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CORNHUSKER TRACK TEAM OFF TO AMES

SIXTEEN MEN REPRESENT NEBRASKA IN FIRST DUAL MEET

Captain Scott and George Irwin the Only Veterans, but Huskers Hope to Win

Nebraska meets Ames next Saturday in her first dual track meet of the year. Ames presents a veteran team that hopes that the bacon will be home cured. There are eighteen old men in the Ames squad, while Nebraska presents but two, Captain Scott, and George Irwin, both of whom are sprinters.

The question of Nebraska's chances is this: "Will the team, composed mostly of sophomores who have performed well in practice, be able to hold up under the nervous strain of competition?" If they can—and they can, so the men say—Nebraska has a good chance of winning.

Coach Reed will send a squad of sixteen men. They will leave Lincoln at 4 o'clock today on the Rock Island. Friday night will be spent in Des Moines and Ames will be reached Saturday morning.

The men who will be taken and the events in which they will take part are:

100-yard dash, Scott, Irwin; 200-yard dash, Scott, Irwin; 440-yard dash, Bates, Owen; 880-yard dash, Grau; mile run, Overman, Spohn; 2-mile run, Ricker, Garrison; pole vault, Liebendorfer; 120 hurdles, Bolton; 220 hurdles, Wiley, Bolton; high jump, Wiley, O'Brian; broad jump, Wiley, O'Brian; discus, O'Brian, Corey; shot put, Shaw, Corey.

PICK CAPTAINS FOR GIRLS' RELAY TEAMS

BEATRICE DIERKS, CAMILLA KOCH IRENE FLECK, LUCILE LEYDA

Relay Races to Furnish Thrills—Girls Limited to Four Events

Captains for the class relay teams to run in the annual girls' track meet, May 4, and temporary baseball captain for the freshman and sophomore teams have been chosen by Miss Ina Gittings, director of the women's gymnasium. The relay captains are, Beatrice Dierks, freshman; Camilla Koch, sophomore; Irene Fleck, junior; Lucile Leyda, senior. Gertrude DeSantelle will act as temporary captain of the freshman baseball team, and Blanche Higgins will organize the sophomores. As soon as the regular teams are picked, the members will elect permanent captains.

The interclass relay race promises to be one of the most exciting events of the meet. Each class team will be made up of eight girls. Only those who show the most speed at the relay tryouts will be members. The race will cover the full length of the running track on the athletic field.

The girls of the winning relay team will receive three points each toward their track record; those of the second best team, two points; and those of the next best, one point.

A slight change has been made in the regulation of the meet this year. A girl may enter no more than four events. First place in any event

ALPHA ZETA ANNOUNCES SEVEN NEW PLEDGES

Alpha Zeta, honorary agricultural fraternity, announces the following pledges:

Chester Grau, '18, Fremont.
Carl Olson, '18, Genoa.
Wylie Ward, '16, Overton.
Ray Carpenter, Fontanelle.
Leo McShane, '18, Omaha.
Frances Coulson, '18, Norfolk.
Warren Eller, '18, Lincoln.

"SALESMANSHIP LIKE GASOLINE--WILLIAMS

Sales Manager of Cushman Motor Works Addresses the University Commercial Club

"Salesmanship in any department store or factory or wholesale house may be likened to gasoline in an automobile. It is what makes it go," declared N. E. Williams, sales manager of the Cushman Motor Works, speaking to the University Commercial club in U 102 at 4 o'clock yesterday afternoon.

Williams told of the beginning of modern salesmanship with John Wanamaker. "The definition of salesmanship," he explained, "is the art of presenting the true value and merit of an article in a way to create its sale."

"There are four steps in each sale," continued Williams. "The first step is to secure attention, the second is to arouse interest, the third is to create desire and the last to resolve to buy. Many men get as far as the third base and die on the stretch for home."

