## WOMAN'S CLUBS AND THE LAW

Share of the Federated Organizations in Recent Legislation.

INFLUENCE EXERTED IN MANY STATES

Seview of the Work Accomplished by the United Effort in Favor of Reformatory and Corrective Statutes.

When the sixth biennial convention of the General Federation of Women's Clubs, assembled at Los Angeles three years ago, pledged the influence of that organization to securing the enactment of adequate child labor laws in every state of the union, it established a precedent that seems destined to break down the last barrier of prejudice against the efforts of organized women. The endeavor of women to influence legislation dates back much further than three years ago; in fact, it was the success of their previous efforts that encouraged them to launch a concerted effort, but this resolution registered the general federation, undisputably the most influential, representative and conservative organization of women in America, aggressibly, if need be, the champion of a

The worthiness of the cause appealed to every fairminded, thinking person and the earnestness and womanliness with which they set about their task served to conyert not only men but the most conser vative within their own ranks to the dignity and seriousness of the work. And success made it possible for the seventh biennial held at St. Louis last May to con tinue legislative work and that convention endorsed a number of desirable measures that various legislatures of the past winter have enacted into laws, as a direct or indirect result of the efforts of the club women. Juvenile courts, pure food and medicine laws, strict and uniform laws governing marriage and divorce in all the states were among the desired legislation, and in addition to these many local needs have been striven for, while in many states serious damage to good legislation already complished has been averted through th opposition exerted by club women through agitation and education. In other states and communities, where it has not seemed expedient to push these measures, the federations have given their efforts to the enforcement of good laws already upon the statutes.

And now at the close of the legislative season a survey of their efforts, independent of their results, causes one to open his eyes in wonder that, at the beginning of the twentieth century there is, in this "Land of the Free and Home of Brave," with all its boasted civilization, still need of such work as the women of the country are trying to accomplish. Pre-eminently theirs has been a work of education that has had for its aim the uplift of humanity and for its reward a gratifying measure of success. The club women have learned much this year that will be profitable in their future work for, so far from being discouraged where they have been unsuccessful, they look upon their failures as but a postponement of a reward that they know to be well worth their most heroic

effort. A month ago The Bee requested of the presidents of the state federation in the various states whose legislatures have convened this winter information as to the extent to which the federation have endeavored states this year and the nature of the measures for which they worked.

Although a few states have not yet been heard from, the following is a synoptical review of this years work condensed from the replies received.

Arkansas-Membership 1828. The Arkansas Federation, though it did not actually prepare any bills, was directly instrumental in the presentation, by members of the legislature, of a bill providing for a normal school and another allowing cities of the first class to provide for publilibraries by increased taxathen. The first passed, and the second passed the senate, but was pending in the house at the time the inquiry was answered. In addition to these bills the club women gave active support to a measure empowering women to act as school directors.

Colorado-Membership 5.028. Colorado was among the first states to establish a definite department of legislative work, its committee on legislation having been first appointed in 1897, with Mrs. Martha Conine, at that time a member of the lower house of the Colorado legisla ture, as its chairman, and she has held the office ever since. This work was originally undertaken for the express purpose of improving school conditions and has been continued mainly in the interest of educational measures, although the interests of women and children have claimed its aid.

The women of Colorado, having the bal lot, have striven earnestly for three nonpartisan political measures-primary reform by means of direct nomination; civil service, particularly as applying to the penal and eleemosynary institution of the state, and an extension of the initiative and referendum.

For the last two years the State Federa tion legislative committee has worked jointly with the committee of the Denver Woman's ciub. This committee of twentyfour members is divided into subcommit tees, each having in charge one of the desired measures. The following measures adopted at the last annual convention of the federation have occupied the committee this winter:

The establishment of free employment bufood law; the suppression of objectionable medicine advertisements; fixing a minimum the state traveling librarian, and an adequate appropriation for the industrial is the most complete law of its kind in the school for girls. In addition to these meas- country. ures the following bills were endorsed and actively supported by the club women: for the feeble-minded; protection of chil- mission. dren from indecent liberties; an amendment to the rape law, and a registration law.

four became laws, the two appropriation dustrial schools for girls. bills, the registration bill and the children's

protection bill. Very efficient work was also done by the federation in defeating two bills that sought to cripple, if not destroy, the work of the juvenile court. The turbulent condition of the Colorado legislature this winter was largely responsible for the defeat of not only the club women's efforts, but other interests of the state at large.

