HE BILYFRS' he Greatest January Sale AY MORNING, JAN. 8, AT 10:30



TO OUR PATRONS The Buyers have spoken-the Merchants have spoken-the Manu-'eople facturers have spoken. It was plain that prices had to come down, and so every factor in roduction rushed to meet the new state of mind. While there was this unstability and uncertainty this Storewaited-refused to buy-until the prices had reached their lowest point and settled, and market tendencies have become defined. At this time we bought goods at our own prices-prices so low that we did not believe it possible for th manufacturers to let loose of their Merchandise at the offers we made them. Cotton Goods-We believe priced the lowest right now until another cropils raised.

Wooi Goods

Prices Back Down to Earth Again

The slashing of prices to less than production cost, consequent upon the race of the retailers to liquidate their stocks, which began some time back, is spreading across the country.

Here this month the public will be offered bargains which, when selling price is compared with the actual cost, may not be possible again in years.

