



# Julius Orkin

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Saturday You May Choose  
From Over 300

## Stylish Winter Coats

Worth up to \$22.50, at  
**\$9.95**

WHEN we say these coats are worth up to \$22.50, we invite comparison with similar styles and quality shown elsewhere at \$15.00 to \$22.50. The result will convince you that you can save the difference in buying here. And the range of becoming styles and desirable fabrics is so comprehensive that you are certain to find just the coat you had in mind in this sale.

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## Special Sale of Furs Saturday

Fur Sets, Fur Scarfs and Muffs

FURS OF THE PRACTICAL SORT offered as a special inducement for buying Saturday. Every piece is fully up to our standard and sold under our guarantee; stylish stole and neck pieces, richly trimmed and lined; large stylish pillow muffs to match. Values that you will appreciate once you have seen them.

Two Extra Special Values in Separate Fur Scarfs and Muffs  
\$12.50 and \$15.00 Fur Scarfs or Muffs; special for Saturday..... **\$8.98** \$7.50 and \$10.00 Fur Scarfs or Muffs; special for Saturday..... **\$5.00**

THE JULIUS ORKIN STORE, 1510 Douglas Street

### New Books

**AS CAESAR'S WIFE.** By Margarita Spalding Gerry. 316 Pp. \$1.50. Harper & Brothers.  
The story of a jealous husband's unjust suspicion of his wife's fidelity. How this suspicion poisons the man's whole nature and reduces him mentally and physically to a shadow of his former self, forms a tense, emotional theme which is finally brought to a happy ending with faith and love triumphant.

**THE JINGO.** By George Randolph Chester. 304 Pp. \$1.25. Hobbbs-Merrill company.  
Jimmy Smith, a live-wire American, schooled on Broadway and bubbling over with the spirit of Yankee progress, suffers shipwreck and lands by a miracle on the coast of Isola. This island, protected by coral reefs on one side and impassable mountains on the other, has never been in touch with the outside world. It is inhabited by an intelligent, kindly people ruled by a king of the good-fellow type. The story does not grow stale, for its supply of fun is fresh and original.

**THE WATER PRIDE.** By Mary E. Wilkins. 16 Pp. 25 cents. Harper & Brothers.  
A romance of long ago; a story of love and separation, passing years and happy, romantic reconciliation. This book is fully illustrated and is listed among those suitable for holiday-giving.

**THE PICTURES OF POLLY.** By Mark King Courtney. 197 Pp. \$1. Harper & Brothers.  
A young girl's original methods in her daring, ardent wooing of the man she loved. How she finally bewitched the object of her affections and brought him to her feet forms the theme of this story.

**THE DAUGHTER OF DAVID KEHR.** By Harry King Foose. 245 Pp. \$1.25. C. McClurg & Co.  
The boss of a provincial town keeps his daughter away at school in ignorance of his doubtful civic status. She comes home unexpectedly when a packing company wants a dishonest franchise, and when an independent newspaper editor threatens the boss' supremacy. How the boss is beaten, and the independent editor wins the daughter, form a graphic story of modern politics and society.

**KIRSTIE.** By M. F. 291 Pp. \$1.25. Thomas Y. Crowell company.  
The heroine is a trained nurse, whose professional engagements bring her into close contact with a young doctor. The girl falls desperately in love with the man, but the latter, more sophisticated though really returning the girl's love, seeks out for himself a wealthy wife. The course of time and irony of fate take the girl as a nurse to the house of the young doctor and his wife. Years have not cooled the ardor of their passion, but, on the contrary, increased it. It is here that the real story begins, with the working out of complications due to the peculiarities of the quite oblivious wife and the entrance on the scene of another wooer of Kirstie.

**THE VOICE.** By Margaret Deland. 4 Pp. \$1. Harper & Brothers.  
A new Dr. Lavondar story and a new heroine, and by way of good measure the story is located in Old Chester. Philippa is an old-fashioned girl, full of pleasant silences and soft gaiety and simple, startling truth-telling. Her father is a religious fanatic, who has experienced a deep mystic religious revelation, and her lover, is the orthodox village parson whose unconscious affection for Philippa is most skillfully portrayed. This is quite the quietest story that Mrs. Deland has yet told.

