

# The facts and figures of the Orkin Brothers Piano Club

☐ This is the largest *single* piano transaction ever made in this country. This is the largest piano club ever formed. This is the largest piece of *winter work* ever laid out by a piano house.

☐ We bought 500 pianos—all of *one grade* and all from one manufacturer, in beautiful figured and plain mahogany, walnut and oak in the very latest up-to-date style and finish.

☐ We bought these pianos *cheap*. We saved *big money* in buying them. Many a piano dealer is paying twenty-five to thirty-five dollars more for the same *identical pianos*.

☐ And we *are selling them cheap*.

☐ It's our *winter work* to sell these pianos. Not our *exclusive* work, however. Selling these 500 pianos is our *winter task in addition to our regular day to day piano business*.

☐ To facilitate this work we are forming a gigantic piano club. A piano club of 500 members, each and every one of whom will enjoy precisely the same advantages and privileges.

☐ Such a gigantic work means *many economies*. It means a saving in the initial cost of the piano. It means a saving in the freight, in the cartage, in the selling expense. It means a willingness on our part to take a smaller percentage of profit than we can regularly afford to make—in other words, *a winter profit*.

☐ So taking all these things into account, it means an *enormous saving to the individual buyer or club member*.

☐ To be exact, it means a clean cut saving of *ninety-two dollars and fifty cents* to each and every member of the club—*nearly a hundred dollars*—to say nothing of the other innumerable advantages and privileges the club carries with it that piano buyers do not ordinarily get.

## The whole story

☐ The regular selling price and actual value of these pianos is \$350 each. The Orkin Brothers Club price is \$257.50 each. The club price includes everything. There are *no extras* of any kind. *No interest to be added*. Nothing to be added for drayage, stool, scarf—*absolutely no extras*. Two hundred and fifty-seven dollars and fifty cents is the price, and the price *includes 202 weeks' time in which to pay it*.

☐ The club price—\$257.50—is payable, \$5.00 when you join the club, then weekly payments of \$1.25. If you will figure a little you will see that this gives you exactly 202 weeks in which to pay for the piano. Your payments are *less* than if you would rent a piano. The piano is delivered immediately. You do not have to wait until the *club is filled*. You get your piano *when you join*.

☐ We said above, that \$257.50 includes everything. *So it does*. But a club member can *reduce* this price *by paying faster*.

☐ The Club Members' Agreement has 202 Coupons attached to it—very much like a bond. A Coupon represents a week. Two Hundred and Two Coupons represent 202 weeks, or the life of the club. Every time a payment is made, one of these Coupons is stamped "Paid."

If payments are made *in advance*—that is *before they are due*, a *reduction of 15 cents* is made for each and every week, and this reduction is handed over to the Club Member *in cash*.

☐ You can therefore see that the club price (\$257.50) can be reduced just as many *times Fifteen Cents as you will pay* weekly payments *in advance* or before they are due. Thus, if you pay one week in advance, you will get a reduction of 15 cents *in cash*. If you will pay two weeks in advance you will get a reduction of 30 cents *in cash*, and so on.



"Wish we had a piano in our home."

### Orkin Brothers Player-piano Club

☐ We have inaugurated a *Player-piano club* in connection with our 500 piano club. The price of these club *Player-pianos* is 395 dollars—the terms are 9 dollars the first payment—and 2 dollars a week without interest added. These *Player-pianos* have never been sold for less than \$450, with terms of \$25 down and \$15 a month, with interest added at the rate of 6 per cent. This is the first time, so far as our knowledge goes, that such trustworthy instruments have been offered for sale upon such popular terms as 9 dollars the first payment—and 2 dollars a week without interest added.

These *Player-pianos* are standard 88-note players—that is, these Club *Player-pianos* play very note on the piano when the music roll is in motion—these *Player-pianos* have an automatic shifter which compels the music to play perfectly. Most *Player-pianos* sold at from \$200 to \$250 more than these Club *Player-pianos* will not play perfectly. The tubings in our *Player-pianos* are so placed they can not be broken. We give you an unconditional guarantee with these Club *Player-pianos*.

