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AGENTS arano new a leam


a lifetime, and I can't ask you to share my poverty, Queente
fright (that. "Tell me, honey dear," she whispered, "what happened?"
"1 bought a lot of box shook - cannery stock. Stood to make five or 8 ix thousand on it, but they discharged it and rough-piled it on Howard street
bulkhead and the rain-it's been raining on my boxes for days - and you can't wet that kiln-dried stock and sell it. The Amalgamated people put out-their highigrade goods in a dirty package - they've spont milHions advertising - it's like wrapping a roll of -fresh creamery butter in a newspaper - and expecting top notch prices-oh, Queente, sweetheart-
I've been sent to the cleaner's for fair.
"You dear old scout of fortune," the girl whissered, and bending over she kissed him on both eyes. "Why, you aren't ruined at all. I saved you,"
"Don't try to jolly me up, Queonie, "Don't try to jolly me up, Quemile,
I'm through, I tell you. If I'd only had a bright girl in my office-in. stead of the boob I have - but you see, I was as poor as a church mouse- - I and that girl couldn't understand what I was up against -
$\mathrm{S}^{\mathrm{HE}}$ silenced him with a love slap. you were up against and I attended "You!" Reuben K. Pitcher's eyes popped out until it was a safe bet one might have knocked them off with a "Certainly, Old J. B. Skinner came in the afternoon of the day your boxes were discharged on the wharf. He
said he'd been looking at the weather said hed been looking at the weather
map and the barometer up at the Merchant's Exchange, and that we d have rain before nightfall. And do you
know what else that miserable old know what else that miserable old
man said, Rube? He sald: 'That fresh young Pitcher has a lot of tine box shook discharging on Howard Street bulkhead, although the good lord only knows how he hornswoggled the manufacturer out of it, or where he's going to get the money to pay for it. And the young fool has it on an open Pitcher. His boxes won't be worth kindling wood: Well dearie, that made me so mad I resigned then and there, and when I rang you up to tell
you about it, your stenographer told me you were home sick, you poor darling. Then I rang up the weather was going to rain cats and dogs that night, so I went down to that sall loft in Stewart street-you know: Rube,
where old Skinner always buys the sails for his vessels - and I rented "You rented a lot of old sails and had 'em spread over my box shook!'
shrieked Reuben K. Pitcher, and grasped Queente around the neck in his excitement.

Exactly, Reuben. And not a min ute too soon. The steamer had the
last of it out at six-thirty, and we got last of it out at six-thirty, and we got menced to rain at seven-five. But was bound that that miserable old J. B. Skinner shouldn't have the laugh on my Reuben boy. I hate these ' told you so people, and I knew the canvas, and bet." ! !", and after that I went down to your

offlee and took charge, and as soon as it ceased raining a Mr. Billy Allen came rushing in and safd if you didn't get those boxes of his shipped out, hed cancel the order. So I called up
the drayman that does Sklmer's the drayman that does Skinner's
work, and as Mr. Allen had given me shipoing instructions, we shipped them out as snug and dry as they came in. Then I found a memorandum of the Amalgamated's order in your desk, and 1 billed them out, and here's the check. It came in this morning's mail, less four per cent for cash. That's unusual, isn't it dearie - four per cent for cash?

Not when you have to have the cash, darling. Oh, sweetheart, sweed me want to live again-and get back me want to live again - and get back Into the fight. Oh, it's good - to
know- that all the women-aren't know-that all the women-arent
dubs-like that stenographer of mine.
"I discharged her, you know," said Queenie sweetly. "I could do the work for you and I thought we might as well cut down expenses. And I didn't think she'd do. Rube.'
go back wouldn , Qucenle, When you go oyer to the office again, dear, please get -one the Marine Natoring a person authority to-sign checks. Then you fill it out in your own name, and rustle up a - notary public and bring him out to - the hospital and TII sign that bank paper so you cau And pay that drayman - want to keep our credit good - and send a check to Henry Peets, at Hoquiam, Washington, for - twenty thousand on ac count-and wire him a nice little note-and say that as soon-as I
get out of -hospital I'll send himthe balance - quick. Poor Peets! He's busted, but we'll save him yet, and I'll show him-how to make money - in boxes;
manufacture but-he's chucking his profits into the stove wood pile. And as for old J. B. Skinner - IIl get my hooks into him-yet, and when I doIII come away - with some of his tall feathers - see if I don't
$\mathrm{H}^{\mathrm{E}}$ paused, for lack of breath and sazed at Queente. When he had, on a measure, recovered his strength old, cheerful grin, and continued: Buy And - another thing, Queenie. Buy yourself a peach of a diamond solntaire - five hundred bucks, and
charge it to expense, and - then get a wedding ring -oh, no, you can't do that: we have to go to the marriage license bureau - together - that'll
have to wait - and delays are so danhave to wait-and delays are so dan-
gerous. Aren't they, Queenie?" gerous, Arent the solitaire, dearie,"
"Never mind she said. "Ill be content with the wedding ring. You'll need that five hundred in your business. And by the way-that Billy Allen person de-
ducted a hundred dollars from the involce I sent him. He said it was up to you to pay for the branding of his boxes and you'd stung him deep enough as it was.
Billy All queenles 1 wish youd write tell him to look note to-morrow and boxes before he grabs off a hundred dollars of my hard-earned profits. Why, - dad burn that man's picture and $\rightarrow$, it hed have to take my boxes - tell him such a good joke on Brily brands from another factory - and ran his brand on a hundred and forty thousand boxes-before I sold 'em to him!

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