## PEOPLE MUST HAVE WORK

Reasons for the Quiet Prevailing in Retail Circles.

OPINIONS OF PROMINENT MERCHANTS

New Industries Must Be Introduced That Will Give Employment to More People Before Business Will Be Active.

Enterprises of a purely local character in Omana have suffered more or less from duliness during the past two years or more. It makes little difference in what direction you look, whether to the real estate business, to building enterprises or to the selling of goods at retail, the conditions have been practically the same, with few exceptions. Even when the volume of business has been fairly large there has been a noteworthy absence of that snap which leads people to observe, "business is good, trade is active." While these facts have been only too apparent to those interested in the welfare of the city, little has been said openly regarding the subject. There is, however, apparently a growing feeling that the time has come when the facts must be admitted and a prac-

tical remeay devised. Public pride and the fear of injuring the city's reputation have led many to endeavor to cover up the true facts. There it, however, nothing in the statement that local enterprises are dull of which to be ashamed. Other western cities have experienced and are experiencing the same thing in a greater or less degree than Omaha and are making strenuous efforts to better their conditions It is far better for Omaba to admit the facts and work out a remedy than to deny them and do nothing.

A great many business men of Omaha are saying something must be done to bring about a change, but what this "something" shall be is the question to be settled. Perhaps the most logical way to hundle the subject is to first consider what are the netual conditions, and when they are agreed upon to consider if there is any available The introduction of electric motors fur-

nishing rapid transit from the sucurbs to the center of the city has had a centralizing effect upon the retail trade. People residing effect upon the retail trade. People residing in the outskirts of the city, who formerly purchased their supplies from the small neighboring stores rather than walk down town, are now quickly carried by the motors to the center of the city, where they have the advantages of selecting their purchases from the stocks of the largest retail establishments. The gaming of the electric motor, accordingly. coming of the electric motor, accordingly, has rendered the suburban store a thing of has rendered the shorban store a thing of the rast, especially those lying midway be-tween the center of the city and the extreme end of the motor line. No one will stop to trade at a small store half way down town when three or four minutes longer ride will land them at the doors of the big r all houses. This explains, to a very great de-gree, the number of small vacant store buildings scattered all over the city, but does not explain the reason for the general duliness

in retail circles. With the centralization of business it would be only natural to expect a heavy increase in the business of the large centrally located establishments, provided the people have continued to buy the same quantity of goods. A careful inquiry among the retail merchants will disclose the fact that some of these establishments have gained, and that business with them is better than before the advent of the meter, but the gain made by the large establishments has by no means kept pace with the decrease of the smaller places, showing that there has been decided decrease in the volume of business. people of Omaha are neither buying so freely hor, in many cases, as expensive goods as they were a few years ago. Even the large centrally located stores, many of them, com-

plain of dull times.

In order to prove that the condition of th retail trade in Omaha is as outlined above 6 number of merchants have been interviewed. representing the different lines of business, as boots and shoes, dry goods, cloth-ing, groceries, etc. The merchants inter viewed are those who are supposed to be doing as good business as any in their line and are proprietors of large and centrally located stores. It will be noted that those firms that speak of a good trade mention that they are getting it from the coun try. This corresponds with the experience of the jobbers who have enjoyed a splendid country trade, but not much from the city.

Retail Merchants Talk.

Here is what some of the leading retail merchants of Omaha have to say regarding the condition of trade.

Mr. S. Gamble, manager of the Continental Clothing company—We are having the best trade that we have experienced since

1887, but we are getting it from the surrounding towns in Nebraska. Well-to-do farmers come in and spend \$50 or more at a time in getting themselves fixed up for the fail and winter. Purely local trade, that is trade that comes from Omaha people, is if any-thing dulier than ever. Omaha is not pro-ducing anything for a city of its size. There are not factories enough. Too many people have depended on real estate and that is dull and will remain dull until we have more men and women at work in factories. As an example of how deficient we are in manufacturing enterprises, there is probably clothing retailed in Omana to the value of 000,000 annually, and not one dollar's worth of it is made here. All this money is sent

away to eastern cities.

