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An expression of anxiety over-spread her face.

spread her face.

"Perhaps I had better not ask Jim in," she hesitated.

"There's no reason why you should n't. Your husband does not know him. Merely say to Mr. Anson that Mr. Johnson and a friend wish to negotiate about the factory."

Standard Anson proceed to be a

Stanmore Anson proved to be a person of the hale old English type. His face was determined, his lips firm, and despite his many defeats, the sparkle of combat still animated his even

the sparkle of combat still animated his eyes.

"Before we begin any conversation regarding a sale," he said, "you must answer this question, Mr. Johnson. Are you connected in any way, directly or indirectly, with the G. K. R. Trust?"

"I am not connected with it, directly or indirectly."

"You state that on your honor?"

"I simply state it."

"You would n't swear it?"

"Not unless compelled by force of law."

"Then I have nothing further to say to you, sir."

The old man seemed about to withdraw, then hesitated, remembering he was in his own house. Stranleigh sat unperturbed.

leigh sat unperturbed.

"You think you have nothing further to say, Mr. Anson, but two thoughts are sure to occur to you. First, a man whose word you would not accept cannot be believed, either on his honor or his oath. Second, the Trust doesn't need to send an emissary to you; it has only to wait until November, and acquire your factory at its own figure. No one except myself would bid against the Trust."

Trust."

"True, quite true," agreed the older man. "I beg your pardon. What have you to propose?"

Anson turned and sat down again. "I wish to know the amount of cash that will see you clear, and enable you to tear down those white posters at the gates, and those on the mill."

STANMORE ANSON drew a sheet of paper from his pocket, glanced over it, then named the amount.

"Good!" said Stranleigh, decisively. "I'll pay that much for the mill and the ten acres."

"They're not worth it," said Anson. "Wait till November, and even though you outbid the Trust, you'll get it at a lower figure."

"We'll make the mill worth it. You may retain the residence and the rest of the property."

"I agree, but with one proviso. I wish to name the manager."

"I regret I cannot agree to that, Mr. Anson," said Stranleigh, firmly. "I have already chosen the manager, and can guarantee that he will prove efficient."

"I'll forego your generous offer of the house and property if you will allow me to appoint the manager," returned the stubborn man.

"I am sorry, Mr. Anson, but you touch the only point on which I can not give way."

touch the only point on which I can

"Very well," cried Anson, angrily, his eyes ablaze. "Then the arrangement is off."

Both young men saw that Stan-more Anson was indeed difficult to deal with.

deal with.

"Wait a moment!" exclaimed Challis, standing up. "This will never do. It is absurd to wreck everything on a point so trivial. I am the man whom Mr. Johnson wished to make manager. I now refuse to accept the place, but if the bargain is completed, I'll give Mr. Anson and his manager all the assistance and advice they care to receive from me, and that without salary."

"Sit down, Challis!" cried Stran-

"Challis! Challis!" interrupted the "Challis: Challis: Interrupted the old man, gazing flercely at his junior. "Is your name Challis?"
"Yes, sir."
"You're not my son-in-law?"

"I am, sir."
"Then, sir, I wish to admit that I

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