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The Manicure Lady

shopping this noon," said the Manicure Lady, "that reminded me of my childhood days back in the old village. There was a old fellow with chin whiskers on that came into the swell department store where I was shopping, and after he had bought a pair of gloves he asked the clerk if that was the very best she could do on the price. Of course, the girl behand the counter looked at him and laughed and said that she couldn't cut no prices so; the old fellow threw the gloves back and told her to keep them. He said he was going somewhere with his trade where people would appreciate him and the money he spent."

suppose that broke the girl's heart, said the Head Barber.

'She didn't care none, of course," said the Manicure lady, "but it kind of set me thinking that there is a lot of people in this world like that old guy with the fringe on his lower jaw. He was in there to spend a lollar and get 10 cents over a dollar in value. And even then he thought that the store people ought look for him with outstretched arms and treat him like a prince.

"I remember when we lived in a small town, George. We had that kind of stuff handed to us on every side. The old gent used to keep a hotel when I was a mere child-one of them country hotels where there is accommodation for man and beast, and you could take your pick which kind of accommodations you I remember one time an old farmer walked up to father and said: Ed, I always stop here for my dinner every time I come to town, five or slx times every year. And I always pay my 25 cents for dinner without no squeal. Don't you think you ought to throw in a good cigar with the dinner once in a while?' I remember how the old gent told him to get out of the place and go omewhere else for his two-bit dinners in the future."

"He must have been pretty cheap, that farmer," observed the Head Barber.

The cheap folks ain't all in the coun try. George," said the Manicure Lacy. There is a lot of them in the city that would like to beat down the clerks in the big stores if they thought that they could get away with it, but they know here ain't a chance in the world, so they let their meanness crop out other ways. They think cheap thoughts even if they haven't got th enerve to express them. One girl friend of mine that wouldn't think of asking for a lower price on a shirtwaist would ride down town morning after morning with me on the Subway, and I noticed after I had dug three or four mornings in a row for the carfare that she would make an awful stall in her pocketbook for 10 cents and pulling that 'Oh, let me pay' stuff. Take it from me. George, after the third morning I let her look until she had dug up that hard. thin dime, and after that she didn't snuggle up to me no more. I suppose she was looking for another victim.

That's the system they play in the big town George. They pat you on the back until you blush as long as you can help them, but the minute you start looking out of the window and not re ding to their hollers for help they beat it for fresh fields and pastures new. How many friends have you got here in the city. George, that would stick to you

If you were going through bankruptey? 'I guess the only friends I would have then would be my wife," said the Head Barber, "and the lawyer that was putting me through."

Advice to the Lovelorn

By BEATRICE FAIRFAX. Certainly.

Dear Miss Fairfax. I am 18 and have been keeping company with a young man six years my senior for the last seven months. For the last two months we haven't met on account of a quarrel. I would like to ask if it is proper for me to write to him first, as it was my fault that we quarreled.

J. I. H.

It would show a very generous spirit, and I hope he will be man enough to appreciate it. Don't be too humble and don't apologie a second time.

Don't Try. Doar Miss Fairfax: I am 18 and deeply in love with a man of 27. He does not seem to care for me. How can I win his love?

You are only 18, so that the winning of any man's love is not urgently important. Try to think less of him; acquire other interests; be your own natural self, and if he is the man intended for you he will give his love all the more ardently if 't is unsought.

It Certainly Is.

Dear Miss Fuirfax: is it improper for a girl at the age of 15 to speak to any It is improper for a girl to speak to 'any man," by whom I think you mean a man to whom she has not been intro-

Mother's Friend in Every Home

duced, no matter what her age.

Comfort and Safety Assured Before the Arrival of the Stork.



The old saying-what is home without m mother-should add "Mother's Friend." In thousands of American homes there is a bottle of this splendid and famous remedy that has aided many a woman through the trying ordeal, saved her from suffering and pain, kept her in health of mind and body in advance of baby's coming and had a most wonderful influence in developing a healthy, lovely disposition in the child,

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Mother's Priend is an external remedy, acts quickly and not only banishes all distress in advance, but assures a speedy and complete recovery for the mother. Thus she becomes a healthy woman with all her strength preserved to thoroughly enjoy the rearing of her child. Mother's Friend can rearing of her child. Mother's Friend can be had at any drug store at \$1.00 a bottle, and is really one of the greatest blessings were discovered for expectant mothers. Write to Bradfield Regulator Co., 128 .smar Bidg., Atlanta, Ga., for their free book. Write to day. It is most instructive