Mr. Levy, manager of the Nebraska Cloth ing company.—The retail trade so far this fall has not be entirely satisfactory. In volume it has amounted to about the same as last year, but we had expected something more. We are hopeful and cannot see any reason why business should not increase from the surrounding country, but we do not expect a very active business from Omaha. Why is it that the local Omaha trade is not betterf It might be hard to give all the causes, but the main reason is to be found in the fact that there is not so much work for the people as there was at one time. The city has not been pushing the public improvements and factories are not being started. We notice a good trade from South Omaha. When we spend money for advertising in the country we get good returns but we cannot say as much for the city. Omaha ought to have more people em-ployed who would then have money to spend. We have got to get manufacturing here the same as other cities are doing. I do not be-lieve much in trying to induce factories from the outside to locate in Omaha, but if our local capitalists would turn their attention to manufacturing they would do themselves and the city good. Men with money in other cities are starting factories every day and are making them pay besides building up their cities. There are many things that can

their cities. There are many things that can be made in Omaha to advantage. N. B. Falconer—The dry goods trade of N. B. Faiconer—The dry goods trade of the city is slow in a general way, though individually we have been well satisfied. I look upon the present quiet prevailing in retail circles as due to natural causes, a sort of reaction after the boom. There is not enough money in general circulation and the only people who have money are the workers. Property owners have their money tied up and are forced to be very sparing in their expenditures. Every large store is their expenditures. Every large store is forced to do a considerable credit business

and collections are slow.

S. P. Merse of the Morse Dry Goods company Since September 1, or, more correctly speaking, since the advent of cooler weather speaking, since the advent of cooler weather there has been a decided awakening of the retail trade. What are commonly called the middle classes especially have been buying more freely than was the case a few weeks are. This trade comes largely from the country and people have been in here from towns as far west as Chadren and have bought large bills of goods. The purely local business, that is the trade that comes from the people of Omaha is not active. The people of Omaha must be loaded up with real estate for they do not appear to have any money. A great many of those who do have money spend it in other cities than Omaha.

Hayden Bros, were now inclined to talk yery freely on the subject but it could be easily gathered from their conversation that they did not take a very cheerful view of the etail trade of the city. They expressed

themselves as fully cognizant of the fact that something must be done to introduce new industries and give employment to more people before the general local trade of the city will be active. They were very liberal in their praise of Tue Ber for what it has done

their praise of The Ber for what it has done the past year in favor of home industries.

Drexel & Rosenzweig - Trade in boots and shoes curing the past summer has been only moderate, though we look for something better this fall. People have been buying sparingly for some time and will be compelled to commence purchasing shoes soon. One reason why trade has been light is to be found in the fact that laboring men have been out of work and consequently out of money. This makes more difference to the retail business than people outside of the trade imagine. Laboring men are among the best of customers. Take bricklayers, plasterers and others who earn good wayes and they buy the best of everything. When work is scarce, as it has been, we notice a falling off in the quality of business. People who have been buying shoes costing \$5.00 to \$1.00 now ask for something worth \$5.00 to \$0.00 now ask for something worth \$2.50 to \$3.00. There appears to be more work in the city this fall than during the summer, caused by an increase in the num-ber of buildings undergoing construction and by the commencement of public improvements. This ought to cause some increase in the retail trade. In our business an early and cold fall would be advantageous. We' weather is not much help, as it causes a de-mand principally for rubber goods on which there is little profit, ladies' rubbers, for ex-ample, being bought at 24 cents and sold at 25 cents.

Norris & Wilcox - There is some complaint regarding the retail trade, but we do not know as dealers always have just cause. We have just been taking stock, and find that we have not gone back any. The fall trade is opening favorably, and when the weather is nice there is a fair movement of goods. We look for trade to be as good this fall as last. look for trade to be as good this fall as last. People are buying more economically than they did a few years ago. Ladies and gentiemen, five or six years ago thought nothing of paving \$8 for a pair of shoes, while at the present time \$5 is about the standard price for the better class of trade. However, competition among both manufacturers and retailers has lowered the price somewhat and \$5 in they a much prettier shoe

what, and \$5 wil buy a much prettier shoo now than it would at that time. Wm. Fleming, grocer — Trade kept up well in July and August, though it is always quieter then, as our customers are many of them perambulators who do not keep house during the not weather. We expect a fine trade from now until after the holidays, and see no reason why our expectations should not be verified. Our trade, however, is of a kind that would not be affected by the lack of building enterprises, etc., in the city. As a general thing the grocery trade of the city a general thing the grocery trade of the city is in bad shape, as is evidenced by the number of failures in that line during the past year or more. A great many people have had an idea that there was a must of money in this business and could not get it out of their neads until they had tried it for themselves. Those without capital and experience have been getting out of the property of the could be could be contained and experience have been getting out of the property of the could be contained to the conta of the business pretty rapidly for some time back and, I believe, the grocery business is

getting down to a better basis.