**FOR LOVE OF MARY ELLEN.** By Eleanor Hoyt Brainerd. 4 Pp. \$1. Harper & Brothers.  
The heart of the reader will respond eagerly to this story of Susan Randolph

and Peyton Carter's loyalty and devotion to her friend. To be sure, Susan is scarcely 6, but there is the beauty of the ages in her matter-of-fact ideas. Mary Ellen, a grubby-faced little daughter of the streets, is her really, truly friend, and her misfortunes, and the practical plan of assistance conceived by Susan, make a touching and charming story.

**THE MARSHAL.** By Mary Shipman Andrews. 423 Pp. \$1.25. Hobbbs-Merrill company.

A story of France—the France of the Napoleons. The hero, Francois, the son of a thrifty peasant, has in childhood been knighted, sheltered by the great Napoleon himself, who has also prophesied that he will one day be marshal of France under another Napoleon. Attracting the attention of General Gougaud, Francois is informally adopted into his family, to become the companion and playmate of the charming little Alixe, the general's motherless daughter. But another member is also added to that family in the person of Pietro Zappi, a lad of noble Italian birth, whose father has been the general's bosom friend during the days when both were followers of Napoleon. Both lads, firm friends as they are, grow to love Alixe, and, although the peasant boy holds the place of a son in the affections of the general, it is Pietro he wishes as the husband of Alixe. Loyal to his patron Francois, accepts a commission with the Bonapartist faction in order to leave the field clear for Pietro, and as the friend and counselor of Louis Napoleon, he is plunged into a series of adventures.

**THE SOLDIER FROM VIRGINIA.** By Marjorie Bowen. 347 Pp. \$1.20. D. Appleton & Co.  
This is the story of the romantic side of George Washington's life, told in the form of a novel. His wooing of the beautiful Martha Doddridge, his setbacks and his ultimate success in love as well as in war, makes up the bulk of the story. The curious leaning of his army career upon his courtship—a phase of Washington's life with which the average American is unfamiliar—is brought out. The story begins with the first outbreak of hostilities in the French and Indian war.

**THE RICH MIA.** By Katharine Burgoyne. 297 Pp. \$1.25. The Macmillan company.  
It is rumored about in Santa Paloma that Mrs. Burgoyne, a widow and heiress to many millions, has bought an old-fashioned estate and intends to make her home in the little California town, and food for gossip at all the bridge clubs is furnished for more than one meeting. To live well in Santa Paloma involves heavy expenditures for all sorts of social functions and many a family feels the strain which, however, they would not admit for worlds. The society clique think that everything will be run on even a more gorgeous scale with Mrs. Burgoyne's millions in the game, but they reckon without the possessor of these millions, as the successive events of the story show in a highly entertaining fashion. The social regeneration which she effects in the place—assisted by the editor—through modest and unusual methods, will be found to contain a number of wholesome suggestions.

**Miscellaneous.**  
**THE CONTROL OF TRUSTS.** By John Bates Clark and John Maurice Clark. 200 Pp. \$1. The Macmillan company.  
The authors aim to show that certain measures having, the end in view of controlling the trusts are in harmony with modern tendencies, and well within the power of the legislator and executive official. The policy which the author advocates is an interesting one and it is claimed does more than merely meet an exigency in that it corrects the overcharges of monopoly.

**THE FETTERED FOLK OF WEST AFRICA.** By Robert H. Milligan. 52 Pp. \$1.50. Fleming H. Revell company.  
In this volume the author ceases the difficult task of revealing the interior world of the African—his mental habits

and beliefs. Much is said about fetishism and folklore. Inasmuch as the history of most African tribes must ever remain unknown, their legends possess value through which to study the African mind.

**THE ALPS AS SEEN BY THE POETS.** By J. Walker McSpadden. 222 Pp. \$1. Thomas Y. Crowell company.  
Admirably chosen selections from the works of Byron, Schiller, Wordsworth, Longfellow, Bryant, and many other famous poets, in celebration of the stories of Alpine scenery, accompanied and supplemented by sixteen superb reproductions in full color of pictures by leading painters.

**WASHINGTON AND LINCOLN.** By Robert W. McLaughlin. 363 Pp. \$1.35. The Century company.  
The point of departure in this book is the assumption that Washington and Lincoln are related. The aim of the writer is to show that this relation is, as generally supposed, conditioned upon certain traits of character possessed by both, but is more fundamental, and is found in the similarity of the work they did in the field of governmental action. To accomplish this aim, the method used is a blending of the philosophical and biographical.

