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Amid all the pessimism over business conditions, there is one hidden but powerful force at work which will carry America upward again as surely as the seasons unroll:
The growing human wants and needs for products of all The g

We have had a three-year slump in consumer buying -and therefore a three-year rise in potential demandbecause there is no real "saturation point" in human desire. It runs strongly today all through life, from the smal boy calling for a radio set to world leaders seeking a solu tion to politico-economic problems whtch affect the buy Ing power of millions. "All God's chillun want 'things!"

The volume of pent-up demand may be measured by the following record of consumer purchases in four typi-
cal industries during 1931 compared, not with 1929, but with the more normal year of 1926:
1-America's investment in food products during 1931 was $11 / 2$ billion dollars less than in 1926 .
2-In men's and boys' clothing, expenditures were less than half those of five years ago.
3-In residential building, last year's record was less an a third that of 1926.
an index of consumer buying, orders were less by million and a quarter cars than the record of 1926.
"Down-down-down" has run the gloomy song of con sumer purchases during these past few years. But mean while "up-up-up!" has run the cheerful song of poten-
tial demand. With more than 43 millions of cur people still gainfully employed-with our gross income greater than that of all Europe combined-with "Our Poor Little Rich Country" still rich in many ways even today-there need
be little doubt as to what will eventually hay pen. Now "The Depression," if you will-later "The Delugu" of pent up buying unloosed.

Business organizations, large and small, will participate in the rewards in direct proportion to their courage preparedness and sustained selling and advertising effort Make no mistake about it, the volume and the kind of advertising which individual businesses do or fall to do
today will have an inevitable effect upon the fortunes of those businesses both now and later. Advertising can an those businesses both now and later. Advertising can and
will win results for good products in the present market and still greater results in the future. The vital need is fo good advertising-definitely geared to the mood and man ners of today-well planned, well directed, well sustained that it may create a strong identity and an indelible pref
erence for the particular product
America has only begun to live, to aspire, to achieve. The business contest may not seem overly exciting at the
moment, but the facts show that "all God's chillun want things."

$$
\begin{aligned}
& \text { Things. } \\
& \text { Who will rule our various industries when this pent } \\
& \text { up demand breaks-old champions or new? }
\end{aligned}
$$ "The time has come, the Walrus sald, to talk of many things-

## From an adddress Freezers. Claude

 The truth is that the president ory of the misieading statements issued by the White House and theteasury
commerce, first creating the imp impres sion that there were sound value
behno the crazy marke price
ing the madue
ind mass and seocnd in be
 PHONE COXPANY AND PHONE COMPANY AND
CITY FINALY AGREED
Denison, Ta. - (Special) - The Denison, Ia, - (Special) -The The
city of Denison has oome to an
agreement with the western Tolephone company. An action was
brought to oust the corporation from the use of the streets and
alleys on the ground that it had
no franchise. This the corporation no franchise. This the corporation
found to be true.
In view of depressed business con dittions the city has agreed to allow
the status of affairs to remain for the status of affairs to remain for
10 years and then the election for
tranchise will be held. The tele-







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 of the ors of tied.

