THE OMAHA SUNDAY BEE

FOUNDED BY EDWARD ROSEWATER. VICTOR ROSEWATER, EDITOR.

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STATEMENT OF CIRCULATION. State of Nebraska Douglas County, es: Charles C. Rosewater, general manager of The Bee Publishing company, being fully sworn, says that the actual number of full and complete copies of The Daily Morning. Evening and Sunday Bee printed doring the month of October, 1907, was as follows:

1	36,970	17	. 36,7
2	36,690	18	36,8
3	36,600	19	-
4	36,360	20	1000
8	36,650	21	36,6
6	35,500	22	36,9
7	36,440	28	100
8	36,520	24	
9	36,700	20	36,7
10	36,850	26	36,7
11,,,,,,,,	36,490	27	Controlled Class
12	36,530	28	
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Total			,139,4

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CHARLES C. ROSEWATER, General Manager. Subscribed in my presence and sworn to before me this 1st day of November, 1997.

ROBERT HUNTER, Notary Public.

WHEN OUT OF TOWN. Subscribers leaving the city temporarily should have The Bec mailed to them. Address will be changed as often as requested.

For an old man, it turns out that Judge Reese can still run pretty well.

Naturally, the Cannon boom may be expected to make a good deal of noise.

Senator Foraker declares he will never ride on the Taft bandwagon. Probably not, if Mr. Taft knows it.

It should be remembered also that Mr. Bryan made a number of speeches for the democratic ticket in Kentucky.

"Why," asks a subscriber, "does the works?" Oh, it's simply a matter of

Nebraska has stood steadfastly in the republican column since 1900. It sight by the real owners were as not conclusive. It would be better behooves Nebraska republicans to keep

For Sale Cheap-A lot of half-worn "gum-shoes." Apply to the democratic state committee headquarters at Lincoln, Neb.

Among the president's other troubles is the fact that there are more Rough Riders in Oklahoma than there are federal offices.

Tom Lawson is said to have eightytwo busts of himself in gold, silver and bronze. Still, his greatest bust was made in copper. At least give Mr. Bryan credit for

coinage would furnish the remedy for existing financial ills. Hetty Green insists she has no use

for elastic currency. Hetty can stretch the present kind of dollars further than most people.

The kings of England, Germany, Norway and Spain are to meet this week at Windsor castle. That makes almost as strong a hand as a royal

Surveys have shown that Pike's 14,147 feet, as generally supposed. down.

The son of ex-Copper King Heinze family.

yors inland waterways. There is a suspicton that he has tried to make in-

It is said that Miss Gladys Vanderbilt has \$12,000,000 "in her own hands." She should be careful about allowing that Austrian count to hold her hands.

Having divested himself of his "nonpartisanship" garb, Judge Loomis will proceed to prove that for next year he is about as deeply a dyed-inthe-wool democrat as any of 'em.

The nepotism microbe seems to be making inroads at the state house and the consular service, at fairly liberal his department is \$21,000,000 in exstate institutions. It ought to be eradisated along with the other insect pests offer a variety of opportunity and at- 000,000 in excess of the amount finally that occasionally over-run Nebraska.

Chicago highwaymen "tore a diaetenographer in Chicago.

FRAUDULENT CAPITALIZATION.

corporations must be brought home by recent events to every well posted

The panic of 1907 is directly traceable, as have been all our previous panics, to the operation of inflation. The panic of 1837 was caused by

the wildest inflation of land values. The panic of 1857 was caused by the enormous inflation of paper currency issued by wild-cat banks, leading to over-speculation and inflation of values

of all classes of property. The panic of 1873, although ascribed to the failure of Jay Cooke and the collapse of the Northern Pacific, was CORRESPONDENCE.

Communications relating to news and editorial matter should be addressed. Omaha
Bee, Editorial Department.

REMITTANCES.

In reality due to greenback inflation and accompanying speculation in rail-way stocks and other securities fraudulently inflated.

