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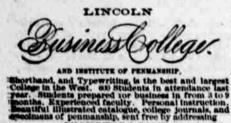
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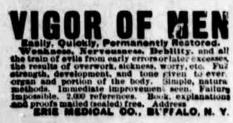
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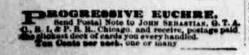
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JULIAN RALPH The New York Reporter Whose "Dutch

Barber" Sketches Became Famous

[Special Correspondence.]

terviews upon current topics with an man imaginary dutch barber so well known a few years ago have been revived of late-is not yet forty years old, but for something like fifteen years he has been acknowledged by all of his colleagues and contemporaries as the most accomplished newspaper reporter in New York. This is certainly a great distinction. To gain it required an immense amount of hard work, and to maintain it Mr. Ralph is obliged to keep doing work of a higher order all the time, for it is unquestionably true that the young men who nowadays go into newspaper offices to embrace journalism as a recognized profession are, as a rule, better equipped by education for such a career than formerly, when it was quite the usual thing for them to gravitate from the printer's case to the editorial desk. It was in this old fashioned way that Mr. Ralph was fitted for the brilliant career he has made. He set type and he has risen through all the ranks to that of editor in chief and proprietor. He is certainly none the worse for any of these experiences, as each one has helped to form the man and make him capable of doing the work which

Mr. Chester S. Lord, the shrewd and capable managing editor of The Sun. has said of Mr. Ralph that he can write on a greater variety of topics than any other man he has known, and do more g d work at a sitting than six average reporters can write in a day of twentyfour hours. On at least a dozen occasions he has written a page or more of The Sun at one sitting, and in " instance was the quality of the work sacrificed for quantity. "He only stops writing," said Mr. Lord, "when I tell him we are going to put the paper to press and no more matter can be taken. It takes physique to do that, and Ralph has both fat and muscle."

excites the admiration of contemporary

Mr. Ralph has been city editor of The Sun and also of The World, in the old days when Mr. Hurloert made that journal a classic among dily newspapers, but desk work is irks to Mr. Ralph and he prefers a 1 c field of labor than is possible in an executive position. This indisposition to be tied down has kept him from accepting any of various tempting offers which promised sure and handsome salary for his services. As a reporter, his success is due to a great extent to the fact that he gives to whatever he is doing the best that is in him and never stops his investigations of a subject until he has an intelligent grasp upon it.



Then, again, nothing ever bores him. He is always himself interested, and therefore, when he writes, he is always interesting. He looks with his own eyes, and he is such an experienced observer that at a glance he sees all that is before him, and that, of course, includes a great deal which the casual or careless spectator misses entirely. His experiences of life and of the world have in no particular rubbed off his freshness, and there is never any indication in any of his ar-ticles that he was tired of the subject before he had finished with it. This characteristic is strengthened by a rule which always guided him in his literary work. The rule he applies was taken from Mr. Dana's advice to a man who wanted to become an orator, "Never talk unless you have got something to say, and never say anything unless you believe what you are saying.

Mr. Ralph has been a frequent contributor to all the great magazines, and to this work he brings those qualities which have made him pre-eminent as a reporter. His vacations he spends in travel at home or abroad, and he never fails on these trips to gather material of which he makes delightful use. He is a hunter and a fisherman, and his summer home at Asbury Park is hung with trophies and mementos of wild game and savage tribes. When he began writing on The Graphic some seventeen years ago he received a salary of twelve dollars a week; now, taking one year with another, he makes \$8,000 a year. This seems a large and gratifying increase, but had he achieved in any other profession a like degree of success he would have an income three or four times as great. In manner he is sincere, genial and hearty, and his eyes twinkle with humor and friendliness.

Colonel John A. Cockerill Described. Colonel John A. Cockerill is a fine specimen of manhood. He is athletic. well built, erect, carries himself in a soldier'y fashion, and has, as one of his femining admirers puts it, "just the back for a dress coat." He is dark, with flashing black eyes and regular features. His manner is quick, a bit brusque, but at the same time kindly. He is an in-

defatigable worker and takes no rest. According to an Australian paper 500 Chinamen make an excellent living in Sydney as professional gambiers, their gains being so considerable that they are able regularly to remit large sums to

A New Husiness There was a gentle tap on the corner of the editor's desk and the busy man ceased for a moment the death dealing work of

his blue pencil. NEW YORK, Oct. 22. — Mr. Julian "Good morning," said a soft little voice from a bunch of whiskers on a mild little

"How are you," replied the clitor, with-out the slightest indication in the tone that he cared a continental how the little

"May I have a few minutes of your time?" inquired the little voice pleadingly What is it?"

