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The chinch bug is not injuring the ice crop.

A grand opera appetite with a ragtime salary makes a distressing com bination.

The Outlook could get a very good ecoop now by sending out Teddy to interview the colonel.

Col. Roosevelt may not be a candi date for the presidency, but he makes a noise a good deal like one.

Those letters that Wilson and Harmon wrote are not going to cut much figure in the gate receipts after all.

Frank Gotch will soon have a "farewell" record that will outrival that of Sarah Bernhardt or Adelaide Patti.

Gov. Wilson has declared war on the mosquite and the house-fly, but he cays nothing about presidential bees.

There is an impression among the churches that the Richeson case has seen Judas Iscariot and gone him one better.

Congress is supposed to be in session, at least the doorkeeper goes in and brushes off the cobwebs every morning.

The Salvation Army has been barred out of Russia. The czar has no time for an army that makes for peace and good will.

Wall street practically stopped business during the Equitable fire, showing there is no loss without some small gain.

We hope, however, the election goes this fall, that there will be no kicking It is always possible that the majority may be right.

If Woodrow Wilson succeeds in knocking Mr. Bryan into a cocked hat we presume he would then proceed to sit on the "lid."

A train running from Chicago to New Orleans is called "The Panama Limited." Nothing like seizing time by the forelock.

The Russians are behind the civilization of the world in almost every respect. Even their calendar is twelve days behind.

fourth time, and this time to an editor. He ought to get a "scoop" on Lillian's next divorce suit.

Russia is now civilizing the Persians by hanging them, which is much the same way in which we proceeded to Christianize the Indians.

If cold weather and heavy snows make for big crops surely a good por tion of this country can figure on abundant harvest next summer.

As neither side is able to make the gress might as well shut down until it without being disturbed. they get the machinery repaired.

The young ladies who have popped the question since the new year begun report that the young men are harder to catch than the measles.

The powers have sent a note to China asking that she stop fighting. Why not treat Russia and Italy in the same way while they are about it?

There is a general agreement is congress that a determined and patriotic resistance must be made to the encroachments of the economy power.

One of the greatest difficulties we encounter in supporting a family is the amount of time it takes to read the articles on the "Cost of Living."

The democrats down in congress don't seem to be doing much, but as they always vote no on everything but no-license, this is what was expected.

Now that J. P. Morgan is on his way to Egypt, we wish he would attend to the long postponed duty of removing one or two of the pyramids to Coney Island.

While we are keenly interested in Mr. Roosevelt, we decline to devote a column and a half to a description of his prowess in cutting down a birch sapling.

Senator O'Gorman of New York is the latest dark horse mentioned in case the democrats can't agree on anybody else for their presidential candidate.

stock market has not come off. Not, merely does Wall street have cold feet, finance the scheme. Speaking of this less white equally rare. but it won't stand over the register the Duluth Tribune says: "A willingto warm them.

Andrew Carnegie is to be depicted in a statue representing him in the slippery or his job avoids danger of excuse. No convenient ancestor with eral points on all sides.) Put these

The Norfolk Weekly News-Journal act of handing out a book. We hope going to jail, but his moral standards the book is some real enduring classic are none the better." like the baseball guide for 1912.

> While Dr. Abbot, Gifford Pinchot about his future plans or purposes.

It takes five days now for a fellow to get a marriage license in Massachusetts, and if at the end of that time he wants to amend by substituting some other girl, he has no redress.

Some people think that the exceptional vigor with which Theodore chops trees suggests that he would like to put equal fervor into removing official heads of certain officeholders.

The Carnegie monument should event, like getting the better of John getting rid of a few thousand librar-

They have been getting temperatures of 42 below up in Canada, but in that climate this is merely a reminder to cover up the garden vegecome along.

Murderer Richeson wants to be commuted so as to spend his life in iail. All our efforts, however, to make jails really popular will be thrown away if the prisoners have to assoclate with the likes of him.

