

Saturday Bargains in Men's Furnishings

- 15c FOUR PLY LINEN COLLARS 5c-1000 dozen linen collars in latest styles, for men, ladies and boys, sold the world over for 15c, choice Saturday (Limit of six to a customer), at..... 5c
500 DOZEN TIES in four in hand and narrow bows, come in plain browns, blacks, reds and blues, just the thing for spring wear, worth 25c to 39c, choice Saturday..... 10c
MEN'S HALF HOSE-In blacks, tans and fancies, mostly full fashioned imported stock. Greatest bargains of the season, at 25c, 19c and..... 15c
MEN'S UNDERWEAR-In spring weights, plain and fancy colors, fully worth double our prices, Saturday, at 45c 39c and..... 25c
OUR SHIRT DEPARTMENT is the most complete in the city. Extra special values shown Saturday, up from..... 39c

HAYDEN'S THE RELIABLE STORE.

HANDSOME PILLOW TOP AND BACK FREE

As a special Saturday offer with a purchase of 50c worth of Royal Embroidery Floss we will give ABSOLUTELY FREE a handsome pillow top and back and an instruction chart and color card.

Saturday Bargains in Ladies' Underwear

- LADIES' CORSET COVERS of excellent quality and handsomely trimmed, all sizes, great bargains, at 49c, 39c and..... 19c
LADIES' SKIRTS-In the very latest styles with deep flounces of handsome embroidery, lace and insertions, splendidly made and worth up to \$2.00-special Saturday..... 98c
LADIES' GOWNS-In great variety of pretty designs, worth double, Saturday's price 98c and..... 69c
LADIES' DRAWERS-Deep lawn ruffles, lace and embroidery trimmed, worth up to 50c, at..... 25c
LADIES' LITTLE VESTS-In plain and fancy colors, worth up to 25c, Saturday, choice..... 10c
SILK GLOVES-In all the new shades, with double finger tips, every pair guaranteed, pair..... 50c
KID GLOVES-In tans, mode and black, with large mannish clasp-good \$1.00 values, at..... 69c

Newest Spring Styles in Men's Hats

- THE IMPERIAL \$3.00
TIGER \$3.00
JOHN B. STETSON \$3.50 to \$5.00
CHAMPION \$2.50, RED ROVER \$2.00
are style leaders for they are stylists. We carry a complete line.
MARTIN-COTT \$3.00 HATS, Saturday..... 1.50
MARTIN-COTT \$2.50 HATS, Saturday..... 1.00
SAMPLE TRUNKS-A number of trunks that have been used as floor samples will be sold Saturday at greatly reduced prices. Trunks worth up to \$12.50, at..... 7.00
Trunks worth up to \$9.50, at..... 5.00
Remarkable values in Sample Suit Cases Saturday, at \$12.00 down to..... 2.50

Saturday Trade Winners in Our Furniture Dept.

- We are pleased with the business we have done with the KARPEN LINE of SAMPLE PARLOR FURNITURE. We still have a few handsome pieces, Mission Settees, Mahogany chairs and Rockers; 2, 3, and 5 piece suits, also a few handsome Divans and Corner Pieces. You no doubt will need a few additions to your furnishings when you clean house. COME HERE NOW. YOUR DOLLARS WILL DO DOUBLE DUTY. A FEW ARTICLES ON WHICH THERE IS NO LOWER PRICE:
Go-Cart, rubber tire wheels..... 1.95
Oak cane seat Chairs..... 75c
Oak cane seat Rockers..... 1.00
Full size Metal Bed..... 1.50
Cotton top Mattress..... 1.50
Veneer seat, high back Chair..... 75c
Dressers for..... 8.85
Sideboards for..... 10.50
We have just received NEW CHINA CABINETS, NEW EXTENSION TABLES, NEW OFFICE DESKS, NEW OFFICE CHAIRS. Come here before you buy.

The Greatest of All Great Sales

In Our Cloak Department Saturday
A manufacturer's stock of Woman's Waists, a manufacturer's stock of Coat Covers, a manufacturer's stock of Skirts, a manufacturer's stock of Cravettes, four manufacturer's stocks of Women's Suits-all most enticingly priced for Saturday's selling-the greatest bargain opportunity of the year.
LADIES' WAISTS in linens, voiles, Sicilians, nun's veilings, pongees and fine lawns. THE ENTIRE SURPLUS STOCK OF MAX ROTH, No. 48 Walker St., New York, made for the New York trade, and not a waist in the lot worth less than \$3.50 and up 1.49 to \$5.00-choice of the stock Saturday.