Five qualities are required in successful salesmen: Honesty, health, industry, knowledge of human nature and knowledge of your goods. Some may say that enthusiasm is necessary, but every man who is industrious is brimming over with enthusiasm. Many men are successful in obtaining prospects, others in making some sales, but only the men who have the foregoing qualities succeed in making a full quota of goods, according to Mr. Williams.

DRILL CADETS IN WAR STRENGTH COMPANY

Major Burnham Commands at Maneuvers on Nebraska Field

The university cadets had some real instruction in army maneuvers yesterday when the first battalion drilled as one company at war strength. Major Burnham, of the first battalion, commanded. The company consisted of four platoons of four squads each, totaling about 135 men. The movements were in both close and extended order. Skirmish work was done and the corporals had the pleasure of distinguishing themselves by deploying their squads on a line a block and a half long.

War strength drill is necessary for the officer in the regular army before he can receive promotion. The regular army war strength is 144 men to a company, and at present hardly any of our companies have more than 100 men.

counts five points; second place, three points, and third place, one point. The all-around winner receives a gold medal, the two next best, silver and bronze medals.

WILL SELL IVY DAY FUN CONCESSIONS

Richard Koupal to Receive Bids from Students Only Next Monday

Richard Koupal, chairman of concessions for the Ivy Day celebration at Electric park, will receive bids from students who wish to handle the different concessions, Monday. The committee has decided to sell the rights to the boating, shooting gallery, baby doll booth, etc., to students who wish to make some money on the day. The concessions will be sold outright to the first good bidder Monday, but Koupal will not receive any offers until that time.

The dance hall will not be included in the concessions. According to the present plans of the committee, the small admission price at the gate will not admit to the dance hall, as hundreds will go to the celebration who will not want to dance. Different arrangements will be made for the trotters.

All committees on the day are making elaborate preparations for the finest Ivy Day in history. The campus program, and the program of sports, dramatics, concerts, lunches and the dance at Electric park in the afternoon will be jammed full of interesting things, with hardly a moment's let-up.

An Appreciation of 'Jeanne D'Arc'

(By Sherlock B. Gass)

Those who saw Miss Howell's production of "Jeanne D'Arc" at the Oliver on Wednesday evening were given a treat such as we rarely have in Lincoln. A month ago we had a play that should have been as good. I refer to David Warfield in "Van Der Decken." That play had all the qualities of poetic drama—remoteness in time, remoteness in place, and an atmosphere that lifted it from the triteness of daily things. And the staging was good beyond the praise of words. But the play was spoiled by an actor who lacks the first requisite of the actor; he could not read his lines. With an unsympathetic voice and a miserable articulation he did his best to spoil his part, as Mrs. Fiske has taught many actors on the professional stage to do.

I hope that I do not spoil my praise of Miss Howell's production by apparent exaggeration when I say that to a genuine lover of plays "Jeanne D'Arc" must seem the better done of the two. If the local play must give way to Belasco's stagecraft, it must be remembered that Belasco is a carpenter and a painter of the first water. But in all that is of prime importance to the drama itself "Jeanne D'Arc" was so much better than "The Flying Dutchman" that there was no comparison. The poetry of the lines came to the audience as poetry; word and phrase and rhythm sang themselves into the feeling of the action, lifting and yet humanizing it into that higher realism that results when the emotions are stirred not by the spectacle but by the ideas movingly rendered by the actors. Not the carpenter but the poet held the stage.

For all this Miss Howell is to be thanked. For not only did she play the principal part herself, which

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START TICKET SALE FOR CONVENTION LUNCHEON

Tickets for the Girl's club luncheon, Saturday, May 6, at the Lincoln hotel, have gone on sale. The luncheon will be in honor of the Girl's club convention delegates.

Unless the girls are given special permission to attend some of the meetings, this will be the only convention affair at which all university women may be present.

VARSITY TENNIS MEN PLAY AMES AGGIES

Meet on Nebraska Courts Tomorrow Afternoon—Ellis and Gardiner in the Singles

Confident because of their victory over Wesleyan last Saturday, the Nebraska tennis men are prepared to take on the Ames Aggies for several sets tomorrow afternoon, the games to be played on the varsity courts just east of the athletic field. The entire personnel of the Nebraska team is not made up, but Harry Ellis and James Gardiner, who played the singles last Saturday, will again take that duty upon their competent shoulders.

