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1463. Bec.

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Land worth the price asked and must
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SHULER & CARY,
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"Old Bill" Killip, the dean of street fakers, died near Pittsburgh a few weeks ago, aged about 80 years. He had been living by his wits from the time he was a boy of 16 in New England, doctoring broken down horses and selling them as sound.

It was Killip who introduced the Sacred Dancing Turkeys from Persia." and later "Uncle Abe's Hair Straightener," warranted to straighten the kinks out of the kinklest wool that ever sprouted on the head of a colored brother. For forty years he was a peripatetic tooth extractor, drawing teeth with his thumb and forefinger.

His "office" was a buggy, and he traveled all over the country attracting em off, \$1 for the two, and but a new rare if ever made complaint. They either accorded by playing a banjo, singing a song about every three weeks. Turkeys sin't cepted the deception as a joke or were in deep bass, and rattling a jar filled like four-legged animals; they ain't got achamed to confess their guilibility. with a thousand evidences of his dex- no sense, and hurnin' their feet don't New York World. terity. No charge was made for extract- hort 'em." ing an aching molar, but Bill managed to The "sacred duncing turkeys" were ex- PRISON COBBLER NOW RICH nell many bottles of his "Sovereign Tooth- hibited in seventeen states west of the ache Bemedy" between pulls. To relieve Allegheny river, and Killip had the au-the monotony he occasionally sold the dacity to give his show before an audi-"Magic Stain Eradicator," a small cake once of ninety Indians in Indian Terriof soap, guaranteed to "remove stains tory. He not only got away with the from the clothing, stains from the linen trick, but he scooped in about \$100 and and stains from the character." To draw a number of valuable presents from the attention he covered his horse with a chiefs, who were greatly mystified by scarlet robe and his own bare head with the performances. thick lather until he had piled up a coneshaped, frothy beimet. A dollar bill was the Centennial in Philadelphia, and he wrapped around one of the cakes of soap managed to hang on there for three and an outer wrapping of tin foil. It was weeks as one of the great colony of side then thrown into a box with a hundred shows. Bill had hired a young negro other cakes, similarly covered, and the who, after being rigged out in a suit of audience was invited to pay 10 cents for yellow and covered with cheap glit lace. a grab and try to pick out the prize, was billed as the "special attendant New Yorkers who can go back thirty loaned by the hing or Persia to wait New Yorkers who can go back thirty on the sacred turkeys." The principal years will recall the soap man selling his on the sacred turkeys." The principal treadleator is Nassau and Ann streets business of the new hand, however, was 'eradicator" in Nassau and Ann streets

and Lower Broadway This Greatest Achievement. "Old Bill's" main achievement, however, was one of the eleverest and most amusing catchpenny tricks ever perpetrated, although it couldn't be presented in New York today without quick action by the S. P. C. A. Indeed, it didn't last more than two days in this city in 1865, just after the surrender at Appomattex. The keen old street faker made it a rule to avoid large cities; he gathered in his dollars from rural communities. The temptation to get some of the soldier money at the close of the war, however, was too great, and Bill started his show up near the Haymarket. Ho carried a tent on a sort of buckboard, meni. Address, S. C. 1668, Bec.

PAINTING AND PAPERISANGING—
Will do you first-class work. Will take
some good rugs or a good heater, or will
make you a low cash price. Address, S.

could be heard the "gobble-ubble-ubble-

"REDS," ETC.—One dozen young full blooded Rhode Island "Reds" and one rooster. Also portable chicken coop. Address S. C. 150s, care Bee.

RADIATUR—Stove pipe radiator. Connect to stovepipe in an upper room and have it heated without any cost. Address, S. C. 165, Bee. ends were of pine, and the floor was night." of thin sheet Iron. Iron bars of small

of feathers caused by thrusting their heads between the bars in vain effort to escape from their dancehouse prison. Outside the tent was a banner bearing

the following announcement in red and SACRED DANCING TURKEYS FROM PERSIA.