Mr. Fleming also called attention to the number of vacant store buildings in the city, which he ascribed as being due to the process of centralization of trade mentioned in the first part of this article, as well as to the lack of employment for laboring men who formerly supported the small retail establishments occupying those stores.

The Cause of Dall Trace.

Business men are almost unanimously agreed that the cause for the decrease in the volume of retail trade, when sifted to the bottom, is due to a lack of employment for the people. There are not enough people steadily employed in Omaha to keep the wheels of trade moving freely. There are too many idle men in the city for whom no work is provided. They are without work and without money, and trade, under those conditions, could not be otherwise than dull. With these facts well understood, it is easy to be seen that the only remedy lies in sup-plying more work and the whole subject is hen reduced to the question, "How create work!"

Business men say that manufacturing must be introduced into the city and work furnished for additional people. To induce manufacturers to come here from other localities is a difficult matter as it usually requires a bonus to bring them and they are apt to close down or leave after the bonus runs out. The only sure way, business men declare, is for the people of the city them-selves to turn their attention to manufactur-The capitainsts of other cities are building factories and emploring people and besides making a good profit on their invest-

nents they are benefitting their cities. The great trouble in Omaha is that the nen who have money have neen satisfied vith being mere money loaners or real estate owners instead of turning their wealth intochannels where it would do some good. Last winter a strong effort was made by The Bee to develop the manufacturing in ustries of the city by creating a demand for the goods produced by the local factories.

Manufacturers say the t several hundred more people are employed as a result of the efforts put forth by The Bee in favor of

home patronage.

Business men also say that a united effort must be made the coming fall and winter, not only to increase the size of the factories already in existence but to introduce new ines of manufactures not yet represented in

Other cities are doing this, and almost any daily paper that we may pick up will be found to contain notices of new enterprises that are being set on foot by the widewake capitalists of other cities. No one asks that money be donated for the

public good, but only that the idle money of the city be invested where it will do some good. Citizens even of moderate means can organize stock companies and conduct a large and successful busines: without any one in-dividual being obliged to invest any great sum of money.
Said a prominent business mau: "Every

one of us ought from this time on to keep our eyes open and our thinking caps on, and whenever we learn of anything that can be made to advantage in Omaha make that fact known and if possible get local capitalists interested. We ought also, as business men, to do everything we can to encourage the manufacturers already established in the city by pushing the sale of their goods."

Mothers will find Mrs. Winslow's Sooth-ing Syrup the best remedy for their children 25 cents a bottle.

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Via the Wabash Line. For the above occasion the Wabash will sell, Sept 13th to 20th, round trip tickets to Washington and Baltimore, at less than half fare, with choice of routes; passing down the beautiful Shenandoah Valley or crossing the mountains of Virginia by daylight, within sight of many famous battlefields. You have privilege of stopping at St. Louis to visit the great exposition and fair; also, view the magnificent street illuminations and parade of Veiled Prophets, which will surpass in grandeur all efforts of former years. For rates, tickets, sleeping car accommodations, and further information, call at Wabash office, 1502 Farnam street, or write G. N. CLAYTON, N. W. P. Agt., Omahaa, Neb.

The entire stock of horses owned by A. J. Poppleton, including the stallions Zulu, Royal Oak and Traverse, will be sold at auction at Eighorn, Neb., on Thursday, Sept. 15, at 2 p. m.

The Fidelity Trust company has re-moved its office to 1702 Farnam, southeast corner Bee building.

### TEACHING THE INDIAN YOUTH

What the Government is Doing in the Matter of Education.

EFFECT OF CONGRESSIONAL PENURY

Work of the Bureau Abridged by Reduced Appropriation - How the Money is Appropriated - Opposition to Contract Schools.

