

# **Mothers Know That Genuine Castoria** Bears the Signature For Over Thirty Years

## DRUGGISTS! VICK'S VAPORUB SHORTAGE OVERCOME AT LAST

November, Which Was Postponed on Account of the Influenza Epidemic, Is Now Re-instated — Good During the his days riding freight cars in—we Month of March.

OVER ONE MILLION JARS OF VAPORUB PRODUCED EACH WEEK

It is with pride that we announce to the drug trade that the shortage of Vick's VapoRub, which has lasted since tast October, is now overcome. Since January 1st, we have been running our taboratory twenty-three and a half bours out of every twenty-four. Last week we shipped the last of our back orders, and retail druggists, therefore, are no longer requested to order in 143 JARS OF VAPORUB EVERY small quantities only.

NOVEMBER DEAL RE-INSTATED put on last November and which had to running day and night. To feed our be postponed on account of the short- automatic machines, which drop out age of VapoRub, is re-instated for the one hundred and forty-three jars of month of March. This allows a dis- VapoRub a minute or one million and count of 10% on shipments from job- eighty thousand weekly, has required bers' stock of quantities of from 1 to a force of 500 people. Our Cafe De-6 gross. 5% of this discount is allowed partment, created for the benefit of by the tobber and 5% by us.

place their orders immediately, so that the jobbers will be able to get prompt shipments to them.

DRUG TRADE DURING THE INFLUENZA EPIDEMIC.

-retail, wholesale and manufacturing United States. -for what they accomplished during the recent influenza epidemic. The was unexpected and overwhelming, on Vick's almost exclusively, and to this demand they responded nobly. Retail druggists kept open day the country, from Caliand night and slept where they drop- fornia to Maine, and ped behind the prescription counter, from the Great Lakes Wholesale druggists called their sales- to the Gulf, have found men off the read to help fill orders- Vick's VapoRub the hundreds wired us to ship Vick's Vapo- ideal home remedy for Rub by the quickest route, regardless croup and cold trouof expense.

part. We scoured the country for raw materials-our Traffic Manager spent shipped raw materials in carload lots by express and pleaded with manufacturers to increase their deliveries to us.

But it was a slow process. Some of our raw materials are produced only in Japan-supplies in this country were low and shipments required three months to come from the Far East. Then we had to recruit and train skilled labor. We brought our salesmen into the factory and trained them as foremen. We invented new machinery, and managed to install it on Christmas Day, so as not to interfere with our daily production.

MINUTE DAY AND NIGHT

By January 1st we had everything ready to put on our night shift, and This deal, which we had expected to since then our laboratory has been these workers, served 7,000 meals dur-We advise the retail druggists to ing the month of January alone.

13 MILLION JARS OF VAPORUB DISTRIBUTED SINCE OCTOBER. An idea of the work we have ac-THANKS OF THE PUBLIC DUE THE complished this fall may be given by our production figures-13,028,976 jars of VapoRub manufactured and The thanks of the American public distributed since last October-one jar are certainly due the entire drug trade for every two families in the entire

During the influenza epidemic Vick's VapoRub was used as an external apwar caused a shortage of physicians- plication in connection with the physinurses were almost impossible to ob- cian's treatment, and thousands of peotain—the demand on the drug trade pie, unable to obtain a doctor, relied

ful yesterday."



How to Relieve DEAFNESS

Science has at last devised a remarkable instrument for the treatment of Deafness. Just a few minutes application in your own home each day is required leave testify to wonderful restoration of hearing. If you have head noises—if you are only slightly sard of hearing or almost totally deaf, don't delay—the Aurasage may be the means of bringing back rour hearing. Wonderful New Method. The atmesse calls into play the dormant organs of the sar, strengthens them by exercise and breaks down the sar, strengthens them by exercise and breaks down the saturity congestion which causes 16% of all deafness. Try the Aurasage ten days free in your own home without a penny in advance—we gladly send to you by propad parcel, post—no one to you if it fails to help your bearing. Write today for valuable booklet and our great Fit Hell offer of the new 16 Tone Mears Har Fhone. Address MEARS EAR PHONE CO. Dept. 48, 40 W. Sath St. New York City

Colds Grow Better surprisingly soon, throat inflammation disappears, irritation is relieved and throat tick-ling stops, when you use reliable, time-tested

"Bliggins seemed exceedingly thank-

"Yes. But he somehow manages to make his gratitude sound like sheer personal boasting."

The Cuticura Tollet Trio Having cleared your skin keep it clear by making Cuticura your every-day tollet preparations. The soap to cleanse and purify, the Ointment to soothe and heal, the Talcum to powder and per-No tollet table is complete without them. 25c everywhere,-Adv.