- Exquisite Sample Suits
Our sample suit sale has been attended by hundreds of dressmakers in order to secure style ideas. SATURDAY LAST DAY of the Sale. Your neighbor has secured one of these bargains, why not you?
All \$40.00 Sample Suits, 30.00
All \$30.00 Sample Suits, 22.50
All \$25.00 Sample Suits, 18.75
All \$20.00 Sample Suits, 15.00
TO MAKE IT INTERESTING for the women of moderate means and artistic taste we have set aside:
100 HANDSOME LADIES' SUITS worth \$15.00 and \$14.50, great varieties of all wool materials in plain colors and fancy mixtures, which we will sell Saturday, at 8.90
150 NOBBY SUITS in plain browns, blues and blacks, all new styles, special, at 4.50
CHILDREN'S SPRING JACKETS in red, blue, brown and tan. Cap over shoulders, nicely trimmed, worth \$4, Saturday..... 1.98
\$25.00 Covert Jackets, 16.50
\$20.00 Covert Jackets, 14.50
\$15.00 Covert Jackets, 10.00
\$12.50 Covert Jackets, 7.50
Choice of 175 Neat Covert Jackets, at..... 4.95
SILK SHIRT WAIST SUITS-Stylish suits in all colors, worth up to \$15.00, at..... 7.95
\$20.00 Silk Suits at..... \$14.90
Grandest display of exquisitely designed Silk Suits shown in the city at \$40, \$30, \$25, \$20 down to..... 18.50
Women's \$5 Walking Skirts..... \$2.98
Panama and Mohair Skirts..... 3.98
Beautiful French Voile Skirts at \$25, \$15, \$12.50, \$10, \$8.90 down to..... 7.50
CHILDREN'S SPRING COATS at \$10, \$7.50, \$5, \$3.98, down to..... 2.98
HOME MADE WRAPPERS-come in and see them-\$2.25, \$1.98, \$1.75, \$1.50, down to..... 1.25
FROM 8 TILL 9 A. M.-Women's Satin and Madras Waists, worth up to \$1, choice..... 29c
FROM 7:30 TILL 9:30 P. M.-\$1 Wrappers in all colors and sizes, choice..... 59c
LIMIT OF TWO TO A CUSTOMER.



HOSIERY CORSETS

- LADIES' HOSE in black lace, fancy colors and embroidered, worth up to 50c, special, at..... 25c
LADIES' HOSE in black drop stitch and colors, worth 15c and 19c, at..... 12c
25c MISSES' HOSE in drop stitch and ribbed, great value, at..... 19c
NEW W. B. NOVELTY CORSETS-made of pink and blue broche-worth up to \$2.00-choice Saturday..... 98c
ALL STANDARD MAKES in newest models, medium and light weight materials, up from..... 1.00
A full line of Nemo Self Reducing Corsets for stout figures. See them.
73c Fancy Tape and Batiste Girdles in pink, white and blue, at..... 39c

Saturday Sheet Music Sale

- Coax Me, Jolly Me Along, Girl Who Cares for Me, Hollyhock, By the Dear Old Delaware, In Olden Days, When My Golden Hair Turned to Silvery Gray, I'm Trying so Hard to Forget You, Take Me Back to Old Virginia Shore, Little Boy from Lonesome Street, Come Home Soldier Boy in Blue
VOCAL
Moonlight, Satisfied, St. Louis Tickle, Lola, Chicken Charlie, Western Girl, Virginia Beauty, Josephine, Blue Grass Echoes, Fighting the Flames, Ragtime to the Moon, Fancy Day, Memories Dream, Ever Thine, Undercurrent, Dixie Doodle and Buffalo Flyer.
17c per copy, by mail 18c
INSTRUMENTAL
SATURDAY Drug Specials
Poor Man's Plasters, at..... 7c
Colgate's Turkish Bath Soap, 44c
William's Shaving Soap, 5c
Colgate's Shaving Soap, 5c
Roth's Hair Power, at..... 25c
Butterick Witch Hazel and Ointment Soap, 3 cakes for..... 10c
Orange Flower Skin Food, 15c
Insect Powder, 25c
ASK FOR A SAMPLE OF COLGATE'S TOOTH POWDER AT THE DRUG DEPT. BRING YOUR PRESCRIPTIONS HERE. GREATEST ACCURACY AND LOWEST PRICES ASSURED.
China Department Bargains
Wine Glasses, each..... 1c
Sugar Bowls, each..... 2c
Butter Dishes, each..... 2c
Spoon Holders, each..... 2c
Cream Jugs, each..... 2c
English Sponge Salad Bowls, Old Delph Brand, (extra large)..... \$1.50
100 Piece Dresden Decorated Dinner Sets, handsome French shape-\$15 values-special at..... \$4.50
\$7 and \$8.00 Decorated 12-piece Toilet Sets, special at..... \$3.98