Delaware-Membership 1,098. The Delaware club women have concentrated all of their legislative efforts upon educative work this year. No bills were presented directly by the federation, though the entire organization, supported several presented by various clubs. The Wilmington New Century Women's club, prepared and presented a bill for reforms in the city schools, providing for a board of seven instead of twenty-four, with a business director. As a result, a compromise bill the better safeguarding of married

county superintendents in urging the passage of a bill, providing for the con- "or" to "and," making it read, "knowledge solidation of rural schools. This passed and consent." the house, but was killed in the senate. The social service committee of the ber of other measures, among them being want ad page.

of the labor union and is now a law.

ments as to make its effectiveness doubt

Illinois-Membership 30,000. at October, endorsed a lift raising the age of consent from 14 to 18 years. This however was amended to 16 years in the legislature and was passed. Also three forestry bills, one providing for a chair of forestry third for the purchase of a state park, suffrage bill granting suffrage to women. which passed the senate; a protective agency bill providing punishment for immoral treatment of children-the original law providing punishment for rape only; a bill to license trained nurses by the state.

and endorsed by the best physicians of the state. The library extension and forestry bills originated in the library and forestry committee of the State Federation. The age of consent bill and suffrage bills originated in the Evanston Woman's club. The trained nurses bill was drawn by the State Association of Graduate nurses, one of the organizations affiliated with the State Federation. The protection agency bill was brought to the federation by the Protective agency, an organization working in the interest of women and children, and while not strictly a federation bill was so chosed because of the support given it by that

Massachusetts-Membership 30,000. The Massachusetts Federation has framed no bills of its own this year, but has given active support to nine measures presented by other organizations and has actively op-

posed two others. The bill to allow women to take part in caucuses for nomination of school committees was originally presented by the State Federation three or four years ago, and was defeated this year, as usual.

The bill to prohibit the employment of ninors was introduced by a conference of rganizations, of which the State Federation was one.

ales of personal property constitute an attack upon certain abuses which are atwhich has 3,000 members.

by certain federated clubs that have planting of trees along roads, exempting worked up the case by the help of paid from taxation as an inducement, and anagainst this evil.

the prevention of blindness. ing houses. Still other bills had reference to tree pests and carried appropriations for other bill asking an appropriation for the combatting this nuisance.

mittee on civil service reform this oppoto influence legislation in their respective paign so cleverly conducted by the aux- giving the juries the right to say whether share of the credit in defeating the measure.

The other measure opposed by the wome provided that the month of December should not be included in the law against employing women and children over fiftyeight hours a week in mercantile establish-

It is a matter of record that every ses sion was largely attended by club women.

Maine-Membership, 4,352. Through its various committees the Maine federation has come before its state legislature in support of a number of measures. this winter. The forestry committee asked a law forbidding the erection of signs in fields or their posting on fences or buildings. This was not granted. The educational committee asked for a woman as assistant factory inspector. This too failed to pass. The women gave active support asking for a home for the feeble-minded; also for an industrial school for the blind,

neither of which were granted. Minnesota-Membership, 7,126. At its last annual meeting the Minnesota federation decided to concentrate its effort upon one measure, a girls' industrial training school which should be entirely separate from that of the boys. The vote on the bill was a tie.

Missouri-Membership, 5,000. The first, a compulsory educational meas- in cities of the first class, Seattle, Spokano ure, passed. The other two, a library com- and Tacoma being the cities affected. were strongly recommended by the com-mittee. The juvenile court and anti-state federation. Other measures to which cigarette bills were presented by the fed- the federation gave active support ineration and passed by the last legislature cluded an amendment to the reform school and much of the organization's effort this year has been given to securing the en-

forcement of these laws. Nebraska-Membership 4,607, The work of the Nebraska feedration is almost too well known, locally, at least, to require detailed recital. The juvenile court bill, while not presented by the federation, board of state library directors; a bill reaus in cities of the first class; a pure received its best and untiring effort. Bebers of the Omaha Woman's club brought salary for teachers of 350 per month; civil Judge Ben Lindsey of the Denver juvenile service reform; primary reform by direct court to Omana, and visiting Lincoln next nomination; an adequate appropriation for day, he appended amendments that, carrying, gave to Nebraska what in his opinion

The equal inheritance law presented by the women was lost, as was the bill carry-The establishment of the office of state ing an additional appropriation for the forester; establishing a school and home work of the State Traveling Library com-