The powers are trying to persuade Italy and Turkey to stop the war. The powers can bear up under the bloodshed with equanimity, but there is the possibility that one of the combatants might get some territory.

Although the democratic convention is to be held at Baltimore, it does not follow that all the delegates will live on terrapin. The principles of Jeffersonian democracy can be exemplified by ordering fish balls.

In places where the skating is good, t is complained that the children take their skates to Sunday school. It shows unusual forebearance, however, that the children do not demand that the Sunday school furnish the skates.

Harry Thaw is trying to get out of the insane asylum again. In view of the tremendous services to mankind which Harry is rendering by staying in his present position, we trust he consents to remain in the hands of his friends.

The women of California are planning to hold "registration teas" to arouse interest in the vote in the political wire pulling from the back Lillian Russell is to be married a office into the parlor has a very proressive sound

> Prof. Lowell says he can see frost on the planet Mars. If the professor can point out to the people of the larger part of the country where he and give them hope, in spite of their depleted coal bins.

> not favor woman suffrage. She is of the opinion that if there is one little thing, like voting, that the men can

> Kansas has the greatest per capita wealth of any state in the country. Ever since William Allen White wrote that famous editorial on "What's the Matter With Kansas?" he and his neighbors have prospered exceedingly. There is nothing the matter with Kansas.

> Andrew Carnegie says anybody can make money. Mr. Carnegie's exaggerations are startling but they are very pleasant to take. The plain truth is that Andy, like the rest of humanity, looks at the world through his own experiences and bases his judgments accordingly.

> Prof. Riggs of the Field museum, Chicago, says that the camel is an American and that he lived here for two million years and would have been living in California yet if it had not been the glacial period. It was while he was living in this country that he got a hump on himself.

Civilization in America antedates by many thousand years, its discovery by Columbus. Some Yale university proresembling that of the ancient Egypin the ruins of the large and massive without regard to any personal spite buildings were beautifully carved.

The meat packers are guilty of only near-crime. They admit that they attempted to organize a billion dollar combination with property having an actual valuation of less than \$300,000. monly some mitigating circumstances They failed to violate the law, not be-The expected January r'se in the cause they wanted to, but for the reaness to violate or evade the law is not of Boston, who has confessed the mura crime, it is only a near-crime. The der of Miss Avis Linnell, suggests porchelimber who finds the posts too nothing in the way of palliation or

GOVERNMENT OWNERSHIP The proposed government ownership

for him, it will be noticed that the Postmaster General Hitchcock, will colonel himself isn't saying a thing not materialize. There is no likelihood that any action of that kind will

individual citizens can successfully operate, ought not to be run by the emphatically when the "government ownership of railroads" scheme was sprung by Mr. Bryan.

Once started, there would be no need for stopping at telegraph lines. That government regulation must come for these forms of public service commemorate some truly historic there is no question. But government regulation rather than government D. on the ore deal, rather than merely ownership at present stands in favor with the people of the United States.

NO SHOE TRUST POSSIBLE. Dispatches forecasting a 50 per cent increase in the price of shoes, and predicting that a trust is to be formed to acquire control of shoe manufactables before the really heavy frosts turing, need not be taken very seriously

> Shoe manufacturing is one line in which control by combinations is almost impossible. Deceptions and imitations are so easy in handling leather, that it would be very hard to maintain any fixed standard of grades.

A lot of the big fellows might perhaps agree that certain grades should sell at a price large enough to give them good profits. But there are shoe factories scattered through the back towns of a dozen states, whose proprietors live the simple life and are content with small profits. They would much rather sell under the price for a marrow margin, than take such pickings as might drift their way if they sold for combine prices.

There is no line of business in which the small manufacturer is more of a factor than in shoe making. He avoids the high salaries of the big concern, and personal attention to the wants of his customers balances the economies that come from doing a big business

THE WINTER VACATION.