- 12 1/2c Chambray Gingham, at..... 7c
10c Kenwood Baskets, at..... 4c
6 1/2 Standard Dress Prints, at..... 3c
15c French Madras, 36 in wide, at..... 5c
15c Wash Voiles, at..... 8c
15c Sheer India Linon, at..... 7c
25c Mercerized Waistings, Dimities, Nainsooks and Leno Stripes, at..... 10c
15c Turkish Towels, 54 in. long, each..... 10c
10c large Union Buck Towels, each..... 5c
6c heavy Twilled Gilt Toweling, at..... 3c

EXCEPTIONAL PICTURE VALUES SATURDAY

- PARLOR PICTURES-The Greek Flower Girl, and Fruit Girl, size 18x28, in French Oval Frames, gold tips, only a few of them, at..... 1.89
LIONS AT HOME-Steel engraving by Rosa Bonheur, size 28x38, 5 in. oak frame, lovely for reception hall or library, was \$10.00, now..... 2.18
Moon Light at Sea, (in colors), framed in black oak and gold, a striking picture, at..... 1.69
DINING ROOM SUBJECTS-His Favorite Dish, The Fish Seller, etc., in 18x28 oak panels, fine for over a plate rail, at..... 1.69
THE WEDDING DREAM-Hand tinted in colors, black oak and gold frame, beautiful subject, extra special value Saturday, at..... 1.69
OLOGRAPH LANDSCAPES-In 18x28 oak oval frames, including Castle of Chillon, William Tell's Chapel, Geneva, Switzerland and many others, special, at..... 95c
SACRED PICTURES-In great variety, 16x20 gold frames, extra value at..... 1.25
FRUIT AND GAME PICTURES-In 18x28 gold frames, beautiful subjects and great value, at..... 1.45

MEATS! MEATS! MEATS!

- Read these prices. Lower than ever:
Pork Loin, at..... 8c
Pork Roast, at..... 7c
Shoulder Roast, at..... 6c
Steer Beef, at..... 6c
Shoulder Steak, at..... 6c
Steer Beef, at..... 6c
Round Steak, at..... 8c
Steer Beef, at..... 8c
Bolling Beef, at..... 3c
Steer Beef, at..... 3c
Mutton Stew, at..... 3c
Refined Leaf Lard, any size pail, any brand, at..... 8c
"Diamond C" Hams, 11c
Star Hams, 11c
Armour's, 11c
Cudahy's Rex Hams, 10c
Cudahy's Hams, 10c
Cudahy's Rex Bacon, 10c
Armour's Fancy Bacon, 10c
Leaf Lard, 6c
at..... 8c

Easter Novelties, 1c

Saturday Morning we place on sale a complete line of Easter Cards, Chickens, Ducks, Rabbits, etc., suitable for Easter gifts. Prices from 1c up to 25c

LADIES' EASTER NECKWEAR

- Ladies' Fancy Embroidered Collars, 5c
Ladies' Fancy Embroidered Collars, 7c
Ladies' Fancy Embroidered Collars and Cuffs, 10c
Ladies' 60c Finished Neckwear, 25c

\$2.50 Complete Shirt Waist Patterns

A new lot of handsome patterns just received-the greatest bargains of the season.