The club women further did efficient work in opposing the combination of the Of all the falls adopted or endorsed only Miliford reformatory and the Geneva In-

New Jersey-Membership 11,617. The New Jersey federation as an organization has presented no bills this year, but has given its active support to the fol-

lowing:

own expense, administer the funds of the teachers' retirement fund. This fund is raised by the teachers of the state for the support of disabled or worn out teachers. The state holds and administers this fund, but has never contributed to it: instead, it takes from the fund each year about \$1,500 for cierical work. The bill passed both houses, but was vetoed by the governor. Another bill providing for a woman's re-

formatory was lost. New York-Membership 26,000, The New York State federation intro duced one bill, the purpose of which was was passed, providing for a board of women's wages. The law on the statutes allowed the husband to collect his wife's The women co-operated with the three wages with her knowledge or consent. The club women's bill changed the word

The women gave their support to a num-

federation prepared a bill regulating child a pure food and medicine bill and a meas labor, which was supported by all the ure providing punishment for adultery, clubs. The bill was presented and fathered. They gave active opposition to a bill making married women liable for household Individual club support was also given expenses; to another giving the husband to a local option bill whileh, while it passed dower, and to another proposing to give both houses, was so weakhened by amend- the widow only one-third of the real estate of an intestate deceased husband. They also entered protest against the governor's signing the mortgage tax bill.

North Dakota-Membership 1,000, The North Dakota federation has framed no bills this year, but has concentrated its efforts upon the pure food law, educating public opinion and sentiment for its enforcement. This law is said to be one of in the state university; another for a the most effectual state food laws in exforestry commission or commissioner and istence, and the clubs have been of material assistance in making it so. North A bill to create a library extension board; Dakota having no child labor or industrial problems with which to cope, and having come into the union with a good prohibition law incorporated in its constitution the club women have been able to follow an unaggressive policy, throwing their in fluence into educative channels. This was simed at correspondence schools

Oklahoma-Membership 1,478. The Oklahoma and Indian Territory fed eration has been successful in passing a bill providing for juvenile offenders. The bill provides for their safe keeping and education and carries an appropriation of \$5,000 per year to meet the expenses,

Three other measures to which the fed eration gave active support failed to pass and the women will endeavor to secure their passage by the next legislature. The first of these related to compulsory education. Another made it a misdemeanor to employ a girl under 14 in a factory or a boy under 16 in a mine, and the third provided that juvenile criminals confined in city or county falls must be kept separate from other criminals, a violation to be

Pennsylvania-Membership 12,725. The Pennsylvania federation drafted no bills this year, but gave its active support to a number, among them being an amendment to the juvenile court law providing for an appropriation to meet costs, such as traveling expenses of process servers and probation officers. This bill railed to pass, being recommitted at the end of the session. A bill providing for the establishment of a parental school for habitual representatives from eighteen philanthropic truants and delinquent children, while not drafted by the federation, was practically the women's bill. It was pigeonholed. A The two blils in regard to conditional compromise bill was passed improving the legislation governing the conditions of child labor. Other successful bills championed tendant upon the installment plan of sell- by the women were: A measure providing ing. These bills were introduced by the for a commission to codify the divorce laws Woman's Educational and Industrial union to the end that more uniform laws be esof Boston, the largest federated club, tablished throughout the United States; a bill encouraging the preservation of for-The bill to prohibit the publication of in- ests by providing for a rebate of taxes or decent medical advertising was introduced forestry lands; a bill encouraging the counsel and are making a desperate fight other providing for the protection of trees, and a bill carrying a \$20,000 appropriation Another bill provided for legislation for for a forestry school at Mount Alto, and a bill abolishing the State Board of Health Another bill, introduced by the Massachu- and creating a department of health. Among setts Civil league, was supplementary to the unsuccessful measures supported by the tramp legislation enacted last year and the club women were: A \$49,000 approprovides for the inspection of cheap lodg- priation for a consumptive camp located in the forest reserve near Mount Alto; anestablishment of a sanitarium for consump-Opposition to a bill to exempt Spanish tives in western Pennsylvania, both of war veterans from civil service rules was which were vetoed by the governor. Anheaded by the Woman's Auxiliary of the other asked the creation of a commission Massachusetts Civil Service Reform asso- to select a site for a state institution for ciation, which is affliated with the State the treatment of inciplent cases of tuber Federation, and under the federation com- culosis in the Franklin county forest reserve; another asked the abolishment of sition was so fully organized and the cam- capital punishment, with a substitute bill lliary that the clubs were given a large the punishment should be death or life imprisonment and the judge the power to change the death penalty to that of life imprisonment, which failed. A civil service

South Dakota-33 Clubs.