German Gas. "Tell me about mustard gas. What sort of stuff is it?" "Well, It's not exactly a relish."

A Wholesome, Cleansing, OUF Retreshing and Healing Lotion - Murine for Redness, Soreness, Granulation, Itching and Burning
of the Eyes or Eyelids;
"2 Drops" After the Movies, Motoring or Golf
will win your confidence. Ask Your Druggist
for Murine when your Eyes Need Care. Mu
Murine Eye Remedy Co., Chicago



HOW TO SET A HEN PROPERLY

Nest Should Be in Some Quiet Place Where She Won't Be Disturbed-Handle Carefully.

Prepared by the United States Department of Agriculture.) The first sign of a hen being broody

(wanting to set) is that she stays longer on the nest when laying, and on being approached will quite likely remain and make a clucking noise, ruffle her feathers and peck at the intruder. When it is noted that a hen sets on a nest from two to three nights in succession and that the feathers are disappearing from her breast which should feel hot to the hand, she is ready to be transferred for setting to a nest which has pre-



Well-Selected Flock of Young Hens of Uniform Size.

viously been prepared. The normal temperature of a hen is from 106 to 107 degrees F., which varies slightly during incubation.

The nest should be in some quiet, out-of-the-way place, where the sitting hen will not be disturbed. Move her from the regular laying nest at night and handle her carefully in doing so. Put a china egg or two in the nest where she is to sit and place a board over the opening so that she cannot get off.

Toward the evening of the second day quietly go in where she is sitting, leave some feed and water, remove the board from the front or top of the nest, and let the hen come off when she is ready. Should she return to the nest after feeding remove the china egg or eggs and put under those that are to be incubated. If the nests are slightly darkened the hens are less likely to become restless,

At hatching time they should be confined and not be disturbed until the hatch is completed, unless they become restless, when it may be best to remove the chicks that are hatched first. In cool weather it is best not to put more than ten eggs under a hen, while later in the spring one can put twelve to fifteen, according to the size of the Dust the hen thoroughly with insect

powder, and in applying the powder hold the hen by the feet, the hend down, working the powder well into the feathers, giving special attention to regions around the vent and under the wings. The powder should also be sprinkled in the nest.



Guineas, like geese and pigeons, pair when the number of males and females s equal.

The turkey does not fully mature until two years old, and is at its best at three years.

Sometimes the old hens of the heavy breeds will not need fattening, as they have a tendency to take on fat with

The poultry house should have no draughts; it should be clean and kept clean and no damp floors should be tolerated.

A fowl consumes about three ounces of mush in the morning, two ounces of grain at noon, and four ounces of grain at the evening feed.

Proper equipment in the poultryhouse often is the deciding factor in successful poultry keeping and should be given due consideration.

Hens lay best in damp weather, even during winter. It will be noticed that they are more prolific during showery spells than they are when it is dry-The theory is that moisture produces expansion and growth, whereas dry

# GIRLS! LOTS OF

A small bottle of "Danderine" makes hair thick, glossy and wavy.

Removes all dandruff, stops itching scalp and falling hair.



To be possessed of a head of heavy, beautiful hair; soft, lustrous, fluffy, wavy and free from dandruff is merely a matter of using a little Danderine.

It is easy and inexpensive to have nice, soft hair and lots of it. Just get a small bottle of Knowlton' Danderine now-it costs but a few cents-all drug stores recommend it-apply a little as directed and within ten minutes there will be an appearance of abundance, freshness, fluffiness and an incomparable gloss and lustre, and try as you will you cannot find a trace of dandruff or falling hair; but your real surprise will be after about two weeks' use, when you will see new hair-fine and downy at first-yes-but really new hair-sprouting out all over your scalp -Danderine is, we believe, the only sure hair grower, destroyer of dendruff and cure for itchy scalp, and it

never fails to stop falling hair at once, If you want to prove how pretty and soft your hair really is, moisten a cloth with a little Danderine and carefully draw it through your hair-taking one small strand at a time. Your hair will be soft, glossy and beautiful in just a few moments-a delightful surprise awaits everyone who tries this, Adv.

He Had Had His Medicine. Ma-There's a good little boy. Take

your medicine like father does. be such a stickler for the little nice-Jimmie-Aw shucks! When father ties of social form as Dollttle. takes his he always says that word you licked me once for sayin'.

Red Cross Ball Blue should be used in every home. It makes clothes white as snow and never injures the fabric. AH good grocers, 5c.

