## 31 Nebrasta Men Made over S13,000 Last Summer <br> (See Window display of money from I. S. Mint at The College Book Store)

 One of These Men Will Have Enough Money From One Summer's Work to Pay Expenses Two Years in School.
## Barnum's Books Bring Home the Bacon

All the Company's Profits are pledged to the support of Our Soldiers.
"He also Fights Who Helps the Fighter Fight."
Here is your opportunity for both Profit and Service next Vacation Liberty Bonds are given as Premiums ---The People's Home Library. Big Profits---Big Experience---Big Service
It is a Necessity in the Home and You Can Conscientiously Sell It. PROOF=-IT Sells Best where it has Been Sold Previously.

Take our Course in SALESMANSHIP and BUSINESS EFFICIENCY
Average $\$ 5$ to $\$ 20$ per day
Make an average of $\$ 630$ during vacation

Make 600 conservation demonstrations
Show farmers how to save \$12,000

Earn an extra LIBERTY BOND for yourself

Develop TACT, PERSONALITY and WILL POWER

Learn HUMAN NATURE
 Made by Nebraska Men
Last Summer


|  | Days | Profits |
| :---: | :---: | :---: |
| Anderson, V. | 59 | \$1,000.00 |
| Arnold, W. B. | 71 | 756.25 |
| Beach, I. J. | 39 | 410.00 |
| Campbell, Allen | 40.4 | 147.65 |
| Dickenson, R. J. | 22 | 279.30 |
| Drewing, C. J. | 33.7 | 393.85 |
| Dunn, Arlo M. | 32.4 | 245.70 |
| Hanson, C. B. | 42.6 | 573.10 |
| Hoffman, C. J. | 19 | 197.20 |
| Hosford, D. M. | 50.1 | 604.70 |
| Jacobson, W. C. | 21.2 | 98.65 |
| Johnson, H. W. | 30.8 | 524.15 |
| Leach, L. L. | 36.7 | 487.65 |
| Leisher, F. H. | 54 | 512.05 |
| McKenney, F. H | 43.5 | 441.00 |
| Martin, J. S. | 33.9 | 462.25 |
| Mayes, L. H. | 46.2 | 495.15 |
| Morton, L. P | 125 | 1,309.37 |
| Nichols, B. | 52 | 617.15 |
| Perrigo, F. M. | 29.6 | 229.15 |
| Porter, Luke | 74 | 302.70 |
| Schmidt, A. W. | 55.7 | 440.45 |
| Slothower, R. S. | 40 | 317.50 |
| Snapp, Glenn | 57.8 | 669.40 |
| Swanson, C. H. | 23.2 | 244.00 |
| Sweet, F. S. | 63 | 492.25 |
| Tate, G. E. | ${ }_{66.7}$ | 277.00 |
| Thaden, J. F. | 66.7 | $1,117.60$ 311.15 |
| Webber, Glen | 28. | 311.15 445.75 |
| Wing, H. J. | 35.5 34.1 | 445.75 300.35 |

Four P. H. L. men are Assistants

Two are in Nebraska Band
One is Major, another Captain in Cadet Regiment

Two are on staff of Daily Nebraskan

Nebraska was represented at National and International stock shows by P. H. L. man

Ask the man who KNOWS about the experience


SEE the Profits Made by Nebraska Men Last Summer

B2730

Barnum