> The panic of 1893 was again caused by a huge inflation of securities by railroads, trusts and all sorts of industrial concerns.

While speculation is at its height, it is the common practice to ward off preventive legislation by urging the danger of interfering with prevailing prosperity, and when the collapse has come, the excuse for inaction is that the damage is done and nothing is to be gained by putting up legal barriers 340 against repetition. But it is no use shutting our eyes to the fact that history constantly repeats itself and that oo unless we take precautionary steps in advance each successive financial storm is sure to leave greater wreckage in 510 Its wake.

When this question was up for discussion some years ago, the late editor of The Bee vigorously combated the assertion "that fraudulent capitalization is an evil that will cure itself and 36,437 at the very worst concerns only the speculators who voluntarily assume the risk of investment in inflated securities." He showed how the inflated stocks and bonds were disposed of to innocent purchasers, or put in banks as collateral for loans as the basis for still further speculative schemes, financed on the balloon plan, with an inevitable outcome, in case of money stringency, of shrinkage and collapse. Inasmuch as the banks loan not their own money, but that of their depositors, this fraudulent capitalization endangers the whole commercial and industrial fabric, and periodically threatens destruction of business confidence, stoppage of employment and

widespread distrust of toilers. The subject is not one to invite protracted dispute as between national and state authority to act.

Although the first institutions to feel the contraction, the banks, as a rule, day are legitimately capitalized, and, of government place a tariff on art course, subject to rigid inspection and brief intervals, fraudulent inflation would never make such headway nor do such extensive damage. The bank ers who recklessly disregard the national banking law are few, but the stock market gamblers who defy all accepted rules of safe financiering are plentiful. Legislation to prevent disbonest business methods is even more necessary than legislation to give relief from currency restrictions.

OUR PUBLIC SERVICE ABROAD.

The call of Secretary Straus of the Department of Commerce and Labor for a meeting of representatives of posed heavy expenditure, but the presinot suggesting that 16 to 1 free silver boards of trade and other commercial dent is not concealing his determinaorganizations to be held in Washington next month "to consider ways and with every influence at his command. means to promote the foreign com- The president considers it unfortunate merce of the United States" is creating for the plan of enlarging the navy that has found it necessary to correct some the purpose is not to talk tariff or United States add but one battleship different parts of the country as to ton ships in 1910, and would not have changes and reforms necessary in the the four ships required for a squadron abroad.

Peak is 14.107 feet high, instead of Secretary Straus is the discovery of class may be ready for service in 1911. more men fitted to properly represent Glad to know something is coming the country in consular posts abroad. years ago of removing the consular service from the political field and be approved, as the eyes of the whole has married a trained nurse. In times making appointments on merit and world have been opened to the imporlike these it may not be a bad scheme civil service examinations, the supply tance of the American position in the to have another bread-winner in the is far short of the demand. Under Mr. Harriman says he heartily fa- halted because of a lack of available not be regarded as a possession of the men for the consular corps. In the east, but is subject to transfer at any old days the man who had done faith- time. This, it is expected, will allay land waterways out of some of his ful and effective party service had the eastern opposition to the program for first call on consular posts. Under a more rapid enlargement of the navy; the new rule the applicant is required and the west will be expected to supto pass an examination in political economy. American history, political manent establishment of a fleet in the and commercial geography, arithmetic, Pacific as soon as one can be built. the history of Europe, South America and an enlargement of the docks, navy and the far east since 1850, international, maritime and commercial law and the natural commercial and industrial resources of the United States. Knowledge of French, German or Spanish also count in the applicant's minimum of appropriations on the eve

