

## THOUGHTS ON BUSINESS

BY  
WALDO PONDRAY WARREN

### SELECTING A MAN

PICKING out the right man for the place, it often measures the difference between success and failure in a business. More often it measures the difference between a moderate success and a phenomenal one.

Twenty or more years ago a carriage factory was started with the idea of doing things in an original way, and a man was chosen to carry out the idea. He had had no previous experience in that line, but he had the right idea and grasped the plan enthusiastically. The work began on a simple scale, so that the inexperienced man was able to feel his way. The business grew until it attained great proportions. The same man is still at the head of it, not as the owner, but as the manager. He proved to be the right man for the place. It would be difficult to imagine how he might have made the business more successful in that particular line.

In thinking of this the thought occurred to me, suppose some other man had been chosen in the beginning. Suppose he had had wide experience, but a different idea. He might have made more rapid progress at the start, or he might have turned the whole business into other channels and have given it a different character. He might not have been able to grow up with it, or might have left it after the first year's trial. The present greatness of the business might have been unknown to-day if it hadn't been that the right man was chosen when the business was small.

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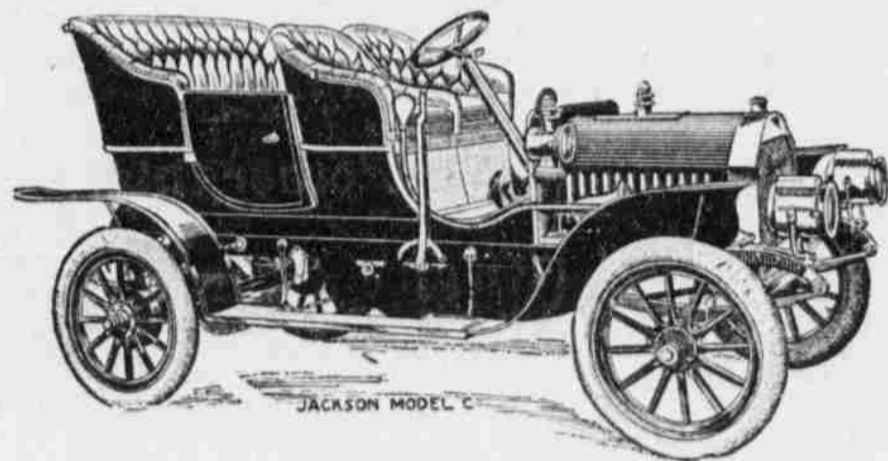
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## Public Should Not Interfere With Railroad Management.



By THEODORE P. SHONTS.

THE PEOPLE SHOULD BE EDUCATED TO HOLD THEIR DIRECTORS, THE MEN WHOM THEY ELECT TO ENACT THEIR LAWS AND CONDUCT THEIR AFFAIRS, TO THE SAME RESPONSIBILITY THAT STOCKHOLDERS IN A PRIVATE CORPORATION DEMAND OF THE DIRECTORS WHOM THEY ELECT. IT IS NOT SUFFICIENT THAT PUBLIC OFFICIALS BE SIMPLY HONEST. THEY MUST DISPLAY WISDOM AND FORESIGHT THE SAME AS IS REQUIRED IN PRIVATE LIFE.

Honestly conceived laws to compel a service that will meet with the reasonable approval of the patrons of a road and prevent discriminations, stock watering and stock jobbery are right and proper, but to go far beyond that and impose UNREASONABLE BURDENS AND UNFAIR RESTRICTIONS looks to the defeat of the very purpose which it is sought to attain.

WE STILL HAVE HOPE THAT WE ARE GOING TO BE LET ALONE AND ALLOWED TO RUN OUR OWN BUSINESS. DESTROY THAT HOPE AND WE WILL HAVE IN THIS COUNTRY AN ERA OF MISERY THAT WILL SEND TO ETERNAL DAMNATION THOSE WHO ARE RESPONSIBLE FOR IT. THE SMOKELESS CHIMNEY, THE SILENT FORGE AND THE IDLE HAMMER WILL SPELL THE STORY.

GOVERNMENT INTERFERENCE, which has led the railroad heads to fear that the operation of the roads is to be taken out of their hands and turned over to commissions, is THE GREATEST MENACE TO THE COUNTRY'S GROWTH TODAY.