The third man of the team will be selected today, when Phil Watkins and Orville Chart are expected to battle for the honor. The lucky one will pair up with Ellis in the doubles. Watkins yesterday defeated Phil McCullough, 6-3, and then won from Nelson, who had just beaten Weaver.

But a small crowd of rooters watched last Saturday's contest. They were rewarded by a classy exhibition of the game, and it is hoped that more will turn out tomorrow. No admission price is charged for the meet.

DISCUSS FOREIGN POLICY OF AMERICA

Roland Hugins of Cornell University Before World Polity Club

A fair sized audience of students and members of the faculty heard Mr. Roland Hugins, of Cornell University, address the World Polity club last night. The subject of Mr. Hugins' discussion was "America's Foreign Policy."

The speaker emphasized the fact that in this time of world turmoil it is necessary for the United States to pursue some national foreign policy in our international relations. It is foolish to suppose that this will be the last war. As Israel Zangwill said, "Every generation wants to see for itself this thing called war."

Mr. Hugins believes that we should continue to uphold the Monroe Doctrine as such a policy will make South America part of the international domain and allow the Latin-American countries to have a free hand in working out their own destinies. The United States should support a preparedness policy—not merely one providing for accumulation of munitions and implements of warfare, but a preparedness policy of a double-barreled variety—a combination of well thought out policies by which we remain free from entangling foreign alliances, with sufficient physical force to protect ourselves in case of foreign encroachment.

SENIORS DON'T WANT FINAL EXAMINATIONS

CONSULT CHANCELLOR ON POSSIBILITY OF BEING EXCUSED

Vote to Assess Each Member for the Class Play—Ratify the Contract with Paul Temple's

The senior class, meeting yesterday, decided to ask the chancellor and the university senate to excuse the members from final examinations this June. A committee composed of Richard Koupal, chairman, Sievers Susmann and Carolyn Funke was appointed to conduct the negotiations for the class.

The class is making this request because of the fact that it is the custom in many other schools, and besides, members say, the final grades are made up and submitted at least a week before the day for the final tests. Chancellor Avery was in Chicago last night, but may return to Lincoln today. The committee will interview him on the proposition very soon.

The class ratified the contract with the business manager of the class play, Paul Temple. The contract is the same that has been adopted by senior classes for the past three years for the payment of their play manager.

It was voted to assess each member of the class \$1 for a ticket to the class play, which will be given May 18, in order to insure the financial success of the production. The tickets will be distributed within a few days, and the seniors will have first choice of seats for the performance.

The plans for the annual senior sneak day were also discussed. The date is maintained as a deep, dark secret, but the upper classmen are planning a happy time at Crete.

SENIORS ASK FOR POET

The senior class is still in need of a poet to compose the class ode for Ivy Day. Any who have words-worthy ambitions are asked to hand a production to A. C. Krebs or mail it to 330 North Thirteenth street, his residence. A faculty committee will choose the poet.

CHORUS READY FOR MAY MUSIC FESTIVAL

Damrosch Orchestra, LeBaron and Wheatley to Feature Program

Rehearsal of the university chorus for the Sant Saens' opera, "Samson and Delilah," to be given as part of the annual May music festival next week, insure the best music of recent years, it is said. Miss LeBaron will be the heroine, and Mr. Wheatley will have the role of Samson.

The Damrosch orchestra, which plays Tuesday, is larger than any ever before in its history, with seventy-five pieces. Mrs. Raymond, supervisor of music, who has been drilling the chorus, declares that the festival this year will surpass any that it has been the pleasure of the university to hear. The festival will be Monday and Tuesday, three performances being given.

Grinnell students have just presented "The Witching Hour," in which a sophomore man and a sophomore woman had the leading roles.