## The Bankers Reserve Life Company

HOME OFFICE, OMAHA, NEB. Excellent Agency Positions Are Open to Salesmen Wishing to Increase Their Incomes. THE RESULTS OF 1913

Total Income \$1,383,324.97 Dividends Paid to Policy Holders ...... 130,678.36 Death Losses Paid ..... Paid to Beneficiaries & Policy-holders, total 417,640.76 Interest Income Exceeds Death Losses by .. 16,672.79 Net Gain in Assets ..... 590,534.35 Business in Force December 31, 1913 . . . . . 32,039,908.89 A RECORD OF PROGRESS AND PROSPERITY

## Guarantee Fund Life Association

OMAHA, NEBRASKA. Organized January 2, 1902, First Mortgage Farm Loans...... 656,297.50

Entire Assets Are Pledged to Secure Policyholders. Policies provide death, disability and old age benefits, and are incontestable after two years from their date. Unselfish men desire life insurance for protection—for the family. That is the only kind of a policy we issue. Men only, 21 to 50 years, are eligible.

Since most men desire life insurance mainly for protection.

why not buy a policy that will best serve your needs?
Rate per \$1,000 insurance, age 35 years, \$13.30. Guaranteed by entire assets. Other ages in same proportion. Home Office Brandeis Bldg. 1-1

Phone Douglas 7021.

#### The Commonwealth Life Insurance Company OMAHA, NEBRASKA

508-512 Omaha National Bank Building. COMMENCED BUSINESS AUGUST 9TH, 1910.

OUR GROWTH Admitted Assets Insurance in Force \$ 340,642.00 January 1, 1912......\$291,935.89

Surplus To Policy-Holders (Over) \$295,000.00

EVERY DEATH LOSS HAS BEEN PROMPTLY PAID You are absolutely safe with a policy in this company, Boost for a Nebraska Company. Do not send your money from

Our assets are invested in securities on Nebraska lands. Not the Largest Company, but the Best. FRANS NELSON, President.

#### German-American Life Insurance Company OMAHA

First Class Positions for **Live Wires** 

#### Characteristic Western Service

No better service in the WORLD on SURETY BONDS and you can get at our HOME OFFICE here in OMAHA.

Lion Bonding & Surety Co.

9th Floor W. O. W. Bldg.

Phone Douglas 678.

83,984,870.00

We don't want much, just the "Lion's Share,"

#### Your Insurance Business

Can be advertised as profitably as any branch of merchandising. TRY IT on

### The Bee's Insurance Page

#### LIFE INSURANCE AIDS BUSINESS MEN'S CREDIT

Protection through life insurance is es-

If you are in business that requires bor- dent; Albert V. Johnson, secretary-treasrowing from time to time, ask your urer. banker what he thinks of your having because you have that protection. Your stone. loan will be made with added satisfaction on both your own and his part because of the fact that you are backing up your to your estate in case something happens to you

## Fred Brodegaard Is Incorporating

thereby keeping the money at home. guaranteed by city of Omaha bonds. to carry a good line of jewelry that can e sold at reasonable prices.

## IDEAL STONE CEMENT CO.

sential to all business men. It enlarges of the ideal Cement Stone company was tage over their competitors, and on the credit, encourages thrift, puts a man on held Friday evening. January 23, at the broader business basis. Busy men company's main office, 1708-12 Cuming think they will increase their protection street. The following were elected to the ern Nebrasia. to an adequate amount, but they too often board of directors: N. J. Peterson, postpone the increase, promising to add Charles Peterson, P. J. Denison, Elmer to their insurance some time, only to find M. Carson and J. A. Pearson. N. J. Pe- apolls and Omaha railways in the north- will be in effect from Omaha to all points

The last year showed a very encouraglife insurance to your credit when bor- ing gain over the previous year. It has The circular gives the Stoux City job- the state will be in just as good shape rowing, in addition to your visible assets been necessary to enlarge the plants at and property of record. He will tell you Thirty-first and Spanishing streets and that it is a mighty good thing to have the Twenty-fifth and Oak streets to take care state Commerce commission. They agk Recommends Chamberlain's Cough reserve security that life insurance brings of the steadily increasing demand for and be will welcome you as a patron more cement blocks and the other concrete preciation of this by giving the Slocks

For Indigestion and Billiousness use Dr. King's New Life Pills: rid the assets of life with assets that will come stomach and bowels of all impurities and by the Sioux City jobbers are wholly a medicine," writes J. W. Sexson. Montone up the system. So. For sale by all conjectural. They hold that no order has tovalin, Mo. For sale by all dealers .- Ad-

