

WASHBURN & GILBERT

Prices are below all others. Read our quotations for this week on Gingham, Satines, Wool Dress Fabrics, Etc., Etc.

Our prices are always the lowest and our styles the newest.

Satisfaction guaranteed on mail orders.

Silk Dept.

24-inch black or white Japanese silks worth 90c, at 75c.
20-inch black or white Japanese silks worth \$1.35, at \$1.
Broad creases in light colors worth \$2. for one day at \$1.25.
Plain black iron frame grandine, actual value \$2, but to open up the grandine season we shall sell them at \$1.25.
24-inch black broad crease Bengaline in new designs worth \$2, on Monday \$1.25.

Black Goods.

Pure mohair brilliantino 50c.
All-wool Bedford cords 65c.
Albatross cloth, 42 inches wide, 60c.
Crenon cloth, 40 inches wide, 55c.
French serge, 46 inches wide, 75c.
Priestley's tannin cloth, 40 inches wide, 85c.

White Goods Dept.

We carry the best selected line of dimities in the west, 25c, 30c, 35c, 40c, 45c and 50c.
Our India linen at 35c and 40c will be sold at 25c and 30c yard.
A case of plain Nainsooks, the 12c quality, will be sold at 8c, or 12 yards for \$1.
See our new line of dotted swiss at 15c, 25c, 30c, 35c, 40c, 50c, 60c and 65c.
Kamonts of white goods will be sold very cheap.
A full line of Horsman's celebrated lawn tennis goods will be offered Monday far below the regular price list.

Lace Department.

Our lace department is full of novelties in drapery net flouncing and lace nets.
44-inch drapery net, 45c.
44-inch drapery net, 50c.
46-inch drapery net, all silk, \$1.10.
46-inch drapery net, all silk, \$1.48.
46-inch drapery net, all silk, \$1.98.
Lace sets in Point de Gaze, Point de Chêne and Point de France, 3 inches to 15 inches wide, ranging in price from 10c to \$2.50 per yard.

Colored Dress Goods.

Owing to the unprecedented wet weather this month, we are forced to make prices which will lighten our stock. Read carefully, then come and look at the goods and prices for this week.
For a great big thumping bargain we have gathered together about 175 pieces of different weaves, goods which sold for 35c and 45c. All in one lot this week 25c.
This includes cashmeres, diagonals, stripes, mixtures, chevrons, plaids, etc., etc.
Come in and see the enormous line of chevrons, English suitings, wide wale diagonals, fancy stripe chevrons, checks and mixtures, over 150 different styles and worth up to \$1.00 per yard.
All in one lot this week 58c.
75 pieces hair line novelty stripe which we retained at \$1.00 per yard. They are excellent style and one of the best and prettiest fabrics for spring wear. For a good office dress this is good. This week only 55c.
We have only a few pieces of the following goods, consequently we make them very low to close out. 42 inch all wool cashmere 75c, now 58c.
42 inch all wool Bedford cords 85c, now 65c.
42 inch all wool cavettia cloth \$1.00, now 75c.
The finest henrietta made for \$1.00. New croquetons, light and gauzy, for \$1.25. Now novelty stripes in great variety of style, in fact everything that is new and desirable.
Remember we must unload our stock and the prices we make this week will surely do it.

House Furnishings.

Summer comforts in all styles, covered with cheese cloth, batiste or silkenee, in plain colors, small, medium and large figures, price \$1.95 to \$3, worth 15 per cent more.
A full line of pillows in all sizes filled with goose feathers or down, prices from 50c to \$3 each.

Wash Goods.

