

GERMAN TRADE WITH CHINA IS UNSOUND

Periodical Truth Declares that Teutonic Methods Example of "How Not to Do Business."

(Correspondence of The Associated Press.) London, July 14.—When the war began nearly 30 per cent of the trade of Hong Kong, excluding Chinese native trade, was in the hands of Germans, whose business methods were considered by many to be most progressive and worthy of emulation. It now appears from the investigation of enemy firms that the method employed by the Teutons were, despite the great volume of trade, unsound and unprofitable, according to the periodical, Truth, which publishes an article based on a book just written by Dennis K. Moss, a man of long experience in Chinese trade and one of the liquidators of enemy firms in Hong Kong.

How Not to Do Business. "The knowledge gained from the liquidations is summed up by Mr. Moss as being, mainly, a more complete knowledge of how not to do business," says Truth. "Instead of the valuable lessons in trading methods which some people expected, the merchants and accountants in charge of the windings-up discovered practically nothing, but evidence—unmistakable, conclusive evidence—of the unsoundness and unprofitableness of the lines on which the Germans did business. Nearly 30 per cent of the trade of Hong Kong (excluding Chinese native trade) was in their hands, but they did not make one-twentieth of the profits of the British—indeed, more than one British firm there makes for itself net profits equal to those of all the German firms lumped together. The great aim of the latter was to have a big turnover, no matter whether there was any profit or not.

Cutthroat Competition. "As an instance of this on the expert side, one firm had built up a turnover of \$4,000,000 a year in silk, but only covered the cost of running the department. All engaged in cutthroat competition, not merely against British rivals, but against one another, and even in the handling of their own German and Austrian manufactures. In the main, however, the goods they sold to the Chinese—giving dangerously long credits—consisted of Manchester and Bradford goods, for, though the plums of that trade in Hong Kong were retained by British firms, the Germans had captured a substantial portion of it by taking business—as their books showed—on miserably inadequate terms, sometimes even at a loss. This had temporarily benefited Manchester and Bradford merchants, but many of the enemy firms were getting deeper and deeper into a state of chronic overtrading that very little would have been needed to upset the whole fabric and bring about a crash which would have seriously injured British mercantile and banking interests.

Dishonest Dealings. "It is not at all surprising to learn that German firms at Hong Kong added dishonesty to their recklessness in trading. The winding up inquiries disclosed the fact that the bulk of their business was actually done on capital borrowed on what were virtually false pretenses from London finance houses. Nor is it surprising to learn that merchants who treated their own "letters of lien" as so many scraps of paper deliberately violated the conditions under which they were allowed to continue business in Hong Kong for two or three months after the outbreak of war.

The periodical says that the methods of German traders "are for the most part methods to be avoided," and adds in conclusion: "And Hong Kong is not the first place from which we have had proofs that German commerce, about the growth of which we used to hear so much, rested on a very unstable foundation."

To Offer Contracts for Federal Shipbuilding Plants

Washington, July 14.—Announcement was made tonight by Major General George W. Goethals, manager of the shipping board's emergency fleet corporation, that on Monday he will offer contracts for construction of two government shipbuilding plants to produce 400 steel merchant ships.

The announcement was made in a letter to Chairman Denman of the shipping board, which outlined the general's entire shipbuilding program under authority given by the fleet corporation yesterday by President Wilson. Within eighteen months, the general said, he expects to turn out 3,000,000 tons of shipping.

Nebraskans in Capital For Irrigation Hearing

(From a Staff Correspondent.) Washington, July 14.—(Special Telegram.)—Attorney General Reed arrived in Washington today to attend with other Nebraskans a conference arranged by representatives of the Tri-State Canal company of Scottsbluff county with Secretary Lane of the Department of the Interior tomorrow morning. Frank Edgerton of Aurora and L. L. Raymond of Scottsbluff are in the city to present the landholders' side of the question.

Would Keep Negro Labor in the Southern States

Austin, Tex., July 14.—A call was sent out today by the Austin Chamber of Commerce for a meeting in the next two weeks at Austin, Texas, chambers of commerce officials to consider plans for keeping negro labor in the south, especially Texas.