WOMEN RAII ROCKY FARMS
 yive iex $\div=$ $=5=-$ $= \pm= \pm= \pm$

 rocks for sale. Many an extra dol-
lars was made this way, and the
farmer had the chance to choose
the rocks he cared to sel.
But lots of the garden fans
lot Huntsville, $\overline{\text { Tex. }}$ - (Ulif) (UP) - Mrs
Lela May Sper,
res Nation of Walker county, rie Nation of Walker county,
claims she is the only sheritt in
Taxas who ooes not wear a badge
or who has a former sherift fo a husband.
Mrs. Speer, mother of three chill
dren, has been sheriff since las
Feb February by appointment of the
county commissioners after her hus
band band had been convicted of taking
excess fees.
Though badgeless, she is definiteThough badgeless, she is definite-
ly not gunless. She carryes a 45 au
tomatic pistol, and says she would not hesitate to use it.
She hates bootleggers worse than She hates bootleggers worse than
any othher law vlolotors, and has
made a hobby of ralding stills and speakeasies.
on a recent raid, single-handed,
she seized 14 gailons of whisky and
several UnEMPLOYED, ATTENTION. tn sheiter now for animals,
To make pup's pathways smother, His moniker, dog-soother.
When $\underset{\text { flido fights the phantom }}{\text { flea }}$
And threshes round in bed.
rais male nurse to the dreame
And pats him on the head.
When Bruno bays the callow moo
And seems upon the brink And seems upon the brink
Of melancholy mandess, then
The soother brings a drink When Bosco drems the chase is on
And lustiy tives yell,
rhis pooch attendant bot foot's And whispers, "All is well?"
tf in adjoingng tier of flats
This soother did his stutf He'd more than earn his', nightis That wage- would sure be tough.
Spom Page. Weimar's FAREWELL
 day last for the celebration of
Goethe's funeral obsequies. His
corpse was laid on a couch, over
latd with lial latd with black on a colvet., inch, over
ious apartment, lined with sable
trapping trappingc and, resplendent waith
wax lights. Here it remained, ex
woest wax lights. Here it remained, ex
posed to the ororowful inspection
of the public at large during the
entire forencon of entire forenoon of that day. The
body itself lay on its couch in the
center of the apartment, resting
upon pillo upon pillows of white satin;
wreath of fresh iaurell
the head, anclec and a Roman toga, like the head, and a roman toga, like
wise of satin, was tasefulty
around tisped the corpse . . Multitude came from far and near to bic
him a last farewell. The coffin was
removed removed at nociock in the atter
noon, in order that ot might be to the destination assigned
bo it by the to it by thie late grand duke, his
enllghtened and cunificent patro

- namely, by the in the sepy by the sidde of Schiller
family. Upon tits removal, that-cocras
fal hearse of state, which was drawn
by four horses and surrounded by
the members of the cabinet and
houbl the members of the cabinet and
household, and those of our learne
and scientific modies, part of the and sclentific modies, part of the
clergy and their assistants, mill
tary men, anet, in short, almost
every respect every respectable inhabitant o
Wetmar folowing on foot behind
Amongst thisint Amongst this throng of mournes
were students of Jena with rose
attached to their sable scarts. plan own movies Moscow-Soviet Unton is plan-
ning to commence mass produchion
of movies in Russala "a:ong Holly of movies in Russa "aiong Ho
wood lines," acoording to recent
formation. It is planned to formation. It is planned to oon-
struct a plant near this city and
organize a studo in which
unims
using Russian actors would be using Russian actors would be
turned out. Two raw rilm plantar are
now producing thousands of fee
of film dally.

Eyyptans, over 2,000 years ago
hatehed chickens in ovens neated
with straw


MODERN RUSH NOT OBSERVED IN SPAIN Peasant's Tempo That of the Mule and Donkey.

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Plan to Employ Poison With an unusuant Grasshopper With an unusually heary Infesta-
tlon of grasshoppers belleved likely
this summer, the ralue of a nem his summer, the value of a new de-
vice developed by experts of the De vice developed by experts of the De
partment of Agriculture to poison the hoppers will be tested.
With weather conditions such as to faclitate the hatching of the
myriads of hopper egss land last fall,
he hopper menace wil be really se the hopper menace wH1 be really se-
rious this year in Montana, Wyoming,
隹 Minnesota, Iowa, Colorado, the Da-
kotas and Nebraska, where more
than $9,000,000$ acres are infested than $9,000,000$ acres are infested.
The new devices developed to combat the hoppers are adaptations of
the ordinary seeder and sower in
common use common use on the farms in that
area. The posison fed the hoppers
is nixed with bran and fed in in nixed with bran and fed in a very
thin layer in strips 20 feet wide. which are lald in such a manner that
there are no open ends. The bait is usually latd betweens. six and bait is in
the morning on clear says, for it is
then then that the young hoppers feed the
most.
with Ing of poisoned bran, experts believe that the infestation of hopners, how-
ever heavy, may be kept down without serious damage. Much dilligent
care
is needed, however, to make the

Sunflower Wiadbresk ton and a half of suntlower seet
planted east of San Benito Texas, with the idee that the plant
would serve as a windbreak and ab sorb excess molsture.

## DUR BIG Department Store

The stores of our town, as a whole, are but the big department store of the metropolitan center. Collective the difference is that all departments are not under one roof nor one ownership. The variety is here, the convenience is here, the reliability is here and you can always have plenty of time to investigate your purchases. TAKE ADVANTAGE OF THE SERVICE OF OUR LOCAE MERCHANTS