It is with much envy that the average man, barely able to squeeze out a beggarly week or two outing in the heat of summer reads of the growing habit of the winter vacation among people of wealth. The glowing pictures of life at Palm Beach and in southern California seem suggestive to him that the good things of life are distributed with tragic lack of justice.

And yet after all, the majority of the men that hustle to these scenes spring campaign. This carrying the of rest and amusement live under such a strain as to be on the verge of nervous prostration. In spite of all nificence, for the grassy remnants of ple to build a fire in the furnace. iis systematic devices to handle great masses of detail, the modern business man can not avoid the penalty of this high tension.

Every time he takes on a new factory or new railroad or new law case, can't see frost he will confer a favor to a day's work already filled to the limit, he wears down his nerve fiber, he pushes his jaded machine of a body to the verge of neurasthenia. Simil-Kate Douglas Wiggin, the well arly with women whose struggle to known author of public fiction, does keep up appearances on a given income involves an equal grind.

Thus many a man who to an observer might appear care-free and luxursteam roller work, it looks as if con- do alone, they should be allowed to do lous, conceals at heart the burden of overwork and conduct of top-heavy enterprises, and has garnered very litle of the world's happiness.

THE COUNCIL DID RIGHT. Norfolk has a right to feel proud of the action of the city council in rising to the occasion and overriding, by unanimous vote, the mayor's veto of the paving ordinance. It was the right thing to do, and Norfolk people in general will commend the council for doing it.

The mayor vetoed the paving ordinance largely because, as he himself said in his message, his measure for municipal light bonds had been defeated. He assumed, he said with the sun." some irony, that the vote on those bonds proved that Norfolk people were against public improvement expendi-

they would pave any more streets. folk people, nor with the council itself. All the members of the council were independent enough and knew their constituents enough, that they fessors have lately returned from Peru shook off the dictatorship of the maywhere they found a buried city of or's office and went ahead with the marble walls and architecture closely paving ordinance. They decided that the public was entitled to something tians. The framework of the windows to say regarding its own business, that a chief executive might wish to

carry out. THE RICHESON CASE.

The life of men is seldom unmitigated black. The worst man has com that tinge his deeds off into a shade of grey. And there are taints of selfishson that they could not get anyone to ness in the best of us that make spot-

The case of Rev. C. V. T. Richeson

The worst of this black hearted act is the reproach it casts over the broth- bers on the squares of cloth, and other of his friends are talking of telegraph lines, as suggested by erhood who have sworn their lives to belping people out of the pit. The fact that one clergyman has gone wrong proves nothing about the character of his black conted associates. As a There is a prevailing sentiment in whole, the clergy is made up of men this country that any business which who have turned their backs on dollars and on vices because it gives them satisfaction to set crooked government. The sentiment broke out things straight. But the Richeson case brings joy to every low dive and every gilded sinner, who in view of such a alike in the great universal democracy of guilt.

There is a sharp lesson in this depressing affair. It will never be possible to prevent wolves from rigging up in sheep's clothing. Lamb flesh tastes too sweet and is too easily obtained. But at least the people who maintain a sheep-fold can exercise more care as to whom they select for a shepherd

The average church takes too little pains to look up the moral character of candidates for the pastorate. The usual fulsome letters of praise from personal friends of the capdidates are not enough. If every church about to call a pastor would send its best busithe scandals in clerical life could be

In the Richeson case, while no pos itive wickedness could have been unearthed in this way, a tendency toward feminine flirtation would have would have made most people suspi-

DOES THE CLIMATE CHANGE?