"I have something you may need in your "What? Money?" inquired the editor

sare utically. "No," said the little man, "not money, but something else. Did you ever hear of a neologizer?"

"Something to clean clothes with? To keep out the flies? To destroy cockroaches? To keep paste sweet? To de-stroy moths? To make old butter young? To remove freekles or tan? To cure fits? To eradicate hair moles? To"- and the editor hesitated a moment in his sarcasm.
"Go on," said the little man softly; "go
on, you are not half way there and I've

got a week's vacation.

The editor warmed a little. "Well, what the deuce is a neologizer?"
"I'm one," said the little man.

"Oh!" growled the editor. "Yes, sir, I'm a neologizer-a joke neologizer-neologize from the Greek neos, new, and logos, speech, word discourse. See! 1 introduce new words for puns and new ideas for jokes. I can"-

"Hold on a minute," interrupted the eddelights the readers of his articles and itor; "I'm not the man you want to see. Let me introduce you to our funny man.' The editor took him back and stepped outside to listen, and five minutes after ward he heard a dull thud on the floor and a scatterment, and then the funny man, with a handful of whiskers, came out and asked the janitor for a dustpan and a broom.—Detroit Free Press.

. He Died Game.

A man from the west was telling about the manner of dealing out justice to thieves in that section.

"There was Coyote Bill," he said, "the worst in the business. He came into my place one night, stole a pair of boots, an vercoat and fifty dollars, then went to Hardin's stable, stole a horse and got out by midnight." "Did he get awa, ?"

"Not much. We were after him in three hours, and by noon we had him shot full of holes; but he was no coward, and he shot three of our party before we finished "Anyhow, he was game and died with

his boots on," put in a fellow who was none too good himself. "No, he didn't," said the story teller in flat contradiction; "they were mine."-Detroit Free Press.



Chollie (glancing at bill of fare)-I'd order quail on toast if they had it, Bella; but they haven't, apparently, so I guess we'll have some plain-

Chollie (sotto voce)-Shut up!-Life.

Thoughtless Man. She was very rick, but slightly passe

and he was poor.
"You are so beautiful," he whispered, as they sat out in the lambent light of the barvest moon, and the languorous music of the orchestra in the distant ball room was wafted to them, sweet and low, on the evening air. She did not take her hand away as she

felt the warm pressure of his upon it.
"But beauty fades," she sighed regretfully, and there was a touch of bitterness

"Yes," he said abstractedly, "I had noticed that."

She snatched her hand from his, and with a scornful look froze him to the spot, so that the iceman picked him up with the tongs in the morning and delivered him at the kitchen door .- Detroit Free Press.

Congratulations in Order. Jack-Congratulate me, old fel; I'm en-

gaged. Fred—Ah! So am I. Jack-No! That so? Who is she? Fred-Lulu Smithers. And yours? Jack-Lulu Smithers! We're in luck, old man. Shake!-Harper's Bazar.

A Protest from the Dock. Judge-All your subterfuges and excuses are here of no avail; the law must take its course.

Prisoner-My lord, that is not the way you talked four years years ago when you defended me in that famous burglary case. -Lega Lombarda.

Music Hath Charms.

"I see you are advertising again for a runaway dog. This is the third time in a single month. Yes, bother it. Since my daughter has begun taking music lessons I can't keep a dog in the house."-Sonntagsbiatt.

Got There Farly in Life. "That's a very bright looking boy of yours," said the genial acquaintance. "I suppose he'il fill your shoes some day?" "He's done it," replied the weary look-

ing man. "He filled them with sand this morning."-Washington Star.

He Was. Maddox (waking from a nap)-I must we been sound asleep. Gazzam (who had been annoyed by Maddox's snoring)-You were. I heard the sound. - Harper's Bazar.

Parried.

Lient-nant-I assure you, madam, Cupld's darts have hitherto rebounded harmssly from my bosom. Lady-Of course. I see-so well padded. Hat hat-Observateur.

Surprising.

'How old is your grandfather?" "One hundred and three years." "You surprise me. I had no idea he was -Harper's Bazar.



How to Prevent Crust in a Teakettle. Keep an oyster shell in it, changing it s soon as it is well covered with crust.