The South Dakota federation made its first attempt to influence legislation this winter, two bills being presented by the women. The first provided for the creation of a state traveling library commission and the second for local meat in spection in cities and towns, inspection of slaughter houses and licensing of butchers, The first was killed and the second passed. Both bills were drafted by the corre

sponding secretary of the federation Texas-Membership 5.081. The Texas federation drafted no bills this year, but gave active support to the to a bill presented by the Women's Council Juvenile court bill, which passed, and to another that restores to the state of Texas the grounds surrounding the historical Alamo, which also passed. A third bill. providing for the establishment of a state traveling library commission, was still pending when reply was made to the in-

quiry. Washington-Membership 1,522. The Washington State federation at Its last convention framed a juvenile court law which was passed by the state leg-The Missouri federation presented three islature this winter. The bill, which bebills to its state legislature this year, comes a law in June, establishes the court

nission bill and a pure food and drug bill. A law making it a felony for a man did not even come up for consideration, but to desert his wife and children was also lawns, raising the age for female offenders from 16 to 18 years; an increased appropriation for the state traveling library, the success being due largely to the efforts of the women. Through their influence also Mrs. Kate Turner Holmes, a prominent teacher and club woman, was appointed by the governor a member of the advisory creating the office of chaplain at the state peditentiary with an appropriation for its

> A local option bill and an anti-cigarette bill were among the unsuccessful measures supported by the women.

Wisconsin-Membership 6,000, The Wisconsin federation has presented no bills this winter, but has supported several that have been drafted by clubs or committees holding membership in the federation. Among these was a bill pre-

sented by the Lacrosse Woman's club with reference to the appointment of women on school boards and boards of education. It makes women eligible in all the cities of the state. An anti-cigarette hill also received the active support of the women. The Consumers' league committee. of the federation appeared before the legis lature in opposition to some unwise amend ments to the child labor law, which would have jeopardized its efficiency. Through the efforts of the chairman of the Con sumers' league, an officer of the Children's Benevolent league and the secretary of the Trades council the objectionable

amendments were indefinitely postponed. Wyoming-Membership 700. The Wyoming federation, which has been organized but little over a year, had planned to present two bills to its legisature this winter, but as other bills were introduced covering the same ground, they gave their support to these. One of these which was passed, was an amendment to the pure food law. As the women of Wyoming have the ballot, it is the policy of the federation to work as unaggressively as possible; still all matters pertaining to the welfare of women and children are especially the charges of the

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200D naving drug store in western Iowa \$400. F. V. Kniest, 624 N. Y. L. B-808 21 PHYSICIAN wanted, registered in Ne-braska, to travel with a medicine show; salary and transportation. Dr. M. Oppen-heimer, Falls City, Neb. B-315 21x BRASS and aluminum casting, nickel plat-ing and finishing. Specialty Mfg. Co., 41 N. Main st., Council Bluffs.

## WANTED-MALE HELP

SPRING TERM OF THE Omaha Commercial College 17th and Douglas sts., now open. New classes in all departments. Catalogue free.

ROHRBOUGH BROS., OMAHA, NEB.

## SUMMER NORMAL TEACHERS AND PUBLIC

June, July and August THE ONLY SCHOOL IN THE WEST WITH ELECTRIC FANS

SCHOOL PUPILS

We can prepare you for any grade certificate in Iowa or Nebraska, also offer all preparatory subjects. Send for catalogue. WESTERN IOWA COLLEGE COUNCIL BLUFFS, IOWA.

SECRET investigators. Everywhere; good salary; experience unnecessary. International Protective Association, Mi waukee, Wis, B-386 21x WANTED-Manager for branch office we contemplate opening here in Omaha. Address, with reference, The Morris Whole sale House, Cincinnati, O. B-399 21x

WANTED—Person to call on retail trade for manufacturing house; local territory; liberal salary paid weekly; expense money advanced; previous experience unneces-sary. American House, Star Bldg., Chi-cago.

