testimonials which we hand to people in our service who have given satisfaction: Fills a Niche

"I, THE undersigned Arsène Lupin, gentleman-burglar, ex-colonel, ex-man-of-all-work, ex-corpse, hereby cer-tify that the person of the name of Ganimard gave proof of the most re-markable qualities during his stay in this house. He was exemplary in his behavior, thoroughly devoted and atten-tive; and, unnided by the least clew, he folled a part of my plans and saved the insurance companies four hundred and fifty thousand france. I congratulate

him; and I am quite willing to overlook his blunder in not anticipating that the downstair telephone communicates with the telephone in Sonia Kritchnoff's bed-room and that, when telephoning to Mr. Chief-detective, he was at the same time telephoning to me to clear out as fast as I could. It was a pardonable slip which must not be allowed to dim the glamor of his survives nor to detract from the

of his services, nor to detract from the merits of his vietory. "Having said this, I beg him to ac-cept the bomage of my admiration and of my sincere friendship. "ARSENE LUPIN."

A Deep Purple Finish

(Continued from Page 6)

for you that you'll not forget soon." Whether it was because of the faith inspired in Mr. Brown by the word sci-entific, or whether Sullivan actually could make hair grow, will never be known; but the fact remains, that after eighteen months of persistent treatment, during which time Sullivan nursed his patient's hair with pains worthy a greater creation, Mr. Brown had the semblance of a crop.

Mr. Brown had the semblance of a crop. Sullivan was proud of his work; but following Flanngan's advice, he talked little. On several occasions, he wondered if Mr. Brown would offer any token of special recognition; but the latter seemed to have forgotten, until one day just after he had received his weekly treatment. "Do you want to make some money, Sullivan?" queried Mr. Brown, somewhat patronizingly.

patronizingly. "Yes, I lika make some more da mon'. I do perty good here; but no can sava moch. My wife an' me, we joost pay twelfa hunded dollar on a house in da Bronx. Dat 's all we sava since we coma to America," replied Sullivan, thinking the poorer he seemed the more generous his benefactor might be. "We all we save so the service monoy"

his benefactor might be. ''You 'll never get rich saving money, and you 'll never make much buying houses. Invest where you will get quick returns. I know where you can double your money in three days,'' said Mr. Brown looking at Sullivan as though he pitied him for his pettiness. The idea of buying houses! Absurd! Sullivan did not know very much about recommentie progression : but as he surveyed

geometric progression; but as he surveyed the wonderful man before him, he saw his capital doubling itself several times, and the result made him dizzy. Here, at last, was America! Double your money in three days! What matter if it took three weeks?

three weeks? But to get back to business, Sullivan of course must ask: "How?" The pain that has been caused by that simple query, makes it the most dangerous word in the language. It is the first bite of the meker

in the language. It is the first offer the sucker. Of course it was very simple. Mr. Brown had reason to know that Union Pacific was going up kiting, and those who got in now would clean up. He was obliged to explain that the Union Pacific was a railroad whose receipts were mil-lions a month. Sullivan suggested that if he brought the money to Mr. Brown, pos-sibly he would look after the transaction. Of course, Mr. Brown had never antici-pated such an outcome as this; but since it was Sullivan, he consented. The bar-it was for the substance of the starts of the start it was Sullivan, he consented. The bar-ber was to buy one hundred shares, for which he was to deposit one thousand dollars.

dollars. THAT evening, there was a tumultuous scene in the Sullivan home. Sullivan told his wife the whole glowing story, ending with a proposition that they at once proceed to Conterno, the Italian banker, and arrange for a loan of one thousand dollars, with a second mortgage on their house as security. But Maria was not impressed. On the contrary, she thought the whole scheme the height of folly. She wailed and vainly implored her husband to turn a deaf ear to the get-rich-quick siren. He was obdurate. She could not even persuade him to seek Flan-agan's advice. Maria knew intuitively that the thousand was gone. When Con-terno would consent to loan only eight hundred dollars on the second mortgage, she was secretly delighted; for she counted that two hundred saved from the runs. ruins.

Apologetically, Sullivan applied at Mr.

Brown's office the following morning, with the money pinned inside his shirt. He explained that he had not been able to raise one thousand dollars; but hoped that he could still participate in the molden reward golden reward.

"That's all right, Sullivan; I'll lend you two hundred, if you need it. You give me the money. This eight hundred will protect you in case the stock goes down eight points, and if it does go down any further than that, I'll protect you!'' and Mr. Brown patted him on the back.

With a deep affection for this his sec-ond benefactor, Sullivan returned to the shop. For the first time since he had opened his place of business, he was not proud of it. It seemed very paltry, com-pared to the Union Pacific Railroad, of

pared to the Union Pacific Hailroad, of which he was now part owner. The disillusionment of the next few weeks may be dismissed briefly. Of course, the stock went down; and, of course, Mr. Brown did n't protect Sul-livan. Maria was not enough of an angel to resist rubbing it in to her spouse, until home lost its charm. The only place that looked really inviting was the East River. Mr. Brown, however, must first be prop-Mr. Brown, however, must first be prop-erly despatched. Several visits to that worthy's office - the last in company with Maria, who stormed and cried until both were ejected — resulted in naught. Mr. Brown was not to be seen, and more-over ceased his visits to Sullivan's shop.

