### HEAD ROOM TANK ROOM STOCK ROOM STOCK PROOF

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# Packers' Profits Are Large DIAMONDS

Herald, under date of Kansas City, or 7 cents per head for the horns. March 12, says:

"Cuthbert Powell, commercial editor of the Journal, and for more than a quarter of a century in close touch with the packing house and live stock interest of the west, has prepared an article, based on accurate figures to show that Commissioner Garfield was in error when he reported that packers make a profit of only 99 cents a head.

"Mr. Powell's investigation shows that the average net profit to the packers, instead of 2 per cent on the price of the cattle, is \$7.41 a head, or 15 per cent on the price of cattle, and that this profit is turned over every two to four weeks-twelve to twenty-four times a year.

"'Of course,' says Mr. Powell, 'all cattle do not kill out alike, some grossing more than others. They net all the way from fifty-two to sixty-two pounds to the hundred pounds in clear meat, the latter being the percentage for choice export steers.

"The following figures are based upon the year's killing of a big western packing plant, representing all grades coming to it in that time, and are eminently fair, including as many or more cheap and medium cattle as better ones:

Value of the Offal

"Slaughter offal of cattle and its market value:

Value per head.

Hides, native, av., cured 64 11.50 \$7.20 Texans, av., cured..... [70 12.50] 8,75 Colorados, av., cured. . . | 75 | 10.75 | 8.08 Cows, av., cured..... |50|10.25| 5.121/ Bulls, av., cured......|80| 9.00| 7.20

Yield of Fats

"This gives an average of \$7.32 per head. The following shows the yield of fats from a week's killing of 6,000 native steers averaging 1,205 pounds; crude fats, 86 pounds; finished prod- the average. Killing, the cost of which uct, 69 pounds:

	Yield per head	Market value	pound, cents	Value per hes
	114	8.	00	\$1.12
	25	9.	25	2.31
2	19	8.	625	1.63
			625	

Stearine ...... Stearine (extra).... Oleo oil, Nos. 1 and 2 "Total value per head, \$5.56.

ming fats and those from the tongue, sheep and 50 cents on calves, to the neck, tripe, etc.

of horns weighs three-quarters of a we have 43 per cent."

Other Returns

The other offal is represented as follows:

	Value
Weight,	head,
pounds,	cents.
Blood91	16.200
Switches 1	3,125
Neatfoot oil 11/4	10.800
Hoofs 1/2	.625
Skulls71	8.400
Jaws 1	1.200
Knuckles 2	2.400
Shins 21/2	6.560
Glue 3.1	30,000
BladderEach	1.500
HeartEach	3,500
LiverEach	3.500
Cheek meat 4.4	13,200
Weasand 6.3	4.720
Ox lips	.880
Tongue meat 1	2.000
Sweetbreads	
Tripe 1	6.500
Tails 2	2.500
Brains	770.700.700.700.700
Tongues 5.1	
Casings	
Average value of hides	
Average value of fats	
Average value of offal	2.26
Total	\$15.14

"It is plain from these figures why the little houses can not prosper. The small offal and the fats yield the big houses a profit of \$7.82 per head, which is mostly lost by the little killer. And when the value of the cured hide is added, the large packing companies receive a gross income from the side products of \$15.14. Native steers on the hoof, average 1,205 pounds, and dressing 58 per cent in killing, make 700 pounds of clear meat, were selling on this market \$4.75 per hundred weight, which would make their cost at the yard on the hoof \$57.23. . Taking from this the value of the offal, shown above to be \$15.14, and the cost of the net carcass to the packer is \$42.09.

"Now for this carcass, the same date, packers were receiving an average of 7 cents per pound. This would give for the 700 bounds of meat \$52.50 for approximately is 50 cents per head. leaves \$52 net for the carcass. Deducting from this \$42.09, the cost of the live animal, after allowing \$15.14, the value of the offal, and there remains a gross profit to the packer of \$9.91 per head.

"But there are the general expense of the plant and extraordinary disbursements to be accounted for, and \$1.50 per head on cattle will be allowed for this, which is a very liberal estimate. Still there remains \$7.41 per head net profit to the packers.

"Applying the average profit of \$7.41 "This yield includes all the trim- on cattle, 20 cents on hogs, 50 cents on total number of head killed in a year "The horns average two pounds in by the combine packing houses, gives weight; No. 1 horns are worth \$275 a total profit of \$47,727,412. Figuring per ton; No. 2, \$185; No. 3, \$100. The upon the total capitalization, undoubtaverage is \$186.66. The average pair edly heavily watered, of \$110,500,000,

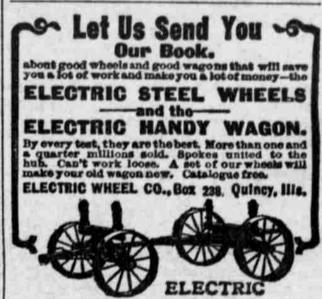
NOT SO YOUNG HIMSELF

Senator Pettus, of Alabama, though he will be 84 years of age next July, is still wonderfully rugged and active. Some time ago he was ambling along Pennsylvania avenue, Washington, when he saw an old lady trying to

hope so, too. But how old are you, may I ask?" "Sixty-four, sir," was the tremulous reply. "Ah! I am 83," said the senator, as he lifted his hat and ambled along.-Kansas City Journal.

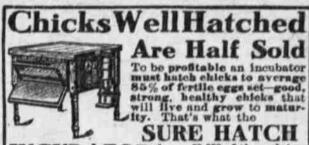
Impressive, though simple services, cross the street in face of a gale of participated in by the legislature, suwind. The senator gallantly escorted preme court, state officials, united conher to the sidewalk, whereupon she federacy bivouacs and state guard and thanked him and said: "I hope, sir, the Washington congressional escort that when you are as old as I am you were held in the hall of the house will find those who are willing to as- of representatives at Nashville, Tenn., sist you when in trouble." "Thank over the remains of the late United TRUST CO., Chicago for collection; reasonable you, madam," said the senator. "I States Senator William Brimage Bate. terms, effective system, prompt returns.

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