

NEWS OF INTEREST FROM IOWA

COUNCIL BLUFFS

Minor Mention. Davis, drugs. Stockert sells carpets.

Diamonds as an investment. Talk to Leffert about it. Mr. and Mrs. J. Mele of Twenty-third street are the parents of a baby girl.

Before getting up upholstery. Mattress making, repairing and refinishing done at the prices of the Morgan Upholstery Co., 31 Broadway, next to Alexander's store. Tel. for quick orders. Bell 330, Ind. 59, red.

At the meeting yesterday of the creditors of W. S. Hewitson, bankrupt, Robert B. Wallace, who was acting as receiver, was appointed trustee. The stock of the Hewitson store, consisting of art goods, wall paper, etc., will be sold at public auction at 10 o'clock next Saturday morning.

Eight livery and phaetons. We have good reliable and gentle horses for people who desire to take a drive in the city and fast driving horses, if you desire them. Grand livery, 101 and 103 E. Minnick, proprietors.

Gasoline and Oil Stores. Warranted full cabinet, two brass burners, gasolene stove, E. New Perfection oil stove, \$12. Open up from \$1.50. See our line before you buy. J. Zoller Mer. Co., 100-102-104-106 Broadway. Phone 320.

Graduation gifts at O. Mauth's, 225 West Broadway. Thousands for Y. M. C. A. The donation of \$1,000 from a friend, who declined to have his name made public, brought the Young Men's Christian association building fund yesterday over the \$50,000 mark.

One Agent Wanted. Each Small Town to Sell Our Ice Cream. We guarantee our ice cream to be as good as any made in the city. If you wish the best ice cream at real low prices, write for particulars.

N. P. JORGENSEN. 604 S. Main. Phone 381. Council Bluffs, Ia. City Scavenger. I haul dead animals, 10 per head. Garbage, ashes, manure and all rubbish clean vaults and cesspools. All work done by day or week. Calls promptly attended to.

FIGHT CATALOGUE HOUSES

Lumber and Hardware Dealers Talk of Means of Holding Their Trade.

Session Held Behind Closed Doors. Minneapolis Man Advises Cutting of Prices as the Best Method of Holding the Trade for Local Dealers.

Between thirty and forty lumber dealers from the various towns within a radius of seventy-five miles from Council Bluffs gathered yesterday afternoon in the rooms of the Commercial club to discuss ways and means to meet the competition of the catalogue houses.

The remedy suggested by Mr. Hollis is to cut their prices where necessary to meet those of the catalogue houses and even to sell at actual cost in order to keep business at home. The catalogue houses, while not selling lumber in the rough, cut deeply into the trade of the lumber dealers by immense sales of ready put up sashes, doors and mill work of every description.

Mr. Hollis in his talk said the catalogue houses were making deep inroads into the retail business of the country lumber and hardware dealers. He cited the case of one of the large catalogue houses which he said was credited with having done no less than \$50,000 worth of business during 1906.

Mr. Hollis said that it was only in the last few years that the country retail merchants were beginning to realize the immense volume of business they were losing by reason of the patronage extended the catalogue houses by the farmers. He said that investigation showed that in two and three towns which he named, the catalogue houses were making deep inroads into the retail business of those two places.

The dealers from the small towns present were anxious to know how they could do as well as possible in the business as the catalogue houses by the farmers of their respective communities and if they did so, they would soon realize that there was need for them to devise ways and means to meet this competition and that the best way to do so would be to cut their prices down to cost, if necessary, rather than allow the business to get away from them and go to the catalogue houses.

Hot Weather Specials. Three-quarters-inch garden hose, per foot, up from 5 cents. Brass hose nozzle, 40 cents. Hardwood hose reel, 90 cents. Reins for garden hose, etc. J. Zoller Mer. Co., 100-102-104-106 Broadway. Phone 320.

Sunday Services. First Presbyterian church. Rev. Marcus W. Moore, minister; 10:30 a. m., morning worship; 7:30 p. m., evening service. "The Philosophy of Life"; special music singing and evening. First Christian church, Rev. J. A. McCreesh, pastor; Bible school at 9:45 a. m., preaching at 11 a. m., theme, "Brotherly Love"; communion at noon. Endeavor at 7 p. m., preaching at 8 p. m., theme, "Why I Am a Christian Only"; music under direction of choir.