Big Grocery and Hardware Sale Saturday

- The Best Inducement for the People is the Highest Quality Goods for the Least Money.
48-pound sack High Patent Minnesota Flour, 1.48
10-pound sack Best Cornmeal, 15c
7-pound sack Best Oatmeal, 15c
5 pounds Hand Picked Navy Beans, 19c
5 pounds Pearl Tapioca, Sago, Barley or Farina, 19c
5 pounds Choice Japan Rice, 19c
10 bars Swift's Pride, Best 'Em All or White Paris Laundry Soap, for..... 25c
On Time Yeast, per package, 2c
Penicillin per package, 2c
Gold Dust, per package, 15c
Bromangelon, Jellon, Jell-o or Fruit Pudding, 7c
1-pound jars Pure Fruit Preserves, 7c
5-pound pails Pure Fruit Preserves, 15c
4 pounds Best Bulk Laundry Starch, 15c
10-pound cans Fancy Alaska Salmon, 9c
1-pound cans Fancy Alaska Salmon, Oil or Mustard Sardines, per can, 4c
10-pound cans Fancy Oysters, 7c
Large bottles Pure Tomato Catsup or Worcester Sauce, for..... 7c
16-ounce can Condensed Cream, 7c
BIG CANNED GOODS SALE
2-pound cans Fresh Pack Sweet Sugar Corn, 5c
2-pound cans Fancy Wax Beans, 5c
2-pound cans Fancy Lima Beans, 5c
2-pound cans Fancy String Beans, 5c
3-pound cans Solid Packed Tomatoes, 7c
3-pound cans Lye Hominy, 5c
3-pound cans Golden Pumpkin, 5c
3-pound cans Golden Table Syrup, 7c
2-lb. cans Extra Sifted Early June Peas, 7c

READ THESE HARDWARE SPECIALS

- The Best Window or Door Screen, per square foot..... 14c
The Best Galvanized Poultry Wire, per square foot..... 4c
10-quart Galvanized Water Pail..... 10c
12-quart Galvanized Water Pail..... 12c
14-quart Galvanized Water Pail..... 15c
No. 1 Galvanized Wash Tub..... 39c
No. 2 Galvanized Wash Tub..... 49c
No. 3 Galvanized Wash Tub..... 59c
12-tine Garden Rake..... 10c
14-tine Garden Rake..... 15c
Solid Steel Garden Spade..... 39c

22c Peppercall Bleached Sheet, 2 yards wide, at..... 15c

- 25c Peppercall Bleached Sheet, 2 yards wide, at..... 17c
25c Unbleached Peppercall Sheet, 2 1/2 yards wide, at..... 17c
22c Peppercall Unbleached Sheet, 2 yards wide, at..... 15c
16c Peppercall Bleached Casings, 48 inches wide, at..... 12c
14c Peppercall Bleached Casings, 48 inches wide, at..... 10c

WASH GOODS SALE

From 8 to 9 p. m. Saturday Night
We will sell 200 pieces of fast color challois, 15 yards to a customer, at, a yard..... 5c

HAYDEN BROS.

TRAINING SONS OF RICH MEN

Heirs to Family Fortunes Frequently Given Rigorous Paternal Schooling.
SHOWN THE WAY THEY MUST GO
Practical Experience in Particular Lines Necessary for the Preservation of the Family Interests.
Not long ago one who is well acquainted with many of the world's money kings made the statement that it was the rule rather than the exception for the rich young man to be to a certain extent industrious. This is substantiated by the way the sons of men most conspicuously rich have followed the rigorous paternal training laid out for them and have taken up the heavy work of the stewardship of millions without having known the delights of the game of acquisition.
Young Rockefeller both preaches and practices the gospel of hard work. In college he was studious and abstemious, and devoted to only one kind of sport, and that foot ball. Mr. Rockefeller decided to give Brown university the honor of educating his son because he wished him to escape the temptations of a larger college. He was a good student and was involved in only one row with the faculty. He was accused of plagiarism. He not only disproved the charge, but made the faculty apologize, which in itself gave him an unusual reputation for character and determination. Now he is a busy man. The father's ill health has forced him to seek relaxation so persistently that he is endeavoring to pass on to the younger man's shoulders as many of the great responsibilities as he can. John D., Jr., entered into the business life

