

The Biggest Chicks You Ever Saw

Are hatched in Buckeye Incubators! Agents everywhere **WILL SHOW YOU CHICKS HATCHING**. Buckeye Incubators will hatch bigger chicks, stronger chicks and more chicks than any hen or incubator. See a Buckeye at work—right in your own town. Send us your name and we will tell you where you can see the big chicks hatching. Buckeye Incubators are made in 5 sizes—40 eggs to 250 eggs.

Sold as Low as \$8.00

and GUARANTEED to hatch every hatchable egg. Let us send you testimonials from Buckeye users—over 225,000 in successful operation.

Send your name to-day.
THE BUCKEYE INCUBATOR CO., 577 Euclid Avenue, Springfield, Ohio

MAY'S NORTHERN PAEONIES

For 25c We will send 3 strong 3 year old plants, postpaid, which will bloom this season. New and distinct Red, White and Pink varieties. Our Catalogue of Northern Grown Seeds, Trees, Plants, Etc. **FREE**

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Incubator of Certainty

Moisture measured like heat. Heat, moisture and ventilation automatically regulated and adapted to each other. The one truly scientific hatcher, because it establishes true hatching conditions automatically. The hatches tell. Get book on modern hatching, free. Also see up-to-date Poultry Supplies.

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WANTED!

The Johnsons want your name and address to send you their 1913 Old Trusty Book Free.

JOHNSON has started 400,000 others to big poultry success. He will start you too. Write your postal now—get Johnson's price and big fine book.

Johnson, Incubator Man
Clay Center, Neb.

30 to 90 Days Trial
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For Only One Dollar

That's the way I ship my Right Incubator. Hot Water System, Double Walled, Triple Top, Copper Tank, Self-Regulating with the Electric Alarm Bell. Examine it in use before paying balance. Three sizes. Others claim best. I prove Right is. Write for catalog.

H. M. WEBER, Free's Right Incubator Co., QUINCY, ILL.

All About Poultry Keeping. It's Profits. ROBERT ESSEX, well known throughout America, after a Quarter Century's Experience in all Branches of Poultry-Keeping tells *How to Keep Poultry Profitably; to Build Houses Correctly—Economically; How to Succeed.* Also all about America's Largest Line of Incubators. You are invited to send for our Catalogue containing this information, valuable alike to Farmers, Farmers, Eggsters and Experts. It's FREE. Address nearest office.

Robert Essex Incubator Co., 294 Henry St., Buffalo, N. Y.

120 PAGE POULTRY BOOK FREE

Tells how to succeed with poultry on the ordinary farm. How to make a first-class brooder out of an old piano box. What breeds lay best. Plans for poultry houses, how to feed, brood, etc. Describes

PRAIRIE STATE Incubators and Brooders

You will be surprised at the valuable information it contains. It's free. Write a postal for a copy today. (21)

Prairie State Incubator Co., 36 Main St., Homer City, Pa.

SHOEMAKER'S POULTRY BOOK

and Almanac for 1913 has 224 pages with many colored plates of fowls true to life. It tells all about chickens, their prices, their care, diseases and remedies. All about incubators, their prices and their operation. All about poultry houses and how to build them. It's an encyclopedia of chickenhood. You need it. Only 15c.

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55 BREEDS Chickens, Ducks, Geese, Turkeys, also Incubators, Supplies, and Collie Dogs. Send 4c for large Poultry book. Incubator Catalog and Price List.

H. H. MINIKER, Box 210, Mankato, Minn.

140 Egg Incubator and 140 Chick Brooder both for \$10

Made of California Redwood, covered with asbestos and galvanized iron, copper tanks, double walls, self-regulating complete, ready to use. 30 days trial. Money back if not O. K. Order direct. Catalog free.

Ironclad Incubator Co., Box 53, Racine, Wis. of Rockford, Ill.

Latest Book "Profitable Poultry," 125 pages practical facts, 100 beautiful pictures. Latest improved methods to raise poultry. All about world's famous Runner Ducks, 32 other varieties pure-bred poultry. This Book, lowest prices, fowls, eggs, incubators, etc., only 5 cents.

BERRY'S POULTRY FARM, Box 114, Clarinda, Iowa

MONEY IN MUSHROOMS

MEN and WOMEN can do this growing mushrooms at home in cellars, stables, sheds, houses, etc., all the year. Crop sells for 5c to \$1 a pound. Great demand—market waiting. Big booklet telling how to do it FREE.

NATIONAL GROWN CO., Dept. 24, Boston, Mass.