How to Be Healthy, Wealthy and Wise. Before the days of good lamps, illuminating gas and the electric light there was much truth in the old rhyme which enjoined man to be very economical of daylight, but nowadays one can be healthy, wealthy and wise without imitating the habits of the barnyard fowl. Outdoor exercise taken in moderation, temperance in eating and drinking, and sleeping, for that matter, too, are great contributors to health. Wealth can only be attained by fixedness of purpose. Let a man decide that which he wishes to do and adhere to it, and if he be not a fool in his choice, he will be pretty sure to get wealth. Having the ability to get wealth in such a legitimate way he will need no rule for acquiring wisdom-wisdom will come of its own accord: and without health neither wisdom nor a fixed purpose will avail much, though any observer can mention notable exceptions to this rule. But we should all strive for the whole three, for Reason's whole pleasure, all the joys of sense, Lie in three words—health, peace and com-

How to Take Care of Goldfish.

Poor results in the care of goldfish are said to be caused by one of three thingsbad water, handling the fish or starvation. The water should be kept as clear as crystal, a fresh supply being poured in each day after most of the other is poured out. When necessary to remove the fish to clean the globe do not handle them, but use a net made of mosquito netting. For food use anything they will eat and as much as they will consume, including worms, meat, fish spawn, flies and bits of bread. A little watching will enable one to know whether the fish are in good condition or not.

How to Clean Matting. Wash it with a cloth wrung out of salt water or sprinkle it with Indian meal, and then sweep thoroughly.

How to Make Paper Comforters. Fasten two layers of soft paper or newspaper between two sheets of cheap calico or cheesecloth. This will make a warm and very light coverlet for winter

How to Keep a Pipe Sweet.

A pipe should not be smoked too continuously. When a bowlful of tobacco has been burned up the pipe should be taken apart, the bowl cleaned, the stem swabbed out with a straw or wire and the joints wiped free of nicotine. If this be always done the pipe will never get strong or foul. This is a deal of trouble, but a good smoke is worth some pains. A good plan for an inveterate pipe smoker is to have a pipe for each day in the week. One for Mondays, one for Tuesdays and so on. In this way each pipe has a week's rest, and if each one is cleaned before its vacation the pipe smoker will get delight from his pipe which he never realized before.

How to Keep the Finger Nails in Order It is a very bad habit to scrape the finger nails either on the out or inside with the blade of a knife. When there is dirt under the nails it should be removed with the nails of the other hand, with an ivory nail cleaner or even an ordinary wooden toothpick. But never use a steel knife blade. It breaks the skin of the nail, and then dirt catches and adheres despite every effort. If the nails be left hard and the skin undisturbed an ordinary washing of the hands will clean them thoroughly. Don't bother with manicures. They do more harm than good, for they destroy the enamel of the nails. In trimming the nails, whether with knife or scissors, be sure that the instrument is sharp, so that it will make a clean cut. Do not trim down into the quick, and never under any circumstance bite the nails. Children contracting this habit should be broken of it, even though frequent applications of the rod be necessary. If you get in the habit of staining your nails with ink, get a shallow inkstand or see that the one in use has only a small quantity of ink in it.

How to Have in Every Room a Place for Scraps.

A scrapbasket is not needed in each room, but some place where tiny order destroyers, such as bits of lint, ravelings, lime or paper can be dropped out of sight, is worth having. Those in the chambers can also be used for hair combings. Take small boxes of any shape, say stocking or soap boxes, remove the edge that goes around the lid. and cover all the rest of the box and lid with colored muslin, over which dotted swiss is to be placed. Frills of narrow lace are put around the bottom and the lid, the latter being sewed on at one side and furnished with a loop to lift it by. These dainty scrapholders can find places on bureaus or tables.

How to Deal with a Case of Poiscoing. Salt and mustard are the great reliance for many reasons. They are found in every house; they can be given instantly: they produce vomiting quicker than other substances in common use, and the danger of overdosing is practically nothing. Another reason is that they are almost equally good whether the stylish appearance. poison be a narcotic (opium, laudanum, etc.) or like arsenic or strychnine. The main object in either case is to get as much of it as possible out of the stomach at once. After thorough vomiting is produced pour in hot, strong coffee for an opiate or two or three whites of raw eggs for acid poisons. Raw eggs and not coffee suit a greater number of poisons than any other articles in commor



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