Second Presbyterian church, Rev. Grant E. Wilmer, pastor. Preaching services at 10:30 a. m. and 8 p. m. Sunday school will be at 12:05 p. m. and young people's meeting at 7 p. m. First Church of Christ, Scientist, will hold services in the auditorium of the public library building at 11 a. m., when the subject of the lesson and sermon will be "Body and Body." Sunday school will be at 11:15 a. m. and the regular midweek testimony meeting Wednesday evening at 8 o'clock.

Wanted—Girls in candy factory. John G. Woodward & Co., the Candy Men, Council Bluffs, Ia.

Second-hand organs, from \$0 up, at the Bourgeois Piano House. All kinds of talking machines, flat and round record, 225 Broadway, where the organ stands upon the building.

WILLING TO SETTLE FOR LAND. Road Practically Concedes State's Ownership to Cut-Off. The Illinois Central railroad has practically conceded that the state of Iowa has the title to the land on the west side of the Missouri river, known as Cut-Off, which is involved in the litigation resulting from the attempt of Charles H. Hansen of this city to acquire ownership by purchase from the state under the law giving the right to the state to sell all abandoned river and lake beds in January of this year.

On account of the special assignment of the personal injury suit of Millie Kosky against the Nebraska Telephone company, which is now on for Monday, it now looks as if the trial of Pat Crowe will not be begun before Tuesday.

Decorated with dark red carnations and ferns. Covers were laid for twenty. Mrs. M. Chalfon left Tuesday for Prescott, Ia., to visit his daughter, Mrs. W. H. Dickey, and family. He will visit in Farmington and Iowa. He will return to this city in the fall.

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ROOMS FURNISHED COMPLETE FOR... \$59.50. BEDROOM. A Complete Outfit for this Room—Cash \$2.00—Balance 80c Weekly. DINING ROOM. A Complete Outfit for this Room—Cash \$2.00—Balance 80c Weekly. KITCHEN. A Complete Outfit for this Room—Cash \$1.50—Balance 80c Weekly.

UNION OUTFITTING CO. 1315-17-19 FARNAM ST. LOOK FOR THE RED AND GOLD SIGN. Extra Special Free Gift Offer. We will give away ABSOLUTELY FREE with every purchase amounting to \$50.00 or over this rich, massive Punch Bowl and 12 pretty Punch Cups. It does not make any difference whether you buy for cash or on credit—just get FREE! If you purchase \$50.00 worth of goods, and we deliver it to your house with the goods.

DR. MCGREW \$600 WILL CURE YOU for... PAY WHAT YOU CAN and begin your treatment now. Men, I have a treatment especially adapted to all your ailments; 23 years' experience makes it possible for me to cure where all others fail—25 years in Omaha. Treatment by mail.

THE VERY BEST. John Foster's Oxfords are known to expert shoemen and wearers of high grade shoes to be the best fitting, best appearing and best wearing that are made. We have your size. Let us show them to you. Hamilton's Shoe Store, always reliable, 412 Broadway.

IOWA CLUB WOMEN SEPARATE. Oaklawn Meetings End with Four-Course Breakfast and Reception. OSKALOOSA, Ia., May 18.—(Special Telegram)—The final function of the Iowa Federation of Women's clubs was a reception tendered by the outgoing board of officers to the incoming. A four-course breakfast was served by the women's guild of St. James' Episcopal church at the residence of Mrs. Warren Kaubach.

FOR THE BENEFIT OF OUR Out-of-Town Customers. Each year our business with patrons in towns adjacent to Council Bluffs is growing, due to our excellent shipping facilities and large and up-to-date stock. We, however, wish to increase this business and Invite Your Mail Orders which will receive our prompt and most careful attention.

A. A. CLARK & CO. LOAN MONEY ON HORSES, CATTLE AND HOUSEHOLD FURNITURE. And any Chattel Security at one-half the usual rates. Twenty years of successful business. Corner Main and Broadway, Over American Express. Both Phones 217. No connection with Clark Mortgage Co. 270 P. TITLEY, Mgr.