## THOUGHTS ON BUSINESS

waldo pondray warren

RUNNING DOWN AN ERROR $I^{\mathrm{N}}$ the talking with a aucosestul) business manager not long ago
the subjoct of correeting eerrors came up. 1 asked him: made a mistaker
the mistake en the employe," he said, "and on the nature take due to ignoranne than for one due to carelessness. But 1 oo rot believe in abusing an employe for a miatake. I tako
the attitude that teels badily about it. I don't try to smooth it over, but let he selfcenviction be his punistiment
-Und what at about correcting 1 require him to took into the matter and report to me, and show me fust oxactiy how the mistake happened. Ho uually knows that point better than anyone elieo can toil
him. I question him quietly until he admits that it was juut him. I question him quietly until he admits that it wat juust
because he let it go, or bocause he assumed some point withbecaus he hef ief go, or booause he assumed some point with-
out inventigation, or some sueh reason. Nearly every misetake can be traced back to some suurce of that kind. When the roal reason is brought to light we taik it over as the ocea-
ion warrants, and $\mid$ make aure that he correots the underly. ing thought which gave occasion for the error. This gives fair assurance that asimiar mine
That to better than mere scolding.
${ }^{m}$ Celebrated Jackson AUTOMOBILE


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Palmer in the Egysetian parior or the the day that "Sophy,"
coached by her splendidly equilpped coached by her splendidily equipped
sister, Mrs. Heaton Oustey, was, "un.
beknownst" to the peepers,


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