Money in Poultry and Squabs Start small. Grow BIG. Foy's Big Book tells how. Describes World's largest pure-bred poultry farm; gives great mass of poultry information. Lowest prices on fowls, eggs, incubators. Mailed to. **F. FOY, Box 34, Des Moines, Iowa**

PATENTS That Protect and Pay Send Sketch or Model for Search. BOOKS, ADVICE and SEARCHES FREE

Watson E. Coleman, Patent Lawyer, Washington, D. C.

It is not fair for a writer to spill the ink of enthusiasm all over the page without also supplying a blotter. The goose that laid the golden egg has been relegated to mythology's attic these many years and any woman who thinks that she can turn corn into coin by the mere act of feeding it to a hen has a rude awakening to meet.

To be really successful, a woman needs to be patiently attentive to details, willing to get up before daylight every day in spring, and to climb out from between the warm blankets at the dead of night when the mercury suddenly tumbles.

Besides being methodical and accurate, the successful poultry-woman must have a well developed business instinct. Even the ability to write a good advertisement is a help.

New ways of making poultry pay are continually being opened up. Just now there is a genuine boom in Indian Runner ducks and several women are riding on its crest, with the result that they are putting many dollars away. An Indiana woman, Mrs. U. R. Fishel, is an example to the point. To be sure, Mrs. Fishel has the advice of her husband, who is a well-known poultryman, but the fact remains that she has developed an exceedingly lucrative business in White Runners.

For some reason, women all over the country seem to have taken a great fancy to the Indian Runners. Away back in 1892, Mrs. Basley was breeding these ducks in California, but it is only within the past two or three years that much has been heard about them in the east.

If the strain is right, the eggs will be large, white and just as good in every way as hen eggs. Two of them are equal to three hen eggs. But, alas, some strains lay eggs that are tinted a bilious green! Let the woman who decides to keep Indian Runners look well to the character of the stock she buys. She will be wise, when in doubt, to buy hatching eggs instead of breeders. Then she will be certain that, at least, they are white.

Indian Runners are exceedingly clanish, and for that reason are much easier to handle than hens. Get them headed in the right direction and they will keep together. If a member of a flock strays, on his return all the ducks go through a series of gymnastic movements that humorously suggest an Indian war dance.

Contrary to popular belief, no water in which to swim is required for these ducks, although the birds will spend half their time swimming and diving, if their own wishes are consulted. Those kept on land seem to try to swim in the wet grass. In some markets, Indian Runner duck eggs sell readily; in others, slowly. It may even be necessary, in some places, to go about deliberately creating a demand by giving away samples, just as when any new product is being introduced.

While the Indian Runners are the ducks par excellence for egg production, the old, reliable Pekins are without a rival for turning cornmeal into meat. Here and there, women are earning money by raising these great white ducks for the market; but this branch of the business involves the bloody work of killing the birds and the unpleasant one of dressing them.

There is always a certain demand for geese, and women with plenty of land are in a position to rear these birds for breeders. Geese require but little attention; they are pastured much like cows, subsisting largely on grass. Though several times as large, they cost less to keep than hens. They live to a ripe old age; but the ganders are usually sent to the block when they are four or five years old. This is because they develop violent tempers as family cares multiply, and being very strong, are capable of inflicting serious damage with their powerful wings.

Poultry keeping, when all is said, presents one of the promising fields for a woman with a little land, though it be only a moderate-sized backyard. It does not offer a royal road to riches, and no woman is advised to give up a lucrative position in order to raise chickens. But if a woman is earnestly seeking some means of keeping the wolf from the door and is favorably situated and is willing to work, she might do very much worse. She should substantially increase her income, and may even make a modest living.

Intelligent Industry Insures Independence

By FRANKLIN O. KING

The Man Who tries to Kill an Elephant with a Pop-Gun is on a Par with the Person who would plan to Pulverize a Peanut with a Pile-Driver. Both may be Terribly in Earnest, but Neither has a Correct Idea of the Eternal Fitness of Things. Fools Spoil their Tools when they try to Reap Results without Rules. Like the Horse on the Treadmill—They are Walking Fast, but not Getting Anywhere, in Particular. The Untrained Man, with only Brute-Strength to commend Him, is up against a Hard Proposition in this Day and Age of Specialized Supremacy.

In other Words, the Man who Knows How to do one or two things well, has most Everybody else "On the hammer," when it comes to Competition. Emerson said:—"The Man who Makes the best Mousetrap will find a Beaten Path to his Door, even though he Live in the Midst of a Forest." I am not so Sure about the quotation, but it simply bristles with Truth, like Quills on the Ridgepole of a Fretful Porcupine. The Man with the Hoe would make more "dough" if he used Modern Methods to Sow and to Reap.