Trained to perform weird and wonderful dances. DIRECT FROM THE PRIVATE PALACE IN TEHERAN. FIRST TIME IN AMERICA.

ADMISSION FIFTEEN CENTS.
N. B.-No Confederate money accepted And They Really Danced. Killip was his own announcer, ticket seller and orehestra. Mounted on a stool in front of the entrance to the tent, he announced;

"You see before you ladies and gentle men, the owner of the famous educated turkeys from the harem of the king of Persia, who presented them to your humble servant as a reward for rescuing the most beautiful of his 200 wives from an awful, terrible death. This lady fell under the hoofs of an Arabian stallion, maddened by the sting of a blue bottle on the rump. Yours truly seized the bridle of the infuriated beast, throwing him to his haunches, at the same time killing the fly. These birds were educated at a tremendous expense to dance the sacred dances of Persia, and you now have the great privilege of seeing them perform for the small sum of 15 cents. Step inside, ladies and gentlemen, as the wild. weird, wonderful dance is about to be-

As soon as he had coaxed fifty persons to pay the entrance fee Bill entered the tent and closed and buttoned the flap behind him. The audience was ranged in front of the cage, which was in a railed off inclosure and rested on trestles. The space beneath was concealed by a Bill seated himself on a low chair and

picked up a fiddle and bow. Facing his audience he began drawing the bow across the strings, keeping time with his right foot. The turkeys paid no attention at expiration of ten minutes they were flap-

Invest Your Money With Us

In our new profit-sharing plan. In amounts of \$100 or more and be assured at least

1614 MARNEY STREET.

ON

time Killip was stamping with his right

After the grotesque performance (which was stopped. Simultaneously the antics of the ungainly hirds became less energetic, and finally ceased altogether.

Why They Danced. It was all a "trick" of course. Instead of "keeping time" with the pounding of his right foot Old Bill was working one handle of a bellows, whose noasle fanned a fire in a charcoal stove that heated the bottom of the sheet iron floor of the cags. As the music grew touder and quicker the sheetiron became hotter and the turkeys' feet began to scorch. The pain caused them to jump, and their efforts to escape the torture was the climax of the exhibition.

"Feet got kinder callous after a while," said old Bill to the writer some years before his death and long after ing point. he had retired from business, "and they

His last exhibition was in 1876 during to keep between the spectators and the black muslin curtain that concealed the charcoal stove under the metal floor of the cage.

Ills "Hair Straightener."

The negro was a bright chap about 19 years old, and he was possessed of an ambition to have straight hair "like white folks." Instead of the kinky wool that covered his head. His frequent references to the subject set old Bill thinking, and he remembered a concoct.on that he used many years before to make the coat of curly-haired horses smooth and glossy. The basis of the preparation was carbonate of soda, which was no secret, but there were other ingredients, the character of which Hill never disclosed. He bought them in a Philadelphia drug store and made a quart of the preparation that was intended for horses. Jim Tinney, the colored boy, was more then willing to submit himself for experiment. To his great astonishment and dephilantrophilat discovered the trick on the light, and to the surprise of Bill, the liquid actually did cause the tightlyrolled kinks to soften and straighten fit across the river to Jersey. He travel- out and to lie flat to the head. Jim was as led without interference from Jersey City proud as a dog with two tails. It took to Trenton, thence to Camden, and from less than an hour to convert his woolly covering into straight hair. The experiment was made about 10 o'clock at night When Jim awoke next morning his wool less than an hour, with the assistance was as tightly kinked as ever-tighter, of a couple of country boys. hTe box in fact. In tears he went to the boss. carried on the buckboard was really a "Needs several treatments, I recken,"

