipped out unseen, dressed in a very easy style, with the intention

ments are being made by fitting some of having a look over the grounds. He had not proceeded far through the gardens when he was pounced on by prevent the extraction of letters, in a big fellow, who gruffly shouted:-

WOMAN HAS A GAS PLANT.

A Pennsylvania Maiden Who Hune ()

Because a bright young wom managed to outwit and to defeat a bevy of disappointed financiers and capitalists, this pretty little Pennsylvanta burg can now boast of having within its borders the only woman in the United States who owns, controls and opers es a gas works supplying illumination for a whole town, the Hollidaysburg correspondent of the Philadelphia Telegraph.

Miss J. Gusie Ditting is one of the most enterprising women in this part of the state, and when she made up her mind to go into the gas business she started in a way that meant business. "I took the works," she said. to save them. The gas was so poor that foiks began to go back to the use of coal oil and candles. Some said they wished the buildings would burn I was afraid that some tramp might fulfill that wish. The men seemed afraid to take hold, so I just sailed in and now they are mine.

So much for the motive power behind Miss Ditting's plans. Seventee years she left school and entered J. H. Law's dry goods store in Hollodaysburg. Then she opened a millinery store on her own account. Two years ago she bought out a wall paper store. Then she began to look around, and to look is to act. She made up mind to own the gas works. These had been built by Maj. W. Williams and had afterward been owned by D K. Joslin of Philadelphia, who ran them for several years.

Suddenly the works were put up for public sale, which was largely attend-ed. Miss Ditting was not at that sale, but her representative was, and when the sale closed it was not known the purchaser was a woman. Later this fact became known, and the men who had failed to see much in that plant began to change their views on the subject. They arranged to contest the sale. They decided that Miss Ditting could not maintain her advantage without a struggle. The plucky woman welcomed the contest and the matter was carried into court. There, after a hard fought battle, the court decided in favor of Miss Ditting. The complaintants were informed that that the sale had been public and their failure to attenu and bid was a matter of their own concern.

Miss Ditting pays personal atten-tion to all her business affairs, and is now running two stores in addition to the works. She is thinking some of giving up the stores and devoting her entire time to the gas works. Numerous plans have been on foot to obtain control of the enterprise, but Miss Ditting says she is here to stay.

Why Roosevelt Surrendered "The senator from Kansas!" When Vice President Roosevelt, from the presiding officer's seat, makes this recognition of Mr. Burton, his mem-

ory will go back to a scene which was the turning point at Philadelphia last summer, says a correspondent of the St. Louis Globe-Democrat.

Roosevelt was protesting against his nomination on the national ticket. He had almost persuaded the majority of the delegates to respect his wishes. One day there filed into his parlors forty stalwart men, alert and mined looking. A velvet sunflower was conspicuously pinned on the coat lapel of each of them. The leader. tall, black-haired, dramatic of manner, proceeded to say that, with all due respect to the personal feelings of the governor of New York, the Kansas delegation had decided the interests of the Republican party in their state and in the nation at large would b best subserved by his nomination to the second place. "And." concluded the spokesman, impressively, have just resolevd unanimously that the vote of our delegation will be cast you. The looks of the for delegation bore out the of the head of it, and conveyed the idea that nothing remained to be said. Governor Rooseevit realized what kind of stuff he was dealing with. He had been voluble and earnest with other callers. He looked along the line of sun-kissed-Kansas sun-kissed-countenances and threw up his hands. To others subsequently he repeated his objections, but there was no force in his opposition after the Kansans had spoekn. And the spokesman will be "Senotar" Burton when Vice President Roosevelt raps order in the special session on March

Market For Chinch Bugs.

The Youth's Companion tells how a man who kept a little store in a western town was one morning approached by a farmer who owed him a small account, with a plea for an extension of time, as the chinch bugs were eating up all the crops. "Chinch bugs! Nonsense!" said the

storekeeper, roughly. "I don't be-lieve there's a chinch bug within a mile of you.' "The chinch bugs are there by mil-

"Millions! I'll tell you what I'll do. I'll give you a dollar and a half a gallon for every gallon of the bugs you'll bring me.

"Done!" said the farmer. A day or two after he drove back to the village with a ten-gallon can tightly covered. This he unloaded from his waogn and rolled carefully into the general store.

"What have you got there?" asked the merchant suspiciously. Something for you.' "What is it?"

"Chinch bugs," said the farmer. He lifted the lid and disclosed a mas of the hideous insects, wriggling and squirming.

There's ten gallons of them," he continued. "I take it you owe me \$15. That will just about square my little bill, and I'll thank you to give me a

"Cover it up for goodness' sake, b fore any of 'em get away!" roared the

unhappy dealer. But he wrote the receipt so justiv forfeited.

The story came out in the papers keeper receievd letters asking for the latest quotations on the price of chinch bugs, and inquiring how many be was prepared to take.

However, he had nothing to regree for as he said, the experience was worth a thousand dollars to him in advertising.