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Life

By LILIAN LAUFERTY.

The leaves turn sere and brown and old That once were young and green, When Winter sets her fingers cold On Autumn's painted screen. But Spring returns, and branches dry Wave wee green flags up to the sky. While sap and life run clear and high.

So life grows grim and dark and gray, When Hope and Faith lie dead, Sad heart! throu Winter grope thy way, Tho' joy and youth seem fled For lo! All life is like a tree. That sleeps and grows. Awake to see That Winter gave new strength to Thee.

The Way to Win a Woman

serve love and win it. I am strong.

Not the brute strength of the cave-man

but the strength that is held in leash

by the still stronger mind and personality.

win a woman today. Success in the bust-

marrying because she was won by the

To win love a man must be worthy of

it. The accident of your physical ap-

pearance may affect your popularity

Advice to Lovelorn

By BEATRICE PAIRPAR

he be given the best in return.

the sun in the springtime

Dear Miss Fairfax:

ourse, would be impossible.

primitive masculine nature.

man a success.

By BEATRICE FAIRFAX.

"Is it possible for a young man who is shall not fall to win what is mine." Renot so very handsome, but who holds a peat this as if it were a magic formula. good position and has a splendid future It will be magic, for as you come to be before him to be loved by a pretty young lieve it-as it comes to be part of your girl. I have a fine position and am ca- thought-you will radiate strength born pable of providing a good home for wife of self-reliance. and family, but I am not good looking And when sympathy and understanding and have no confidence in myself. I feel and tenderness and devotion and con that girls do not care for me, and 1 sideration and attractiveness of appearhave about abandoned hope of ever win- ance and manners are all thrown into ning the love of a woman. Is there hope the balance they do more to woo the femfor a man who is not attractive?" writes inine heart than does the strength of "Hackensack."

What a splendid husband is going to waste in this remarkably modest young

Is there hope that he can win the love of some charming young girl? Plenty of ness world often seems to a woman to it in spite of what he considers his prove it, and so many a woman who aphandicap of not being a Phoebus Apollo pears to be marrying for money is really in 1914 Fifth avenue tailored clothes. Plenty of it—even if he were blind or halt strength and power it took to make that or mairned, or even a weakling who could not support a wife when once he had won her, instead of being a capable chap who is well able to support a wife and home. For any handicap may be overcome in the love race.

There are various ways to win woman. Let us consider a few of the

accredited and successful methods. There is the world-old method of the caveman. He looked about for the lady who most pleased his fancy and, knocking her senseless with one well-directed blow, dragged her off to his cave. On waking from her swoon the lady promptly became an adoring wife. So the story goes. I question whether adoration and subjection can go hand in hand,

Now, in spite of all modern novelists and playwrights may say, methods akin to those of the caveman do not appeal to the woman of today. She is a highly organized nervous system-the first need of her nature is sympathy and understanding, and the best way to win her

interest is to give her both. Sympathy and understanding! These are two qualities that cannot fail to make an girl is giving a birthday party is it corimpression on the heart of any woman.

They will give her a comfortable feeling guests or should she lay them aside and way of showing your liking. They will give her a comfortable feeling at first of being of sufficient importance to a man to be worth his studying and attempting to please and then they will come to be too important to go without. Of all the gifts that a man can give a woman, there are none that will awake interest and affection as will these qual-

There are numberless delicacies of attention that will arrest any woman's fancy. It is not the man who sends a girl American Beauties because he likes them who wins her real affection. The man who appeals to a girl's heart is the chap who brings her a bunch of Blacs because he remembers that she once expressed a delight in the delicate fragrance of those old-fashioned blooms. The ruthless individual who enforces his own will and thinks that because he enjoys a given pleasure the girl to whom he is supposed to be giving a good time must be thrilled by it too, is not the man to win her real love. The selfish man who takes a girl to the movies when she wants to go to a tango and takes her atangoing when her one longing is to see a good motion picture is not the man who really wins a lasting regard.

The way to win a woman is to study her desires and preferences, to put yourself in sympathy with her ideas and ambitions and to have a tender regard for her feelings. Be gentle and kind without being weakly subservient to passing whims and fancies.

There is nothing more attractive to the feminine heart than the thought of power held in check. Sympathy, understanding and tenderness must never take on the guise of weakness. They must appear to be the wonderful gift of a strong nature to the one being in all the world it particularly desires to honor.