1. The *Player-piano club* will consist of 100 members.
2. The *Player-piano club* members can take their choice between two of the best *Player-pianos* on the market.
3. The *Player-piano club* price is 395 dollars.
4. The savings in price to each *Player-piano club* member is 155 dollars.
5. The *Player-piano club* member has no interest to pay.
6. The terms to *Piano-Player club* members are 9 dollars cash and 2 dollars a week—or, putting it in another way, *Player-piano club* members have 192 weeks in which to pay for their *Player-piano*.
7. *Player-piano club* members secure the free use of 1,000 rolls of *Player-piano music* for one year from the Music Roll Library—the largest Music Roll Library in this section of the country.
8. IF A *PLAYER-PIANO CLUB MEMBER DIES DURING THE LIFE OF HIS CONTRACT WE WILL IMMEDIATELY CANCEL ALL FUTURE PAYMENTS AND SEND A RECEIPT IN FULL TO HIS FAMILY FOR THE INSTRUMENT.*

You can own one of these *Player-pianos* for \$9 the first payment then \$2 a week without interest added.

We want to again mention of these terms. Lay aside the price—395 dollars—and the cash saving it carries with it of 18 cents each and every week you pay faster than the regular terms of 2 dollars a week. But let us center your attention on these terms—9 dollars the first payment—then 2 dollars a week without interest added. If the Orkin Bros. *player-piano club* did not have another redeeming feature, this one of terms would carry it to success; 9 dollars the first payment—then 2 dollars a week enables anyone to buy the best the world affords in *player-pianos* and scarcely miss the money.



It has been said of Chopin that he was the fairy godmother of the piano. That until his time it had been the Cinderella of instruments, and that he raised it from his former humble station to be the greatest and most comprehensive of instruments.

☐ If this Club piano is not satisfactory after 30 days' use we will give you your money back.

☐ It is our belief, however, that a person cannot get a satisfactory trial of *any piano*, either good or bad, in 30 days. If, though, a thirty days' trial does dissatisfy a Club Member, we will give him his money back. On the other hand, we have arranged a trial for each and every Club piano that *will show* whether or not *this Club piano* is worthy of a permanent place in your home.

☐ Printed *across the face of the contract* is an agreement that gives to each and every Club Member the privilege of exchanging his Club piano, at any time within *one (1) year*, without one penny's loss.

☐ You join the Club—You then, as a Club Member, become entitled to *all* its advantages and privileges.

☐ One of these privileges is a *year's trial of the piano*. In other words—the Club member has *one full year's time* to fully *satisfy himself* as to the character of the piano he is getting. At the end of the year the Club Member can come to our store and make another selection. He can select a piano of equal or better grade, and whatever money he has paid, whether it is \$60, \$75, \$100, \$200, or whatever the amount, will be credited to the price of his new piano, and we will take the original Club piano back without the loss of a single cent to him.

## ORKIN BROTHERS

Formerly The Bennett Co.  
16th and Harney Streets,  
Omaha, Neb.

## ORKIN BROTHERS

☐ Chickering, Kurtzman, Ivers & Pond. Auto Pianos and Player Pianos—and Victor Talking Machines.

### Orkin Brothers

Kindly send me particulars about your Piano Club and your Player-Piano Club.

Name ..... Address .....

City ..... State .....

### Broken Bow Will Rebuild Water Plant

BROKEN BOW, Neb., Nov. 28.—(Special.)—At the regular meeting of the city council held this week definite action was taken regarding the city water works question, which has been hanging fire for some time. Since the report of Chief Helder Inspector Robert C. Wolfe of Omaha was submitted to the council, in which he advised the city to dispose of the old boiler and pumps, there has been more or less friction involved as to just what steps should be taken. At the last meeting a resolution was adopted to the effect that the water works plant owned by the city shall be repaired and that purchase be made of suitable engine, pumps and boiler, and that the machinery be run either by steam, gas, oil or electricity, and that the amount to be

### BODY OF MRS. VAN DUSEN BURIED AT FALLS CITY

FALLS CITY, Neb., Nov. 28.—(Special.)—Miss Maude Van Dusen, who leaped to death from the twentieth story of the McCormick building in Chicago Monday, tonight the Prairie Union school near Stella about fifteen years ago. She was then the personification of womanly beauty, grace and refinement and her school in management and discipline was a model in every respect. Miss Van Dusen was valedictorian of the class of 1888 in the Falls City High school. Her father formerly practiced law and her mother was a physician. Both are quite aged, but still maintain a home here. The body was brought from Chicago yesterday and the funeral was held this afternoon.