Special sale of wash dress goods Monday.
7 1/2 prints at 34c.
200 pieces figured suitings at 64c, value 10c.
Fine dress gingham 85c, worth 12c.
Scotch zephyr gingham in all the newest colorings 11c, worth 18c and 20c.
Best Scotch and French gingham 19c, value 30c.
Our sale of fast black goods will be continued Monday.
Silk finish Melaine, black and white and black with colored figures, 19c, regular price 35c.
Crown finish Melaine 19c, regular price 35c.
Persian cords 19c, regular price 35c.
Lace stripe saruans 25c, worth 45c.
We guarantee every piece of these goods absolutely FAST BLACK.
French batistes in beautiful floral designs, all the new shades, China silk effects, 40c yard.
Broche satines, a very superior quality, 40c.

Special Sale of Muslin Underwear.

Muslin gowns having a double yoke back, Mohair lined front, two yokes of leather stitching at 48c.
Gowns having the yoke of embroidery also V front at 69c.
Fine hemstitched gowns, finished with feather stitch at 73c and 79c.
Low and high neck corset covers, at a special sale for 19c; all sizes from 34 to 38.
Ladies' muslin closed drawers at 25c.
Children's plain pants having a cluster of tucks, size 0, 1, 2 and 3 at 15c.
Children's gowns having a wide edge of embroidery at 25c.
Monday only we will offer babies' mull caps (slightly soiled) at a reduced price.

Flannel Department.

We have received our new flannels, suitable for the season's trade.
Cream twilled suitings from 50c per yard.
Cream twilled in plain from 50c to 60c per yard.
French twills in polka dots, small figures, and all the leading patterns for children's clothing (ladies' wrappers), at 60c to 75c per yard.
Embroidered flannels. We have the largest selection in the city, from 75c to \$2 per yard.
Fancy Madras, outing and silk, for gents' negligee shirts, from 25c to \$1 per yard.

Drapery Department.

We will place on sale Monday another lot of Irish Point curtains at very low prices.
Our \$5.50 curtain at \$3.75 pair.
Our \$6 curtain at \$4 pair.
Our \$7.50 curtain at \$5.25 pair.
Our \$8 curtain at \$6.00 pair.

Rugs.

SMYRNA RUGS.
15x30 at 65c.
10x32 at 95c.
18x36 at \$1.25.
20x54 at \$2.50.
Outside door mats, art squares, carpet sweepers, etc., etc.
We will continue our sale on Nottingham curtains Monday.

Art Department.

We have secured the services of Mrs. McDonald for our art department and in the future will be in position to take orders for stamping and all kinds of fancy needle work. Satisfaction guaranteed.
For Monday only we will make special prices on the following goods: Drapes, table scarfs and stamped linens at cost; zephyr de anoz; Saxony, Germantown wool, German knitting and Spanish yarns at cost, for Monday only.

Embroideries.

We will close out a line of embroideries bought at greatly reduced prices.
5,000 yards embroidery at 5c.
3,000 yards embroidery at 7c.
3,000 yards embroidery at 11c.
3,000 yards embroidery at 13c.
Our 46-inch embroidery flouncing goes at half price.

Parasols and Umbrellas.

Imported Gloria umbrellas, 20-inch, \$1.25.
Imported Gloria umbrellas, 20-inch, \$1.55.
Majestic silk guaranteed umbrellas, 20-inch, natural wood sticks, \$3 and \$3.50.
Umbria silk guaranteed umbrellas, 20-inch, natural wood sticks, \$4, \$4.50, \$4.75 and \$5.
Colored Parasols in all the new shades in plain and chiffon trimmed.
Children's Parasols.
Carriage Parasols.

Millinery Department.

We are daily adding new novelties to our already complete stock of fine millinery, choice flowers and trimmings. Novel shapes in hats and bonnets.
Imported hats, bonnets and toques.
Fine mourning a specialty.

Ribbons.

Ribbons at prices never before heard of.
All silk satin and gros grain ribbon for 3c per yard.
All silk morie ribbon, Nos. 5 and 7, 50c.
All silk morie ribbon, fancy edge, Nos. 7, 9 and 12, 8c.
All silk morie ribbon, plain edge, No. 9, 12, 16 and 22, 2c.