**WHY GO TO COLLEGE.** By Clayton Sedgwick Cooper. 209 Pp. \$1.20. The Century company.  
Mr. Cooper's discussion of the American college man and of America's problems as they relate to the country's educational institutions deals with such topics as general characteristics, education in a carte, the college, the college man and the world. He writes with both understanding and helpfulness.

**VIBRATION AND LIFE.** By D. T. Smith. 178 Pp. \$1.50. Richard G. Badger.  
The principles here under discussion involve many of the important interests that evoke human concern or invite human attention.

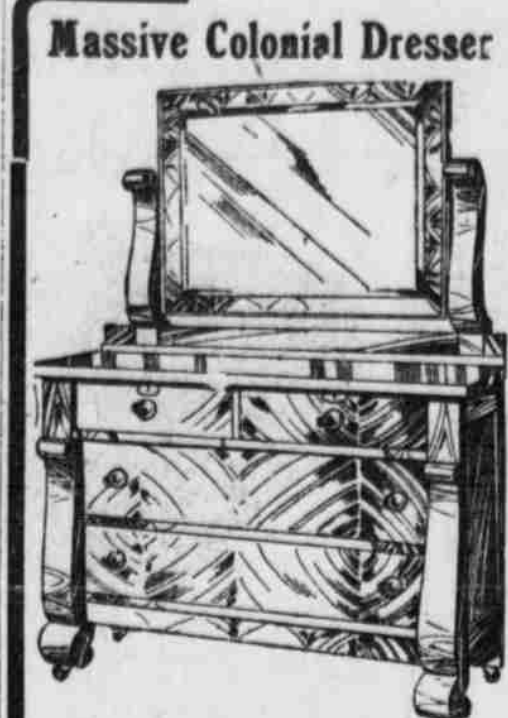
**LIGHTS AND SHADOWS OF A LONG EPISCOPATE.** Bishop H. R. Whipple. 562 Pp. \$2. The Macmillan company.  
This volume of reminiscences and collections by Bishop Whipple is interesting, carrying with it, as it does, so much that is real history along with his work with the Indians, as well as for the spiritual side of the work to which he has devoted his life.

**SOME MORAL REASONS FOR BELIEF IN THE GODHOOD OF JESUS.** By George F. Malins. 88 Pp. \$1. Eaton & Malins.  
The author does not design to make biblical proof texts however authoritative in themselves, the ground of his contention for the divinity of Jesus. The moral argument is sought to be applied to the statements of the New Testament as to all other of the developed processes of thought.

**THE SYNOPSIS PROBLEM.** By Prof. D. A. Hayes. 87 Pp. \$1. Eaton & Malins.  
This little book is an attempt to boil down into briefest compass the substance of many thousands of pages on this subject. It is written for the benefit of those who cannot take the time to master the voluminous literature in this field, but who would like to have some notion as to what it is all about.

**BIG SIDEWHEELER ON WATER.** Last Word in Pleasure Making Craft Which is Booked to Plow Lake Erie.  
The passenger steamer 'Cee-and-Bee,' built for the Cleveland and Buffalo Transit Company of Cleveland and launched November 5, from the Wyandotte yard of the Detroit Shipbuilding company, is the largest sidewheeler in the world. The vessel is of the following dimensions: Length over all, 268 feet; extreme beam over guards, ninety-seven feet eight inches; depth of hull, moulded, twenty-three feet six inches. Its crank shaft and piston rods are

# A One Day Bargain Sale at Hartman's



**Massive Colonial Dresser**  
HANDSOME COLONIAL DRESSER—Made of heavy, genuine solid oak, American quarter finish. Hand rubbed and polished. Large base, has two large and two small drawers. Fitted with wood pulls and heavy colonial scroll feet. Extra size mirror set in colonial standard. Our exceptionally low price on this dresser is..... **\$12.25**



**Solid Oak Kitchen Cabinet**  
THIS SOLID OAK KITCHEN CABINET is made of specially selected wood. Base has large bins, utensil drawers. Top has a large china section made absolutely dust proof with a useful shelf below. A larger, stronger and better cabinet than any competitor ever offered at double the price..... **\$9.65**



**Toy Collapsible Go-Cart**  
**99c**  
On Sale Next Saturday. None Delivered. No Phone or Mail Orders. A Regular \$2 Value. One To Each Customer.  
Only 500 of These Toy Go-Carts, So Come Early.  
Folds Completely—Hood, Wheels and body.  
This one-motion collapsible Doll Go-Cart is just like illustration shown. Heavy steel wheels, heavy reinforced enameled steel frame, imperial leather, upholstered sides, hood, reclining back and deep square well for dollie's feet while in sitting position. Height to top of hood 26 inches. Hand turned, polished wood handles. This cannot be duplicated for less than \$2.00. While the quantity lasts, **99c** only.....



