SCHMIDTS BUY STUDEBAKERS

Brothers Try to Surprise Each Other with New Cars.

THEY COLLIDE IN SALESROOM

Milwaukee Instance Aguin Proven the Old Adage that Truth is by Far Stranger Than Fletion.

It is a thoroughly established fact that there are more Schmidts in Milwauker than in any other American city of similar size.

This condition was personally known to J. G. Wollaeger, who sells Studebaker automobiles in the Wisconsin metropolis. He was therefore not greatly surprised to note one day that his list of prospective customers included two Schmidts.

That afternoon Mr. Wollagger sallied forth in a Studebaker "six" touring car, met Herman E. Schmidt and family, and took them for a ride. Mr. Schmidt noted the quietness of the car and the east way it handled its seven-passenger load

While this deal was in process, H. 8 DeLand, Mr. Wollaeger's chief of staff, had been out in a "six" landau roadster, and had picked up Jacob S. Schmidt, according to arrangement. Jacob looked at the car as a closed vehicle and as an change in seat location makes it pos- in calling to see the car. open body for touring. He admired its perfect fitting equipment, said he knew Studebaker quality from experience and didn't care to fuss with mechanical details which he was ready to take on faith, and bought the car.

Both the Schmidts arranged to accept delivery on their cars the following Saturday. Both appeared in due order. Wollaeger welcomed Herman E. and took him to the garage where his shining touring car was waiting. They arrived just as Mr DeLand was turning a new landau over to Jacob S.

Henry began to walk slowly round his new possession with an approving eye. Hetween his car and the "six" touring car, he bumped into Jacob, who was also perambulating. The Schmidts looked each other in the eyes, each showing a

"Oh, pshaw!" said Henry, disgustedly, "Rats!" replied Jacob in plain chagrin. "Trying to put something across on your big brother, ch?" continued Henry. "I thought you were going to buy a small

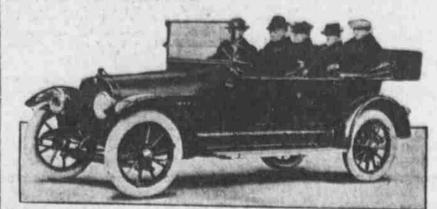
"Yes! And you were going to wait till summer before you got yours," responded "Trying to get away with it-no?"

congratulations. Henry and Jacob are brothers and business partners in a big Milwaukee enterprise of state-wide reputation. Now and ing a car during the summer months, then each tries to provide a little per- when the demand is heaviest. sonal surprise for the other. Now and then something interferes.

DE JONG GOES TO AUTO SHOW AT DEADWOOD

J. H. De Jong, manager of the Apper-J. H. De Jong, manager of the Apper-son Automobile company, with E. h. panies is proportionately as brisk as that of the American company. Butler, will leave Sunday for Deadwood, S. D., to attend the second annual auto mobile show. Mr. De Jong states that he has never known a period during the list three years when business was as good as it has been during the last ten

Five-Passenger Hudson Six Announced



been received by Guy L. Smith, Hudson well forward of the rear, axie. Thus distributor, announcement of the ship-

senger Light Six model This is a strictly five-passenger car.

of the streamline body.

From the Hudson factory has just sible to bring the weight of the body ment of the first of the new five-pas- been privileged to ride in the new car say it is most restful and delightful.

The first of the five-passenger models Yet it is identical in every way with the has been received by Guy L. Smith and six-passenger Six-40 with the exception may be inspected and demonstrations on high gear. Mrs. Schmidt was also of the rear seat and tonneau. By a arranged from and after this date. Ad-Mr. Wollasger produced an slight change in design it has been pos- vices from the factory state that only order blank and the Schmidts bought the sible to gain increased seating width, a very limited number of these snappy, without losing any of the graceful lines compact cars can be built. Already reorders are coming in from dealers who Very many people prefer the close- were fortunate in receiving the first cars coupled, five-passenger touring car shipped out. This is urged by Mr. Smith model. And it is for this class that the as a hint to those who fancy this style new car has been brought out. The of car so that they may lose no time

Month of March Sees Increase in Number

Going up. Production figures at the are shattering all records. Eleven hundred and more cars a day for twenty-six onsecutive working days was the record in March. When the last car had passed out the factory's doors on March 31 there had been 28,712 Fords built and shipped during this month of thirty-one days, of which five were Sundays.

to think of the Highland Park factory as the place where more than 1,000 complete automobiles are turned out every day. These will now have to occustom themselves to the new slogan of "More than eleven hundred Fords a day."

Those familiar with the Ford business are predicting that the demand for Fords Then they both grinned and exchanged this year, as in years past, will greatly exceed the supply. They are urging those who contemplate purchasing to do se carly and thus insure themselves of hav-

> And there will be no let up during April. All indications point to this being even a larger month in the way of pro duction than was March. Beports from the Ford factories at

Ford, Ont., and Manchester, England. show that the business of these two com-

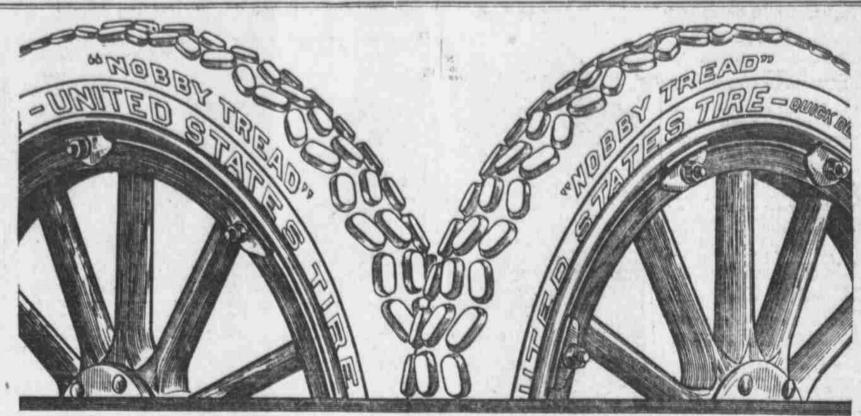
GAFFNEY GOES ON VISIT TO THE JEFFREY FACTORY

J. M. Gaffney of the Rambler Motor company will leave Saturday for a week's Persistent Advertising is the Sure Road visit at the Jeffrey factory at Kenesha. Vis., to arrange for spring deliveries.

CADILLAC COMPANY SHOWS ENGINE OF A TAXI CAB

The Cadillac company is making a novel of Fords Produced and convincing demonstration of the durability of the Cadillac car. They have on display in their windows the parts of a Cadillac engine taken from a taxicab Ford factory at Highland Park, Mich., that has done service in Omaha for the last four years. This taxi is now in the Cadillac garage being overhauled, and Riem has taken advantage of the opportunity to show just how a Cadillac engine will stand up under continuous hard usage. The taxi has a mileage of over 150,000 miles and has never missed a day of service in four years, except for car production have become accustomed the annual overhauling. Micrometers are on display with the parts so that the curious may find out for themselves just how much each part is worn. The crank shaft, the part of the engine that receives the most wear, has worn just 1,000th part of an inch.





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Before you decide, in justice to yourself and family -enjoy a ride in the Moline-Knight-the family car that will please and delight each and every member of your family.

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The Moline-Knight will be a delightful surprise to you-its deep, solid-comfort cushions-its graceful streamline body and matchless finish will at once appeal to you.

In the Moline-Knight you not only get the world's greatest motor-but all the class and distinction for which the European cars are famous.

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