of his father at 23 and since then has worked just as if he were a clerk. He rises at 6 o'clock in the morning and at 7 he takes a walk if he is in town. If he is in the country he chews wood, a form of exercise which he inherits from his father. At 9 he is in his office, and he works there incessantly until late in the afternoon. If in this young man the characteristics of his grandfather, who was a reckless, gambling seller of patent medicines, had manifested themselves, no body would have been surprised. But he lives up to the gospel of the industrious and strait-laced character that is represented by his father. To show that he inherits his business acumen it may be mentioned that in one deal, and within a few years of his going into business, he made \$1,000,000.
From the time he was a boy Harry Payne Whitney was trained to be the heir and executor of a great fortune. It is the opinion of men familiar with the vast problems that he begins his career equipped by the most extraordinary business education of any young man of his time. For ten years he was his father's daily companion, and the father's only thought was to fit him for the great game he was to play. He took him to all the meetings of directors of corporations in which he was interested. He heard the discussions, political, financial, social and legal, of the keenest and most resourceful minds.
Whitney's First Pay \$20.
It was his ambition to become a newspaper man, but in response to the responsibility which he from the first accepted he began his business life by going into a bank, where he worked early and late. He earned \$20 a week, and was proud of it. When some of his friends urged him to take a vacation he grinned and said that he couldn't afford it. The fact was that he wanted to get through with the drudgery of the bank as soon as possible. He stuck to it, however, until his father thought it was time to put him at more intricate finance. When he took to the

turf, although it pleased the elder Whitney that his son shared his own interest in horseflesh, he persuaded him to lay this aside for a few years until he had learned more of what was to be his life work.
By his father's will he was made heir to half the estate. The other half was distributed between the rest of the children and stepchildren. The eldest son, however, was responsible for and executor of the whole estate, so that the fortune of which he has the care amounts to \$25,000,000, besides the \$10,000,000 which came into his care with his wife, who was Gertrude Vanderbilt.
It is said that the young man's sole ambition is to be known as a worthy son of William C. Whitney. It is well known that he has an intense aversion to speculation, and will adhere more to the plan of husbanding the great fortune than of making a commanding figure in the pit or on the floor of the exchange. In the business ventures which he has engaged in already he has surprised and delighted the elder men with whom he has been associated by his zeal and intense absorption of the matter in hand to the exclusion of other interests known to have a great fascination for him.
It is well known that Hill, the railway magnate, looks forward to the time when he shall hand over the burden of his work to his sons. They are already tremendously active in his affairs and show an ability for knocking down to work of which their father is justly proud. The early training which they had was more rigorous than that generally given by even the strictest school of millionaires.
"When I started them in," says this magnate, "I gave them the lowest places I could find, and warned them that they would get fired just as quickly as any other fellow on the road. They have had to work, and they have proved themselves, but not through my efforts. Their father's influence did not help them."
In the light of their present achievement

it does no harm to chronicle the fact that while at college at least one of the brothers showed a disposition to sow wild oats. A warning or two was sent home to the president of the Great Northern system to the effect that more studious application on the part of young "Jim" was necessary or his college career might be frustrated.
It was once after a message of this kind that Jim made a lucky hit with his father and at the same time made a strong incentive toward the work for which he has of late shown such capability.
Thesis Makes a Hit.
Summer vacation was near at hand and "Jim" did not look with enthusiasm upon his probable reception at home. His father had taken the question too seriously for comfort and had hinted a decided curtailment in the coming vacation expenses. His chance for a master stroke came in the demand for a thesis, for which one of the topics offered was, "The Effect of the Transportation Systems on the Growth of Cities."
"Here is where I save my life," said the young man, and from that time forth he forsook his more cheerful haunts and spent his time in the university library. He dug out statistics and sought out information chiefly about the great northwest. He compiled and condensed and clipped and copied until the result was a paper that passed the university with flying colors. It was then carefully forwarded by registered mail, well ahead of the forthcoming of the author. J. J. Hill was delighted and one of the tokens of parental esteem bestowed upon the young man that summer was the chartering of a yacht for his personal benefit.
"Jim" was the hit of my life," said "young Jim." "Dad figured me out as the wisest material for a railroad man that ever came down the track. Transportation and the growth of cities," well, I guess, "couldn't have landed harder if I had studied every day since I was a freshman."
In spite of the fact that honors were