Glove Notice.

Kid gloves cleaned and repaired.

Men's Furnishing Dept.

WHITE SHIRTS.
For 50c we can give you the best shirt sold in the city.
The popular "Silver and Gold" shirts are still selling fast at 75c and \$1. See them.
HOSE.
Heavy Oxford mixed half hose 71c.
Medium weight seamless state and tan balbriggan half hose 12c.
Fast black seamless half hose 10c.
Best grade of onyx dye cotton half hose 25c.

UNDERWEAR.
Medium weight blue gray balbriggan 75c, worth \$1.
Light weight striped French balbriggan, silk faced with pearl buttons, 60c.
Medium weight wool and cotton for spring wear \$1.25 and \$1.50.
NECKWEAR.
Men's fine silk light and dark Windsor 25c; black, white and fancy colored crepes at 50c.
A large line of good coloring of silks in neck and four-in-hand shapes at 30c.

Ladies' Hosiery Dep't.

Ladies' black cotton hose 15c a pair.
Best quality of fine Mucco cotton unbleached hose at 25c.
For 50c we are showing different weights and styles of onyx dye Mucco cotton and lisle thread hose, much better value than we have heretofore shown.
Boys' heavy cotton hose at 16 1/2c a pair.
Boys' seamless onyx dye hose for 25c, all sizes.

Ladies' vests, jersey ribbed 12c; a large variety of ribbed and flat goods, vests and drawers at 35c, 40c, 50c to 75c.
Medium weight long sleeves and high neck vests at 60c.

Cloak Department.

4 big bargains for Monday and the following week:
BARGAIN 1.
Ladies' broadcloth blazers, all wool, full 30-inches long, in tan, gray and black, value \$5, Monday, \$2.98 each.
BARGAIN 2.
Ladies' blazers and top coats, made of cheviot or broadcloth, in navy blue and black. The goods are all new and worth up to \$7.50, Monday, \$3.75 each.
BARGAIN 3.
Here we have a large line of styles and materials to choose from. All jackets are made in the correct styles and worth up to \$8.50, Monday \$1.65 each.
BARGAIN 4.
Our English covert coat in tan and black, made with lap seam, velvet collar and double breasted, color tan and black, Monday price \$5.05 each.

Linen Department.

BLEACHED DAMASK.
60-inch damask at 75c, reduced from 90c.
68-inch damask at \$1, reduced from \$1.20.
70-inch damask at \$1, reduced from \$1.30.
72-inch damask at \$1.10, reduced from \$1.35.
Napkins to match in both sizes.
Yucca, dead boats and other novelties bed spreads at \$5, \$6, \$7, \$8 and \$9, worth nearly double.
We are showing different weights and styles of onyx dye Mucco cotton and lisle thread hose, much better value than we have heretofore shown.
Boys' heavy cotton hose at 16 1/2c a pair.
Boys' seamless onyx dye hose for 25c, all sizes.

Princetta Cloth.

A new and desirable weave for spring and summer wear, has a lustrous finish and very light weight. In the east it is having a very large sale. We make a specialty of this cloth at 95c and \$1.25 per yard.

N. B. Fairclough, Omaha, Nebraska.

NEBRASKA IS FOR HARRISON

Four of Six District Conventions Have So Instructed Their Delegates.

CHOICE OF THE SECOND DISTRICT

Convention Held in Omaha Yesterday to Nominate Delegates and Alternates—Several County Conventions Choose State Delegates.

