THE ALLIANCE HENALD LLOYD C. THOMAS, Bostinese manager GOHN W. THOMAS, Editor
GEOGE EDICK, City Ealitor

THE HERALD PUBLISHING COMPANY
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## If Tou Only Knew the Labor Thai Goes Into Every "Ad," You Would Never Skip Another One

Every little t:ree-line item you read has turned the wheels of so grest fatory. Every time you see a cut price the number of gray he the the worid has been increased.

its way into print. One advertisement in Philadel ever finds years ago opened up the copper mines in Colorado six months perore it ever appeared. A thousand miners began digging cop were going to be advertised.
You see perhaps some piece of muslin wear advertised her whose trimming is pretty, or some gown whose design is elegant The chances are that a hundred styles were discarded or changed
to get this one for you. And all the while the buyer of your favorite store was picking and choosing he had you in mind He was building the advertisement that and please your fancy and your pocketbook

If you had been there you would have heard him telling the manufacturer, "My customers are particular. They must have the best that there is at the lowest price that can be made. You' got to give me something better than you give to anyone else.

Every one of these buyers is nghting for you, and it is up
you to show your loyalty to them.
The store that advertises to trick its customers is almost
in this present day.
Iany a time you find a bargain that turns out better than the cidvertisement claimed it to be, and you think somebody somewhere, has made a mistake. But there was no mistake. It was put there purposely to win your contidence.

Every ounce of human ingenuity is brought to bear upon the atvertising of the present day. To write the real story of a siug

These merchants who have figured on costs till their eyes gave out; these buyers who have studied every angle of their they have done for yon. And the least you can do is to read what they have to say.

The report of all their efforts is in this paper today. The advertising news to you should be interesting news after this.

Herald Readers Should Read
The Ads In This Paper


##  tween Central setool and Nebrasha Roming House Finder leave at Herald ottice and receive reward. 50-1t

 Total of 95 Cases Listed-Looks 10 Busy - Jurymen Are Drawn The next term of the Box Butt| FOR RENT |
| :---: |
| Furnished toom for rent in modern residence close to down-town business district. Furnace heat and both. Phone 175. |
| $\begin{aligned} & \text { FOR RENT-3 modern rom } \\ & \text { er fashion shop. Call Ash } 309 \\ & 50-1 t-7811 \end{aligned}$ |
| ROOMS FOR RENT - 132 enne Avenue, Alliance, Nebr 44-tf-7682 |
| VOR RENT rooms, 321 Big Horn. nut 8092. <br> 48-22-77988 |
| WANTED |
| LADY COOK WANTED, withou <br> chatdren. For ranch work.Phone <br> $39-\mathrm{tf}$ <br> 71 . |
| FOR SALE |



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SECTION-FLOORED SWINE PEN Both Sleeping and Feeding Space Can
Be Arranged With Flooring to

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2 by thingh sunf, and rests on cleats in
the bottou or the pen.
MAKING MOST OUT OF SHEEP
MAKING MOST OUT OF SHEEP
Animale Must
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- Do
Not Fail
Supply of Wur Water.
 success with the inerease, and if they
are allowed to go through the summer a poor scrawny condition, It win
ike more feed to fonish then in th fall and the ones that are hept to
breelling stock will be untit to start Our green pastures will help us fealy in feeding them, hald is thwe sorghum tor thow plentiful
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Soils and Wheat.
 he United States bureau of chemil oil will be tested under tdentical
mospheric conditions. mospheric conditions. The proz
contemplates transporung to the



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Grand Island, Nebraska
Our Motto: "Service and a Square Deal" Tuestay and Wednesday. Private
For Information write or wire us