Russians Occupy Town Southeast of Kalusz

Petrograd, July 14.—Russian troops have occupied the village of Novica, southeast of Kalusz in eastern Galicia, the war office announced today.

Dr. J. A. Roeder, Pioneer Druggist, Dies, Aged 68



DR. J. A. ROEDER.

Dr. J. A. Roeder, for sixty-one years a resident of Omaha, died at the home of his mother, Mrs. Clara Roeder, 3302 Franklin street, of heart disease at 7 o'clock last night.

Dr. Roeder was born in Belleville, Ill., July 9, 1849, and came to Omaha in 1856. He had been a practicing physician and druggist, and at the time of his death was the proprietor of the Prospect Hill pharmacy at Thirty-third and Parker streets.

He leaves, besides his mother, one brother, Dr. George Roeder of Grand Island, and five sisters, Mrs. C. A. Vowinkle, Pittsburgh, Pa.; Mrs. Gus Kolls, Grand Island; Mrs. A. Meras, Buffalo, N. Y.; and Mrs. A. Buttery, Sand Springs, Okl.

Britons Victorious in Great Battle in Air

London, July 14.—British airmen have been victorious in the most severe aerial fighting since the beginning of the war. On the front in France on Thursday fourteen German airplanes were brought down and sixteen driven down out of control, the war office announced today. Nine British machines are reported to have been lost in the fighting.

Will Ask Three Billion Dollars for War Budget

Washington, July 14.—War appropriations of about \$3,000,000,000 in addition to the enormous sums already appropriated or sought will be asked of congress in estimates which administration officials have given notice will be submitted next week.

China Monarchists Beaten and Republic Again Established

Washington, July 14.—The occupation of Peking by the republican forces, following the surrender at Fung Tai Thursday of the monarchist army of 10,000 men, indicates the complete restoration of the republic, the Chinese legation here declared today.

Prior to the battle of Fung Tai, the Manchus were urged to lay down their arms, but General Chang Hsun refused. The engagement starting early Thursday morning, resulted in a decisive victory for the republican troops, dispatches to the legation announce.

Order in the capital was restored with few casualties. The advisers said that the foreign civilians and four foreign soldiers who ventured to the firing line were slightly wounded.

Chang Hsun, who led the revolt of the imperialists, has taken refuge in the Dutch legation in order to obtain safe conduct out of the country. Premier Tuan Chi Jui will establish republican headquarters in Peking immediately, it was stated.

Three Americans were wounded by stray bullets, the State department announced today, in the ten hours fighting in which Chinese republican troops forced the surrender of the monarchial troops of General Chang Hsun.

Generally Fair Weather Promised for Week

Washington, July 14.—Weather predictions for the week beginning Sunday issued by the weather bureau today are:

Plains states and upper and middle Mississippi valleys: Generally fair; temperatures unchanged.

Rocky mountain and plateau regions: Generally fair; continued high temperature over central and southern districts.

Pacific states: Fair. No decided temperature changes.

KING AND QUEEN ON TOUR OF ENGLAND

Royal Visitors Are Given Novel Welcome in Shipyards Plant on River Tee by Metall Workmen.

(Correspondence of The Associated Press.) London, June 15.—One of the most interesting of the series of tours which the king and queen are making to industrial centers in Great Britain was their visit today to the River Tee, where ship-building of all kinds is being pushed forward at a tremendous pace.

In the first shipyard which the royal visitors reached, some workmen in the iron foundry had hit on a novel welcome. As the king entered the yard, a stream of molten metal was poured out of the furnace into a mould that built up the words: "a warm welcome to the king and queen."

In one town where thousands of boy and girl workers are employed, there was a special Children's Day for the entertainment of royalty. Children in thousands lined the streets,

and waved their flags as the king and queen passed. Other children ran alongside the royal carriage or accompanied the visitors through the engine rooms and joiners' shops and plate mills, jostling each other and waving their dilapidated caps in enthusiastic disregard of court etiquette in the very faces of the king and queen.

