THE FELLOW THAT'S DOING HIS BEST.
You may talk of your battle acarred heroes
of martyrs and all of the reat,
tut there's another I think juas as worthg:-
To doesn't wear gold brald and tinsel Nut he's always where duty demands him
trumpet blare tells of h For fame he is never in quest:
he's always a hero, this fellow Who is alwayn found dolng his best. And I'm sure in the day of the judgment
When many ahall fall at the test, Chere'll be one who will pass without tromble
and the gatee of the heaventy The beautiful home of the best. Wis swing wice forme my here to enter-
The fellow that's dolng his bent.

## A MATTER OF BUSINESS <br> 

1
 rugys, but it bas been one of o
rules to give such a post as th to married men. I belleve ther comes to a married man
Mim more valuable
anfe in the position
"But, Mr. Johnson,", protested young Rigby, "there isn't a man on your
traveling force wion the for you, considering has done be te you gave me. If you'd give me an
chance at New York State I'd breals
the record." the record."
married first! No, you'll have to get ated Mr. Johnson as nigby tited to hold the place ope trie you can show me a m
certilicate we th talk business "You belong to a club here have apartments walting in town. Then you come in from your trips, to the th
mit, eh
Rigby
nodded his head.
it out and get a wit.
"What!" almost shouted Mr. John
aon, "do

your bumpligg around the country geurve never met a girt you
erioualy consider mariying? Bigby's mind traveled rapld'y orer
Het of acqualntances. He ralso. At head, and caught a pair of brow eyes watching him from the desk in
the far corner of sif. Jotunsin's oftlie. The eyee belonged vate stenographer.

## $\pm$ marry marry m

 Mr. Johnson.Rigby was standing up. He had
forgotten the brown eyes by the Sorgotten the brown eyes by this time.
Be uaually forgot girls just thls enaily. Eo usually forgot giris just this easily.
"But I'I tell you this much,; Mr. Jothason. I don't propose to let a litt.
thing ulke not having a wife stand toing like not having a wife stand
between me and that job. I'm going to get both tuside of two weeks." Johnson Manufacturlng Company, chuckled. He had liked nigby from the hour the lad had started out in
the Pennaylvanin coal territory to the Pennsylvania coal territory to 8 oh
Johnson shoes, but he would Johnson shoes, but he would net vary
his long-standing rule-the best Jobs to the married men
Willmet, who had long held the
New York teritory, was going into business for himself, and his position asking.
Charley Rigby crossed the square, his hands thrust deeply into his pockets, his hat pulled over
was thinking about giris.
was thinking about giris.
When his father's money had beon owept away by Ill-advised luvestments
he had cut loose from his mother's marriage with the visionary, easy-
getag Righy. Now be wtuned that he

Naturally of gentle breeding and instincts, he had not cared for the class of girls he met in his hife as a com-
merclal traveler, and he bad a lit of his futher's dreamy nature, wh ch carappy in good books.
There was the nurse who had tldel Im over the malarial fever, but sho
had told him the first day of his conalescence that she was engaged. The in Scranton had invilted him to dinner
overy time he called on her fatherut she was not Just the sort. And matrimony was a gamble, a
lottery, after all. it was just tha same whether you knew a girl a day
or a year. You never really knew her a year. You never really knew her
matil you married her. Lots of the narried men had told him so.
Then all of a sudden be reme the brown eyes that had watched hlm
during Johnson's mercllese cat during Johnson's merclless catechism.
Mferrifield, the bookkeeper, saunterSferrifield, the bookkeeper, saunter-
ed in for lunch, and Rigby welcomed him joyously. After a few desultory of the brown eyes. You remember Darnton, who was
killed in the Somerville collision tast nummer? Well, she's his dnughter,
Belle Darnton. I think her mother's olks have money, but she was to prond to ask help, and she lives with
her father's matden slster. I guess all they have is her little salary,"
Rigby tramped ten miles thro the parks that afternoon, and reached
a dectision. It was a decision. It was a concldence that
both should be very nearly alone th the world. And then her eyes were
appeallig. And he really knew ber, or often when Mr. Johnson bad been
hwry she had written him uitle notes on the rond.
That night he walked bome notes Miss Browneyes. The next night h afled, the third night he took her to the theater-but all the while the
brown eyes never met his. And Sunday night of the following week he asked her to marry blin. "Yew were four days of grace. "You know, I wou't bother you vory wishing that the eyes were not looking straight into his. "I'll-1'11 be on the road most of the time, and your aunt could stay with you-only in ${ }^{n}$
nuch better house-and really much better house-and really, 1'11 do
my best to make you happy The brow
sparks now.
"I'm glad you didn't have the im anythow. There to that much to your "But you couldn't make me happy.
Late you-"
She sald more, but Rigby could no exaetly recall it Perhaps he didn'
want to recall it want to recall it.
was quite enough.
And all of a sudden he realized that girl to hate hims. He wanted her to love him, wanted it more than any-
thing else in the world-even the po sition.
Three in the world-even the po Three days later Mr. Johnso
opened a letter from Rigby, dated a small Pennsylvania town. "I have changed my mind. I I
want the New York job until Than be wrote of sales and custom ers. Johnson dictated an answer to the business part of the letter ani
Ignored the reference to a future mar galge. the reference to a future mar-
He gave Rigby's letter to the brown eyed stenographer to file with the rest end the all-mportant paragraph more than once.