The man who is not handsome may make himself attractive to the feminine eye by means of neat dressing and careful grooming. If he is thoughtful and polite in his manners, that will make up for a vast deal of mere beauty. A girl is delighted to be seen in public with any man who knows how to conduct himself that waiters and ushers and conducfors join in respecting him, while other women envy her the polite escort who knows how to take such good care of

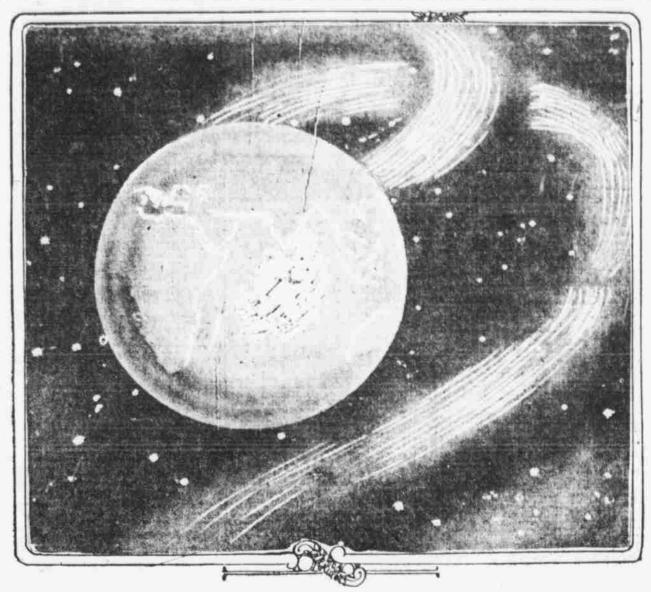
Study the particular girl you want to win. Meet the needs of her nature. Give strength and sympathy for her weakness, yielding generosity for her strong characteristics, consideration of what she wants, rather than merely of what you want, and you must impress yourself on her mind as a dependable friend on whom she can rely. Reliance grows easily to dependance and dependance grows in turn to habit. It is a very wonderful and satisfying thing for a girl to feel that there is some man on whose interest she can count. It makes her very happy to know that some one cares enough for her to really want to serve her and make her happy.

Devotion becomes almost necessary to a woman once she has known its protect-

"Love begets love." If you feel for some girl a tender and overwhelming lave, your own feeling must kindle in her

some return feeling. Have faith in yourself. Cuitivate th nabit of thinking "I am a man, capable

The Mysteries of Space



Celestial Dust: The Earth's Encounter with Shoals of Particles Which Are Almost Incessantly Falling

By GARRETT P. SERVISS.

with silly little maids who are not worth a real man's love. But a girl who is vast quantity of dust that it contains. worthy of a man's true love can be won This dust is sifting down upon the earth their tracks, and a portion of these sub- in view of all these sources of dust out- his very lengthy life If he expresses the natural concomitants out of the open sky continually.

of that love-loyal devotion, tenderness. "Star dust" it is sometimes called, be- the earth, affection. sympathy, understanding, cause at least a portion of it may really strength to govern her and himself, am- come from the stars. A very large part bition to be worthy of the best she has consists of the smoke of burned-up meteors, which have been consumed in the cloud of electrified particles that the atmosphere; but these meteors themto give and a self-respecting demand that meteors, which have been consumed in The way to win a woman? It is just selves may, in many cases, originally to love her so faithfully and so deeply have been shot out of the stars. Others, and so unselfishly that her love will and perhaps the larger number, have wake to answer yours as the flowers come from the sun, which is only a hear the call of life and come to greet

Comets undoubtedly contribute their juota to the silent storm of dust that is

honor with a gift, when she is really When a young mate personal gift if you enough, is a very graceful and courteous

open them after they leave. In giving a farewell party for a friend should the hostess buy a gift? If so, what should it be? Could you please give me a list of some inexpensive favors for a birthday party.

A CONSTANT READER.

A CONSTANT READER. sachet filled with lavender flowers, a throughout space, and it is possible that "growing" on account of the influx of spair. We have all "been there," and we be pitches his tent upon life's sunny side, Open your gifts as they are handed to dainty box or basket filled with home- at times it passes through a region of dust from without. It does grow a very know perfectly well what it means. you if your party is a small one, but at a made candy with a smart bow of ribbon space where such dust is especially little in that way, but it has been callarger and more formal party this, of to match your color scheme, small pho- abundant. It is then like a traveler on a culated that it would take a thousand Rather than to remember your guest of thousand and one trifles that girls like. self involved in the pulverulent wake left inch thick.

dust and gases for millions of miles along never even seen

sun drives off from its outer envelope. Streams of these particles are projected in all directions to distances of tens and hundreds of millions of miles, and not only the earth, but all the other planets to their continual bombardment.