**Wonderful Chiffonier Value**  
THIS FINE CHIFFONIER matches dresser to left and is of the same quality, genuine solid oak, American quarter finish, hand rubbed and highly polished. Has four large and two small drawers. Extra broad top and large French plate mirror. This is a wonderful value at..... **\$11.25**



**FAMOUS REGENT BASE BURNER**—One of the largest and best improved self-feeding base burners on the market, fully guaranteed. Equipped with latest ring and angular grate. Has large size fire-pot and is elaborately nickel trimmed. An exceptional heater value. For this week's selling..... **\$22.75**

# HARTMAN'S

1414-1416-1418 DOUGLAS ST.

among the largest forgings ever built in this country. Its guaranteed speed is twenty-two miles an hour, from dock to dock, and to make it it has been given 12,000 horse-power, which is said to be 4,000 horse-power more than any other sidewheel steamer has. There are sixty-two staterooms fitted with private bath, 42 regulation staterooms and twenty-four parlors in suite with private bath, making a total of 69 rooms. It has sleeping accommodations for 1,200 persons and will carry about 4,000 passengers. Its freight capacity is 1,200 tons, carried exclusively on the main deck for convenience of handling. The steamer will be a blaze of light, having altogether 4,500 electric lamps, the telephone service aboard is equal to the equipment of a small town. Passengers may talk to any part of the ship or to their homes when the vessel is at dock. Communication with land is at all times assured, as the steamer is not only equipped with wireless, but carries as well an auxiliary storage battery capable of operating independently for six hours should any derangement occur to the regular equipment.

The steamer has been divided into three great compartments by fireproof doors extending from the main deck to the dome, and in addition to this the vessel is divided into fifty sections for fire safety purposes, each section containing about eight staterooms with five hydrants commanding every section. The hull is of steel.

The steamer's double bottom with water ballast space is divided both longitudinally and transversely into fourteen watertight compartments. The hull above the water bottom is further subdivided by eleven transverse watertight bulkheads extending from the keel to the main deck.

The main dining room is carried out in Adam design with mahogany and white enamel. In addition to a banquet room twenty-four feet long on the starboard side and two private dining rooms on the port side, there are a number of alcoves with bay windows on both port and starboard sides above the main room, where one may have a fair degree of privacy in dining.

The main saloon is upward of 400 feet long on the promenade deck and subdivided for convenience into several sections. The style of the main saloon is in the Ionic order of architecture, having a wainscot of carefully selected mahogany highly finished, the upper part finished in fine enamel.

To facilitate quick landing in rivers and harbors the steamer is fitted with a bow rudder besides the usual after rudder. The character of the service is such that the vessel has to navigate somewhat tortuous channels at both Buffalo and Cleveland, and the bow rudder makes it instantly responsive.—Detroit Free Press.

### CONVERTS AT SO MUCH PER

Part of the money-making Evangelists by Experienced Ministers.

"Fear jerking." "Chair smashing." "Deathbed tales." "Hurray for" enthusiasm and deliberately faked statistics as evangelistic instruments were frowned upon in today's session of the congress of evangelists and rescue mission workers at the Moody Bible Institute, Chicago, reported by the News of that city. World famous evangelists and revivalists sat in rows before the rostrum and listened to the speakers who in plain words discussed their numerous backslidings from the legitimate field of Christian effort. Dr. Francis F. Taylor, pastor of the First Baptist church of Indianapolis, Ind.,

and formerly an evangelist of the Chautauque school, summed up carefully all the criticisms that is now being hurled at the heads of professional "boosters" of things religious. Lack of spiritual depth in workers, lack of reading and training of the mind and an exaggeration of temporary results were declared to be responsible for the bad odor into which evangelism has fallen in the opinion of the churches.