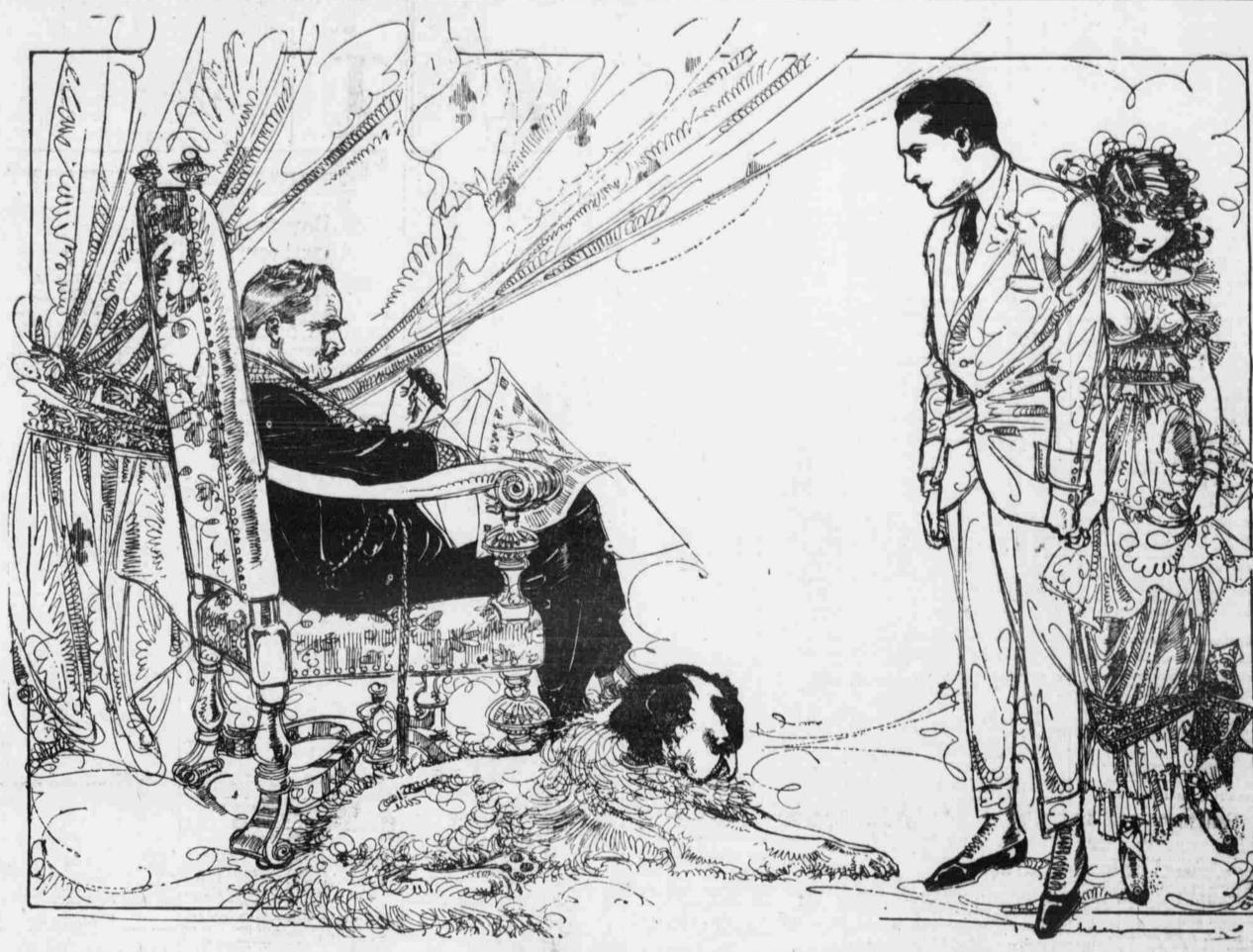
Terrible Minutes



That One When You Ask Dad for Betty



By Nell Brinkley
Copyright, 1914, International News Service.



Nell Brinkley Says:

That's a terrible minute, sure!

out on the prairie later; they could turn a better flip-flop on the min- to make "being a girl" delectable. ister's fence; they never had to sing "Shine On, Little Sta-a-ah-a-ahr!"

ber that I'd have to fook some grim-faced man who called the Betty | doesn't see your smooth, clean look and straight-gazing eyes -you look whom I loved his "baby" in the eye-and propose to him! Propose just like a porch-climber to him! Anyway, you're afraid you do. And to him that I-swipe her away! So it's good to be a gir!-oh, just for the speech-the speech! Where is it? Last night, in the dark peace I wished, when I was little, that I was a boy. Boys could stay that reason alone; kissing your fingers to all the other things that go of your bed, you said it off-and it was a great talk! It was short-

at the church Christmas doings and have the organ cease and leave as big a breath when he swung his whistling sword for marvelous ad- he had once been in your shoes and had less than you-reminded him them to go alone. They never had to wash their necks as often, and venture as a chap does when he buttons up his coat—swallows his sick that "up to now" he had liked you -held all the arguments that Love they could settle things up in a good, soul-satisfying manner when heart-grips the hand of the little cowardy-custard behind him-and has preached to the world since the tiny beginning of things. It was they and the chuckle-headed boy across the aisle didn't agree! I asks her father for her. Asking for your first "job" is a terrible beautiful. It was bonest and serious and short! And where is it wished that then just as hard as a little towhead who loved a dog episode. But this is a stunner beside it. For you know he doesn't now? All you can think of is, "She loves me (say yes), and I love and the whole outdoors and boy conversation and boy books could! love you—no matter what a safe, comfortable, hustling, clean, square her—and I can make her happy!" They all say that! But I haven't for a long time. And I don't ever when I remem- chap you are because your's a thief. He might as well be blind-he

beautifully short-and it was full of sense and persuasion-it put your For Launcelot Du Lake never puffed out his chest as wide or took case and Betty's truthfully and perfectly-and it reminded him that

You almost wish you'd fallen in love with an orphan!

