



The Kicker

For years he kicked about the way
Corruption had been reigning;
He swore that swiftly, day by day,
Bad government was gaining.
All day, all night, asleep, awake,
The evils he was noting;
Then made the usual mistake—
Forgot the need of voting.

Each day but one throughout the year
He howled for reformation;
Election day he'd disappear
And cease his agitation.
He said wrongs made him sick at heart
And filled him with dejection;
And then he'd fail to do his part
By voting on election.

Anxious

Miss Pert—"You kiss like a man
who has had a great deal of experi-
ence."

Mr. Blasey—"How do you know?"
Then the engagement ring was re-
turned.

The Solution

"I'm afraid we can't settle this fence
question without a law suit," said
Farmer Kornsilik stubbornly.

"I reckon not, and I'm ready for it
any time you start," retorted Farmer
Alfalfy.

While they were talking Mrs. Korn-
silik and Mrs. Alfalfy were doing some
scheming.

"We can fix it without trouble," said
Mrs. Kornsilik.

"Sure we can; and we've got to do
it," said Mrs. Alfalfy. "We can't have
the friendship of years spoiled by two
pigheaded old curmudgeons."

An hour later the telegraph operator
at the station was sending a message
to Washington asking that Secretary
Taft be sent to Ruggs' Corner to settle
a great difficulty.

Times' Changes

The young man looked into the
office of the Daily Razooper, but
seemed loath to enter.

Finally he screwed his courage to
the sticking point, entered and ap-
proached the "want ad window" with
evident embarrassment.

"What can I do for you, sir," said
the polite clerk.

"Is this where you get notices in
the 'for sale or exchange' depart-
ment?" whispered the young man.

"Yes, sir; five cents a word, three
insertions," replied the clerk, shoving
a blank at the visitor.

The embarrassed young man took
the blank, stepped to the desk and
proceeded to get busy. For thirty
minutes he chewed the end of the
pencil, made words only to scratch
them out, and shifted from one foot
to the other like a hen on a hot stove-
lid. Finally he had it finished to his
partial satisfaction, and again ap-
proaching the window he handed in
his copy, together with the requisite
amount of money. Then he hurriedly
fled. The clerk read the following:

"Wanted, to Exchange—A dress suit
and opera hat, both as good as new,
for baby carriage. Address Q. D., care
Daily Razooper."

After the Storm

"My fellow citizens!" exclaimed the
orator at the ratification meeting held
the night after election to rejoice over
the hard won victory. "My fellow
citizens, now that the boke of smattle
has cleared away—I mean smak of
of bottle er, um—ah. As I was about

to say, my fellow countrymen, now
that the bot of smakle has cleared
away and—or I should say the smat of
bokle, er, um—"

"Fellow countrymen," he began
again, backing and filling in embar-
rassment, the blushes of the confused
mantling his cheeks. "As I was about
to say, now that the smot of bakle
has cleared away—I mean—"

Grabbing the pitcher of ice water
that stood near at hand the flustrated
orator poured a glass of water and
hurriedly gulped it down in huge and
strangling draughts. Then seizing
his tongue firmly in his strong right
hand to control it, while his left hand
pointed into the far away recesses of
the circumambient atmosphere he
shouted:

"My fellow citizens! Now, that the
smoke of battle has cleared away—"
"Thank goodness!" shouted the
hysterical old lady in the corner. "He's
got that out of his system at last!"

Preaching and Practice

In a western city, overwhelmingly
republican in its political complexion,
and situate in a district with a heavy
republican majority, there are several
republican daily newspapers but no
democratic daily newspaper. The lead-
ing daily of the district, situate in the
largest city, has long been pretending
to be struggling for higher ideals in
the field of journalism, for reform in
public and business life, and has been
loudly advocating the doctrine of the
"square deal."

During the campaign this daily news-
paper fell into the habit of making
charges against those opposed to its
political policy, and then refusing
those whom it attacked an opportunity
to reply. But it did refer the parties
attacked to its business office, and
there it was agreed that the parties
attacked could have space in which to
reply providing the sum of 75 cents an
inch was paid.

