LISURINCE DEPARTMENT


Wo have been surrounded by cyclones and yot Nebranka has escapped so far. It third of the farmers are protected by in agents of all local tre companies in the insuranone literature that is statistical

Wo are recieving some fire applica no one is working, heneesit all depends on
 irom counties not covered by local fire
companies. If your vithin a couple of monthes sences in your your your inaurance expires.

Many are now aaking for hail aupplies,
and we are spending dollars in postuge atampa. By the intereset manifested,
will have a large company this year. To Wo want an agent in every neighbor
hood to write hair and cyelone applica-
tiona, and iu territory not covered ocal a companies, we want then to to
write fire applications also. Our compa nies are purely matual; hence our augpats
are not ashamed to tell you truthrully
that they het apppications and 25 cents for each hail.
And they can truthrolly tell you that companies are not a money making money saving scheme for the m

## Gentlomen, we have been in the midst of the fight , or lour yeera; was in some dogree inutrumental in getting the law

 degree Intrumental in getting the law tuan companies; have helped many to or
ganize their companies; have nlway company the expenakedo of have axaved each exin
by the auditor's hired man (as I verion In return I have akked a few favor
and ethose favors nere alwayn for then any other, aut yot, with
Last year we tried to. start a mutual
insurance paper, eeveral to their duty and did all they could to
help the eause. But ne we failed to ge
it through the matter we were compeiled to to give it upp
but the Farmers Iustitute of Mason City Iowa in an good a mutual paper as
could get heneer 1 hope all will sulberi
for or what in better stial, enend $\$ 1.05$ fort each secretary and preeiiden a a copy
the $F$. I and several copies of this paper much insuranaces in each company at an the first of the year by sur suing that ounty ocom
pung we had $\$ 380,018$. When I amount it callipd for and set thdis amomonu
down under the $\$ 380,018$. II nny come in and wants his policy reduced 1 dedue
from the last amount written and the member down. This item I Ikeep on
aun extra fy leai that 1 paste in the of my ledger. Hence pall 1 have to to do $t$ to
seo ow much inaurance $I$ have in the
county compans rat
 January 1 st to $\$ 991$ rom $\$ 600,373$. 191,127. keep and thene asked how many books
In answer will say regiter, ledger, and cash book. In ${ }^{\text {and }}$ money reecived and paid out. In fact
mate a jouran of it and acry itinto the
ledger. In the led eder I have an accoonn with eacin agent thus: on the an debitecou tide
charge him with each application
 in amount it can be traced. If any sec
retary has a shorter or more concie
method we would like to hear of it. make this column an youteresting one to ail who are interested in mutual ine isur
ance. First, if any of you have had any
lossee




## Lost Confidence!

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turthed and anarchy not invited to
fair and prosperous hand! ! 1 -Ex. Eczema, or salt-rheum, yields surely to
a persevering use of Ayer's Sarsaparilla We have juat received a large aupply of Wo new book, "Money Found," written Jur ordent Nothing like ith Send in
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WOOT




There ie searce truth enough alive, to
make nocieties secure; but secority enough to make efllowebip paccur'd. much upon
this riddle runs the wisdom of the worrd.
-Shakepeen

NixiteED
CLOVER.
 mian


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