A second application had the same ofdiameter gas pipe formed the front and feet as the first. Killip kept watch and back sides and gave a full view of two found that the strong alkaline liquid kept gaunt turkeys, whose necks were bare the kinks straight for about five hours. The unkinking and the rekinking went on for a week and Jim Tinney became reconciled to the situation, especially after Old Bill had outlined a scheme which promised big monetary returns and which master and man were to divide equally. After the plan had been crystallised the sacred turkeys were sold for a couple of collars, the eage was smashed, and the old tent left as a legacy for anybody

who wanted it. His One Mistake. For the first time in his life Old Bill Killip made a blunder in judgment. He paid railroad fare to Atlanta for himself and his assistant, and there prepared about ten gallons of his nostrum. He bought ten gross of eight-ounce bottles and filled them. Then he had labels printed in red and yellow ink, and this is

what they promised: HAIR STRAIGHTENER Most Wonderful Preparation in the Wide, Wide World.

\$5,000 Reward if it does not make the heir on any colored person's head as straight as a white man's.

EVERY FREE COLORED MAN WITH STRAIGHT HAIR IS ENTITLED TO A BOUNTY FROM THE GOVERN-MENT.

.....One Doller With Atlanta as his base of supply, Killip visited plantations within a radius of 300 miles. Jim, the animated object lesson, accompanied him, with his hiraute. covering in its natural condition. It will "go down to mush." alk on the generosity of the government one year ago, due to a larger crop. bounty of \$100 in cash and a mule. Jim through commission houses and touted. Tinney was then brought forward and the growers hope to market the entire everybody was invited to examine his head. After being convinced that it was

strict attention to the demonstration.

Jim's head was soused with the liquid and his scalp massaged with Bill's finfirst, but in a few minutes, as the music gers. One hour was a good while to grew louder and liveller, they begen to wait, but as the wool began to extend jump. The fiddler played faster and at the expiration of forty-five minutes pounded harder with his foot. Higher the patience of the onlookers was not and higher leaned the turkeys. At the overtaxed. When the living proof of the locturer's assertions was exhibited the excitement of the negroes knew no bounds. They were ready to sacrifice anything they had for a bottle of the precious stuff. But dollar bills were as scarce as hen's teeth there, and as Killip didn't want old clothes or kitchen itensils he moved on. The experience n one plantation was practically the experience in all. Occasionally he picked up a dollar or two, but it was rare. Nine times in ten he was driven away before he could "demonstrate."

Aiways hoping for better luck, he and his boy Jim travelled through Alabama. North Carolina, South Carolina, Virginia and part of Maryland without success. At the expiration of nine weeks the extenses exceeded the receipts by more than it,000. Jim Tinney was dissatisfied

"OLD BILL" KILLIP IS DEAD ping their wings, knocking their heads and threatened exposure. Kithp kept their skinny, featherless necks through the veteran had a snug bank account and the spaces between the bars. All this could draw his check any day for \$10,000. Struck It at Last.

Killip was not easily discouraged. He was resolved not to return to the sacred always evoked roars of laughter) had dancing turkeys, or the selling of soap been kept up for fifteen or twenty min- or the pulling of teeth, with thumb and or the pulling of teeth with thumb and ntes the bow was drawn more slowly over forefinger, because he was convinced the fiddle strings and the keeping of time there was a market for "Uncle Abe's Hair Straightener;" and there was. He found it by a house to house canvas among the negroes of the better class. It was much easier and safer to call upon a colored man in fairly comfortable circumstances and convince him that curly wonl could be straightened. He appraised to vacity only. New labels were printed with the promise of a bounty left out. The recognized colored leader was first called upon, and he would be induced to bring in half a dozen of his neighbors for the ocular demonstration. Sales of from five to twenty bottles were certain, and as five hours must slause before the fraud was discovered, Bill had that much time to work from the start-

Boston and Philadelphia were the most wore all the feathers off their necks until profitable fields. New England yielded they looked scandalous. I used to raffle the greatest revenue. The victims rarely

Becomes a Lending Manufacturer.