Eight delegates and eight alternates have already been selected by Nebraska Republicans to the Minneapolis convention. These were from the First, Second, Third and Fourth congressional districts, leaving two districts yet to hold their conventions. All the district conventions so far held have instructed their delegates to vote for President Harrison's renomination. The following are the delegates and alternates already selected, by districts:

1st District	Delegates: C. H. Gero, M. Stewart, George W. Holland, W. H. Newell, John C. Thompson, M. S. Singleton, G. R. Scott, W. H. Hassett, J. L. Clark, G. W. Clark, A. H. Hart, H. P. Shumway, E. A. McClelland, H. E. Good, E. E. Walker, H. C. Manary	Alternates: M. Stewart, George W. Holland, W. H. Newell, John C. Thompson, M. S. Singleton, G. R. Scott, W. H. Hassett, J. L. Clark, G. W. Clark, A. H. Hart, H. P. Shumway, E. A. McClelland, H. E. Good, E. E. Walker, H. C. Manary
2nd District	Delegates: J. C. Gero, M. Stewart, George W. Holland, W. H. Newell, John C. Thompson, M. S. Singleton, G. R. Scott, W. H. Hassett, J. L. Clark, G. W. Clark, A. H. Hart, H. P. Shumway, E. A. McClelland, H. E. Good, E. E. Walker, H. C. Manary	Alternates: M. Stewart, George W. Holland, W. H. Newell, John C. Thompson, M. S. Singleton, G. R. Scott, W. H. Hassett, J. L. Clark, G. W. Clark, A. H. Hart, H. P. Shumway, E. A. McClelland, H. E. Good, E. E. Walker, H. C. Manary

SCOTT AND THOMPSON

Second Congressional District Delegates to Minneapolis.
The republican delegates of Douglas, Sarpy and Washington counties, elected the Second congressional district, met yesterday afternoon in Washington hall and elected C. R. Scott and John C. Thompson, both of Douglas county, as district delegates to the national convention at Minneapolis. In the absence of Chairman Fred W. Gray of the congressional central committee and his two associates, D. H. Mercer, chairman of the county central committee, called the convention to order at 2:30 o'clock and introduced Judge Alonzo Perkins of Washington county as presiding officer.
Ernest Stuart nominated George A. Bennett for temporary chairman.
W. C. Kelley was elected temporary secretary, and a unanimous vote installed Mr. Bennett in the chair.
The credentials of the various delegations were handed in and read by the secretary and the list as read declared by the delegates entitled to seats in the convention.
After a short discussion all proxies were seated and the delegations instructed to fill such other vacancies as might exist from the same ward. Where no such supplies could be made the delegations were instructed to fill the vacancies.
The temporary organization was made permanent.
Nominations for district delegates were then declared closed. The delegates named were: C. R. Scott; M. G. McClelland; John C. Thompson, and M. L. Redmond. The delegates named for alternates were: S. D. Mercer, H. C. Patterson and T. R. Siderovich were also named. E. W. Simmer named Charles J. Greene, Ed. J. Cornish stated that George W. Linger had decided to allow his name to go forward for the convention.
The roll call was then ordered, with Washington and Sarpy voting as counties and Douglas by wards and precincts.
Units moved to elect both delegates at once. An amendment to elect one at a time was lost, and the convention declared in favor of double-ballot voting, while insisting that a majority was necessary to elect.
A motion to make the first ballot informal was lost.
Before the vote was announced several charges were made; it was finally given as follows: Scott, 65; Thompson, 44; Mercer, 11; Greene, 32; Patterson, 11; Siderovich, 4, and Scott was declared elected.
Mr. Patterson withdrew his name.
Mr. Greene was given the privilege of the floor to defend his position. He said that his

name was presented without his wish, and he withdrew it, stating that Dr. Mercer was deserving of some recognition at the hands of the republicans of the state.