### Notes from Nebraska City and Otoe County

NEBRASKA CITY, Nov. 28.—(Special.)—City Commissioner R. E. Hawley has purchased the old B. & M. hotel and is wrecking the same. It is one of the oldest landmarks in the city, being a portion of the old Cincinnati hotel that stood on the corner of Eighth street and First corner and was built in 1860. The site occupied by the old Cincinnati hotel is now occupied by the postoffice.

George H. Robinson, manager of the Nebraska City Vinegar works, and Miss Jeanette Manley went to Kansas City and were quietly married.

Mrs. S. E. Tyson and daughter were thrown from a buggy last evening and seriously injured by the horses running away.

There were three alarms of fire last evening, one being caused by a burning fire in a residence on east side. This was

followed by a fire at the home of F. W. Cleveland, which was extinguished with a small loss, and the third was at Hector Olsen's cigar store. All losses were covered by insurance.

The officers of the Kingfa plant, which was destroyed last Saturday morning, are adjusting their losses with the insurance companies as fast as possible and hope to conclude by Saturday, when the stockholders will meet and decide as to where the new plant is to be erected and its size. The plant is owned by local capitalists, who offer to double their stock if it need be to put up the new plant.

Walter McNamara, a cattle raiser on the east side of the river, has lost thirteen head of cattle within the last two weeks by reason of some mysterious disease. He had several veterinarians examine them, but they have failed to give the disease a name. The cattle get lame and move around with difficulty and in a short time are dead.

The body of George Toovey, who died

### NEWS NOTES OF SEWARD AND OF SEWARD COUNTY

SEWARD, Neb., Nov. 28.—(Special.)—Mrs. M. H. Hartgrove, an old settler, died at her home in Seward Tuesday. She leaves a son, Charles of Omaha, and a daughter, Mrs. Alice Fox of Bartlettville, Okl. The funeral was held Wednesday at 2:30 p. m.

Salisbury & Brown have bought the H. Diers lots in South Seward and have bought the old Burlington depot and

moved it onto them, which they will remodel into a residence.

Bertie D. Pickrel, chief chef at the Alley Delmonico, was united in marriage Monday to Miss Enik Higley of Glasgow, Ill.

Walter Gruber and Miss Elizabeth B. Helder of Graham were granted a marriage license by Judge Coleman yesterday.

Mrs. William Heal, one of the early settlers and highly respected women of Tamova, died at her home in that village at an early hour Tuesday morning aged 67 years.

Joshua Dipper was struck by an automobile driven by George Osborn of Staplehurst yesterday forenoon and seriously injured. The accident happened near the Burlington depot.

The members of the Presbyterian church tendered a farewell reception last night at the home of Mr. and Mrs. J. T. Anderson for Mr. and Mrs. A. Y. Davis, well known citizens, who leave this week for California.

District court convened Monday, when

the case of the Nebraska-Lowa Grain company against the Lincoln & Northwestern Railroad company was tried.

**New Telephone Line Ordered.**  
STELLA, Neb., Nov. 28.—(Special.)—A metallic telephone toll line twenty-two miles long has been constructed this fall between Howe and Humboldt, and was opened today. The line was built by the Farmers' Telephone company of Howe and the Mutual Telephone company of Humboldt. This is the first direct line between these two points.

"There could be no better medicine than Chamberlain's Cough Remedy. My children were sick with whooping cough. One of them was in bed, had a high fever and was coughing up blood. Our doctor gave them Chamberlain's Cough Remedy, and the first dose cured them, and three bottles cured them," says Mrs. R. A. Donaldson, of Lexington, Miss. For sale by all dealers.—Advertisement.