easy in that instance, it was a fact well known that severe discipline was the lot of the Hill boys in their younger days, and many stories are told of their mother doing everything in her power to intercept from them the full brunt of paternal severity.
Stillman Begins Own Climb.
The cases in which the sons of rich men take the initiative by beginning at the bottom are rare. One of the most conspicuous is that of Chauncey Stillman. He is a workman eager for success, who has been promoted twice by adherence to the arduous discipline of a common laborer. Far from being forced to support himself with his hands, he is worth \$2,000,000 in his own right, and will inherit millions more.
Soon after his marriage to the young trained nurse who was in sympathy with him in his ambition to win position for himself he started for the far west to look for employment. At Truckee, Cal., he applied for a position under the division superintendent, and was given a place as a section hand at \$1.50 a day. In the most menial position possible and associated with Italian and Chinese in the laying of rails and in the driving of spikes he began to climb the ladder of practical railroading. After some weeks he received his first promotion, and was transferred to a small station upon the road and made its gardener and janitor. At Truckee Mr. and Mrs. Stillman lived in a little cottage near the railroad. In his new place he made a lawn and flower garden around the railroad depot.
Is Good Baggage Smasher.
The second promotion came when he was given a position as truckman, baggage handler and general utility man at the station of the Southern Pacific road at Oakland. Though bronzed, muscular and hard-fisted, Stillman was recognized by the station master as a college man, and his first remark to him was, "You will need a suit of overalls for this work."
"I have them," said the possessor of a

fortune which exceeded that of anyone in Oakland, as he unrolled his bundle.
It is a busy station, and Stillman had few moments of leisure. Work began at 8 o'clock in the morning. At 5 o'clock in the evening he doffed his greasy clothing and with empty lunch box in hand hurried to take the train for home.
"He is doing no more than any practical young business man is willing to do," said Mrs. Stillman.
His object is to thoroughly master the business which he will some day be called upon to direct as the head of one of the heads of a score of railroads and other corporations, in which James Stillman is still a prominent figure. To divide with him the responsibility is the other son, James A. Stillman, who is taking his own business training as the partner of his father.
How Morgan Was Trained.
Junius Spencer Morgan, partner of George Peabody, trained his only son to take his place and lived to see him started on the road that led to his high place in the financial world. He felt secure in leaving his fortune of \$10,000,000 absolutely to his boy, J. Pierpont Morgan trained his son as he himself was trained, and the boy gave early indications that he not only had inclination, but capacity to fulfill the elder's judgment.
J. Pierpont Morgan, Jr., is better known in England than in this country. He is 36 years of age and was born and bred in the atmosphere of finance. After graduating at Harvard he served for a time under the eye of his father, and then was sent abroad to become the London head of the Morgan banking house. While he was in his father's office he was one of the clerks and obeyed the same rules and worked as hard as anybody else. He was exceedingly democratic and straightforward and the other clerks had a good deal of regard for him.
Mackay Drops Facades.
The man who of all others has been most unusual in the way he has mastered large

business affairs is Clarence Mackay. He was an exception to the rule of rigorous training, and it is regarded as all the more wonderful that he should have laid down all his pleasure in his effort to take up his father's life work. Immediately after John W. Mackay's death he called back to his trainer, Charley Hill, to sell out his stable in anticipation of his retirement from the turf.
In his earlier days young Mackay did not ask questions about where his money came from. His father contented himself with furnishing it lavishly and did not force the young man's attention to business, although it was known to his friends that he hoped some time to make him his business successor.
One day after Clarence's marriage to Katherine Duer he went to his father and applied for a job. He said that he felt a sense of responsibility and that his play days were over. The old man was pleased and immediately gave him a desk in the telegraph and cable company. He was under the orders of Mr. Ward, the general manager. He devoted himself earnestly to business and soon earned promotion on his own merits. Even in his early days of lavish expenditure he did none of the foolish things which often make wealthy fathers sigh and wonder. He seemed to have same generosity which prompted it in his father, but was never ostentatious or silly.
On these qualities his father is said to have based the judgment that made him leave to his charge his great business interests. Today it is the comment of all who come in contact with him that it has been fully justified.-Pittsburg Dispatch.
Authorizes French Loan.
CONSTANTINOPLE, April 7.-An imperial decree was issued today approving the French loan for satisfying the demands of the British Railway company and the Constantinople Quay company, both French concerns. This, however, does not entirely satisfy the French embassy, which is insisting on a modification of the terms in conformity with its previous demands.