The opinion is frequently expressed in nearly every section of the United States, that the climate is undergoing some fundamental change, particularly that the winters are growing mil-

In the snow belt, the older people days. Some historic records are apwas frozen over below the mouth of the Potomac in the winter of 1779-80, and that Long Island sound was frozen over in that winter, also in 1740-41 Still one must remember that distance not merely lends enchantment, but magnitude. The writer well recalls visiting some years ago the place where he attended his first circus. His memory had recalled some vast ring where a great and gorgeous pageantry was enacted. Great was his disappointment when once more he gazed the little ring looked tiny enough to manhood's eyes. So with the remembered snow-drifts of the old time

northern winter. That this general tendency of human nature applies to weather observation is suggested by the fact that recently in England it has been asserted with much emphasis that the climate of that country has become much milder in winter. The subject was taken up in a recent paper read before the British Scientific associatiin in which a leading scientist

seemed to disprove the claim. A part of his argument was based on a very carefully written weather record prepared away back in the year 1341 by the Rev. William Merle of Lancashire. This showed a phenomenally warm winter, with vegetables blossoming in the gardens, indicating that 600 years ago the sun used to shine and the rain and snow to fall about as they do today.

A compilation of the temperature records made by the weather bureau for ten American cities from 1854 to ive women who serve it. 1879, and from 1879 to 1904 was made not long ago. The earlier quarter of a century differed from the latter only a triffing fraction. As said wise old Solomon, "there is nothing new under

SEED CORN IS POOR.

Experts from the Nebraska state ture. So he would save the people farm experiment station who have from themselves and refuse to give tested samples of the best seed corn them a right to decide whether or not at local corn shows throughout the state, declare that only from 10 to 40 The veto didn't set well with Nor- per cent of it will grow. Corn for seed purposes is said to be worse than has ever been known in Nebraska. And when it is realized that every their own minds and the minds of dead ear planted means the loss of parent that the situation is a serious one. The following test for seed corn has been sent out and this or some other test should certainly be applied before any corn is planted:

> Enough ears to plant twenty acres can be tested in a single day with home made tester. Take a box six inches deep and about two by three feet in size. Fill the box about half full of moist dirt, sand or sawdust, Press it well down so it will have a smooth, even surface. Now take a white cloth about he size of the box. rule it off checkerboard fashion, making squares one and one-half inch each way. Number the checks 1, 2, 3 and so on. Place this over the sand,

dirt or sawdust. Take the ears to be tested and either lay them out on the floor and mark a number in front of each or attach a numbered tag. Now take off about six kernels from each ear (not all from the same place, but at sev-

a record for homicide appears upon kernels on the squares corresponding central, give us the coal office, quick whom some share of the deed can be in number to those placed on the ears before the supply runs out. of corn. Be careful not to get them mixed. Keep the ears numbered to correspond EXACTLY with the num- back, after all,

After the kernels have been placed carefully on the cloth which covers the moist sand, dirt or sawdust, cover them with another cloth, considerably larger than the box; cover this cloth with about two inches of the a warm place. It must not get cold. The kernels wil germinate in four to six days.

Remove the cover carefully to avoid misplacing the kernels. Examine them carefully. Some will have long sprouts but almost no roots; others will not original pencil marks and the old log have grown at all, but the kernels crime hasten to say that all men are from ears which will produce corn if was made years ago-the Norfolk planted, will have both sprouts and good root systems. Compare the numbers on

squares with those on the ears. Put back into the feeding corn bin the ears which correspond in number to the numbers on the squares where the kernels did not grow or where they showed only weak roots.

The ears numbered coresponding to those on the cloth which showed strong signs of life are the ones to preserve for seed. Every kernel from these ears should produce a stalk, every stalk an ear.

AROUND TOWN.

Is there no peace on earth? No sooner did we get the local bill collectors at bay with our gatling gun than some piker down at Washington gets ness man to the place where the can-up in congress and introduces a Nordidate comes from, and let them see ris bill. Now that's the last straw. what his enemies can dig up, most of We'll be darned if we'll pay it, even if ficient guarantee to Norfolk that it's congress passes it.