"Down in Cincinnati recently," said Dr. Taylor, "there was a revival meeting. Every evening before closing the house of worship they added up the souls saved during the session and chalked them up on a blackboard outside on a corner where the cars turned. Every time I passed that board it made me feel sick. Down in St. Louis there was a meeting and 2,000 men came.

"All who wish to lead a better life stand up," said the speaker. "Every man in the hall stood on his feet.

"Three thousand men for Christ," yelled the evangelist, and the next day it appeared in the papers.

"I went to one meeting where the audience was asked to join in prayer. All who felt moved by the Holy Spirit were requested to show hands.

"There's one and another, and another, and yet another," cried the preacher, and he kept right on counting. I looked up and there were only two hands up in the whole room."

talk about it and evangelism is losing its power. Moody was never talked about in that way. When I entered the evangelistic field I spoke about it to one of the greatest evangelists in the country—one of the best known.

"Come over to my cottage," he said, "and I'll put you wise how to get an offering. I've got 'em all skinned at that."

"I felt like kicking him—a truly un-Christian feeling—but I managed to restrain myself."

In a letter in the Pittsburgh Dispatch Rev. Joshua E. Willis, D. D., pastor of the Woodlawn Baptist church, supplements the above statements with his experience:

"I have before me while I write, reference to a matter in which several pastors of different denominations agreed to enter into an evangelistic campaign. The arrangements were all completed, exchanges of pulpits were effected, a large hall was secured and everything made ready when lo! the evangelist who had been engaged and had agreed upon terms to the utter amazement of the brethren notified them through his secretary that unless a sum of money just double that agreed upon were forthcoming he would not begin the work, and of this same evangelist other ministers and other pastors have informed me that this man did the same ungracious thing to them. I have just received word from a well known pastor who spent his vacation at the seashore and while there was in the company of an evangelist who in the language of the aforesaid minister said: 'I was talking with Brother —, who in a secular vein said, "I knock about \$50 a month out of this thing" when referring to his evangelistic labors.'"

### ROMANCE OF AN UNPAID BILL

How Your Uncle Sam Pigeonholed a \$25,000 Bill for a Cable-gram.

In 1864 the French government, under Emperor Napoleon III, taking advantage of the civil war in the United States, occupied Mexico and placed Maximilian on the throne as emperor. As soon as the war was over, Mr. Seward took steps to force the French to retire from that country, and by that means enabled the people

to choose between Maximilian as emperor and Juarez as president, without being influenced by the presence of the French military forces. A cabinet meeting was called, at which General Grant was present by invitation. The result of the conference was that an instruction was prepared by Secretary Seward to our minister at Paris that plainly stated the sentiments of the United States, which was to the effect that the French must evacuate Mexico at once, or the United States would send its troops into that country and help the forces of the republic. The Atlantic cable had only just been completed, and the president of the company wanted the patronage of the government to aid the enterprise. He called upon Mr. Seward and requested him to use the cable, promising that the rates should be entirely satisfactory to the government, notwithstanding those to the public were \$10 per word. In addition to the ordinary charge, the cable company imposed double rates upon all messages in which a cipher code was used. The instruction was given to the writer to put it in cipher, when he directed the attention of the secretary to the great expense that would attend its transmission by cable, as each syllable in the instruction would be represented by four figures, and the cable company considered each figure as an equivalent for a word, and charged double rates accordingly. Having in view the assurances of the president of the company that the charges would not be excessive, Mr. Seward gave directions to have the instruction put in cipher and sent by cable, which was done. The instruction would occupy in print about a page and a quarter of an ordinary congressional document. The bill of the cable company was afterward submitted, and it amounted to over \$25,000, which Mr. Seward, not considering it reasonable, refused to pay. The rates were soon reduced to the public one-half, and several other reductions followed, but the bill which Mr. Seward refused to pay was never paid.—John H. Haswell in the Century.

**A Life Problem Solved** by that great health tonic, Electric Bitters, is the enrichment of poor, thin blood, and strengthening the weak. For sale by Beaton Drug Co.—Advertisement.

# ORKIN BROTHERS

FORMERLY THE BENNETT COMPANY.

## Advance Notice

—of a—

# Great Sale of Silks

Commencing Monday, Dec. 2d

A gigantic purchase of thousands of yards of fresh new silks from a prominent Chicago silk house at a small fraction of their real worth. **Monday morning the entire lot goes on sale** at positively the lowest prices ever quoted on silks of like quality by any western store.