There are many agreeable berths in Metcalf's estimate of \$136,000,000 for compensation, and some positions that cess of last year's estimates, and \$34,tractions. The difficulty has been in appropriated by congress. The estisecuring young men qualified for the mates in 1906 were \$108,000,000 and their money's worth. places. The purpose of the new sys- the appropriations \$100,000,000, while mond brooch from a stenographer's tem is to make the consul a business in 1905 the estimates were \$104,000,throat and stripped her fingers of four agent of the United States, instead of 800, and \$91,000,000 in 1904. Evi- public got scared by that \$29,240,000 diamond rings." Which proves, among a politician taking a desired rest, while dentity the president is not frightened fine in the Standard Oil case. Perhaps, other things, that it must pay to be a enjoying connection with the federal over the probable effect of an increased but the payment of the fine might repay roll. In Germany and England appropriation for the payy, as he has lieve the public scare

The necessity of effective measures trained and the result of the training to prevent fraudulent capitalization of is felt wherever these men are brought trade contests. It is the hope of Secretary Straus that a spirit of co-operation may be established between the American merchants and manufacturers and the country's consular agents. in foreign countries which will produce equally telling results for the extension of American trade.

> CHANGE IN MAGAZINE STANDARDS. The Atlantic Monthly's special number celebrating its fiftieth anniversary

and the announcement of the demise of Macmillan's Magazine, one of the best of the London monthly publications, directs attention to the change in the style, standards and methods of the magazine publications within recent years. The increase in the number of these publications has been few months to furnish a working surlarge, but so gradual that present con- plus for months to come. ditions are accepted without thought of the days when a half dozen magapopular monthlies. Even so late as Scribner's, Lippincott's, The Atlantic, ular Science Monthly were about the Today 120 of them are recognized as ject to additions to the list nearly

every month.

of the sales of magazines of the day Monthly, many of whom were constant contributors during their lifewere John Lothrop Motley, Henry Wadsworth Longfellow, Rose Terry, Charles Eliot Norton, Ralph Waldo Emerson, Parke Goodwin, In the face of such facts the ability of Oliver Wendell Holmes, John Green-

leaf Whittier, Harriet Beecher Stowe and strain cannot be questioned. and John T. Trowbridge-names that live in the kindly memory of American readers, yet doubt is expressed whether the best efforts of one of these masters would be accepted by lington system, has taken away anthe so-called popular magazines of to-

fort is to obtain circulation at what- during what may be termed the formaever will buy and transacting business bish, but the argument that it proves smallness into one of the most imporbeyond the possibility of personal over- that the people are reading more is strictly held down as the national for the people if the magazine makers

> THE PRESIDENT'S NAVAL PROGRAM. Secretary of the Navy Metcalf has prepared his estimates for the next call for the construction of three budget of \$136,000,000, the largest ever asked.

Opponents of a large navy will, of course, offer protest against this protion to press the matter upon congress type was asked of congress two years

While the opposition to the large navy will doubtless be very active, Owing to a policy adopted several friends of the administration are confident that the president's program will Pacific ocean. The dispatch of the Atthis rule the weeding-out process has lantic squadron to the Pacific is in the been going on rapidly, but has been form of a notice that the fleet must port the measure, as it means the per-

> The size of the navy estimate is likely to prove something of a shock to congress, which always fights for a of a presidential election. Secretary

the consular agents are specially made it plain in many of his recent speeches that he believes it the imperative duty of congress to make the into competition with Americans in navy keep up with our new position in world affairs.

> TURNING THE FINANCIAL TIDE. As the crops of the United States are being gathered into the bins and warehouses and the amount demanded for domestic consumption determined

it is becoming a matter more of calculation and measurement than of speculation and estimate to ascertain just how much surplus remains toward supplying the unusual demands of the export trade. These figures furnish cheering assurance to those who have been watching the financial and currency conditions by indicating that the American producers will be in position to draw for almost a billion dollars on foreign countries within the next