The second ballot was announced as Thompson 48, Mercer 45. Thompson was declared elected as the second delegate.
There were four names for the successful candidate and Judge Scott responded. He said he proposed to stay with the other delegates from Nebraska and the other states of the union and support the nomination of President Harrison was assured. He declared with intense emphasis that he would stand by every candidate nominated on a republican ticket, and that he would not be in a position to do so if he failed to do so it would be time to dig a hole and put him underground, as he would not be fit to live.
Mr. Thompson was also induced to separate himself from the throng for a few seconds to announce that he favored the renomination of President Harrison. He was a little more particular whom he supported than was Colonel Scott and drew the line at all good citizens who would make good of the office of representative men.
Mr. Simmer wanted the delegates instructed for Harrison, and N. A. Kuhn wanted them to vote for a plank in the platform advocating honesty money.
Both were ruled out of order and the election of alternates was declared in order.
The following names were called for Douglas county: Singleton, Munroe, Patterson and Roeder of Douglas were named.
A Douglas county delegate said they asked nothing, but that at the state convention they would ask Douglas and Sarpy counties to roll up a big vote for Judge Gero for governor.
The ballot for alternates resulted as follows: J. W. Hassett 37, M. P. Singleton 53, Rowland 44, Patterson 15, Munroe 16, Pat O. Hawes 2.
Hassett and Singleton were duly declared elected and of course both declared themselves in favor of Harrison.
Simmer renewed his motion and it carried unanimously.
The convention adjourned with no opposition and the ninety-six delegates drifted bithely out into the glad sunshine.

Convention Afterthoughts.

Union Pacific boodie was very efficient in turning the county delegations in favor of Webster.
Lester Taylor, who is an anything-to-beat-Harrison man on the sly, played his part very well.
Webster and Great Scott made the tie-up with the Tammany gang and they are entitled to all the glory.
Tom Kimball's Italian hand and Thurston's finger marks were plainly visible in the underhand work by which the republicans were defeated.
Many gangs on the sly are in the ditch and thwarted from an untrammelled expression.
In view of the fact that Gurley insisted that the expression of the convention was not to be regarded as an instruction it remains to be seen what construction the delegates will put upon a preference expressed by a majority of two votes with at least fifteen delegates paid to turn over.
Great Scott pledged his sacred honor to support every republican candidate from election to constitute honorific and forever. What the colonel would do if John Hush or John B. Furay were candidates on the republican ticket is problematic, but a man of Scott's banianing after honors or notoriety seldom intends to keep any pledge.
G. W. Whitmore of Valley parted with the convention a wiser, but a sadder man. He traded himself and his delegation to the Tammany gang on the promise that he would be sent to Minneapolis, but they could not deliver the goods to him and Great Scott on the sly was given the privilege of the floor to defend his position. He said that his

log you to state to the meeting that I respectfully ask that they cordially endorse Mr. Rosewater for the position, and that they request that they be allowed to vote and give their influence for Mr. Rosewater. I beg further to state that if my candidacy as a delegate interferes in any manner with Mr. Rosewater, I shall not be a candidate, and ask those who have promised loyalty and support to me to give him the same. This is my judgment what is due him from the citizens of Kearney because of his many kind and influential acts and articles in THE OMAHA DAILY BEE to the further benefit of our city. He is keen, capable and competent, which is his greatest recommendation. The following resolutions were unanimously passed:

KEARNEY COUNTY HARMONY.

Republicans in Convention Endorse President Harrison and Other Party Leaders.
MINNESOTA, Neb., April 23.—[Special Telegram to THE BEE.]—At the republican county convention held here today the following delegates were chosen to the various conventions: Congressional nominating convention at McCook, June 15—G. D. Cavilant, J. C. McKinney, C. Weber, C. D. Emery, S. C. Seward, W. C. Rogers, H. Burnett and R. St. Clair. State convention—C. Webber, A. J. Larson, J. M. Hooper and William Crawford. Delegate to the national convention—William H. Peterson, Oscar Bloom, J. W. Tipton, Otto Peterson, G. F. Milburn, A. Wood, J. B. Woodward and M. G. Gilette. To the county convention—W. C. Rogers, J. A. Cline, J. S. Hanna, V. Abrahamson, Ed. Peterson and G. E. Anderson. The following resolutions were adopted: Resolved, That the delegation to the congressional convention to be held June 15 be instructed to secure the nomination of John L. McPherson as the republican candidate for congress for this district.
Mr. McPherson was called upon and responded with a stirring speech, which was received by the convention with enthusiasm. He was warmly endorsed by the Harrison administration and Senators Paddock and Manderson, the McKinley bill and the several reciprocity treaties.
Heat County.
O'NEILL, Neb., April 23.—[Special Telegram to THE BEE.]—The republican county convention to select delegates to the state and congressional conventions was held here today. The attendance was harmonious, enthusiastic and well attended.
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Red Willow County.