PRESIDENT' ROOSEVELT strictly enforces the civil service law; 50,829 appointments to life positions last year. Splendid openings for young people. Write for the announcement of the Columbian Correspondence College, Washington, D. C., containing dates, salaries, places for holding examinations and questions recently used by the civil service commission.

B-49 lix

CANVASSERS—Experienced high grade magazine solicitor, man or woman; ex-clusive territory; permanent position and liberal commission. American Family Magazine Co., St. Louis, Mo. B—425 fix

WANTED—A live, hustling canvasser to solicit subscriptions for established trade journal, commission basis, references. The American Artisan and Hardware Record, 69 Dearborn St., Chicago, Ill. B—434 31x

FIREMEN and brakemen on railroads everywhere. Experience unnecessary. High wages, promotion. Name position wanted. State age. Stamp for particulars. Railway Association, Dept. 59, Charles bidg., Denver, Colo. GOVERNMENT POSITIONS 30,000 pointments last year. Chances better now. Examinations soon in every state. Rocklet 231, giving positions, salaries, ex-aminations, sample questions, etc., sent free. National Correspondence Institute, Washington, D. C. B

MAN WANTED to introduce a patent hardware article; \$18 a week and ex-penses; honesty and sobriety more neces-sary than business experience; state age and employment. International Shear Co., 48 N. 4th st., Philadelphia, Pa. B—

WANTED-A few first-class experienced men to sell counties in Iowa, from \$100 to \$150; 50 per cent commission; oppor-tunity for right men. Lock box 298, Co. Bluffs, Ia. B-M824 WANTED-Men to learn barber trade; more demand than all other trades com-bined; wages \$12 to \$50 weekly; few weeks completes. Call or write, Moler Barber College, 1116 Farnam St. B-M392 26x

Clothing salesman (Children's Dept.) Bank solicitors. Grocery driver and solicitor. Grocery salesman.
City salesman (Horse and Buggy.)
Pumps, scales and windmills.
Good stenographer.
Experienced stenographer and bookkeeper.
Experienced book-keeper.
Experienced soda man.
Hart, 401 N. Y. Life,

B-474 21 WANTED-Traveling salesman; state age and experience and whether man of family, salary expected. Address F 1: Bee office. B-M456 23

DETECTIVE—Our secret service men earn good money; good men wanted every-where, to act under orders; experience unnecessary; write. Webster's Detective Agency, Des Moines, Ia. B-377 21x CIRCULAR and sample distributers wanted everywhere; permanent position; good pay. American Union, Pontiac Bidg., Chicago.

pay. America Chleago. ENERGETIC workers everywhere to dis tribute circulars, samples and advertising matter. Good pay. No canvassing. Co-operative Advertising Co., New York.

WANTED—Competent frescoe painter; one who can take charge of out of city work must be a flower painter. Apply decorat-ing dept. Orchard & Wilhelm Carpet Co-B488 21

# PRINTER wanted; all around man to take charge of mechanical end of country office. Good wages and steady job for the right party. References and specimens of work required. Republican. St. Paul. Neb. B-515 21x

WANTED-FEMALE HELP 80 WORKING GILS. Canadian office, 15th C-850 WANTED-A cook. Mrs. Joseph Barker 1505 South 8th St. C-237

WANTED-Position by young lady stenographer; prefers a place where there is opportunity for advancement. Address E 64, Bee. C-268 23x WANTED-A girl for general housework in family of two; wages \$25 per month; fare paid here if girl remains four months. Address A. J. C., Casper, Wyo. C-M287 21

WANTED-Experienced girl for 2d work, Good wages, Mrs. A. D. Brandels, 528 8, 87th St. C-295 22x WANTED-Middle-aged woman without children to cook and do general house-work on a farm. References required. A good place for the right party. Transportation from Omaha paid. Address F 10, care Bee. C-M444 23x

LADIES—Earn \$20 per hundred writing short letters. Enclose stamped envelope. American Belt Works, Batavia, Ill. C—406 21x GREAT opportunity for few intelligent ladies to become possessors of an inde-pendent income. For particulars write Saxo-American Embroidery Works, Dept. M, 1 Madison Ave., New York Ci-

WANTED—Ladies to learn hairdressing, manicuring, facial massage, chiropody or electrolysis. Free clinic; abundance of practice. Few weeks completes. Call or write. Moler College, 1114 Farnam St. C—M331 26x

LADIES to do piecework at their homes.
We furnish all materials and pay from
for to \$12 weekly. Send stamped envelope
to Royal Co., 34 E. Monroe St., Chicago,
C-368 Zix WANTED-Two traveling men for Ne-braska, introducing hardware noveltles. Salary \$90 monthly and expenses. Address: Mnfg. 111? Caxton Bldg., Chicago. B-360 21x

WANTED-Second girl. 1924 Farnam St WANTED-Stenographers can earn extra money during spare time (limited number only); enclose addressed stamped envelope for reply. Pilot Ribbon Co., Rochester, N. Y. C-311 21x

Stenographer and Bookkeeper. Experienced bookkeeper. Crockery saleslady. Hart, 401 N. Y. Life.