A man who learned the shoemaking trade in the shee shop of the Jeffersonville (O.) penitentiary, is today one of the greatest manufacturers in the middle west. He owns two newspapers in Co-

umbus. O. His family lived on the bank of the anal in Zanesville, O. The father was a hoemaker, when he worked at it. When he died the little home was broken up. The boy, then 12, was sent to relatives in the Hoopole district, near Spencerville, Ind.

The most important resident of the neighborhood, a man of 40, with a little property, and feared by his neighbors, determined to marry one of the boy's cousins. She refused him.

"That night," said the man who used to be faller at Spencerville, "a crowd of men broke into the home. One man seized this little girl-she was only 14 years old. The boy fired a shot at him." No one was hurt, but he was seized and taken to Jali.

One day he tore a rung out of the heavy oak chair in his cell. When the failer came with his noon meal the boy folled him, opened the doors with his keys, and ran. He was caught before he had run a mile. Then he was indicted, not on the origi-

nal offense, but for attempting to break jail. The court sentenced him to three cears in Jeffersonville. There he was placed in the shoe shop, This was in the days when shoemaking

by machinery was first ventured upon. He belond make shoes by the first crude machine, and invented improvementsfor which, by the way, he has never had any recognition-and dimly saw the pos-

sibilities of shormaking by machine. When he was released by expiration of sentence, he tramped his way back toward home. The state's \$5 bill went to buy him a cobbler's outfit, with which he paid his way by mending shoes in farm

ore' houses. He reached Columbus, O., footsore and covered with dust, He cobbled the shoes of a saloon keeper for the privileges of

his trade. Ten years later he was a wealthy man. The prison shoe shop had taught him

how to make good. He owned one of the largest shoe manufactories in the west. His rivals found it hard work to keep up with him, because he continually invented improvements to the shoemaking machinery he rented from the trust .- New York

BUMPER CROP CRANBERRIES Control of Shipments So Pixed that

the Market Price Will Not

Shrink. Record cranberry' crops are reported from New Jersey, Long Island, Massahusetts and Wisconsin. Will cranberries be cheaper on that account?

The cranberry growers in the several states are organized into exchanges which take over the crops and crate and store them in big warehouses, to be foled out with a view to maintaining prices agreed upon. But the present crop far exceeds American consumption and the problem is to get foreign countries educated up to the food value of the berry. The cranberry has made no inroads abroad, although it has been abundantly touted. The indications are that New Jersey's crop may be 1,000,000 bushels. Men, women and children are working hard to gather it before cold weather sets in The Jersey crop averages 30 per cent larger than last year, Wisconsin's three times as large and Massachusetts 20 per cent.

The Cape Cod berries, the early black variety, were the first to show in the markets. They must be used up before Christmas or, as the growers say, they was easy enough to attract a crowd of berries will keep until March without field negroes after the day's work was softening. The early berries brought \$4.50 over, with a banjo and a song. A spirited a barrel, being \$1 less than early prices followed, and the promise was made that In the south the cranberry is known every negro with straight hair would mostly by reputation, and on that repureceive after proving himself kinkless, a tation, with herries properly distributed

crop before spring. The eranberry selling organization is the real thing in curied hair, the ignor- formed on the lines of the California ant field hands were directed to give fruit growers' exchanges. Inspectors grade the fruit, label as graded and sel the fruit as it comes in with no favorit'sm, each grower taking the average price of the month. The grower, unless 'broke," does not dispose of his entire crop at once, but offers it in sections. Most large growers now have their own warehouses and refuse to sell any part of their crop to the exchanges until prices are "right." But whatever the conditions, the exchanges do not intend that the market shall be glutted .- New York

Useless Economy. Economy has its pains as well as its iteasures, says a Washington preacher. If the experience of an old darky of my acquaintance in Virginia counts for anything. One spring, for some reason, old Moss was going round town with a face of dissatisfaction. When questioned, he poured forth a voluble tale of wee in these terms: