Out Our Way



White-Collar Banditry. From Better Business.

During recent years stock swinding has become such a highly organized occupation as to develop strange financial language containing many expressions commonly used by the high-pressure salesmen engaged in this nefarious industry. Some of the more common expres-tions are as follows:

Advance fee-Money put up by the issuer of securities to a stock selling organization in advance of

Bird dog-A "tout" used by the 'dynamite" to furnish prospects and boost the securities among his friends, receiving therefor a cut in

Boiler room—A telephone room from which a battery of salesmen work a telephone "razz." Coxy-An inexperienced salesman

who can make small sales that later can be followed up by the "re-Clean deal—A cash sale.

Deal—Usually a thousand dollar sale with sufficient cash collected

to pay the commission. Also a con-Dynamiter—A high pressure, fly-by-nite salesman who can close big "deals." A common expression for a salesman using the telephone to

sell fraudulent stocks. Front money—Money advanced to a salesman before commissions are earned. Money paid by companies for the purpose of securing finances, such money being paid to so-called "financial engineers," on their prom-less to secure finances, which prom-ises are seldom carried out.

Hot stuff—Literature pertaining to a stock issue that is good selling propaganda whether truthful or

Hundred percenter—Salesman or broker who trades something en-tirely worthless for a security hav-

ing a market value.

Kit deal—A deal requiring the use of a kit. Objected to by "dynamiters" unless the kit is made up of letters from bankers, etc., ap-proving the deal of the principles. Lily-A "high brow" synonym for

Mooch—A "sucker" who will tumble easily for a good canvas. Known to buy without investigating on the lure of big profits.
P. O.—The much-feared Post Of-

fice inspector.

Racket—The current activity in which the promoters and salesmen are engaged.

Re-loader-A "dynamiter" who understands the science of selling more stock to an individual who has made a small investment. Scenery-A board of directors

imes used in referring to dividend checks carried by "re-loaders." Spieler-The orator who makes the talk when the "lunch and lecture" system is used.

whose names carry weight. Some-

Squawk-A complaint to the authorities or the better business

Sucker list—Names of people tikely to fall for a blue-sky scheme. Tagged—Indicted. Tipster sheet-An alleged finan-

cial publication which boosts stock issues to aid their sales.

Up and up—An honest transaction or a legitimate deal is said to be on the "up and up."

> Awakening Peasants. Christian Science Monitor.

Suddenly there has sprung up in southeastern Europe a movement to unite the peasants of six countries. Czecho-Slovakia, Jugo-Slavia, Rumania, Austria, Hungary and Bulgaria. Its object is ostensibly to combat bolshevism and fascism, but while the fight against these systems of government is no doubt one of its primary aims, the real impulse for the movement comes from desire for greater social and economic advantages. Long enough have the peasants watched urban populations reap the fruits of in-dustry, while they themselves have

INDIANS WANT TO REMAIN PROTEGES OF UNCLE SAMUEL

Washington (AP)-Indians of the west, who opposed the invasion of their lands by white pioneers, today are grateful for the protection of the government which conquered

Indian chiefs, representing tribes. which included the Yakimas of Washington; the Sloux, Cheyennes, and Crows of Montana, Wyoming and the Dakotas; together with the Flappers of Today Not So Hardy as Grandmas



Inset shows Mrs. Maria Storts Allen, 86, only surviving real Daughter of the American Revolution, who declares that the flapper of today, personified by Mary Astor, spend more money but aren't as hardy as flappers were in the olden times.

permitted what they regarded as injustices to pass unheeded.

Now the day of organization has arrived. Alba Julia disclosed the peasants in a new light. The gathering of Rumanian peasants, estimated at anywhere from 40,000 to 200,000, showed the sacrifices they were willing to make in time and effort to register dissatisfaction with the government. And the order and discipline in evidence at the assembly, as well as when the men dispersed quietly to resume their work in the fields, indicated that the land workers at least know how to control themselves. To onlook-ers the meeting had little other than a moral effect, as the peasants' demand upon the government to relinquish office was rejected by the

But political observers see in the meeting a close relation to the new movement, and as soon as the pressure of agricultural work has lifted, the campaign to better the lot of the peasant will no doubt be continued with even greater vigor. For generations the peasant has remained almost inarticulate. While social and industrial revolutions have proceeded and cultural systems have arisen, he has tolled on sub-missive, forbearing, patient as the gleaner depicted by Millais. But the peasant one stage removed from a serf has passed. An awakening has come. The peasant is demanding a "place in the sun," and in the new organization under his banner there resides a power to be reckoned with, its potentialities and ramifications not confined within the central and southeastern states of Europe but

entire tribal council of 40 braves of the Osages in Oklahoma, recently came to Washington to protest to Chairman Leavitt of the house Indian affairs committee against a bill which proposes to place certain Indian agencies in the hands of the

The bill, which was framed by the interior department, would permit states to assume the education, health and welfare work among the Indians, but the tribesmen assert they desire to remain under the protestion of the great white father-

the federal government. "Our house is warm now and we extending as far east, perhaps, as the coast of Siberia.

Ancient Lore Confirmed.

From Newark Star-Eagle. Recent medical recognition of the value of liver in the diet, especially as a blood builder in cases of anemia, recalls to some antiquarians the fact that the Indians always chose the livers of the animals they had trapped, leaving the rest of the flesh to the white men in division to the carcasses. This was then quoted as proof of the red man's primitive ignorance. Now it appears that without knowing any scientific reason for it, he was a practical cietician—by instinct combined perhaps with experience.