Cotton furnishes the most important single unit of credit of the United zines made up the total number of States in foreign exchange. Reports from the plantations and the ginnerles ten years ago Harper's, 'The Century, show that the year's crop will be about 12,000,000 bales, of which 8,000,000 Frank beslie's Popular Monthly, the bales will be available for export. The North American Review and the Pop- ruling price, \$55 a bale, will give the export cotton crop a value of \$440. only magazines in general circulation. 000,000. This is already being forwarded to European markets at the more or less firmly established, sub- rate of \$20,000,000 worth a week, The wheat, corn and oats crops of the country have been given a value of With the increase in number of \$2,532,000,000. The value of these magazines has come a deterioration three crops available for export is n the character of reading matter placed at \$240,000,000, which is going offered for the entertainment and in- to Europe at the rate of \$5,000,000 a struction of the reader and the resort week, a rate that will be increased to catch-penny devices to secure read- rapidly as the grain is moved from ers and advertising patronage. Most the interior points to the seaboard. The tobacco crop, according to estiare made from newsstands and, as a mates of the officers of the American result, publishers have invested vast Tobacco company, will add \$100,000,amounts in striking cover designs and | 000 to this export, making a total of attractive illustrations to catch the eye cotton, wheat, corn, oats and tobacco of the passerby, while the literary of \$780,000,000 available for export. value of the articles between the cov- To this must be added \$40,000,000 of ers has been impaired rather than im- grain and \$80,000,000 of cotton, a toproved. Among the contributors to tal of \$120,000,000, already exported the first number of the Atlantic for which gold returns have not yet been received.

This makes a grand total of \$900,-000,000 as the price Europeans must pay in cash or goods in exchange for American exports in these lines alone. the country to survive financial stress

A RAILROAD BUILDER.

The death of Charles E. Perkins, for twenty years president of the Burother of the pioneer railroad builders of the west. Mr. Perkins had charge With the modern magazine the ef- and direction of the Burlington lines tant railway systems of the country.

readers to something higher and bet- the "Jim" Hill interests. While Mr. Perkins' administration of the road night. was often open to severe criticism, it Baltimore American: Dr. Parkhurst rises touch to the people who constituted its patrons and more responsive to the naval appropriation, revealing the needs of the territory served than it ent part of a still larger group. The 20,000-ton battleships, necessitating a Burlington has played an almost indispensable part in the upbuilding of the west and particularly of Nebraska, and Mr. Perkins' share in that work will always redound to his credit.

a cartoon which aptly illustrates the spective of the particular incident in quesdifference in the situation of the Nebraska farmer now and the last time a typical hayseed with a yoke of oxen. false impressions. He declares that ago. He contends that should the some lean swine and a tumble-down reciprocity, but to gather views from a year it would have only two 20,000- moorings. The second picture shows the same sort of a whirlwind twisting around a prosperous looking agriculwork of pushing American trade until 1912. The president has decided, turist in front of a fine house, with a therefore, to ask for three ships this plane coming out of the door and an philanthropics would flourish as never be One of the first needs admitted by year, in order that the squadron of this automobile flying up the road. Even the cyclone cellars are full now.

> It is said that some of the repub- the church of the twentieth gentury. lican aspirants for the presidency are urging the president to repeat his declaration that he will not be a candidate again. Of course they do not doubt his first statement, but the words are such music that they like to listen to them.

Physicians abandoned all hope for the recovery of Emperor Francia Joseph of Austria when he became unruly and refused to take their medicine. That may explain in part why he is getting well.

Mr. Hearst would do better in New York if he could fuse with the republicans and democrats at the same time, instead of following his present plan yards and repair shops on the Pacific of alternating with them one at a time. Mr. Bryan directed his remarks, in

> those who are crushed by poverty.' He must have had the poor Wall street brokers in mind. Henry Clews says that American heiresses have taken \$900,000,000 to their titled husbands in foreign coun-

George Gould has a notion that the

Bouquets

Powerful Factor in the Fight.

