

yet in such a way that those who were unsuccessful wished that they had followed my advice, and those who met with success thanked me for my opinion.

I enabled many friends to make money while experimenting with my powers. I would read some prominent operator's mind, learn his projects, and inform one or more speculators or traders of what I knew was to take place and bid them to watch for results, well knowing that if it started as I said it would they would trade, and the profit realized would bind them to me.

At this time I concluded that I should meet with greater pecuniary success if I were to form a blind pool, which would give me greater capital to work with. I did not enjoy speculation sufficiently well to continue long at it. I must make one play, make it a grand success, and then leave the street forever, taking therefrom only the money which the large operators had taken from the public. To do this I saw some of my wealthy friends, and, without divulging my method, convinced them that I had a means of making us all as rich as we desired to be, and received from each a certain sum of money to be used on the project, they to be informed of its nature only after I could show them a certain profit.

I promised them this information for two reasons. One was to increase their faith in me, and the other to set them talking among their friends and thus become an unconscious aid to my success, if necessary. The market continued to back and fill to a limited degree, nothing assuming a permanent position. The "industrials" being the most readily manipulated, because of the mysteries always connected with them, I decided to select one for my operations.

The last government grain report had shown a prospect of a very short crop of corn. This, I reasoned, would enhance the price of the great stock of glucose held by the Glucose Trust, or would give me an argument to that effect, at any rate, and form for me a basis upon which to work. The increase of the price of glucose would naturally make their certificates of more value, they having fallen very low during the sugar panic. Thus it was that I selected glucose to make my great coup in the "street."

I then deposited the capital which I had received from my blind pool with the Prudential Trust company, where I let it remain in my name; in this manner showing its officials that I was a man of large financial resources. This I did with the purpose of eventually arranging with the president and cashier to have my certificates carried so that no one outside would become aware of my interest in the deal, and so suspect the manipulator. Having selected the security for my operations and determined upon the persons who were to aid me under my hypnotic power, I set about the most difficult part of it all.

I was to read men's minds. I was to control their speculative actions. I knew that the will of the patient once subjected, it is ever after easily subdued. The first conflict and subjugation by a higher will power leaves the subject weakened in will, and consequently in self-government and with impaired self-control. To make a thorough success I must have two parties at work. While I intended making my profit on the bull side, I must also have operators on the bear side for allies, or servants. I would use all the machinery of the street to carry out my end. It is always considered legitimate by the leaders in speculation to do this, and I saw

no reason, if I were about to play their game with them, why I should hesitate to employ their methods, especially as I considered myself a sort of public Nemesis appointed to regain a part of their ill-gotten wealth.

I therefore selected my bull leaders, following as nearly as I could their well-known predilections for trading on one side or the other and became their intimate, fast friend. I devoted all my time to them, until I had read their innermost thoughts. I now knew my men and their methods. From this time on it would require all my power, all my discrimination. Having arranged matters thus far, I next began buying the certificates in small quantities in a quiet way, through some of my unimportant brokers, from whom I invariably took up the certificates until I had accumulated some 10,000 or 12,000 shares. This I did without awakening suspicion by simply holding all my purchases without having them transferred to my name. In endeavoring to purchase the next 10,000 shares I found there was no great quantity of them for sale at my price, and so I must begin and influence others to "short" the stock, and thus aid me. To do this I had inserted in the *Wall Street Syndicate* an insinuation that a movement might be effected shortly in the stock, and advised all readers to watch for it, as it might pay to go with it. This was repeated in various forms for several days, while I was obtaining control of my bear leaders.

When I had obtained entire mastery over them I compelled them to sell the stock short for themselves and to advise their following to do the same to such an extent that I was able not only to accumulate the second 10,000 shares, but also 20,000 additional shares all of which I took up as before. This I did without the price changing more than five or six points. I now felt that I had most, if not all, of the floating stock in the street, and must allay suspicion. To do this I directed the trust company to loan my stock through as many different firms as possible. This being accomplished I next turned my attention to my bull leaders, and, after thoroughly hypnotizing them, yet never relaxing my power over the bears, I had them begin buying the shares as they were offered upon the market, a portion of which were bought for my account. In

this way I started at a low basis, but with both sides working in my interest; the bears selling the market with determination, and my brokers taking all that was offered, and so maintaining the price and keeping my bankers from becoming alarmed in any way. I now applied myself determinedly to widen the breach and inflame the feeling between the buyers and the sellers until I aroused such a feeling of antagonism that the battle could almost take care of itself without my influence at all. This continued until the end of the week, when I found that I had accumulated, through my various brokers, 60,000 shares, in addition to those formerly taken up. I now had 100,000 shares of "glucose common," with a large short interest to support it (backed by a bitter feeling of rivalry, engendered to a great extent by the glucose directors, who were among those who had sold out and had also gone short of their own security). Abe & Co. and Hirsch & Co. were each carrying 15,000 shares for me, and were known to be the buyers who were supporting the market. The remainder of the 100,000 I had in small lots in various offices.

I had my 100,000 shares and the market price was about where it had been at the time of my first purchases. The ease with which



"I think your price is too much for doing the wash.

"Well ma'am, I wouldn't charge so much if you wuz a larger woman.

De cloes don't fit me."