# News from the Insurance Field ACCI-

Four Persons and

Man Trampled by

Many Prize Animals

Team is Given Big

LEG BROKEN THREE TIMES

EIGHT HURT AS RESULT

GERMAN ARMY AVIATOR

Killed by Explosion

Verdict by a Jury

BY FALL ON PAVEMENT

OF COASTING ACCIDENT

IS KILLED BY FALL

## ACCIDENTS OF THE WEEK

Earthquake Shock Follows Two More Violent Eruptions

One Killed, Nine Injured in Series of Coasting Accidents

Englishman Is Shot Down at Los Angeles OMAHA BOY BREAKS HIS

SEWARD CONTRACTOR DIES OF BLOOD POISONING

MAN SERIOUSLY INJURED BY FALL TO BASEMENT

Task in Life.

Sells Something of Highest Worth

Which Has a Known and Ab-

solute Return for Money

Invested.

orphans whisper to each other and say,

'That's the good man who wrote papa

eyes the company's check, he can turn

away feeling that he has done today

Selling life insurance is a business and

occupation to command the highest re-

in the best character of life insurance

not only buys a stipulated return in case

ries earnings with it through its invest-

are overlooked. Too often, agents them-

ard of the business they are conduct-

ing. The selling of life insurance is a

work to command the utmost respect

of the public generally and it is a busi-

ness in which the man engaged in it can

hold his head as high as any business

They Reduced Rates.

try Merchants to Take Their

Business Away from

Omnha.

Retailers in the towns on the North-

duction of these rates through the Inter-

the country merchants to show their ap-

Not Based on Facts.

man in any community.

more good than any preacher.

#### LIFE AGENT HAS GREAT WORK TALBOT IS OPTIMISTIC ABOUT FUTURE OF ORDER

He Should Be Proud of His Daily In a recent interview Head Consul A. R. Talbot of the Modern Woodmen of Amer-FEW CALLINGS ARE HIGHER in the Modern Woodmen growing out of pany or its legally authorized agent," Mr. he rate revision controversy. Mr. Talbot | Moore said. sald:

"Some member recently questioned the When he attends the funeral the little the continued growth and preservity of knowledge and presence of the other. our society, but I have faith in the good membership, who on the whole are big enough and strong enough to solve every problem which confronts our order.

"A perusal of the membership roll of every local camp of our society will show will not countersign a check unless the spect. It is selling something of the that we have the representative following highest worth-something that represents everywhere, and I am quite willing to money invested; selling something that hands of such members. Our only danger lies in the fact that so many of our converting funds to his own use, will inmembers are not willing to give these sist that the trust be administered exof death, but is an investment that carproblems of legislation and management ment term. Few things beyond the ab- tending the camp meetings and assume solute daily necessities of life are sold their personal share of responsibility. If due. that are of a higher character in the Woodcraft should be left in the hands of mate one, than life insurance. It is buy- axes to grind its future would no doubt rotection to these needing it in case of no the issues will be tried before a fairthe death of the insured. Investment in minded, impartial jury with power to delife insurance adds to the credit of every cide for the best interests of the order, man buying it, and the man who sells not only in matters of legislation, but also life insurance is selling that which builds in matters of management and the selecfor the financial strength of the man tion of officials. There should be no purchasing. Too often, facts of this kind 'plugged juries' and it is up to our great are overlooked. Too often, agents them-selves fall to appreciate the high stand-framed up,"

OMAHA INSURANCE MAN

TRANSFERRED TO MINNESOTA George T. Blandford, who has been general agent for the Mutual Benefit Life Insurance company for the state of Ne-A woman of Dallas, Tex., was left a braska for the last three years, has been widow with two young children. Her transferred to the Minneapolis-St. Paul husband carried no life insurance. Look- agency of the same company. This is a ing for some work with which to gain very important promotion and carries a livelihood, she naturally thought of with it great responsibilities.

the hardship brought upon her because Mr. Blandford is still a young man, but of her husband's neglect, and she fitted is of the type that will succeed in whatherself to sell life insurance. That was ever capacity he is placed. In 1908 he some ten years ago, and since then she was made general agent for the Mutual have written an average of \$100,000 bust- Benefit at Phoenix, Ariz.; In 1909 he was ness a year, or in round numbers \$1,000,000 transferred to Lincoln, at which place the of insurance. Because this woman had company made a second general agency the bitter experience of being left with for Nebraska. In 1910 he was again transnothing because of the neglect of her ferred to Omaha and given the agency husband, she has made good in protect- for the entire state. The business has might have had to face the world as she Omaha is now considered one of the leading agencies in the United States.