Cultivating a Smile **



Helpful Beauty Hints from Norma Phillips, "The Mutual Girl"



"I had to think cheerfully."

"I cultivated a smile."

By MAUDE MILLER.

"Of course, I would be untrue to my other thing in the world so beautiful as a method that it was really fun. varying facial expression," says Miss Norma Philips, who is the Mutual girl when I say that true beauty is facial ex- thoughts all the while.

loud whenever it was necessary to look humor. happy, so I cultivated a smile. Somein the new Mutual moving pictures by times I smiled outside when I was mis- feel emotion myself and express it more of another individual than does a beautithat name. "And the funny part of it is erable within, but after a while it was clearly if I felt it from my diaphragm ful picture. that I have had to make over my own easier and I found that with very little Eo I tried to feel every emotion there. Varying expressions chasing each

Tragic faces may do for tragic parts, but responsibility of the smile on the eyes, expression process is to know just when to apply the culty for me to overcome, and I pract for expression, such as their sudden ever will."

brakes. Applying the brakes is hard ticed until I could smile with every fea- droop indicasting submission, or work, for it means looking cheerful ture of my face. You would be surprised shrug of the shoulder may be used for whether you are happy or not, but it to know how much the nose will do for a hundred things, but of what use is brought such wonderful results after I expression. I wrinkle my nose ever so either without the accompaying facial profession if I said there was such an- had tried it a while and had thought out slightly when I laugh, and it positively expression? The drooping or tifting of radiates a sense of humor. Think what the features of the face mean absolutely

"I had to think cheerful thoughts out it is to have a nose express a sense of everything in beauty of expression, and without expression a heautiful face con-"After a while I discovered that I could veys nothing more to the mind and heart

face, and so I can speak from experience extra trouble I could think happy and then gradually work it out of my other over the features of an individual system till it reached my face. I dis- awaken interest; something beyond mere i After my smile came naturally I began covered that bodily expression is subordi- comprehension of a beautiful thing. "I have what is known as a trake to practice smiling with my mouth closed, nate to facial movement? and yet acts There is nothing like tearning the secret face. That is, my features are inclined This is the very hardest thing in the in harmony with it, and so a great deal of real expression for the heautifying pression supplies vivacity, to the plain the first thing to do in the making over but it simply represented a new diffi- "The hands and arms may be used girl it lights up the face as nothing class

Jupiter's Moons

It was 304 years ago, January 7, 1610, that the great Galileo discovered the sat-The true nature of the quartette of

faint stars was instantly perceived. There could be no doubt that they were small bodies subordinate to Jupiter, attending open bim, and revolving about him. and bearing the identical relationship to him that the moon bears to

the earth. Galileo's vision of up all the thought-systems of all the those facts all the world was to come at

By REV. THOMAS B. GREGORY, objects which, up to that time, the eye of man had never beheld, Galileo continued to search the heavens with his strange new instrument, and the following year the telescope showed him the

phases of Venus. Seventy-five years before, Copernicus had launched his famous Heliocentric theory, that the earth and other planets are the members of a system of which the sun is the center, and his ignorant and infuriated opponents said to him mockingly: "If your doctrine were true. Venus would show phases like the moon." to which Copernicus meekly replied: "You are right. I know not what to say to you; but God is good, and in time He will find an answer to your objection." The God-given answer came when the rude telescope of Galileo showed the phases

of Venus. Jupiter's moons was the totalcope s The Copernican theory was no longer first substantial gift to man, its initial a theory, but a demonstrated fact, Coperoverture to the innate yearing of the nicus had been dead sixty-eight years, numan mind toward a knowledge of the and his memory was under the ban of mysteries of infinite space. And a won- the infallibilities, but along came Galileo derful overture it was, full of profound- with the facts about Jupiter and Venus est significance, and destined to shake which would not down, and round to

that he had been permitted to gaze upon | Charmed with the fascinating reflection

Girls! Lots of Beautiful Glossy Hair! No More Dandruff-25-cent Danderine

Hair coming out? If dry, thin how dull, faded, brittle and acraggy, just or faded here's an inexpensive, delightful tonic-

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hair-growing all over the scalp. the beauty of the hair. No difference tisement,

moisten a cloth with Danderine and carefully draw it through the hair, taking one small strand at a time. The effect is emazing-your hair will be light, fluffy and wavy, and have an appearance of abundance; an incomparable lustre, soft-

tion of Danderine you cannot find a Get a 25 cent bottle of Knowlton's single trace of dandruff or falling hair Danderine from any drug store or tollet and your scalp will not itch, but what counter, and prove that your hair is will please you most will be after a few as pretty and soft as any-that it has weeks' use, when you see new hair, fine been neglected or injured by carelean have beautiful hair and lots of it if you A little Danderine immediately doubles will just try a little Danderine-Adver-