WANTED-Lady partner with few hundred dollars; must be of matured age, and able to take active part in office. No books, insurance or canvassing. An entirely new business that appeals to every lady, Grand opening for the right person, Call Sunday afternoon and Monday, Mrs. Morse, Payton botal. right person, Call Sunday and Monday. Mrs. Morse, Paxton hotel C-455 21x

TWO experienced shirt makers. 2 ex-nerienced buttonhole makers. Albert Cahn, 1922 Farnam St. C-844 21 60 GIRLS to operate power sewing machines in blanket department; experience not necessary. Apply Monday morning. Bemis Omaha Bag Co. C-337 m

## SALESMEN WANTED

SALESMEN for Nebraska; capable men; staple line to country merchants; per-manent; satisfactory pay; good opening. Redfield, Box 1663, St. Louis, Mo.

SALESMEN make big profits handling side line of meritorious goods that are in big demand. Small sample; liberal terms. Write immediately. Nanager, 1898 Chest-nut St., St. Louis, Mo. —883 IIx

WANTED-First-class salesman; one salesman's commission amounted to over \$1,300 in six weeks from Feb. 6 to March 18, 1936. Address the Barton Parker Mfg. Co., Cedar Rapids, 1a. 376 21x WANTED—Salesman of energy and ability for attractive proposition to general mer-chandise trade in Nebraska; must have a clean record and give bond. Drawer "W," Chicago.

SALESMEN by established company with best proposition to the dealer on the market today, fine oportunity for Al patent medicine or specialty men. Box 556, Chicago.

SALESMAN—A specialty salesman that can get business on the initial visit. Man worth \$3,500, or better. Full particulars, or no attention. Answer quick. Address, E 57 Bee. 406 21x

WANTED Mical salesman to sell "Leucodescent Therapeutic Lamp" to doctors.
"Leucodescent rays" (intensified white
light), relieve congestion; stimulate
nutrition of red blood cells; destroy bacteria; promote absorption. Simple to
operate; no "burns;" quick seller; fair
price; good money to right man. SPEARMARSHALL COMPANY, Republic Bidg.,
Chicago. 417 21x

Chicago, TRAVELING salesman for Nebraska and Iowa; staple line; entirely new induce-ments to trade; high commissions; \$35, weekly advance; permanent to right man, F. C. Farley Co., Detroit, Mich. 416 21x SHIRTS, 5c; collars, 2c; cuffs, 4c. Follette Laundry, 1614 Capitol Ave.

WANTED—Salesmen on salary or com-mission selling lines of caskets in Illinois and the west; must have trade and ex-portence. Address E 66, care Bec. WANTED Salesman, covering regular ter-ritory, to carry specialty line of stable goods on commission. For particulars ad-dress E 63, care Bec. 401 21x

WANTED Experienced salesmen on first-class suspender line, on commission; ref-erences required. Hackner Bros. & Bruski, Chicago, Ill. 404 21

MANAGERS and canvassers for exclusive territory on unequaled commissions for unrivaled books upon a superior proposition for reliable, permanent book salesmen. An unusual opportunity now open. State qualifications. Send address for our offer. M. A. Donohue & Co., Chicago.

—353 21x WANTED-By manufacturer of perfume,

tollet articles and flavoring extracts, two experienced salesmen. Knowledge of this line not necessary. No scheme. Perma-nent position to right man. Address: E 65, Bee. —356 21x WE GIVE one-half of our profits to salesman on a good line of specialties to the hardware trade. Will advance expenses to responsible parties. F. W. Lenhoff, Dept. E. Chicago.