For many centuries Chinese physicians bases prescribed the dried

sicians have prescribed the dried and powdered head of the toadfish as a remedy for heart trouble. Now adrelin, most up-to-date drug for treatment of heart disease, has been found in the head glands of that

Surgeon General Hugh S. Cumming of the United States public health service, commenting upon those revelations, is quoted as advancing the rather sweeping idea that any custom that has held its own for generations no matter how little it had appeared to be supporter by science, is likely to have something back of it. Perhaps the horse chestnut of our granddaddles carried in the pocket to ward off rheumatism, and sniffed at by the present generation as a silly size. present generation as a silly superstition, may yet win scientific

are comfortable and want to remain as we are," Chief Noah Saluskin of the Yakimas told Leavitt in sign language and Yakima dialect.

Chief Robert Yellowtail of the Montana Crows, once a republican aspirant for congress, and Ch'ef Bacon Rind of the Oklahona Osages, were the other leaders of the protesting delegation.

How wide should a mourning band be? R. L. C. wide. It is of dull broadcloth on overcoats of winter clothing, and of serge on summer clothing

By Williams | Name 'Dark Continent"

Africa is called the "Dark conmore about Africa than anyone else. traversed its darkest part, and told the story of his travels under the title, aides, Surgeon Thomas Parke and Lieut. William Bonny, both published books in England after their return home, and others returned with them. So It is untrue that Stanley's white aides perished as claimed by A. Aloysius Smith, alias "Trader Horn." Leopold, king of the Belgians, financed the expedition for the relief of Emin Pasha and the exploration of the Conunder the Belgian flag.

The simile "Dark as Egypt" may relate to the fact that the Egyptians were superstitious, and, as people who were continually seeking omens, they avoided work on certain days .- Literary Digest.

Clothes Outgrown

Wearing the same clothes in which they were married 25 years ago, Mr. and Mrs. Walter E. Dow, of Dayton. Maine, held a reception at their home. The wedding garments were the chief interest, for most of the guests admitted they could not get into the clothes they wore a quarter of a century ago, even if they had them .- Indianapolis News.

Playing Their Parts "How is that new crime play?" "Fierce. Even the actors murder

mcir parts."

Man's type of true love is never to criticize the object of it.

Credited to Stanley

tinent" on account of the fact that it was for many years an unexplored region. Henry M. Stanley, who knew "In Darkest Africa." Stanley's white go. That is why the territory came

To Keep Bulbs Fresh When tulips, narclssus and other bulbs are used as cut flowers in the house, says Nature Magazine, they will keep fresh much longer if the cut ends are dipped in boiling water. Another way is to dissolve charcoal and camphor in the water.

Jerusalem in History

Jerusalem exists today, but the ancient city of Jerusalem was finally destroyed in its slege and capture by Titus in 70 A. D. Modern Jerusalem was planned 60 years later, although little is known of its history before the time of Constantine the Great.

His Viewpoint

"A very promising young man," we

a Great

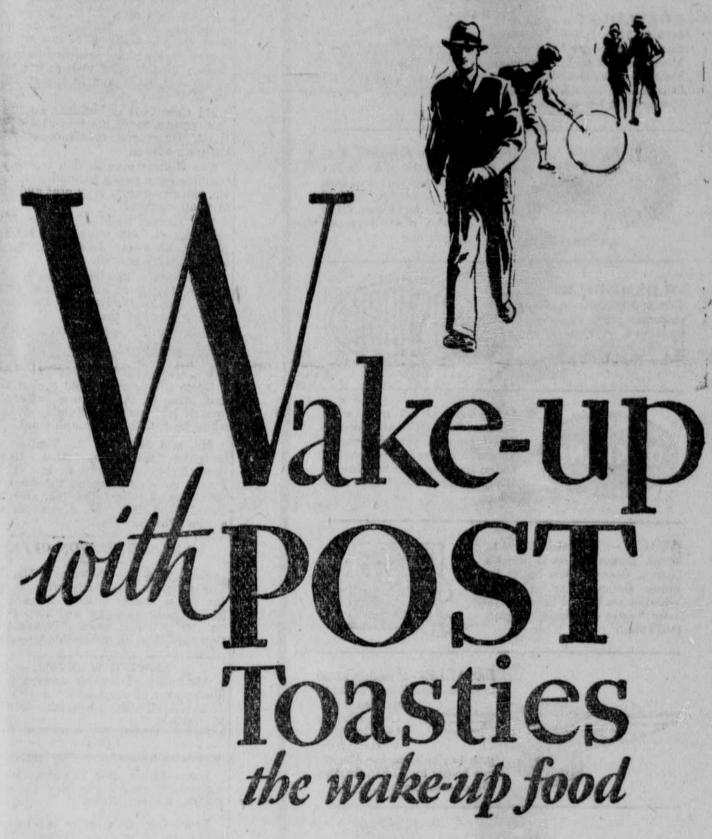
Energy Food

EVERYBOD

said. "He will do big things." "We have too thundering many 'going-to-doers' now," said old Festus Pester. "What we need are not men that are going to do, but those that have already done-we need 'didders,' not 'going-to-doers' or 'might-havedoners!' Hurrumph!"-Kansas City

Elephant's "Childhood" An elephant does not mature until it reaches the age of twenty-five

Dun-the future tense of due.



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