"Twenty below zero at Kansas City s some cold," said we to a Norfolk man. "I know it," said he, "I spent one night in an open flat car in Kansas City when it was 21 below. I been discovered in the guilty man that know it's cold, all right." It was the truth, too. What's more, he's one of the prominent men in this town today

Pretty nearly every man at some time or other feels as if he'd like to run a newspaper for just a little while -just long enough to say a few things about a few people that he thinks ought to be said. But personally, we'd like to take a vacation from the newspaper game for about three days in order to run that weather depart are always saying that the deep snows ment. We sort of feel as if we could of their childhood never come now-a- do a few things with the weather that ought to be done and which the regu pealed to, as that Chesapeake bay lar weather man doesn't seem to have sense enough to do.

> Why not form an insurgent weathe party? Let's revolt.

> A bloody battle in the Red sea ough not to discolor the water.

What's become of the o. f. anti-over coat brigade?

We know what's become of the o. f blizzard-the telephones and the tele graph and the weather bureau and the newspaper have put it out of business upon the scene of this former mag. by discounting it in time to allow peo-

> "Oh, for a Jackson," says Gov. Harmon. Personally, we like the Buick.

We hate to think about all the coal bills that'll come floating in Feb. 1. "Float" is the word. There ain't a coal man in town that dares bring one of 'em into that door, so long as the gatling g. ammunition lasts. That gatling gun's death on coal men in the trustee waved frantically at the particular. It just eats 'em. Now you fellows take notice.

In fact we doubt if there be enough left of a coal man to burn, once that gatling got going at him.

We hope this will be sufficient warning. We're just trying to protect 'em for their own good. It's nothing to us -not a thing. If we'd thought of it in time we'd

have turned that gun loose on the cold waves-both barrels. But it's too late, now. The gun has all one gun could do, to take care of coal men. It's worth going to a banquet in this

town just to get a look at the attract-Also it's worth the price of admission just to see 'em make the toast

master come across with 50c for spilling water on the tablecloth. Violet Buehler must have had pretty severe experience. She was

willing to go back to Chicago. Got the grip? Here, too.

Some day Norfolk is going to be a city. It's located right. With its railgrow. You can't stop it. It's on the way right now.

"I have been thinking ever since I twelve bushels of corn, it becomes ap. first came here some years ago, that a wholesale paper house," said a traveling paper salesman the other day.

AROUND TOWN.

Two weeks from Thursday is ground hog day, when we'll find out whether Erskine, 90; Kelsey, 90; Leonard, 85; we're to have six more weeks of it or Burton, 85; Nicola, 85; Huntington. not. So the question now is whether | 85; Pasewalk, 85; Jack Koenigstein, we're to have eight more weeks of it, furnace golf like the last three will restore slavery in the U.S.A. For one, we can already picture ourselves doing the bidding of the first coal man that happens to get us into captivity and it wouldn't surprise us at all to be put up on the auction block and overlooked by the committee, the comsold under the hammer.

But hold! Abas, you coal men. drawing lots. What's this we see in the paper? Some mysterious good Samaritan ready to will be a free-for-all no-handicap want to sell would surely suit some of pay for coal for the needy poor? Say, event.

It's pretty hard to hold a good town

DAKOTA'S FIRST LOG CABIN. Pencil Sketch by First Homesteader

Owned by Norfolk Man. A lead pencil sketch of the first los cabin constructed by the first man same moist sand and keep the box in homesteading a claim in the Dakota territory is in the possession of W. W. Hoffman of Norfolk, who got it at an old settlers' picnic held in South Da kota some years ago. The sketch, badly used up by age, still retains the cabin is clearly visible. The sketch man does not know when-by Mahlon Gore, now dead, and was drawn by him from memory in Union county S. D., where he first located

> "Excuse Me" Next Tuesday. Just to laugh.

That's the basis of "Excuse Me. the big Henry W. Savage comedy which is coming to Norfolk next Tuesday night. It is for laughing purposes only.