There was something very impressive in the wave on wave of smoke-begrimed children who participated in the welcoming. Many of them, clad in cut down suits of their fathers' overalls, were not over twelve or thirteen years old, but they were all workers, and full-time workers at that, mostly drawing virtually men's wages.

The royal party later saw a large number of German prisoners at work on the slag heaps, and had the flattering experience of being cheered by their foe. The king was informed by the officer in charge that the prisoners had proved admirable workmen and were well-behaved and industrious.

Found Guilty of Murder, Woman Sentenced to Hang

Hartford, Conn., July 13.—Mrs. Amy E. Archer-Gilligan was found guilty of murder in the first degree in the superior court here today. She was convicted of the murder by poi-

son of Franklin R. Andrews on May 30, 1914. Andrews was an inmate of her home for elderly people at Windsor.

She was sentenced to be hanged November 6, 1917.

Dr. Beck Says Hot Sun and Heat Weaken the Eyes

Tells How to Strengthen Eyesight 50% In One Week's Time in Many Instances

A Free Prescription You Can Have Filled and Use at Home.

New York, N. Y.—Do you wear glasses? Are you a victim of eyestrain or other eye weakness? If so, you will be glad to read that, according to Dr. Beck, there is real hope for you. He says that exposure to sun, dust or wind often produces eyestrain, and people living in warm climates should frequently bathe the eyes and be careful to protect them from extreme light. This prescription will prove of great value to many eye sufferers. Many whose eyes were failing say they have had their eyes restored through the principle of this wonderful free prescription. One man says, after trying it: "I was almost blind; could not see to read at all. Now I can read everything without my glasses and my eyes do not water any more. At night they would pain me dreadfully, now they feel fine all the time. It was like a miracle to me." A lady who used it says: "The atmosphere seemed hazy with or without glasses, but after using this prescription for fifteen days everything seemed clear. I can read fine print without glasses." It is believed that thousands who wear glasses can now discard them in a reasonable time.

Department Orders. Washington, July 14.—(Special Telegram.)—Pensions granted: Nebraska—Caroline Wagner, friend, \$12; Florence A. Fritz, Lincoln, \$12; Lovina Foster, Colfax, Wis., \$20.

South Dakota—Nancy Myers, Watertown, \$20.

and multitudes more will be able to strengthen their eyes so as to be spared the trouble and expense of ever getting glasses. Eye troubles of many descriptions may be wonderfully benefited by following the simple rules. Here is the prescription: Go to any active drug store and get a bottle of Bon-Opto Tablets. Drop one Bon-Opto tablet in a fourth of a glass of water and allow to dissolve. With this liquid bathe the eye two to four times daily. You should notice your eyes clear up perceptibly right from the start and inflammation will quickly disappear. If your eyes are bothering you even a little, take steps to save them now before it is too late. Many hopelessly blind might have been saved if they had cared for their eyes in time.

NOTE—Another prominent physician to whom the above article was submitted said: "Bon-Opto is a very remarkable remedy. Its constituent ingredients are well known to eminent eye specialists and widely prescribed. The manufacturer guarantees it to strengthen eyesight 50 per cent in one week's time in many instances or refund the money. It can be prepared in one's own home by using the simple directions in the enclosed leaflet. It is sold in Omaha by Sherman & McClelland, C. A. Meier and others—Advertisement."

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HARTMAN'S SEMI-ANNUAL CLEARANCE SALE

STARTS MONDAY AT 8:30 A. M. SHARP--AND MEANS A REALLY WONDERFUL OPPORTUNITY TO SAVE MONEY ON FINE FURNITURE, RUGS, CARPETS, ETC.

FALL SHIPMENTS ARE ON THE WAY--WE MUST MAKE ROOM FOR THEM--SO IT IS NECESSARY TO DISPOSE AT ONCE OF FLOOR SAMPLES. ODD LOTS, DISCONTINUED PATTERNS, ETC. --ALL HIGH-GRADE, NEW MERCHANDISE--PRICED SO LOW THAT IT WILL MOVE QUICKLY.