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Ewing, David Barriek, J. E. Bright, A. D. Cromwell, H. E. Clifford, George Reeves, C. C. Miller, J. Gallagher and A. L. Sheetz. The delegates were warmly endorsed by the Harrison administration and Senators Paddock and Manderson, the McKinley bill and the several reciprocity treaties.

CLAY COUNTY PRECINCT ELECTION.

SUTTON, Neb., April 23.—[Special Telegram to THE BEE.]—The republicans of this precinct elected the following delegates to the county convention: Henry Grosshans, Fred Simons, John Kincaid, Hugo Monan and a reporter. Wagons containing fifty friends of the departed followed.
A blinding snowstorm was in progress, but the horses plodded on up the steep hillside. When half way up the mourners were forced to get out and walk to the head of the hill, as the horses could not stand the strain.
Finally the cemetery was reached. Six mounds of earth ominously close together marked the graves. A gaping oblong hole had been dug beside the last mound. When the box had been taken from the improvised hearse it was lowered into the grave. Every head was uncovered, and Jeff Smith, standing at the foot of the grave, thus addressed the throng: "The man whom we have just laid to rest was the best friend I ever had. You all know him. Did any of you ever know him to do a thing that wasn't square with his friends? No, I thought not. Neither did I. The best we can do now is to wish him the best there is in the land beyond the range, or the hereafter, if there is any hereafter. Joe didn't think there was, and I don't know anything about it. I'm sure, I ain't much of a speaker, but Joe was my friend and all he wanted was for us to gather at his grave and drink his health when he was gone. Let us do it."
Twelve bottles of Pommery were then opened and each of the assemblage took his glass in hand while Smith said: "Here's to the health of Joe Simmons in the hereafter." The glasses were then drained. Then all joined hands around the grave and sang "Auld Lang Syne."
It was a strange and weird sight. The snow was falling in thick, heavy clouds, and for a single moment the sun came out above the crested cliffs and glistened on the glasses, giving a new sparkle to the wine that toasted the obsequies of the dead sport. Sorrow for the nonce was drowned by an offering to Bacchus.
The dirt was filled into the grave and the cortege returned to town. In a few moments they were busy again with cards and chips, and the Orleans club opened for business.

SUFFERING FROM HONEST DEBTORS

How a Storekeeper Loses Money Through His Sly Credit Customers.
Chicago Tribune: "There are many ways for a storekeeper to lose money," said a cigar dealer the other day, "but I think the most aggravating thing is to lose the money through an honest debtor."
"That's queer. What do you mean?"
"If you've ever loaned money to a friend you will know exactly what I mean. If you have ever let an honest acquaintance have a 'V' you must know how he has avoided you until he could pay it. Observe that I use the word avoided. I often let a man have a few dollars of credit here. Sometimes one of my customers got short and can't pay the debt. He won't ask for more credit for fear I might object. He has money, of course, to pay running expenses, but can't just pay off a debt. Do you think he will come to the store to buy the cigars he needs every day? Rarely. Instead of coming to me and saying he cannot pay off the debt and then paying for the cigar or two he gets he goes to some other store to supply his need. I do not see him for perhaps three or four weeks, and then he drops in to pay his bill. Then he runs up another account and disappears again. He has a vague feeling of shame about coming in to pay cash for a cigar and not settling for his bill, and so I lose that trade."
"Every storekeeper has this experience unless he does a strictly cash business. You simply drop your customers away when you don't want to. If they could only understand that their trade is desired in spite of the debt it would be different, but it is a characteristic of humanity and it can't be helped. Of course, dead beats do not suffer from this feeling of shyness, but those are not the people whose trade I want."