"Excuse Men" is a great comedy, as those who have seen it testify. The magazines have been enthusiastic in his bair. Old age is a baunting their praise. Mr. and Mrs. Sol G. Mayer of Norfolk saw the original production in New York city last year. It has just finished, on Jan. 6, a four months' run in Chicago.

The fact that the production is put out by Henry W. Savage is alone suf corking good show. Henry W. Say age doesn't put out any other kind. He produced "The Prince of Pilsen," still remembered in Norfolk as the biggest musical comedy ever; he pro duced "Madame Butterfly," "The Mer ry Widow," etc.

So when a Henry W. Savage attract tion comes along, it's a cinch it's A-1 And "Excuse Me" is no exception t's "there."

Scene Is On Pullman Train. "Excuse Me" is a distinct povelty t is a play of twenty stories and o one, which paradox is accounted for by the fact that the farce is in reality a relation of the incidents that occur upon an overland limited train during

Thirty persons of widely contrastin types are the passengers and it is their experience, encounters with each other and with the train crew which constitute the motif.

its progress from Chicago to Reno.

Anyone who has ever made an ex tended journey in a Pullman train can hardly have failed to note the humor ous possibilities of such a trip and Rupert Hughes, having noted them undertook to put them into the form of a farce. The happenings, while screamingly funny, are withal so nat ural and logical that it would be re markable, rather than otherwise, had 'Excuse Me" failed to prove a success of sensational dimensions:

TRUSTEE WAS LOCKED UP. McFarland Has Difficulty in Making

People Believe He is Prisoner. ocked up for an hour in the show window of the Peoples' Department store was the fate of W. R. McFar land, trustee of the defunct store. Mc Farland had been in the store making an investigation and while re-arranging the show windows, the "catchlock" door of the window suddenly was mysteriously slammed shut, probably by the draught. For a long time passersby, who thought he was joking and laughed. They snuntered by After a desperate effort at "wig-wag ging" the trustee, who by the way, is quartermaster sergeant of the local militia outfit, succeeded in checking the baste of one stranger whom he induced to tell Constable Flynn that "I'm locked up in this window and can't get out." The message was given and the officer after a few moments

arrived at the store. "What's the matter, Mac?" asked the officer. "I'm locked in and can't get out.

Come in and release me." "How will I get in. I haven't any

"Crawl through the hole in the cellar way," said the patient trustee. Walking around to the back of the store, the officer found the cellarway choked with snow and ice and after taking about fifteen minutes to "think it over" he managed to crawl through the small hole. After a cold experience he freed the imprisoned trustee.

TO BE A BILLIARD TOURNEY.

Trophy Cuy Has Been Put Up for

Event at the Elks. There's to be a billiard tournament at the Elks club. The trustees have road facilities and the territory that agreed to put up a cup for the winner can be reached, this town is bound to and the tournament will begin tomorrow. All members are eligible to enter. It will be a handicap event so that there will be a chance for any body to win. The committee in charge has arranged the following handicap Norfolk would be an ideal location for schedule, but if this is in need of changing alterations will be made:

J. Koenigstein, Jack Larkin, R. H. Reynolds, P. H. Salter. Others are to make the number of points following their names, scratch to be 100: Sam 85; Hall, 85; W. R. Jones, 75; C. H. or are we not? Eight more weeks Qf Reynolds, 70; McKinney, 65; Mayer, 65; South, 65; Parker, 65; N. A. Huse,

Scratch players: E. A. Bullock, A.

R. H. Reynolds is chairman of the committee having the tournament in the fragrance of heaven's eternal hand. Play will begin Thursday. If spring. Age? You know nothing of there are any members who have been it. You were a child not of time, but mittee wants to know it. At the club rooms players will select partners by

Following this tournament, there

SATURDAY NIGHT

WHEN YOUR MAIR IS TURNING GRAY. Text, "With long life will I satisfy bles." Ps. xot, 16.