LINCOLN, Nov. 6, 1907.-Hon. Victo Concenter, Editor The Beer To say that the vote in Douglas county and in this state was gratifying to us is putting it very mildly. The good news from Douglas aused great rejoicing in our camp. There in be no doubt that the great influence of The Bee throughout the state was powerful factor in the fight. I have appreciated more than I can tell your good. ound personal judgment and advice i all matters. WILLIAM HAYWARD.

Thanks to Douglas County.

ELGHN, Neb., Nov. 7, 1807.-Hon. Victor Rosewater, Editor The Bee: Permit me to thank you most heartly and the people of Douglas county for the splendid vote given me last Tuesday, Eliminating al idea of self, I rejoice in the fact that the idea of the necessity and importance of a higher education for our rural population upon the lines which will return them to the farm, is taking fast hold upon the people of our state. That the growth of this sentiment has

een greatly helped by the support given by The Bee, I am very certain. I trust hat this special work may be carried on to success in this state that you and I love so well. The support you have given me person

ally I most highly appreciate, but much more do I value the work you have done to root the idea I stand for.

GEORGE COUPLAND.

Especially Effective. Omaha Excelsior: In practical politics good cause with ineffective leaders may lost and a weak cause or candidate not infrequently wins under capable management. The republican party in Douglas county contains a number of brainy, ex- greatness. perienced managers. They were united in The Bee, which is always a only for himself. factor, was especially effective in the late

In Great Measure Responsible.

MINDEN. Neb., Nov. 6, 1907.-Hon. Vicor Rosewater, Editor The Bee; Accept my congratulations on the victory of Douglas county for which I give you and your paper much credit. I was deeply interested in the election of Judge and no one appreciated the support from Douglas county more than I do, as we out the state have grown tired of constant, apparent, if not real, thrusts at each other between the two cities. The Bee has in a great measure been responsible for the new order of things and I trust will continue its good work. There is much still to do. Kearney coupty did well. C. P. ANDERBERY.

Appreciated Conservatism. ELM CREEK, Neb., Nov. 5, 1907 .- Mr. Victor Rosewater, Editor The Bee: For ourselves and in behalf of every other solvent and conservatively managed bank in the state of Nebraska, I wish to heartily thank you for the position you have taken and maintained throughout this financial strain. Had every paper in the country treated it as conservatively as you are doing this need never have happened. Henceforth The Bee shall always be found upon our deak every morning.

R. B. CARPENTER. Ass't Cashler Farmers' & Merchants'

SECULAR SHOTS AT THE PULPIT

Boston Transcript: Dr. Houghton of the regulation. If other corporations sell- ever cost to contents. It is useless to tive period and helped bring about against secret marriages. Quite right; their ing stocks and securities to whomso- protest against this rising flood of rub- their development from comparative secrecy occupies altogether too much space Press. in the papers next morning.

Brooklyn Eagle: That clerical person in Philadelphia who wants to burn heretics Mr. Perkins' retirement from the again should look out. According to one presidency in 1901 was the prelude to way of looking at it, he is a heretic, and banks and as regularly checked up at would try occasionally to lift their the absorption of the Burlington by his views would no doubt undergo revision if a lynching committee from an opposition church were to call on him some dark

must be said that he kept it in closer to remark that we have entirely too much strenuosity in current daily life. And there are few who in the secret depths of their souls do not so far agree with the reverend gentleman as to wish the spirit of the president's program for the enlarge- has been since it passed to the control times would allow a rushed and rushing ment of the navy. The estimate will of other hands and became a constitu- public, in the language of its grandmothers. to "lose itself for about forty winks." now and then.

