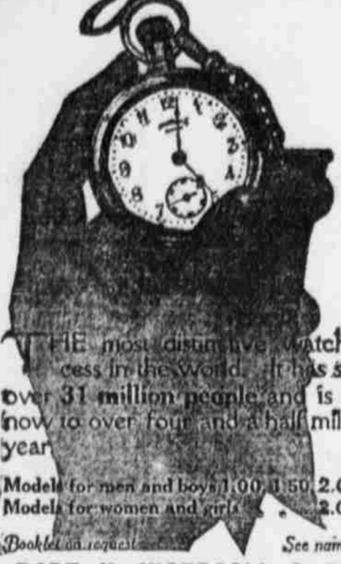


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LIFE AND PROPERTY

The recent tornadoes and floods have directed attention to the great loss of lives and properties. Among insurance people one thing has stood out quite prominently. Men have been prompt to insure their property against loss from such casualties, but have not seemed to appreciate the necessity of taking life insurance even in the face of such disasters.

It is not because they value property more than life. It is that mystery in human conduct which requires that life insurance be written over the active or passive protest of the insured. Fire and tornado insurance, men buy voluntarily. Life insurance they buy largely because of the persuasive arguments and personality of the agent. Therefore give the life insurance agent a courteous interview. You will not hunt him up and when he does, you grant him an audience, and especially if he represents

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IOWA EDITORS

Hon. W. J. Bryan, greeting: The Iowa Democratic Editorial Association at their first annual meeting, have directed me to extend to you an expression of their most cordial good will.

They rejoice at being able to greet you again personally, and in your official capacity as the authorized representative of the president of the United States.

They congratulate the president upon his accession as leader of the government of the American people and upon his selection of yourself as his first aide.

They anticipate an era of great good and peace and prosperity under this splendid leadership and guidance.

They extend to you the united support of the democratic press of Iowa and open their columns to your support in promoting the principles of justice and equality in government.

THEODORE WALL,
Secretary Iowa Democratic Editorial Association.
Dated at Des Moines, Ia., this 20th day of March, 1913.

SOUTH AMERICA

(Continued from Page 13.)

already described that trade should grow rapidly to the billion dollar mark and beyond.

"Is not therefore this opportunity and responsibility worth while? Is it not deserving of our utmost efforts to develop and conserve in a spirit of friendship and a square deal? Shall we not substitute for talk of intervention in Mexico and Cuba an attitude of sympathetic patience and respect for the efforts of these and other countries to settle their problems without harsh methods upon our part?"

"If we will be generous, kindly disposed and sympathetic in dealing with Latin-America, there is no limit to the possibilities of our commerce and of our friendship."

PLACING HIM

"What is your idea of a radical?" asked the young man who is studying politics.

"My observation," replied Senator Sorghum, "is that a radical is usually a man who wants to muss things up in the hope of establishing himself in circumstances sufficiently comfortable to warrant his becoming a conservative."—Washington Star.

SUSPICIOUS

"What makes you think the new soprano won't do? At first you said her voice was good."

"I know I did, but none of the other sopranos seem to be jealous of her."—Washington Herald.

JUST TO START THEM

He—"What are you going to give Kitty and Jack for a wedding present?"

She—"Oh, I guess I'll send Kitty the bunch of letters Jack wrote me when we were engaged."—Boston Transcript.

HUBBY'S PREFERENCE

"Let us go into this department store until the shower is over."

"I prefer this harness hop," said her husband. "You won't see so many things you want."—Louisville Courier-Journal.

DOUBLE BLOW

Young Man—"I should like to ask your advice, sir, as to whether you think your daughter would make a suitable wife."

Lawyer—"No, I don't think she would. Five dollars, please!"—New York Mail.

WHY INCUBATOR CHICKS DIE

The book entitled, "The History of White Diarrhoea, or Why Incubator Chicks Die," will be sent absolutely free by return mail to anyone sending us the names of 7 to 10 of their friends that use incubators. This book can save you \$100 this summer. It describes white diarrhoea or bowel trouble, the cause, and tells of a cure. **Book absolutely FREE for the Names.**

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This region, in which my tract is located, is famous the world over for its wonderfully fertile soil, delightful summer and winter climate, and its long growing season. A 5 to 10-acre tract in this section has proven more profitable than 160-acre farms in many sections. Fruit and garden truck bring rich returns. Corn, alfalfa, cotton and sugar cane do their best here. Twelve months of growing season. Thriving community; good schools and churches; truck and fruit-growers association. Ships produce earlier than any section of the United States and gets highest prices; in easy access of the best markets of the world.

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