



HOW TO BUY A PIANO

No sensible person ever makes a purchase of an expensive article or makes an investment involving the outlay of a considerable sum of money without first knowing something about the value of the article purchased or of the investment

Why should the purchase of a musical instrument be an exception to the rule ?

It should not; but there are many people who purchase pianos who depend altogether upon the word of the salesman for their information. And when it is too late to correct their mistake, they find they have purchased an inferior instrument for which they paid a fancy price.

The First Thing

to do, if you contemplate becoming the owner of a piano, is to learn how to judge an instrument for yourself. By calling at THRELKELD'S you can secure free of charge a booklet entitled, "How to Buy a Piano." It is filled with

VALUABLE INFORMATION

on pianos that will mean dollars saved and increased satisfaction, if you buy an instrument. You are welcome to the booklet whether you purchase of me or not.

Crown your Home with a CROWN PIANO



In Tone, Touch and Action almost Human

If you want a strictly high-class instrument and will investigate, you will find that I can save you from \$75 to \$125 on that class of piano

T. J. THRELKELD

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