New York Sun: Too seldom does the 'preacher in politics" get an answer to bis sometimes immoderate charges and assertions, and the Morristown man who spoke in defense of an assemblyman who had been attacked from the pulpit obeyed the dictates of a sense of fair play which many A recent number of Puck presented persons have regretfully disregarded. Irretion, it is refreshing to hear that one minister did not have it all his own way. Leslie's Weekly: Has not the time come

a financial flurry came up. The first when the churches should either utilize so much discussion that the secretary but one battleship of the 20,000-ton picture shows a whiriwind enveloping their expensive sites, in part at least, for business purposes or seil them and devote the larger part of the proceeds to practical Christian uses? Would there be any incongruity in having a modest share of the church property devoted to assembly rooms. while other purposes were put to business purposes? Then the property of our churches, administered on business principles, might yield such returns that church fore, salaries sufficient to attract and hold the ablest men in the ministry might be paid, and practicality and spirituality might go hand in hand in the forward murch of

Too Many Irons in the Fire. Philadelphia Record.

Some means should be found of keeping he industrials out of the railread field and the railroads out of the banking field and the banks out of speculation. It is hard enough to provide the necessary regulation for a corporation within the sphere of activity for which it was created. It is very much more difficult to regulate their business "on the side." The worst of it all is that dangerous speculation is stimulated by hese extraneous activities of insurance ransportation and producing organizations.

Keep Everlastingly at It. Springfield Republic It can do no harm for Mr. Pinchot to tell

he public every little while, that "in wenty years the timber supply in the United States on government reserves and private holdings at the present rate of cutting will be exhausted." There cannot be o much agitation of the qustion of the rests. He forest reserve policy is one of the fige things about the Roosevelt admin istration. recent address in New York, to

Windy Critics on Taft. Springfield Republican.

An analysis of Mr. Taft that impresses ome people as acute is that "he wins the hearts of individuals, but he does not fire the heart of the sovereign multitude. It takes a circus manager to fire the poplar heart in these times. And Mr. Tart has little talent for hippodromes. The tries. No one will claim that they got great leader evidently must make a private billboard of the sky.

Chicago News.

Although some of the gay young frenzied financiers had begun to think that Mr. Morgan was behind the procession, they were glad enough to let him take command when the storm broke.

For 15 Days--- 15 Per Cent Discount Inducement Nov. 11 to 25, Inclusive

Twenty years of experience teaches us it is worth lots of money to us to get your Jewelry Repairs and Work orders into our big shop and back into your hands during these fifteen days We can do it now quicker, better and cheaper than during the rush of Christmas. Every one has some jewelry repairing to be done or will want something special made for Christmas, and now is your best opportunity, and ours is the best place in the state to have it done. We will make you a Special Low Price on any Jewelry Work brought to us and called for and give you Fifteen Per Cent Cash Discount Besides during these fifteen days. Hunt up your work and decide to have it done right now.

To make it more interesting, we will apply this Cash Discount to finished jobs now on hand—that are called for during these fifteen days-if you mention this "ad."



EARLY BUYING FOR CHRISTMAS PAYS WELL

SERMONS BOILED DOWN.

It takes an uplifted eye to keep a clean No man can be great until he can see He cannot pray for himself who prays

The weeds of prejudice grow best in an intellectual desert. It takes some frost to ripen the best fruits of the heart.

If there is nothing heavenly here there is no beaven there A heavy heart does not brove that you

have a burdened brain-Many a preacher would be seldom at church but for the sermon. The best way to maintain good cheer

is to comfort the cheerless. There are too many trying to whiter he world by blackening others. Every choice in life is an impact that determines the shape of character. You can as soon cross the ocean on chart as save the world by a creed.

reek. Corns on your hands will do more for the good of the world than crowns on your head. Your religion is not to be measured by

what you are giving up, but by what you are giving out.-Chicago Tribune. PASSING PLEASANTRIES.

"Miss Vanessa, if a young man should ask you to marry him, what would your answer be?" We must get home-we must get home again: "I can't say. A hypothetical questio should go more fully into details."—Chi cago Record-Herald.

Tom-I can't imagine anyone more fool-ish than she is. She has simply married him to reform him. Nell-Well, he's just as foolish. He seems to have married her merely to give her a chance to learn cooking.-Philadeiphia

Yes, sir, your daughter loves me. It was case of love at first sight," 'First sight, eh? I must have her conit an oculist at once."-Cleveland Plain

you.