Easter Sunday morning, 1512, Ponce

de Leon discovered Florida. He was searching for the fountain of eternat youth. Foolish fellow! Heaven is the only land of eternal youth. Mean while we try to hold youth, like health after it has gone. Ever stand at the commetic counter of the great drug or department store? It's more a trage dy than a comedy. And the actors are not feminine, but human. Thet man with nervous baste buying the bair dye mu't vain. He's only forty five, but be has a wife and children to support and educate. His firm is cutting down expenses and laying off "the old men of fifty." He has shaved off his mustache and will gradually dye specter. It terrorizes more than fewr of death. Life has three trage dies-birth, death and old age. Most people do not want to become oid. Gray hair, wrinkles, end of corning capacity, cane or crutch, pain, burden to ungrateful son or impatient daughter, bring a longing for the black chariot that will not stop at your door because you wish for it. "Backward, turn backward. O time, in thy flight." is the prayer. But even God cappor turn back the universe and give us yesterday. The soul must sit on the western porch and wait for the twilight and evening ster-and after that the dark!

Facing the Inevitable. We must not, dare not, surrender to

the years. Don't haul down your flag too soon. Don't quit your day's work at 3 o'clock. Says Fannie Crosby at ninety-three, "I do not intend to grow old." Sava Sarah Bernhardt at-what age does she confess? "It is for me to laugh at age." Whether the great thristian song writer or the gay French actress, both bave the secret. "I will not grow old." Mind and character are the two great exceptions to the law of age and decay, for it is not snow on the head, but in the heart, that gives old age. A woman is as old as she looks, a man as old as be feels. Titian at 100 was at his greatest painting, while Louis II, of Hungary died of old age at twenty. When you admit you are old you are. In my profession no man is wanted beyond forty, and at fifty he has crossed the ministerial "dead line." And the church is paying the penalty. Of course if a minister stops studying, ties up his knoowledge in bundles and says, "I am done," he is done. When the pastor of the First Congregational church in Boston died in 1663 the church decided it would call a young man, and it elected Mr. Davenport of New Haven, then seventy years old.

The Great Secret.

God has made our spirits immortal. Age of spirit is a voluntary thing, a matter of mental habit. Men and women grow old by thinking themselves old. They drop anchor with no intention of putting out to sea again; then energies decline and interests fade. The tragedy of old age lies chiefly in closing the doors, shutting the windows, barring the house against new faces, new ideas, new enthusiasms When the years begin to multiply one must fasten back the shutters, leave the latchstring out. Don't get soured and imbittered at the world. It will only jostle you to one side and jeer at von. Keep in the swim. Don't get out of step. There's nowhere to go but into a chimney corner, where you will die long before your burial. Don't get the attitude of protest against new things. Conditions have changed. methods bave improved, the world is growing, and you must grow with it or die. Join in that world progress even though that progress seems onreal to you.

Keeping Roses Fresh. Watch your personal appearance.

The slovenly, alouchy old person finds the world drawing away its garments from him. Brush your teeth. Keep hair and your beard trimmed. It's an easy and quick process from gentleman to tramp. Brush your shoes; dress for dinner. There's an unalterable, unexplainable connection between the external and the internal. And the world is mightily impressed by the external. You've done a double ternally, and you've impressed the ternally, and you've impressed the world externally. I know a man of ninety who is the charm of his neighborhood. In middle age he stored his mind with literature and current events. He still discusses important events in town, in nation, in church, At an age when most men are peevish and cynical he is surrounded by young people listening to his reminiscences and discussion of the world's progress. And here is the great secret-colors do not fade. The perceptions become duller, but colors are colors still. Get it? Life isn't stafe; it's fresh. It isn't duli; it glows.

Some day you will reach the last hilltop. From there you'll view the land of promise. If life has been sweet heaven will be sweeter. Has religion been a glorious thing here? It will be the garment of eternity. The snows of earth's winter will be exchanged for of eternity.

A want ad campaign will get you acquainted with a lot of people who want to buy homes—and the home you

them.