SALESMEN-Elegant proposition to drug-gists and general merchants. Liberal con-tract. Well advertised. Exclusive terri-tory. Little Doctor, 112 Pine St., St. Louis, Mo. —853 21x

TRAVELING salesman wanted to sell grocers. Permanent position. State present occupation and salary expected. Los Angeles Cider Co., St. Louis, Mo. WANTED—Traveling salesman able to earn \$3,600 a year and expenses. We have a proposition to make to such a man that will interest him. Address Drawer 511. Rock Island, Ill. 422 21x

SALESMAN wanted for extensive fine line of advertising calendars, etc. Address with references, stating experience, Aug. Gast Bank Note and Litho. Co., St. Louis, Mo. WANTED—A first-class salesman for Omaha, South Omaha and Council Bluffs, to sell exclusively our first-class line of calendars, advertising specialties and druggists labels and boxes; our line is so complete that every merchant and manufacturer in these towns can be seen; our goods are first-class and strictly up-

our goods are first-class and strictly up-to-date; our house has been established 23 years and is well and favorably known; commission, 15 to 25 per cent; an energetic salesman can easily make from \$50 to \$100 per week. Enclose this advertisement with your application. Address C 41, care Lord & Thomas, Chicago. 427 21x TRAVELER of ability, reaching retailers, to handle on commission side blankets, fiannels, etc. F. C. R & Co., Mfrs., Philadelphia, Pa. le line of Rollmann WANTED—Resident salesman on commis-sion by dry goods jobber. Address Fos-ter, 167 5th Ave., Chicago. 482 21x

## CAPABLE salesman to cover Nebraska; staple line; high commissions; advance of \$100 monthly; permanent position to right man. Jess H. Smith Co., Detroit, Mich. FOR EXCHANGE

## FOR EXCHANGE

280 acres of good Nebraska land to ex-change for city property. What have you to offer? Hotel of 55 rooms, renting for \$75.00 per month, to exchange for live stock or farm. Good, clear lot to trade for horse and Four-room cottage, close in, to exchange for something better, pay difference in

Shimer & Chase Co., 'Phone 3867, 1609 Farnam St. Z-467 21 column put an ad in and you will see go it. Z-983 FOR sale or trade for a good small farm, A good \$8.000 hardware business. Ad-dress, F 5, Bee. Z-231 21x

furniture and carpets on payments and carry the largest stock in Omaha. Terms, \$35.0 worth, \$1.00 week. Omaha Furniture and Carpet Co., between 12th and 13th on Farnam St. Z-469 21 FOR SALE—Or trade for merchandise—190 acres first-class land; 120 acres under cultivation, balance pasture; all fenced; good improvements. Address P. O. Box 472, Central City, Neb. Z-398 21

WE DON'T ask installment prices, but sell

KANSAS RANCH. 2,500 acres. Edwards county. 4 miles county seat, well improved, occupied, 400 head cattle, 200 acres cultivated, good sheds, plenty of water, every acre fine grass. Owner says sell it; price \$10; \$5.50 cash, \$4.50 good trade; full description, terms. Write Musgrove & Runyon, Sabetha, Kan. Z-307 21x

STRICTLY modern house in West Farnam district to exchange for central Nebrask lands. Address D 9, Bec. Z-402 21x SHIRTS, 5c; collars, 2c; cuffs, 4c. Follette Laundry, 1614 Capitol Ave.

FOR SALE—HORSES, WAGONS RUNABOUTS, wagons and carriages at greatly reduced prices. Johnson & Dan forth, southwest corner 10th and Jones. P-782

FOR SALE-Automobile, good as new. Addens Box 20, Fort Crook P-M914 21x POR SALE—2-seat extension top carriage, platform spring, Karbach make, good make, bargain. Milton Rogers & Bons Company. P—316 21

SHIRTS, 5c; collars, 3c; cuffs, 4c. Follette Laundry, 1614 Capitol Ave.

LADY well acquainted in Omaha, posses-sing tact and judgment, refined and good education wants position in office or store where faithful and reliable service is desired. Can fit for stenographic work in short time. Salary moderate. Good city references. Address E 54, Bec. A-Mi93

best of references, desires position. At dress F 1, Bee. A-M278 23x

MAKE ME AN OFFER! IT'S UP TO YOU.
A good canopy top, two-seated surrey, in
good condition, will be sold at a bargain.
H. Hardy, 2816 Poppleton Ave.
P-469 21 FOR SALE-Fine saddle horse. Address F 16, Bee. P-600 23

WANTED-SITUATIONS

FIRST-CLASS accountant who can furnish