The Business Man makes the Best Farmer, because he Applies Business Principles to Buying and Selling, as well as to Growing his Crops. His Creed is Simply to make a Two-Dollar Bill grow where only a "One-Spot" grew before, and with all Due Respect to the Yoke who is Merely Multiplying Blades of Grass, I think the Business Farmer has the Edge.

The Mechanic, the School-teacher, the Doctor, the Lawyer and the Day-laborer are all "Business Men," when it comes Right Down to it—"Even as You and I." Most of Them have had Training in the "School of Hard Knocks," and Know How to Listen when "Money Talks." It only requires the Application of Brains in Order to make the Earth most Anywhere Bloom with Life.

Ben Franklin said:—"He who by the Plow would Thrive, Himself must either Hold or Drive." The Man who is Really in Earnest will absolutely make good on a Small Farm, if he will only Put his Shoulder to the Wheel, and stay "Put." **Work Wins—It Always Wins, but Industry and Intelligence are Irresistible and Invincible.**

Since Investigating Conditions in the Rain Belt of Gulf Coast Texas, I have no

Fear of Old Age or Poverty, because I Know I can Take Up a Few Acres down there and be Absolutely Independent. I am Firmly Convinced that with Average Intelligence and Average Industry, any Man who is now Working His Head off in the North to make a Bare Living, where they Snatch one Crop between Snow-Storms and Blizzards, can soon Lay Up a Nice Bank Account in the Winter Garden of America. Come to the Land of Least Resistance, where You can Grow Three Big Money-Making Crops a Year on the Same Soil and Without a Dollar's Worth of Expense for Irrigation or Fertilization.

I believe you could save Twenty-Five Cents a Day if You Tried. I know you would Try if you Realized that our Growers of Figs, Strawberries and Early Vegetables clear a net profit of \$300 to \$500 an Acre. Men have Realized more than \$1,000 an Acre growing Oranges in our Country.

Remember that our Early Vegetables get to Northern Markets in Mid-Winter and Early Spring, when they command Top Prices.

One German Truck Grower on adjoining lands last spring realized nearly \$500 from three-fourths of an acre of Strawberries. You could do as well if you only Tried, and on a Ten-Acre Tract Find Financial Freedom.

The Biggest Price paid for a car of watermelons on the Houston Market last year was \$140. The car was shipped by the Danbury Fruit and Truck Growers' Association.

We are situated within convenient shipping distance of Three Good Railroads and in addition to this have the inestimable Advantages of Water Transportation through the Splendid Harbors of Galveston and Velasco, so that our Freight Rates are Cut Practically in Half. The Climate is Extremely Healthful and Superior to that of California or Florida—Winter or Summer—owing to the Constant Gulf Breeze.

Our Contract Embodies Life and Accident Insurance, and should You Die or become totally disabled, Your family, or anyone else You name, will get the Farm without the Payment of Another Penny. If you should be Dissatisfied, we will Absolutely Refund your Money, as per the Terms of our Guarantee.

Write for our Free Book, which contains nearly 100 Photographs of Growing Crops, etc. Fill Out the Blank Space below with your Name and Address, plainly written, and mail it to the Texas-Gulf Realty Company, 1432 Peoples Gas Bldg., Chicago, Ill. Read It Carefully, then use your own Good Judgment.

Please send me your book, "Independence With Ten Acres."



Two Texas Gulf Coast Products

A Knife Never Ends a Corn

Paring a corn takes off just the top layer. Then it grows, and you pare again. Month after month one goes on putting with the same old corn. And there is always the risk of infection. The right way—the scientific way—is to stick on a Blue-jay plaster. From that instant all pain is stopped. Then the B & B wax in the heart of this plaster gently undermines the corn. In two days the corn comes out. That finishes that corn. A new corn may come if you pinch the toe, but the old one is ended forever. Sixty million corns have been ended in that way since Blue-jay was invented.

A in the picture is the soft B & B wax. It loosens the corn. B protects the corn, stopping the pain at once. C wraps around the toe. It is narrowed to be comfortable. D is rubber adhesive to fasten the plaster on.

Blue-jay Corn Plasters

Sold by Druggists—15c and 25c per package
Sample Mailed Free. Also Blue-jay Bunion Plasters.

Bauer & Black, Chicago and New York, Makers of Surgical Dressings, etc. (253)