## FORBIDS ANY DISSIPATION FIDEL-

Special Agent Moore Tells About Virtues of Corporate Bonds.

JOINT CONTROL A GOOD THING

Reduces the Temptations that Are Apt to Confront One Person If Left to Do as He

Pleases

Charles L. Moore, ir., special agent for he Southwestern Surety Insurance company, has been spending some time in Omaha studying local bonding and insurance conditions in Nebraska and Iowa. Mr. Moore has for some time made a areful study of bonding questions. The ost distinctive feature, he says, during he year just past was the very marked acrease of corporate over personal bonds. All business men are now firmly convinced that the execution of a bond of any character is a corporate function. and as such should be avoided by the individual. There are many safeguards thrown about the administration WRIST CRANKING MOTOR estates of deceased persons by a bonding ompany that becomes surety for adninistrators, executors, guardians, etc., that are found to be very valuable to widows and orphans. One of the most mportant and probably the least understood is that of "joint control."

Joint control forbids the dissipation of he estate and is rapidly becoming beter understood and valued. The clause provides that when a bond is written for a guardian, administrator or executor the principal named in the bond and the surety company shall exercise joint control of the assets of an estate.

By joint control is meant that all oney belonging to an estate shall be deposited in a bank or trust company in ica, spoke optimistically of the future of the name of the principal in his fiduciary his order, having in mind local conditions capacity and countersigned by the com-

"If there are assets, such as stocks, bonds, mortgages and certificates of deaccuracy of a statement made by me posit capable of being converted into when I said the Modern Woodmen of money, they are, under the same agree-America is bigger and stronger than ever ment, placed in a safety deposit box. and will live to fulfit the mission for one key being held by the fiduciary and which our society was founded. Our re- the other by the representative of the cent controversy over the rate question company. It is impossible for one of the has every reason to be proud and happy- has led some of our members to doubt men to remove these assets without the

"When these assets are converted into judgment of the rank and file of our money the representative of the surety I believe absolutely that our company keeps a watchful eye on the the policy," When the widow with a society is stronger than ever and that transaction and insists that the proceeds couple of little children hanging to her out of the seeming chaos of the last two immediately be deposited in accordance skirts comes to the door in response to years will come an era of greater growth with their prior agreement, and when so his knock and accepts with tears in her and prosperity than ever before. In other deposited shall come under the joint conwords I have not lost confidence in our trol arrangement. The agreement also provides for the deposit of income from real property, interest on investments and the like.

"The surety company's representative purpose for which it has been drawn has been approved by the court, and an enknown and absolute returns for the trust the future of our society in the voy of the company, having no financial interest in the estate and no reason for actly in accordance with the law, and personal attention, but refrain from at- that payment be made only for authorized purposes and to whom they are legally

"Funds of minor children too young to way of an investment or a more legiti- the agitators and those with personal have a full appreciation of the importance of business transactions, incompetents ing something real and tangible for the be uncertain, but I believe our conserva- and others, as well as the funds of esfuture. It is putting the money invested tive members are awakening to the crisis tates, where a watchful eye is not being to the safest uses. It is directly laying which is before us and will raily to the constantly kept upon their accounting. up for a rainy day and guaranteeing support of the society at this time. If often have melted away, but where the surety company's bond is effecti such is impossible. "The objection to joint control comes

from those who have not an adequate understanding of its provisions and who never have taken the trouble to satisfy themselves of its advantages to them, and also from those persons who have an ulterior motive in protesting against such an arrangement. The joint control plan merits the study of thinking men who would protect women and children near to them."

#### MID-WEST TO HOLD ANNUAL BANQUET NEXT SATURDAY

The Mid-West Life Insurance company will hold its annual banquet for state agents at Lincoln next Saturday. Agents Pinney and Crocker of Omaha are on the program for speeches.

Insurance Notes.

Insurance Commissioner Epsteen Colorado has cited the officials of the Cosmopolitan Casualty company of Denver to appear before him to show cause why their license to sell stock should not ing hundreds of others who otherwise been increased to such an extent that The officers have asked an injunction restraining the insurance of from interfering with them.