### Let Children Be Children.

By Professor MICHAEL VINCENT O'SHEA of Wisconsin University.

OVERESTIMATION IS THE BIGGEST PROBLEM THAT CONFRONTS US IN THE EDUCATION AND BRINGING UP OF OUR CITY CHILDREN. DEGENERACY AND MENTAL DEFICIENCY IN A FEW GENERATIONS WILL BE THE RESULT OF THE PRESENT SYSTEM OF LIFE IF WE DO NOT CALL A HALT TO THE NERVOUS STRAIN AND UNHEALTHY AMUSEMENTS THAT WE NOW SUBSTITUTE FOR CHILD PLAY.

We have the example of the old world to warn us against our present course of OVERSTIMULATING OUR GROWING CHILDREN. There are more mentally deficient and degenerate persons in Italy than in any other country, and that is because the YOUNG LEAD AN ADULT LIFE AND ARE EARLY FORCED INTO MATURITY by the life lived in the noise and publicity of the streets.

GERMANY HAS FORGED AHEAD AS A NATION BECAUSE IT HAS SOLVED THE EDUCATIONAL PROBLEMS BY KEEPING ITS CHILD LIFE SIMPLE, BY CULTIVATING NATURAL AND INDUSTRIAL TENDENCIES AND BY SAFEGUARDING HEALTH.

What we need in America is to DRAW OUR CHILDREN AWAY FROM THE NERVE DESTROYING AMUSEMENTS, PROVIDE THEM WITH AMPLE PLAY FACILITIES remote from the confusion of the streets, and in school emphasize the industrial, manual and artistic rather than the MERELY TECHNICAL.

## Intercourse With United States Always Beneficial.

By JOAQUIM NALUCA, Brazilian Ambassador.

MUCH as the future generations will wonder at the progress of our time they will wonder still more that the two great sections of our continent remained so late in history almost UNKNOWN TO EACH OTHER. The United States, with its high civilization, CAN DO NO WRONG TO ANY NATION. Intimate contact with you will, under whatever conditions, BRING ONLY GOOD AND PROGRESS TO THE OTHER PARTY.

THE ONLY CERTAIN EFFECT I CAN SEE OF A PERMANENT AND INTIMATE INTERCOURSE OF LATIN AMERICA WITH YOU IS THAT IT WOULD BE SLOWLY AMERICANIZED—THAT IS, THAT IT WOULD BE IN DIFFERENT MEASURES PENETRATED WITH YOUR OPTIMISM, YOUR SELF RELIANCE AND YOUR ENERGY.

## National Degeneracy Our Chief Menace.

By Dr. ALLAN McLANE HAMILTON, Insanity Expert.

NATIONAL degeneracy, I am afraid, is our chief menace. I take New York as a fair example of general standards. OUR BOHEMIANISM IS BRUTAL, VULGAR. It has no fellowship or camaraderie in it. It is a region of cafes and restaurants, where men and women prey upon one another. OUR SOCIETY IS IMITATED WITHOUT ORIGINALITY, with absurd exhibitions of loud taste and ill proportioned artistry.

WE ARE FREE TO THE VERGE OF OPEN REVOLT AGAINST THE LAWS OF MOSES, THAT ARE NEEDED, BUT IGNORED.

We have all the license of foreign decadence, with a UNIQUE DEGENERACY OF OUR OWN that no foreign city would endure because OF ITS CRUELTY, ITS SAVAGERY. We read chiefly false exaggerations of science and outrageous exposes of forbidden crimes. Of course, press censorship is impossible in the present state of political conflict.

I CONSIDER THAT A LARGE PART OF THE SO CALLED EMOTIONAL INSANITY THAT LEADS TO CRIME IN NEW YORK IS DUE TO THESE SENSATIONALLY FALSE AND BLATANT EXPOSURES IN CERTAIN NEWSPAPERS OF DISASTERS THAT WE NEVER HEARD OF BEFORE AND WOULD NEVER HEAR OF AGAIN EXCEPT FOR THEIR IMPRESSION UPON HALF FORMED MINDS AND YOUNG PEOPLE.

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