Ned-Do you really? Why?

Nell-I heard her remark yesterday that
homeliness in a man is not realy a fault,
but a sign of character.—Catholic Standard

He (after the quarref)-I was a fool when | We must get home; and, unremembering

Patrice—She's got such a little voice.

was a mouse squealing in the next room! Yonkers Statesman.

"Not one woman in 1,000 knows how to raise children."
"Guess you haven't talked to many old maids, have you?"—Houston Post.

"I met a fellow today," said Gaddie, "who was simply dotty about a buried treasure; couldn't talk of anything else." "That reminds me of my wife," said Peckham. Why, does she talk of a buried treasuro? "Almost constantly. I'm her second husband, you know."-Baltimore American.

"I'll marry no poor man!" the cook exclaimed.
As she turned up her nose at each beau:
'For my business has taught me that leve
is all right.
But always look out for the dough.'
—Haltimore American.

THE HOME COMING.

James Whitcomb Riley.

You always can measure a man by the things that provoke him to merriment.

There is no vital power in a religion you can pigeonhole into one day of the world is like a moan in our tired hearing, and its songs as vain—we must get home—we must ge must get home-we must get home

> We must get home: It hurts so, staying Where fond hearts must be wept out tear by tear, And where to wear wet lashes means, at When most our lack, the least our hope of When most our need of joy, the more our

> We must get home: All is so quiet there: The touch of loving hands on brow and hair-Dim rooms, wherein the sunshine is made The lost love of the mother and the child Restored in restrul lullables of rain.—
> We must get home—we must get home again.

We must get home, where, as we nod and drowse.

Time borors us and tiptoes through the And loves us best when sleeping baby-Nell-I really think May is in love with With dreams-not teardrops-brimming our dreams that know not taint nor We, must get home-we must get home

She-Yes, but I thought you would improve.—Independent.

Patience—What do you think of Peggy's dinging? Fame's fairest gifts we toss back with dis-Patience—Do you think so?

Patrice—Indeed, I do. Why, at a musical the other night, when Peggy began to sing.

We must get home again:

What an Indorsement is Here

The establishment of the One Price system in every honest piano store. A consistent campaign against useless and obsolete methods, including the payment of commissions and dishonest and misleading advertisements. To enlighten the piano purchasing public as to the "systems" through which thou sands of men and women in every state in the union have been

The fpregoing principles are published

But now see what has happened-a prominent musical paper frankly betterment of the plano business.

Could there be a better endorsement of the HOSPE plan? For years and years the A. Hospe Co. has been conducting its business under just these principles. For years and years it has advertised itself as being strictly a ONE-PRICE-NO-COMMISSION house. For years and years it has pointed out to the public the duplicity through which plano customers are swindled and overcharged.

At first, when we declared that we would do business under the ONE-PRICE-& Each, Krakaner, Kimball, Hallet & Davis, Bush & Lane, Conway, Cable, Nelsaying that it was foolhardy and could not be carried out.

that OUR plan is the only honest plan. But this justification is not near so important to us as the justification we have attained in the confidence of the public. The best proof that we are right musical establishment in the west. This growth could not have been accomplished without the confidence of the people. We have declared that we are factory distributers for the Kranich are factory distributers for the factory distributers for the factory distributers for the factory dis that OUR plan is the only honest plan.

Douglas St.

OFFICE FURNITURE We offer you better selection and better values. Sanitary Base Desks. The high quality of material and construction and the extremely low prices will surprise



(Like Cut)

Solid golden oak, conveniently arranged; has three letter files with drop front; card index drawer; pigeon hole boxes, etc. One of our specials, in three sizes:

Office Desk

4-ft. long..... \$23.75 4-ft. 6-in. long . . \$24.75 5-ft. long.,... \$25.75

Wilhelm Sole Agents Globe-Wernicke "Elastic" Bookcases and Filing Devices.