Many physicians and astronomers believe that the electricity in the atmosphere is derived from these that currents of where its presence alone is a sufficient countered we all encounter. The same than ourselves honor with a gift, when she is really charged dust sent forth from the sun ready to go away, a book, a bex of candy, and that the magnificent displays of elecand that the magnificent displays of elecand the aurora australia, according as they are seen centering about the north

tograph frames, stamp boxes and the dusty highway who suddenly finds him- million years to accumulate a layer one terms under one word, and say. "If we

incessantly drifting over the earth. Super-, by a speeding automobile; only heated by their approach to the eug, and "scorchers" that stir up the dust of in- stories of his being One of the mysteries of space is the disrupted by electric tension, they scatter terstellar space are never caught and altogether and dwelt

> at that our planet should present, to the little somight fell, and where his thoughts one or the other of these two camps But one of the most wonderful sources mind's eye, such an appearance as is were anything but chestful, of the dust that encounters the earth in represented in the picture. Its immense But we appeal from Schopenhauer old its ceaseless journey through space is journey through the universe is subject and sour and despondent to Schopenhauer of mind in which one finds himself quite submit to the toil and grime of the road, penhaner the logic-chopper and critic to or other, above and beyond the guesses and careful inspection reveals the story Schopenhauer the unspected and trustful and counter-guesses of the theologians, of its progress almost step by step, as a keen detective might read the wanderings of a captured fugitive in the varythat circle around the sun are exposed ing character of the mud and dust cling- penhauer and ourselves. ing to his garments

On the broad expanses of unpolluted and between us nothing but the most conviction that, in a way that is unknown snow about the polar regions explorers beautiful good will obtains. have found the dust of space, in places floors of these awful abysses, "star along the same Via Polorosa; we have There are almost numberless inexpenor the south pole, are solely due to the struments let down from ships that unhave all met the same uncanny spectres, we synogesm is a poor thing with which to
struments let down from ships that unhave all listened, with beavy hearts, to work out the deep problem of our human

dulate on the surface miles above.

Knowledge

By CONSTANCE CLARKE

Last night my thoughts were young and gay into the dark they fied away Like facry steeds that mocking me, Who could not hold them, galloped free With eyes aflame and heads held high, They fore scross the tender sky, Stepping for nothing in their flight. That I might have the gift of sight.

And now they trembling come to me booking for shelter. Can they be Those same wild thoughts that stormed their flight. Star maddened, only just last night? How valorous they were, and how They bend their meek heads to me no-How little from the path they stray Beneath the yoke they wear today.

Optimism vs. Pessimism

Schopenhauer Was a Pessimist, and We Can Understand Him, but There is Optimism, Also

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these words: "If we take out of life its few moments of religion, of act, and of pure love, what eries of trivial thoughts?

Later along in life, as all the world knows. Schopenhauer vacated the uppe for the most part of

stances is drawn in by the attraction of side the earth, it is not to be wondered in the basement of existence, where but optimism. There is no middle ground. In

child of nature:

We understand each other perfectly. Optimism, on the other hand, is the

We have all walked, heavy footed, dust" is picked up by the sounding in- all met the same uncanny spectres, we syllogism is a poor thing with which to the same "low, sad music of humanity." aspiration. He is quite aware of the fact But you should not jump to the con- | Therefore, we sympathize with him in that the heart of the world's mystery will clusion that the earth is perceptibly his sadness in his melancholy, in his de- not be plucked out. And yet, for all that,

But, getting back to young Schopenhauer's dictum, let us bunch all of its him the stars of hope and trust. take out of life its few moments of relig- we have the pith and marrow of religion

By REV. THOMAS B. GREGORY, tion, what is left but a long series of trivial thoughts?

But what is religion" Before attempt-Schopenhauer, the great high priest of mg to say, however, what religion is, it Pesainusm, when about 50 years old, might be well to try to determine what

> And, first, religion is not creed or ritual. It is not the splendid vestments, nor the loud cathedral music, nor the pomp Religion is first of all, purely subjecive-a certain kind of thought, a certain type of sentiment. It is the way you ook at things from the innermost center of the mind, the way one feels about his ife, and the great big universe of which

that life is a part. Now there are two ways-and only two ways in which this sentiment or though; r feeling which constitutes religion can nanifest itself. It must take the form of every man of us must take his stand,

Now, what is pessimism? It is a state there may be a power that is caring for Before going further let it be said that our little lives and shaping them toward there should be no quarrel between Scho- some noble end. Matter and its forces are as far as the pessimist can go.

to us, we are being looked after by some The difficulties that Schopenhauer on sort of benevolent power that is larger

lie understands perfectly well that the and at night, when the sun has gone, he

is somehow able to see twinkling above And right here, in this hope and trust

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