THOSE theorists who believe that a per-sistent thought is ultimately external A sistent thought is ultimately external-ized, would have found corroborative evi-dence in the case of J. Montgomery Brown. Shortly after he had submitted himself to a new barber, the old fear re-turned and gripped him harder than ever. He knew that his hair was failing again, and coupled with the fear was the firm belief that no one but Sullivan could save him from baldness. Several times he got as far as the latter's door, and then lost courage; for he was in doubt of the con-sequences.

The surrender came after a six months struggle. Mr. Brown had communed with the office mirror, carefully noting all that the glass reported to him. He touched one of a little row of buttons on his desk. In response, appeared a velvet-footed clerk, who gazed upon him with great reverence.

"Get eight hundred dollars from the cashier, and bring it to me," growled Mr. Brown,

"Cash, or a check, sir?" timidly in-quired the clerk.

quired the clerk. "Cash, or a check ?'' bellowed the lord of the office. "Must you always ask fool-ish questions ? If I wanted a check, would n't I ask for a check ? Why can't I find some one with brains ?'' With the eight hundred dollars care-lessly dropped in his coat pocket, Mr. Brown sallied forth. He was torn by con-flicting emotions: but he had figured it

Brown sallied forth. He was torn by con-flicting emotions; but he had figured it all out — his hair was worth more to him than the money. He prided himself on his diplomacy. He knew exactly how to handle this matter; but, nevertheless, there was a sickly smile on his face as he breezed into Sullivan's shop.

Before the amazed barber had a chance to make a hostile move, Mr. Brown grabbed his wet hand, shook it vigorously and opened up his squaring speech:

"Why have n't you been around to see me¶ I've been so busy I have n't had a chance to get in here. Just happened to remember this morning that you had not come around to get your money. You



-ree

Silver-

ware

ree

Book of 5000

Bargains in

ouse Fur-

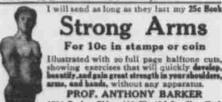


Thousands of thin women have been getting wonderful results from a treatment which is 15 years old and gaining in popularity every day— It has not cost them a penny to try it, nor will it you.

The provide and gaining in popularity every day— It has not cost them a penny to try it, nor will you. To will be surprised and delighted at the has produced its effect. It has been astonishing how little additional flesh and bust development it has required to make many of our thin pairons attractive—even fascinating. They tell us they seem to be attracting a flattering attention which they never enjoyed and had coased to expect. Tast write today saying "Send me your free mapper, sufficient Dr. Whitney's Nerve & Flesh builder to give you the additional flesh that will add so much to your attractiveness. In some cases the trial alone has been all that was needed. No is the general flesh builder. No. 8 is for giving development to the boat alone without oney on prefer. The us prove that we can give you a full, mouse below before this offer is withdrawn, and get your free trial in plain wrapper by re-turn mat.

FREE TRIAL COUPON

FREE TRIAL COUPON Cut this out new. This coupon entitles the sender to one full trial treatment of Dr. Whitney's Nerve & Plesh Builder, provided it is the first trial sender has received. C. L. Jones Co., 95-B Friend Bidg., Elmira, N. Y.



arker Bidg., 110 W. 42d St., New York



able, cheap. Pat. Sept. prove it. Catalogue and C. E. BROOKS, 460 B State St., Marshall, Mich.

SALESMAN, anter b and territory and hig of hustiling more to sell an est of, Line sells to dry grow Mig.Co., 320 Wend St., W

Scoffissue

In the Kitchen You are familiar with absorbent-cotton, and its many uses.

Likewise with absorbent blotting paper. But do you know the world of uses for absorb-

ent-paper in the form of soft,

ScotTissue

lowels

"use like a blotter"

In the kitchen, they are useful for polishing glassware; for ironing, in-stead of using a linty cloth; for absorb-ing surplus fat from fried foods; for laying over baking bread; for covering pantry shelves; and for drying the bands after their frequent washes dur-ing the day.

g the day. 150 Towels in a Roll, 35c

(West of Minimippi and in Canada 50c) Fixtures - 25c to \$1.00 Write for free booklet "Paper in th

Write for new booses "Home." Home. The watermark "Scot-Tissoe" identifies the standard absorbent-paper towel snow-white, generous-sized, very absorbent. It is put on every towel to guard you against unitations that fall below the standard

Scott Paper Company 60 Glawsed Ave. Philadelphia, U.S.A. For Local Offices, See Telephone Directory

Makers of "Sort-Tissue" in Table Covers; Towels, Toilet Paper and Bables' Dydees; "Sant Tissue" and "Se Waldorf" Toilet Papers; "Sant-Kombs"; and other Hygienic Paper Specialities.

For Everybody's

Shoes-25c-to keep

DRI-FOOT Waterproofing

makes shoes wear better because they keep water-proof and pliable. Appear-ance unchanged: polish as well as ever.

Send for Free Test Tad

Shoe dealers sell Dri-Font. If yours doesn't, send us bis name; we will supply you. FITE CHEMICAL CO. 436 Broad Street Phillipsbarg, N. J.

Do Away With Bands

of Steel and Rubber

Tial of Figns and the service of recovery is natural, Boy Goild Medal. Process of recovery is natural, WRIAL OF PLAPAO so to further use for true. We you Trial of Figns absolutely FREE. Write name on Source and even d'to-DAY. Address PLAPAO LABORATORIES, Block 413 St. Louis, Mo.

urn Mail will bring Free Trial Plapae

0

PARAD P

work and congr

rt's PLAPAO-PADS are

ed the m

feet dry in all weathers-

Kombs" : an Specialties

Scot

Itssue

lowels

snow-white