## Churchmen Look

Definite organization of committees to Presbyterian church was accomplished spent on the Omaha edifice. yesterday afternoon by the general committee authorized at the meeting of the congregation last Wednesday. That commiltee met at the office of C. E. Yout, chairman of the board of trustees, and elected N. H. Loomis, chairman; Alfred Kennedy, secretary, and H. A. Doud,

The general committee consists of the session of the church, the trustees, the women. They are as follows:

women. They are as follows:
Session-Rev. Edwin Hart Jenks, N. H.
Loomis, Robert Dempster, Dr. W. S.
Gibbs, G. W. Garlock, H. A. Doud, Dr.
W. F. Milroy, C. W. Hicks, J. H. Adams, J.
Dr. W. O. Henry, William McCormach
and Nothan Merriam.
Trustees-C. E. Yost, E. M. Morseman,
C. M. Wilhelm, Alfred C. Kennedy, C. A.
Grimmel, W. T. Rolsinson, R. C. Wagner,
Frank W. Judson and A. C. Arend.
Deacons-R. R. Evans, A. S. Huntington, G. D. Tunnicilif, Dr. J. B. Ralph T.
P. Wilson, George E. Abbott and F. B.
Rodefer.

n plans and building were decided upon negative, and that Chairman Harte has with H. H. Robison, chairman of the named the same three members as comformer, and Robert Dempster, chalrman mittee on bridges for this year. of the latter.

plan of the new church, and also plans of to the works of a 'masked highwayman, eastern churches which may be followed and if any bridges are built the taxpay here in some respects, were considered ers will pay the price of the look."

HEALTH SURETY

ITY PLATE GLASS AND BUR-GLARY

We are issuing the most liberal poli-ties consistent with good service to our natrons and honest adjustment of their

NATIONAL FIDELITY AND CASUALTY COMPANY

OMAHA. National Fidelity and Casualty Building



Company's Property.

"State Mutual Life" OF WORCESTER, MASS.

ONE OF THE CLDEST-69 YEARS -and Best Companies on Earth.

W. H. INDOE General Agent

THE SECURITY MUTUAL LIFE INSURANCE CO., of Lincoln,

is putting out new policies that furnish the greatest amount of life insurance at the least cost.

A little slip, A heavy fall, A broken limb,

Had he insured Before the fall, THE TRAVELERS would Have paid it all.

month or two, doctor's bill, A doctor's bul, The rent past due, MORAL: INSURE IN THE TRAVELERS. TOM KELLY, "The Insurance Man." City National Bank Building.

An income stopped

## There Is a Standard In Everything

The General Insurance Agency with the largest patronage, must necessarily approach the standard of service companies, and general reliability "perhaps this explains our position at the top."

Foster-Barker Company Brandeis Bldg. Phone Doug. 29

#### A NEW YEAR'S RESOLUTION

if your neighbor would pay you the premium charged by the Great Western, could you afford to give him the protection which its policies provide? If not, can you afford to carry your own insurance? Of course not. Then this should be your New Year's Resolution:

Resolved, That in the future I will carry my health and accident insurance with the GREAT WESTERN.

ARE YOU INSURED?

O. Wilhelm, Manager

NEW BAIRD BUILDING, 17TH and DOUGLAS STS. Phone Douglas 3316

SALESMEN WANTED

953,964 Members

14,186 Local Camps

\$1,500,000,000 Insurance in Force

#### actual joint control is actively exercised. MODERN WOODMEN OF AMERICA

Executive Offices, Lincoln, Neb. Administrative Offices, Rock Island, Ill.

Leads all others in Membership—leads all others in Insurance in Force-leads all others in Fraternity, having a great sanitarium where members may, without charge, receive treatment for Tuberculosis-The Greatest Progressive Co-operative Organization.

For full information see any local camp clerk or deputy, or write

A. R. TALBOT, Head Consul, M. W. of A., LINCOLN, NEB.

#### --INSURANCE--FIRE, TORNADO, AUTOMOBILE, PLATE GLASS, BOILER, BURGLARY, HEALTH and ACCIDENT. ALFRED C. KENNEDY

and building. Money to pay for the additional lots adjoining the new church site at Thirty-fourth and Farnam streets was raised among the committeemen during agents in soliciting insurance. the meeting.

209 First National Bank Building.

One of the building plans referred to the building committee was that of St. Paul's chapel of Columbia university, New York City, which it is said, can be dupileated for the local Presbyterian church at a plan and erect a new edifice for the First cost of \$115,000. About that sum will be

#### To Ask Grand Jury Investigation of a County Contract

Notice that he will ask the grand jury which will begin its sessions February 2 deacons, five additional men and six to investigate the letting of a contract for materials for county bridges to be built in 1914 to the Omaha Structural Iron company by the Board of County Commissioners was given by Commissioner Best yesterday

In a statement made by him. Mr. Best comments on the fact that the contract was awarded by a vote of three to two, the negative votes being cast by himself and Commissioner John C. Lynch. Mr Best said:

Additional Committeemen—Mrs. Charles Offert, Mrs. C. M. Wilhelm, Mrs. George Tilden, Mrs. Nathan Morriam, Mrs. George E. Abbott, Mrs. G. L. Bradley, John H. Robison, John L. Kennedy, John A. Munroe, John C. Wharten and Edward Undike. "I shall ask the grand jury to investi-McDonald and O'Connor voting for it A finance committee and a committee with Lynch and myself voting in the

"If the information that I have at han: Several sketches of the proposed floor is correct, the county is being subjected

BACK OF ITS AGENTS. THE MIDWEST LIFE stands

Phone Douglas 722.

back of every statement made by its one need have the slightest hesitation in dealing with them. It is our purpose to employ only men of integrity and clean business methods. Sometimes our judgment of an agent may be wrong; but if it is we do not intend that any prospective policyholder shall suffer thereby. agent is the agent of the company, and THE MIDWEST LIFE does not propose to shirk any of its responsibilities. It will recognize his acts and statements as the acts and statements of the company.

We wish to emphasize in every way that we can that no applicant for insurance will have a policy thrust upon him which is different from the one he bought. When a policy is tendered for delivery, if it is not exactly as represented by the agent, the applicant need not accept it; and his note or money given in settlement of the first premium will

Write for an agency if you wish to sell life insurance; or for premium rates if you are interested in buying insurance.

#### THE MIDWEST LIFE

N. Z. SNELL, PRESIDENT A NEBRASKA STOCK COMPANY SELLING NON-PARTICIPATING LIFE INSURANCE ONLY FIRST NATIONAL BANK BUILDING, LINCOLN.

Drawn For The Bee The best newspaper artists of the country contribute their best

OMANA AGENCY CITY NATIONAL BANK EVILDING, DEORGE CROCKER, F. A. PINNEY, General Agents.

work for Bee readers.

in after years that the "sometime" never

# Branch Business

Incorporation of the extensive branch jewelry store business which has been developed during the last year, is being accomplished by Fred Brodegaard, the "Sign of the Crown," jeweler, and several associates. Their purpose is to make it posible for the small country merchant to compete successfully with the mail order houses in the jewelry business, Associated with Fred Brodegaard is his brother, Alfred, and Axel H. Anderson and J. J. Dryer. The latter will be general manager of the wholesale house. The sale of capital stock in the newly incorporated business is attracting special at tention because of the 7 per cent dividend Within one year 250 stores are expected to be in operation through the state in connection with the newly incorporated company. This will be accomplished by co-operation with the merchants in small towns, who will be given an opportunity

## **ELECTS ITS OFFICERS**

The annual meeting of the stockholders gives the Floux City Jobbers an advanterson was re-elected as president and manager; Elmer M. Carson, vice presi-

druggists.-Advertisement.

commission reducing the rates from SIOUX CITY TAKES CREDIT Sloux City, and that no schedule of such reduced rates has as yet been published by any of the railroads. Besides, the Jobbers There Send Out Reports Commercial club of Sloux City had no part in the proceedings before the Interstate Commerce commission, in which the order was made, and which Sioux USE STORY TO SOLICIT TRADE City believes will eventually reduce the rates. It was the lowa Board of Rati-Try to Work on Sympathy of Counroad commissioners that brought that cake, and it was the chairman of the commission. Clifford Thorne, that fought it through to a successful finish. It was after the decision had been rendered and after the first scale of rates from in-Sloux City jobbers are campaigning unterior Iowa stations to Nebraska points der false colors for the business of the had been made by the commission that retailers of Northeastern Nebraska, acthe Sioux City people got into the case. cording to information that has reached ome of the jobbers of Omaha. They This attempt on the part of Sloux City to take the credit for having brought represent that they have recently secured the action for the reduction and their from the Interstate Commerce commis-

sion a reduction of freight rates that further efforts to make the order apply on rates from Sioux City to Nebraska points, are causing some merriment strength of this they are soliciting the among the few Omaha Jobbers who have ousiness from the retailers of northeast- learned all the facts. It is looked upon as likely that the new scale of rates now being prepared western and Chicago, St. Paul, Minne- by the Nebraska Railway commission eastern part of the state have recently in northeastern Nebraska before any

received circular letters from the Sioux other change is made in the rates from City jobbing houses, notifying them that any other point, according to Omaha jobthe merchandise rates from Sloux City bers. This will mean that the business will be greatly reduced about April 1. of the Omaha jobbers in that section of bers credit for having secured the re- in the future as it ever was

> Remedy. "I take pleasure in recommending

City jobbers an increased volume of their Chamberlain's Cough Remedy to my customers because I have confidence in it. I find that they are pleased with it and Cmaha jobbers say the rates suggested call for it when again in need of such come from the Interstate Commerce vertisement

## About for Plans For New Edifice

trensurer of the building fund.