## DIXON'S American Graphite Pencils.

## S-Soft

For heavy shading in sketch-drawing or for any use in which a large black mark is desired.

S M-Soft Medium

This grade is used for the pocket, or for general drawing and sketching and is wonderfully smooth. For all ordinary office use it has no equal. M B-Medium Black.

is-neourum isteek,

Many persons require a pencil not quite so soft as S M, and not as hard as the M. Such persons will find their wants met in our M B pencil. In free hand and mechanical drawing it is appreciated.

M-Medium,

For professional and desk work, and all finer uses where a harder lead than the the S M and M B is wanted; for accountants, stenographers draughtsmen, physicians, etc.; for memorandum books it is just right; for drawing on paper not very smooth it is exactly right.

M H-Medium Hard.

To many hands this grade will prove more acceptable than the next harder, or H grade. It is a smooth, durable pencil, and has met with special favor with drawing classes, etc.

H-Hard.

A hard, but smooth lead, suitable for ledger work or outline drawing; for civil engineers, architects, draughtsman, etc.; very fine lines; drawings made with this grade need not be inked for the machine-shop, or for building plans; suitable for comprese use.

V H-Very Hard.

For the finest lines, almost equal to engraving, but still black and smooth.

If they are not sold in your vicinity, write to us for samples. Send 16 cents in stamps, and mention the HESPERIAN STUDENT,

JOS. DIXON CRUCIBLE GOMPANY Jersey City, New Jersey.