CHICAGO ART.

Another Exhibition of the Jealousy of Just as Rome rivalled Athens, and Boston plagiarized Edinburgh, so Chicago at this moment clearly regards New York with envious eyes, and exclaims the New York Tribune. We have here no Artorium, no democratic convention, and no World's Fair, yet certain designs we do possess that the great lake city flatters us by restless solicitude to copy. Among these is a quaint and picturesque pedigree, typified to the western mind by the modest and worn-out east. Chicago seems to derive its art-notions, more than its philosophy or its politics, from the crumbling monuments of Egypt, its aesthetic traditions, like its day-dies and its river-smells, are of home growth, and its yegoric designs in their frank robustness and racy originality, recall the heraldic insignia assumed by Captain Marryat's opulent whaler—to wit, two oil tubs, rampant, supporting a spouting whale, regardant, in blue, stately English, "Blubb for ever!" Of the entire series of figures, sixteen are females, eighteen male, and two nondescript. The " motive " of eight is smoke, of three pork, and of four wind. The prize-winners, a hefty lass in divided skirt and top, a shoeless man with a courageous spread to her broad feet, a longshoreman's straggling girl about her wrist, and a combustible headgear. Number 2 portrays a prairie-girl, all fringed with buckskin and Smith and Wesson's snapping a rawhide quirt at an invisible leap-year victim. Number 3, also in petticoats and lake-barges and her feet mixed up with guitars, mandolins and Faded ladies. The following portraits of ladies in opera-cloaks or Greek chitons, perched on locomotives performing their circus ball act, affixing lion-plasters, or in other appropriate attitudes; femine exhibitor, (gender the zoological department not counted), culminated in a speaking likeness as the original Mother O'Leary and her little lamp. A decided pre-raphaelite tendency is observable in the stained-glass piece of the allegorical drummers. Turner's foliage was light, and the figure of Captain Jack outside the Grand Pacific hotel seems to have infected Chicago artists with a passion for the petrified tomahawk gesture. But the portrait of "Old Hutch" balancing himself with his hands on his knees caps, on the edge of a cloud-borne trade-dollar, and wondering how under the sun the boys in the pit anticipated his last move in May what, would melt Ruskin to tears and cause Raphael to writhe in his mausoleum with envy.

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Chicago Tribune: "There are many ways for a storekeeper to lose money," said a cigar dealer the other day, "but I think the most aggravating thing is to lose the money through an honest debtor."
"That's queer. What do you mean?"
"If you've ever loaned money to a friend you will know exactly what I mean. If you have ever let an honest acquaintance have a 'V' you must know how he has avoided you until he could pay it. Observe that I use the word avoided. I often let a man have a few dollars of credit here. Sometimes one of my customers got short and can't pay the debt. He won't ask for more credit for fear I might object. He has money, of course, to pay running expenses, but can't just pay off a debt. Do you think he will come to the store to buy the cigars he needs every day? Rarely. Instead of coming to me and saying he cannot pay off the debt and then paying for the cigar or two he gets he goes to some other store to supply his need. I do not see him for perhaps three or four weeks, and then he drops in to pay his bill. Then he runs up another account and disappears again. He has a vague feeling of shame about coming in to pay cash for a cigar and not settling for his bill, and so I lose that trade."
"Every storekeeper has this experience unless he does a strictly cash business. You simply drop your customers away when you don't want to. If they could only understand that their trade is desired in spite of the debt it would be different, but it is a characteristic of humanity and it can't be helped. Of course, dead beats do not suffer from this feeling of shyness, but those are not the people whose trade I want."