A few years ago a Chicago editor
and publisher was sent to jail for com-
pelling people to pay him large sums
to keep certain articles out of his
paper. This shows what a foolish busi-
ness man he was. He should have at-
tacked those parties in his paper and
then compelled them to buy space in
which to make reply.

The incident referred to above opens
up a wide field for the display of "busi-
ness talents" according to the mod-
ern definition of that term. But there
are a lot of old-fashioned newspaper
men, and a lot of old-fashioned citizens
in other walks of life, who are inclined
to believe, in view of these things,
that it is high time to revise the defi-
nition of "blackmail."

THE AMERICAN DRUMMER.

The drummers of America represent
the highest order of labor as a class
on the face of the earth today.

They draw the largest salaries of
any class of hired men in America, ex-
cept the President of the United
States.

Senators and Congressmen draw
each \$5,000 a year, and there are thou-
sands of drummers who draw much
larger salaries than they.

Some few railroad presidents draw
\$50,000 annually, but they are stock-
holders and not strictly speaking hired
men.

Some few bank presidents draw

\$50,000 but they too, are stockholders
and not hired men.

All the drummers combined draw
more money in salaries than all the
combined forces of any other class of
men under the sun.

There are 500,000 drummers in
America today and to put their aver-
age daily salaries at \$4.00 per day,
which is a very low average, they are
paid \$2,000,000 every day or \$500,000,
000 every year.

All the Presidents of the United
States at \$50,000 annual salaries would
only draw \$5,000,000 in 100 years of
time—just the little pocket change that
the drummers of America draw in two
days and a half.

All the Congressmen and Senators
combined at \$5,000 annually, only draw
\$2,500,000 a year, or \$250,000,000 in
every 100 years, just half what the
drummers draw in only one year.

If 50,000 bank presidents draw each
\$5,000 annually, their combined salar-
ies would only amount to \$250,000,
000—only half what the drummers
draw in the same length of time.

We draw \$500,000,000 salaries every
year and spend \$500,000,000 more in
our expense account; circulate one
round billion dollars every year. We
pay to hotels \$250,000,000 annually.
We pay to railroads \$200,000,000 an-
nually, and spend \$50,000,000 for inci-
dentals, rarely ever itemized.

We talk about a billion dollar Con-
gress—that means two sessions—ap-
propriations for two years. We spend
a billion every year and never feel it.

Five hundred millions dollars is sup-
posed to run the United States govern-
ment, with all her expenses, ample
every year, while we spend that much
every six months.

The gross earnings of every railroad
in America are put at \$2,000,000,000
annually. The net earnings of 4 per
cent, amount to \$80,000,000 profit. We
sell \$9,000,000,000 every year which
represents our gross earnings for our
respective firm. At two per cent net
profit we would make our net earning
\$1,800,000,000—\$100,000,00 more at
two per cent than all the railroads
make at four per cent.

I can take the salaries of all the
drummers of the United States for
one year, combine it in one mighty
trust and make Morgan look like thirty
cents. I could take it and buy all the
railroad stock that the Vanderbilts,
Goulds and Hill could carry to save
their combined interest and I could
buy Rockefeller and every coal oil can
in all the world. I believe I could take
it and imitate Mrs. Chadwick with a
dozen millionaires on her notes.

The assessed wealth of America is
estimated at \$80,000,000,000, and if we
sell \$9,000,000,000 annually, then we
sell all the combined wealth of Amer-
ica out, lock, stock and barrel every
nine years, and so to any one wishing
to invest with us in this mighty nine
years of the possibilities of the drum-
mers at this ratio, we can guarantee
11 per cent on the investment.

There are 200,000 miles of single
railroad track in the United States,
and if it costs \$25,000 a mile to build
it, and \$25,000 a mile to equip it, the
value of all the railroads in America
equipped would be \$10,000,000,000. I
can take the salaries and expense ac-
counts of the travelling men of Amer-
ica for one year and buy one-tenth in-
terest in all the railroads and in ten
years to own them all at what they are
actually worth.

And we draw more salaries in Amer-
ica as drummers annually, than the
standing army of the round, round
world costs in the same length of time.

We are the highest livers in the
world and the biggest money spenders
on the globe, because we live on the
best going and always buy the best we
can find.

We are the world builders and ball
rollers, and we are always busy.

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