Downtrodden Aristocracy. "Jinks is walking on his uppers." "What! Has he joined the BoisheOut of Pain to Comfort! Proved Safe by Millions !

For Pain Headache Toothache Earache Rheumatism Lumbago



Colds Grippe Influenzal-Colds Stiff Neck Joint Pains

Adults-Take one or two "Bayer Tablets of Aspirin" with water. If necessary, repeat dose three times a day, after meals,

Ask for and Insist Upon

#### "Bayer Tablets of Aspirin"

American owned-Entirely!

20 cent Bayer packages-also larger Bayer packages. ·Buy Bayer packages only-Get original package.

Aspirin is the trade mark of Bayer Manufacture of Monoaceticacidester of Salleylleaeld

Snapping It Back.

"Hey! You, there, with the sorrel top!" snarled a customer in the rapid street and kissed each other rapturfire restaurant. "My order's been in twenty minutes, and I don't want to wait all day for it. See?"

"What you want ain't what you need!" retorted Claudine, the waitress. "You need a book on etiquette. If manners had been raining down Journal. from Heaven forty days and nights you'd still be a rube. Try that on your canary!"-Kansas City Star.

Lives 200 Years!

have unusual merit.

Shameful. Two very pretty girls met on the ously. Two young men watched the meeting. "There's another of those things that are so unfair," said one.

"What is that?" asked his friend. He pointed to the scene: "Women doing men's work."-Ladies' Home

#### SPRAINS! RUB PAINS AND SWELLING AWAY

Don't suffer! Go about your dutles-Relief comes the moment you Apply "St. Jacobs Liniment."

Don't stay crippled! Rub this sooth

For more than 200 years, Haarlem Oil, the famous national remedy of Holland, has been recognized as an infallible relief from all forms of kidney and bladder dis-orders. Its very age is proof that it must ing, penetrating liniment right into the sprain, ache or strain, and out comes pain, soreness, stiffness and swelling, have unusual merit.

If you are troubled with pains or aches in the back, feel tired in the morning, headaches, indigestion, insomnia, painful or too frequent passage of urine, irritation or stone in the bladder, you will almost certainly find relief in GOLD MEDAL Haarlem Oil Capsules. This is the good old remedy that has stood the test for hundreds of years, prepared in the proper quantity and convenient form to take. It is imported direct from Holland laboratories, and you can get it at any drug store. It is a standard, old-time home remedy and needs no introduction. Each capsule contains one dose of five drops and is pleasant and easy to take. They will quickly relieve those stiffened joints, that backache, rheumatism, lumbago, sciatica, gall stones, gravel, "brick dust," etc. Your money promptly refunded if they do not relieve you. But be sure to get the genuine GOLD MEDAL brand. In boxes, three sizes.—Adv. Nothing else penetrates, heals and strengthens the injured muscles, nerves, tendons and ligaments so promptly. It doesn't burn or discolor the skin and can not cause injury. Don't suffer! Get a small trial bottle from any drug store now-limber up ! Rub the misery right out. A moment after "St. Jacobs Liniment" is applied you can not feel the slightest pain or

regular duties. "St. Jacobs Liniment" conquers pain, It has been used effectively for sprains strains, soreness and stiffness for 60 years-six gold medal awards.-Adv.

soreness, and you can go about you

Misunderstanding.

She-What do you think? A bat nearly got in my head last night. He-You're lucky. Mine always Muggins-I never knew any one to in my feet

> It takes Congress to settle a strike, but an unruly stomach is subdued by Garfield Tea.—Adv.

Usually a pig man is too busy running his own business to bother about other people's.

Keep your liver active, your bowels clear by taking Dr. Pierce's Pleasant Pellets and you'll keep healthy, wealthy and wise. Adv.

Many a man works overtime trying to convince himself that he is honest

## **Bake More** Save More

Buggins - Yes: Dolittle wouldn't

even go to work unless he had received

an engraved invitation.-Philadelphia

More married couples would be hap-

Sin has many tools, but a lie is the

handle that fits them all.-Oliver Wen-

py if the husband was deaf and the

wife blind.

dell Holmes

More and more, thoughtful women are decreasing the cost of living by increasing the variety of their home baking. They have learned to bake the Royal way with fewer eggs. They have found that more baked foods mean less meat. They have further discovered that their baking keeps fresh longer when made with

## ROYAL Baking Powder

Absolutely Pure

In many recipes, only half as many eggs are required, in some none at all, if an additional quantity of Royal Baking Powder is used, about a teaspoonful in place of each egg omitted.

Try it with your favorite recipes

Royal Contains No Alum-

Leaves No Bitter Taste