SPECIAL EASY MONTHLY PAYMENTS GLADLY ARRANGED ON ANY PURCHASE--IF DESIRED

"KALTEX" FIBRE REED ROCKER—Baronial brown finish, very comfortable and attractive. In indeed a bargain and specially priced this week at..... **\$6.95**

3-PASSENGER CHILD'S LAWN OR PORCH SWING—Enamelled frame, seats finished natural, securely bolted and braced. While they last, at only— **\$1.98**

HIGH-GRADE COUCH HAMMOCK—Comfortable link fabric spring, fitted with adjustable headrest, soft cushions, magazine pockets at either end. Price of swing (sunshade not included), only— **\$8.95**

EXTREMELY COMFORTABLE FULL SIZE FIBRE REED ROCKER—Finished Natural or Baronial brown, full roll arm; specially priced for this week's selling, at.... **\$3.69**

PRETTY NEW DESIGN BABY CARRIAGE—Made of selected material and finished brown, upholstered in corduroy rep to match, has large hood, heavy rubber-tired wheels. Special low price.... **\$18.89**

Veranda and Sun Porch Furniture Reduced in Price for Quick Clearance

\$ 4.50 Ivory fibre reed hanging basket.....	\$ 2.95
\$ 7.00 old ivory footstool.....	\$ 4.50
\$ 7.50 forest green fern stand.....	\$ 5.65
\$10.00 baronial brown quartered oak top table.....	\$ 7.50
\$15.00 ivory tea wagon.....	\$10.50
\$12.00 ivory lamp.....	\$ 8.50
\$15.00 baronial brown fibre tapestry upholstered rocker.....	\$11.89
\$16.50 ivory writing desk.....	\$12.00
\$20.00 ivory settee.....	\$14.75

SOLID OAK PLANK TOP EXTENSION TABLE—Made of selected wood, finished golden, has 45-inch top, which can be extended to 6 feet, heavy center barrel, supported by 4 Colonial legs; a splendid value, at..... **\$11.75**

SOLID OAK KITCHEN CABINET—Base fitted with flour bin, utility drawer and large cupboard, top has tilting flour bin, sugar bin, spice drawer and china cupboard, etc. Only— **\$14.98**

MASSIVE PRINCESS DRESSER—Has heavy quarter-sawn oak plank top measuring 42x18 inches, fitted with 3 roomy drawers, extra large bevel plate mirror measuring 18x26 inches. This is a remarkable value if you are looking for a dresser of this design. **\$18.50**

BEAUTIFUL NEW 1917 DESIGN QUEEN ANN GENUINE MAHOGANY DAVENPORT—38 inches long, attractive cane panel with medallion in back, upholstered in high-grade rose or blue striped velour. 2 pillows to match, upholstery included. Workmanship and construction the very finest..... **\$89.85**

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— and this \$50 COLUMBIA GRAFONOLA

Of beautiful quartered oak or mahogany, equipped with the Columbia system of tone-control. Astonishing tone-volume, unusual tone-quality—the model sold for five years to more people than any other instrument—regardless of name, price or make. Hear it today!

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6x9-ft. Brussels.....	10.87	8x12 ft. Extra Heavy Seamless Axminsters.....	19.63
8-3x10-6-ft. Brussels.....	15.76	8-3x10-6 ft. Axminsters.....	26.83
8x12-ft. Brussels.....	17.58	8x12 ft. Axminsters.....	28.27
6x9-ft. Extra Heavy Seamless Brussels.....	12.76	8x12 ft. Seamless Axminsters.....	33.42
8-3x10-ft. Ex. Heavy Seamless Brussels.....	18.44	27x54-inch Axminsters.....	2.49
6x9-ft. Seamless Velvet.....	13.69	36x72-inch Axminsters.....	3.98
8x12-ft. Seam. 22.73		27x52-inch Velvets.....	1.95
8x12-ft. Wilton Velvets.....	29.76	36x72-inch Velvets.....	3.69

STRONGLY CONSTRUCTED DINING ROOM CHAIR—Has high panel quarter-sawn oak back, full box seat, upholstered in high-grade imitation Spanish leather, strongly constructed and securely braced. Upholstery included. Finish, Price for this week, at..... **\$1.95**

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