The work of education among the Indians carried on by the United States government will be seriously circumscribed during the current fiscal year, owing to the reduced appropriations made by congress. Commissioner Morgan has found it necessary to abridge the work and cut down both the amount allowed the government schools and the contract schools for the year ending June 3), 1893. The amount appropriated has been apportioned impartially as the following official figures will show:

Roman Catholic ...... piscopat.....riends.....ennonite 

Total ..... 2525.881 General T. J. Morgan, commissioner of ndian affairs, entered upon his duties July 1, 1892, and awarded the contracts for the four succeeding years. The commissioner was opposed on principle to the policy of ap-propriating money from the public treasury to sectarian uses and gave public notice at the beginning of his administration that he would not make contracts with any new schools. He has steadily adhered to this policy, although numerous applications have

been made by various religious bodies for the authorization of new schools. At the same time he announced that although he was opposed to the policy in question, yet it was not his purpose to interfere with existing schools or in any manner impair vested rights or to discriminate against any denomination.

During the past three years several con-tract schools have been voluntarily sur-rendered—one by the Catholics at Denver, one by the Presbyterians at Albuquerque, one by the Friends in North Carolina, one by the Methodists on the Osage reservation and two by the Episcopalians in Minnesota.

The school at Devii's Lake, formerly carried on as a contract school by the Catholics, was in a building belonging to the government and when the training school was established by the Indian office at the abandoned military post of Fort Totten the

sisters' school was made a part of the gov-ernment school, but the sisters were retained as teachers under government pay.

One small Catholic day school in New Mexico, which was practically a failure, has been discontinued by the Indian office. No other changes whatever have been made in

the Catholic schools. There has been a steady, rapid, astonishing growth in public opinion during the last three years regarding the entire matter of appropriation of public moneys for sectarian uses. The three great denominations—the Methodists, Baptists and Presbyterians - have publicly condemned it and there has been a change of sentiment in the same di-rection among the Congregationalists and the Episcopalians. The Bap ists have never grawn any of this money, and the Methodists have now entirely abandoned it. All the superintendents, teachers, matrons and physicians for these schools are in the classi-fied service and are appointed on the certification of the civil service commission. It is impossible to apply to them any partisan or sectarian test, they being appointed so'ely upon the merits of their examination.

Educational Notes. Mrs. A. E. N. Robertson of Mu-cogee, T., has been made a doctor of philosophy by the University of Ohio for translating the new testament out of the Greek into the language of the Creek Indians.

The Cnautauqua Literary and Scientific circle, class of '92, will record between 2,50, With the addition of this 5,000 graduates. class to the ranks the whole number of grad uates will exceed 50,060.

Some idea of the wide field which is being reached by the Chautauqua circle may be gained from the fact that during the fourteen years since its organization more than 200,000 persons have been enrolled as active members of the society.

One of the most useful of the branches of the Stanford university is the marine lavora-tory which has been established on the shores of Monterey pay. The waters of this coast are rich in marine life, and with the fine equipment provided by the gift of Timothy Honsins this laboratory will soon take its place among the greatest seaside schools of the world.

The Chautauqua system of education announces as the subjects for home reading during the coming year the "Diplomatic Relations of the United States with Foreign Powers," the "History, Literature and Art of Greece." The required volumes have been prepared by Mr. William E. Curtis of the State department, Rev. Alfred 4. Church of London university, Dr. W. C. Wilkinson, Mr. James R. Joy and Prof. George P. Fisher of Yale.

The Electrical World calls attention to the growing interest in the study of electricity which is being snown in our educational institutions. The number of students in this department at ine universities and technic schools is increasing with unexampled rapidity year by year. There are now no less than 250 such students at Cornell alone against only twenty-eight eight years ago And in other quarters the same degree of en-thusiasm is manifest.

Great preparations are being made by the authorities of the ancient University of authorities of the ancient University of Padua for the celebration, on December 7, of the tercentenary anniversary of Galileo's in-stallment as professor of mathematics at that institution. On the occasion to be com-memorated he delivered the discourse which taid the foundation of his fame. An aloun containing, among other things, documents relating to Galileo's life in Padua, together with the annual report of the institution for 592, is to be published in connection with the celebration.

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