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spread her explon
"Perhaps I had better not ask Jim ". she hesitated.
rherers no reason why you should n't. Your husband does not know him. Merely say to Mr. Anson that Mr. Johnson and a friend Wish to negotiate about the factory. Stanmore Anson proved to be a person of the hale old English type.
His face was determined His face was determined, his lips
firm, and desplte his many defeats, the sparkle of combat still animated the spark
his eyes.
"Before we begin any conversation regarding a sale," he sald, "you must answer this question, Mr. Johnson. Are you connected in any way, directly or indirectly, with the G. K. R. Trust?"
"I am not connected with it, di-
rectly or indirectly", rectly or indirectly.
"You state
"You state that on your honor?"
"I simply state it."
"I simply state it."
"You would n't swear It?"
"Not unless compelled by force of
law," "Then I have nothing further to say to you, sir.'
The old man
The old man seemed about to
withdraw, then hesitated, remembering he was in his own house. Stranlelgh sat unperturbed.
"You think you have nothing further to say, Mr. Anson, but two First, a man whose word you would not accept cannot be belleved, efther on his honor or his oath. Second. the Trust does n't need to send an emisaary to you; it has only to wait intil November, and acquire your
factory at Its own figure. No one except myself would bid against the Trust,"

True, quite true," agreed the older man. "I beg your pardon.
What have you to propose" What have you to propose?

Anson turned and sat down again. "I wish to know the amount of cash that will see you clear, and enable you to tear down those white posters at the gates, and those on
the mill." the mill."
STANMORE ANSON drew a sheet of paper from his pocket, glanced over it, then named the amount.
"Good!". said Stranleigh, decisively. "I 'll pay that much for the mill and the ten acres."
"They 're not worth it," said An-
son. "Wait till November, and even though you outbid the Trust, you'II get it at a lower figure,"
"We 'Il make the mill worth it. You may retain the residence and the rest of the property.
"I agree, but with one proviso. wish to name the manager.
"I regret I cannot agree to that
Mr. Anson," said Stranleigh, firmly. "I have already chosen the manager and can guarantee that he will prove efficient."
"I'll forego your generous offer of the house and property if you will al low me to appoint the manager," returned the stubborn man.
"I am sorry Mr. Anson,
touch the only point on which but touch the only point on which I car not give way.;
"Very well,"
his eyes ablaze, cried Anson, angrily his eyes ablaze.
ment is off.'
Both young men saw that Stanmore Anson was indeed difficult to deal with.
a moment!' exclaimed Challis, standing up. "This wil never do. It is absurd to wreek everything on a point so trivial. I
am the man whom Mr. Johnson am the man whom Mr. Johnson
wished to make manager. I now refuse to accept the place, but if the bargain is completed, I'll give Mr.
Anson and hls manager all the as Anson and his manager all the as
sistance and advice they care to receive from me, and that without salary."
"git
"
"git down, Challis!" cried Stranleigh.
"Challis! Challis!" Interrupted the old man, gazing flercely at his junior "Is your name Challis?"
"Yes, str."
You're not my son-in-law ?"
I am, sir."
*Then, sir, I wish to admit that


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